Supervisor of Shipbuilding
Gulf Coast

SAME INDUSTRY DAY
10 DECEMBER 2015
SUPSHIP COMMUNITY

SUPSHIP Bath
DDG51 // DDG1000
Detachment Marinette, WI
LCS
DETachment San Diego
TAKE // MLP
Anacortes, WA
AGOR

SUPSHIP Gulf Coast
DDG51 // JHSV // SSC//LHA//LPD
//LCS 2 Variant// TAGS66//USCG NSC
Project// USCG FRC Project support
Detachment Mobile, AL
LCS 2 Variant // JHSV

SUPSHIP Groton
SSN
Submarine Repair
ORP
MTS

SUPSHIP Newport News
CVN
Carrier Repair / Inactivation
Carrier Refueling
SSN
Submarine Repair

4 SUPSHIPs
3 Dets, 1 On-Site Office

1146 Civilians
+ 115 Military
1261 Total

$169+ Billion Contracts Administered

8 Major Shipbuilders & Small Yards

55,900 employees
$169+ B Contract Value
~$12 B Annual Progress Payments

SEA 04Z
12 Civilians
1 Military
13 Total
SUPSHIP GULF COAST
OVERVIEW

- **Echelon III Command of Naval Sea Systems Command (NAVSEA)**
  - Administratively aligned to NAVSEA 04 (Logistics, Maintenance and Industrial Operations) – RDML Whitney
  - PMRs ADDU (additional duty) to PEO SHIPS or PEO LCS
  - Gulf Coast command consists of 3 UICs (Pascagoula, New Orleans, Mobile)
    - HQ in Pascagoula, MS
  - Assigned as NSA (naval supervisory authority) for all ships constructed in AOR and still within OWLD (obligation work limiting date)
    - Majority are west coast, San Diego availabilities.

- **Mission Functions:**
  - Management of DoD shipbuilding, design, and construction contracts
    - Perform functions as Administrative Contracting Officer (ACO)
    - Engineering, Technical, and Quality oversight
    - Oversight of contracts to ensure requisite Quality, Schedule, and Cost
    - Budgeting, Administering and Accounting for funds for direct operations and projects
    - In conjunction with FLC Jacksonville, FL (Code 500), monitor and evaluate integrated logistics procurement and outfitting

135 Active Contracts -- $52.2B
SSGC “ENVIRONMENT”

- Large number of major programs
  - 6 ACAT I programs (LPD, LHA, LCS, DDG 51, JHSV, SSC)
- Geographically dispersed prime contractors with
  - Multiple product lines
  - Fiscal contract challenges
  - Work planning challenges
  - Process compliance issues
- Wide variety of program requirements
  - Mil Spec vs ABS (commercial) vs NVR vs HSNCR (overseen by ABS)
    - (Naval Vessel Rules) and (High Speed Naval Craft Rules)
  - Program Specific design tools
    - Manpower intensive; inefficient for SSGC engineering and QA
  - Varying Program Office Oversight
    - Program Offices provide different levels of onsite support
  - Varying degree of Test Program support
    - DDG51/LPD/LHA/LCS/JHSV/Small Boats
SMALL BOATS

Iraq 35M Patrol Boat - Swiftships

Kuwait MkV - US Marine Inc. (USMI)

Iraq OSV - Riverhawk

Other Contracts:
- Egypt Fast Missile Craft - VT Halter
- Egypt 28M CPC - Swiftships
- Iraq Ship Repair Facility - Swiftships
• To place a fair proportion of its acquisitions with small business concerns

• Such firms shall also have the maximum practicable opportunity to participate as subcontractors in contracts awarded by the Government (Navy)
SMALL BUSINESS POLICY

- FAR 19.201
- DFARS 219.201
- DFARS PGI 219.201
- NMCARS 5219.201
- DoD Directive 4205.01 of 10 March 2009
- SECNAV Instruction 4380.8C
- NAVSEA Instruction 4380.5
- SUPSHIP Gulf Coast Instruction 4380.1
Juli Chytka
SSGC Deputy for Small Business

What is the Deputy’s role?

To assist SSGC in its goal of meeting mission utilizing small businesses to the maximum extent practicable
DEPUTY FOR SMALL BUSINESS
Shall…

• Assist Purchasing Agents and Contract Specialists in maximizing opportunities for small business participation

• Provide updates quarterly on the Small Business Program and serve as small business advisor to our Captain, the Supervisor of Shipbuilding

• Review and approve all new requirements $10,000 and over

• Conduct regular, periodic reviews of prime contractor performance on contracts with Small Business Subcontracting Plans

• Monitor the Command’s small business performance against established goals, and recommend action(s) as needed
SMALL BUSINESS CONCERNS

- SB  SMALL BUSINESS
- SDB  SMALL DISADVANTAGED BUSINESS
- SDVOSB  SMALL DISADVANTAGED VETERAN-OWNED SMALL BUSINESS
- WOSB  WOMAN-OWNED SMALL BUSINESS
- HUBZONE  HISTORICALLY UNDERUTILIZED BUSINESS ZONE
<table>
<thead>
<tr>
<th>NAICS CODES</th>
<th>DESCRIPTION</th>
<th>NAVSEA SB SPEND</th>
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<tbody>
<tr>
<td>541330</td>
<td>Engineering Services</td>
<td>$837M</td>
</tr>
<tr>
<td>336611</td>
<td>Ship Building &amp; Repair</td>
<td>$663M</td>
</tr>
<tr>
<td>541712</td>
<td>Research &amp; Development in the Physical, Engineering &amp; Life Sciences (Except Biotechnology)</td>
<td>$139M</td>
</tr>
<tr>
<td>336612</td>
<td>Boat Building</td>
<td>$115M</td>
</tr>
<tr>
<td>334511</td>
<td>Search, Detection, Navigation, Guidance, Aeronautical &amp; Nautical System &amp; Instrument Manufacturing</td>
<td>$99M</td>
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</tbody>
</table>

Total NAVSEA FY14 SB Spend $11.8B
SSGC SMALL BUSINESS SPEND

• SSGC FY15 Contract Spend $290M
  – Includes contract spend for large and small businesses, shipbuilding and SSGC direct procurement
  – Does not include Prime Contractor spend on subcontractors

• SSGC FY15 Direct Procurement Spend $1.8M
  – $1.2M or 70% went to small businesses
The majority of SSGC supplies and services are procured through established contracting vehicles

- GSA Federal Supply Schedule Contracts
  - Supplies and services
  - [www.gsa.gov](http://www.gsa.gov)

- NASA SEWP V multi-award Government-wide Acquisition Contracts
  - IT equipment and product based services
  - [www.sewp.nasa.gov](http://www.sewp.nasa.gov)

- SeaPort
  - Services – Engineering, Financial Management, Program Management
  - [www.seaport.navy.mil](http://www.seaport.navy.mil)
SSGC PROCUREMENT

Items Procured through Established Contracting Vehicles

– Canon printers/copiers
– Dell minitowers
– Microsoft software
– Networking equipment
– Hard drives
– Adobe software
– Mailing system equipment
– Computer monitors
– Cisco networking support
– Misc. software
SSGC PROCUREMENT

Items Procured through the Open Market

– Interpreter services (sign language)
– Toner for HP and Lexmark copiers
– Training courses
– Safety equipment
– Portable radios
– High security shredders
– Golf cart repair
SSGC partners with 4 Major Prime Contractors

- Austal USA – Mobile, AL
- Huntington Ingalls Industries (HII) – Pascagoula, MS
- VT Halter Marine – Pascagoula, MS
- Textron Systems – Slidell, LA
“A warship under construction is like building an independent city.”

Procuring materials takes into consideration
- Safety
- Cost (competitively bid)
- Schedule (mandatory on-time delivery)
- Quality (Mil-spec, QPL, or other certifications)
PRIME CONTRACTOR PROCUREMENT

Materials

- Machined & fabricated parts
- Mil-spec hose/fittings
- Misc. Electronic Components
  - Wire
  - Cable
  - Adaptors
  - Connectors
  - Terminal lugs
  - Switches
  - Conduit
- Fire suppression systems
- Paint
- Adhesives
- Caulk
- Sealants
- Anchor and anchor chain
- Electrical & hydraulic COTS items
- Weld wire and rod
- Solvents
- Fasteners
<table>
<thead>
<tr>
<th>Facilities</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Maintenance</td>
<td>- Machining, Machine shops</td>
</tr>
<tr>
<td>- Repair</td>
<td>- Environmental testing and cleaning</td>
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<tr>
<td>- Operations</td>
<td>- Engineering</td>
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<td>- Engineering</td>
<td>- Computer disposal</td>
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<tr>
<td>- Tools</td>
<td>- Drug screening</td>
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<td>- Safety equipment</td>
<td>- Information technology</td>
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<td>- Medical supplies</td>
<td>- Calibration</td>
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<tr>
<td>- Security</td>
<td>- Temporary labor</td>
</tr>
<tr>
<td>- Vendor-managed janitorial supplies</td>
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HOW TO HELP YOUR BUSINESS

- NAICS Code(s)

- SBA Dynamic Small Business Search

- Ensure your company’s “key words” in the SBA Dynamic Small Business Search tie back to the specific NAICS Code(s) your company utilizes for business

Example:
Buyer, SBLO, or procurement team searches SBA site for ‘marine engineering’…but your company doesn’t appear in the search

- Your company may not be included in the procurement process or subsequent award
SUMMARY

- SUPSHIP Gulf Coast is an Administrative Shipbuilding Contracting Office (ACO), with some direct procurement

- Louisiana to Alabama footprint

- Four (4) major prime contractors, along with other contractors

- ‘Blunt, Polite, and Direct’ – Hold all equally accountable

- Committed to the mission

- Willing to share information and POCs to assist your business

If your business could assist in the mission needs of SSGC and our Prime Contractors, please provide your contact information afterwards
THANK YOU

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