NORTHERN VIRGINIA SAME

BALTIMORE DISTRICT: CURRENT PROGRAMS & FUTURE TRENDS

David Morrow

01 March 2018

“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”
ACHIEVE OUR VISION
Anticipate future conditions; take actions today to always be ready come what may.

USACE VISION
Engineering Solutions for the Nation’s Toughest Challenges

DELIVER THE PROGRAM
Our credibility is based on our ability to achieve desired results on time and on budget.

USACE MISSION
Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

STRENGTHEN THE FOUNDATION
Doing routine tasks to a high standard enables everything else. A strong foundation empowers leaders to think strategically.

MISSION AREAS
- Military Programs
- Civil Works
- Geospatial Support
- Contingency Operations
- Research and Development
NATIONAL ISSUES

Emergency Supplemental
$17+B
Harvey / Irma / Maria

Infrastructure
IIS, Customs & Border
Veterans Administration
Developing National Strategy

Revolutionize the Corps
Regulatory
Delivery Methods, P3
Congressional Oversight
REGIONAL ISSUES

Europe District Programs
- Missile Defense Agency
- FMS Israel
- EDI / ERI
- Humanitarian Assistance

Planning Studies
- Post Hurricane Sandy
- NACCS Focus Areas

High-viz Projects
- West Point Barracks Rehabs
- National Museum US Army
- Arlington National Cemetery
DISTRCT ISSUES

Mega Programs & Projects
East Campus, FT Meade
Defense Health Agency Labs
INSCOM HQ

Port of Baltimore
Poplar Island Expansion
Widening Study
Mid-Bay Island

Decommissioning
Army Reactor Program
Edgewood Area Bldgs APG
USAMRIID Bldgs FT Detrick
UNCERTAINTY AND OPPORTUNITY

Budget
- Continuing Resolution
- Three Civil Works Budgets and two Workplans

Hiring
- Low unemployment in the NCR especially STEM
- Our HR processes
- I/H vs. Contract decisions

Acquisition Reform
- Streamlining
- More Congressional oversight

Installation Support
- Military Master Planning
- Small SRM Projects
FUTURE TRENDS

Building Systems Complexity
- Commissioning
- Operations and Maintenance
- Building Automation Systems
- Cyber security
- BIM, BUILDER, etc.

Security
- Access Control Points
- Force Protection Upgrades

Work for Others
- Interagency
- DoD
- Intelligence Community

Management Support
- Cost / Schedule Risk Analysis
- Construction Management
- Installation Staffing
ACQUISITION PLANNING AND STRATEGIES

Workload Forecasting – Current Fiscal Year plus Two

Quarterly Formal Acquisition Strategy Reviews
  Indefinite Delivery Type Contracts
  Large Acquisitions
  Small Business Performance Reviews

Individual Acquisition Strategies and/or Acquisition Plans

Trade-offs
  Competition
  Consolidation
  Strategic Sourcing
  Small Business Goals
  Flexibility
  Responsiveness
Army Corps, Secret Service break ground on advanced K-9 training facility outside DC

Baltimore District engineers designed and are overseeing construction of the canine training complex that will replace the existing, outdated Maloney Canine Building at James J. Rowley Training Center in Beltsville, Maryland.
Business With Us

The U.S. Army Corps of Engineers has played a key role in the development and growth of the nation in peace and in war. For more than 200 years, the Corps has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our nation.

The Baltimore District (NAB) is a full service District that executes regional and national programs for USACE. In fiscal 2017, the District worked on 150 Civil Works projects and $50 active Military projects expending $150 million and $1.35 billion respectively. Baltimore District's Washington Aqueduct provides drinking water to our Nation's capital producing an average of 150 million gallons per day.

Headquartered adjacent to Baltimore's inner Harbor, the District provides engineering, construction, environmental and real estate expertise to a variety of important projects and customers. The 1,100 employees of the Baltimore District continue to serve the Mid-Atlantic States and the Nation.

Civil Works support encompasses the Susquehanna, Potomac, and upper Chesapeake Bay watersheds, and it spans across six states and the District of Columbia. NAB is responsible for 15 reservoirs with 11 recreation projects, 290 miles of federal navigation channels, 468 miles of federally-constructed levees, and has restored hundreds of acres of wildlife habitat in the Chesapeake Bay.

Military programs are primarily in Maryland, Pennsylvania, District of Columbia, northern Virginia, Delaware, and West Virginia. In addition to supporting service members at more than a dozen major military installations in the District's primary area of responsibility, NAB provides real estate, environmental, and specialized support to military and other Federal clients across the nation and the globe.

NAB fully supports the government policy of placing a fair proportion of its contracts for architect and engineering, environmental, construction and support services with qualified small, small disadvantaged, women-owned, HUBZone and service-disabled veteran-owned small businesses. In addition, such concerns are to also be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large businesses.

Contacts

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>COL Edward P. Chamberlayne</td>
<td><a href="mailto:edward.p.chamberlayne@usace.army.mil">edward.p.chamberlayne@usace.army.mil</a></td>
<td>Baltimore District Commander</td>
</tr>
<tr>
<td>Dave Morrow</td>
<td><a href="mailto:david.morrow@usace.army.mil">david.morrow@usace.army.mil</a></td>
<td>Deputy District Engineer, Programs &amp; Project Management</td>
</tr>
<tr>
<td>Tamika Gray</td>
<td><a href="mailto:tamika.gray@usace.army.mil">tamika.gray@usace.army.mil</a></td>
<td>Deputy for Small Business</td>
</tr>
<tr>
<td>Ron Maj</td>
<td><a href="mailto:ronald.l.maj@usace.army.mil">ronald.l.maj@usace.army.mil</a></td>
<td>Chief, Engineering Division</td>
</tr>
</tbody>
</table>

Helpful Links

- Military Construction Boundary Map
- Civil Works Boundary Map
- Small Business
- U.S. Small Business Administration
- System for Award Management (Formerly CCR)
- Real Estate Contracting

Presentations
FUTURE TASK ORDER CONTRACT OPPORTUNITIES

Architect/Engineering Task Order Contracts
- Multidisciplinary 4 $10M Sources Sought Q3-FY18
- Value Engineering 2 $3M Sources Sought Q2/3-FY18
- Multidisciplinary w/ facil clear 2 $49M SS Q4-FY18

Construction SATOCs / MATOCs
- DB SATOC w/ facil clear $49M RFP Q2/3-FY18
- DB SATOC w/ facil clear $112M RFP Q3/4-FY18
- DB MATOC w/ facil clear $499M RFP Q4-FY18
- DB MATOC HZ SDVOSB $49M RFP Q3-FY18
- Three DB 8(A) SATOCs $8M ea AWD Q4-FY18
- DB SATOC USSS $20M AWD Q4-FY18

Service
- Planning Environmental Svcs 2 $10M RFP Q4-FY18
<table>
<thead>
<tr>
<th>Project Name</th>
<th>Type</th>
<th>Value Range</th>
<th>Quarter</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECB3 Secure Admin</td>
<td>DB</td>
<td>$500-1000M</td>
<td>Q3/18</td>
</tr>
<tr>
<td>Pentagon Parking</td>
<td>DB</td>
<td>$15-25M</td>
<td>Q3/18</td>
</tr>
<tr>
<td>Myer Fence</td>
<td>DBB</td>
<td>$10-20M</td>
<td>Q4/18</td>
</tr>
<tr>
<td>FT Meade ACP</td>
<td>DBB</td>
<td>$15-25M</td>
<td>Q4/18</td>
</tr>
<tr>
<td>Veh Maint Shop</td>
<td>DBB</td>
<td>$15-25M</td>
<td>Q4/18</td>
</tr>
<tr>
<td>Balt Harbor Dredging</td>
<td>DBB</td>
<td>$10-25M</td>
<td>Q4/18</td>
</tr>
<tr>
<td>Poplar Island Exp</td>
<td>DBB</td>
<td>$25-35M</td>
<td>Q4/18</td>
</tr>
<tr>
<td>Secure Warehouse</td>
<td>DB</td>
<td>$20-40M</td>
<td>Q2/19</td>
</tr>
<tr>
<td>USAMRAA Admin</td>
<td>DBB</td>
<td>$15-25M</td>
<td>Q3/19</td>
</tr>
<tr>
<td>Army War College</td>
<td>DBB</td>
<td>$50-100M</td>
<td>Q4/19</td>
</tr>
</tbody>
</table>