Sealaska Corporation and Sealaska Government Services

A High-Level Overview
Sealaska is a Regional Alaska Native Corporation

• **Who we are:** Collectively owned by 22,000 Tlingit, Haida, and Tsimshian tribal members. We’re building a results-driven culture guided by its values.

  Our people have lived on the northern Pacific Northwest Coast for over 11,000 years. Our businesses focus on self-perform capabilities to provide answers and solutions to our customers in these areas that also deliver results that have a net-positive impact on the environment.

• **What we do:** We create value by bringing traditional wisdom to activities that our people have an intimate knowledge of. Our businesses focus on the food-energy-water security nexus in the western USA / Alaska, three intertwined areas where impacts in one spread into the others. Sealaska consists of three business platforms to address this areas:

  1. **Natural Resources:** Sealaska owns nearly 400,000 acres and is the largest private landowner in southeast Alaska, our ancestral homelands.

  2. **Sealaska Government Services:** Six companies in three verticals; environmental, data analytics/IT, and construction services.

  3. **Natural Foods.** We provide advanced, value-added processing for seafood products with little waste leftover. Our high protein, natural, organic seafood is part of market that is growing four times faster than conventional foods.
Core Technical Capabilities:

- Systems engineering-
- Technology integration and deployment-
- Ground/Surface water monitoring-

**Primary NAICS 541620 - Environmental Consulting Services**

- Prime Contractor to NAVFAC SW for Environmental Studies
- 562910 – Environmental Remediation for DOE

**Secondary NAICS 237990 – Heavy Civil Construction**

- SB Prime Contractor for $400M Design, Integration, Construction, Communications and Engineering (DICCE) 2 Contract in support of NNSA’s Office of Nuclear Smuggling Detection and Deterrence.

- **8a Protégé of Tetra Tech (Tt) Corporation**
  - Tt #1 in groundwater 12 years running (ENR)
  - Tt has significant contracts w/ NAVFAC, AFCEC and USACE
Sealaska Environmental Services (SB)

- Primary NAICS 562910 - Environmental Remediation
  - Prime Contractor to NAVFAC NW for LTM/O (LTRA)
  - Prime Contractor to USACE
    - Seattle District ERS – Joint Base Lewis-McChord IRP
- Secondary NAICS 541620 – Environmental Engineering
  - State, city, municipal, environmental engineering
- $450M+ of cost plus work since 2006
- Expert delivery on groundwater remediation and long-term operations and maintenance
- Expert delivery of remote site logistics
  - Mongolia to Kazakhstan to the North Slope of Alaska
Sealaska Constructors, LLC (8a)

- **Primary NAICS 237990 – Heavy Civil**
  - Prime Contractor to USACE
    - $19.3M Pearce Creek Impoundment – Philadelphia District
    - $3.7M Qwuloolt Ecosystem Restoration – Seattle District
    - Numerous others

- **Secondary NAICS 236220 – Industrial Buildings**
  - $27M Women’s Prison – US Bureau of Prisons
  - $10M+ CT ARNG Camp Hartell Readiness Center
  - Secure Compartmented Information Facilities (SCIFs)
  - Various vertical construction projects – USACE
    - Hangers, Paint Booths, Dormitories, offices
    - USACE Fort Worth, Seattle, Little Rock, Tulsa, Omaha
  - Various medical construction projects – USACE for USAF
    - Surgical suites, clean rooms, etc.
Sealaska Construction Solutions (8a)

- New 8a looking for design-build partners
- Primary NAICS 236220 – Industrial Buildings
- Targeting: Design-Build, Vertical and Structural, General Contracting, Military Construction, MILCON and MILCON Transition, Sensitive Compartmented Information Facilities (SCIF), Visitor Centers, Specialized Construction, Remote Construction
- Prime Contractor to USFS and NOAA
  - NOAA - $10M SATOC IDIQ for construction services in PNW
  - US Forest Service - $10M SATOC for construction and SRM
  - Roofing, siding, energy upgrades, photo voltaic systems
  - Actively seeking a qualified mentor
Managed Business Solutions, LLC (MBS) designs, develops and integrates technology to optimize the value of our clients’ information. We engage our clients through a proven collaboration and program management model focused on understanding our clients’ unique information requirements – We don’t just deploy technology, we meet business needs.

We address information challenges through the following strategies and services.

**Modernizing and Connecting Information Processes**

**DEFINE**
- Information Processes
- Collaborative workshops designed to define/refine your business information processes.

**ENABLE**
- Information Exchange
- Enterprise Web/Mobile Solutions to enable high volume, high velocity, and high variety business and end-user transactions.

**GAIN**
- Information Insights
- Analysis Models and Data Visualization to understand and drive business decisions.

**SECURE**
- Information Privacy
- Securing your critical information against escalating cyber threats.

**SERVICES**
- Requirements Analysis
- Business Analysis
- Data Modeling
- Web and Mobile Solutions
- Cloud Application Integration
- GIS Integration
- Legacy System Modernization
- Application Integration
- Business Intelligence
- Data Visualization
- Data Migration/Conversion
- Data Analysis
- Data Security
- Mobile Security
- Cloud Security

**COLLABORATIVE PROGRAM MANAGEMENT**
Accountable best practice governance model ensuring success on all engagements.
Maturity model assessments – understanding current state of data processes, models, technology, and decision support to determine roadmap/next steps

Agile process implementation - continued demand for efficient data processing, modeling and sharing insights (less dependence on IT) to enable a pervasive data analytics culture

Data Management – development and execution of architectures, governance, practices and procedures that properly manage the full data lifecycle needs of an organization

Data Cleansing and Conversion – data auditing, reconciliation, blending, and migration

Self Service Business Intelligence (BI) – Evolving Beyond Spreadsheets, drill down, slicing and dicing data

Visualization
- Techniques to provide greater context for the information presented as well as the trends that are being illustrated.
- Storytelling

Operationalizing and Embedding Analytics for Action
- Integrating actionable insights into systems and business processes used to make decisions

Advanced Analytics
- Predictive Analysis – statistical models
- Prescriptive Analysis – complex algorithms, data science
- Cognitive Analysis – machine learning
Points of Contact

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Questions?