GSA Mission Briefing

GSA Federal Acquisition Service (FAS)
Agenda

➢ GSA Overview
➢ GWACs Overview
➢ OASIS Overview
➢ BMO/03FAC Overview
➢ Assisted Acquisition Services Overview
➢ Questions
GSA Overview

by

Mary Snodderly
GSA Mission, Vision and Values

Mission
Deliver best value real estate, acquisition, logistics and technology services and solutions to government and the American people.

Vision
Providing government with the services and resources it needs to accomplish its work as effectively and efficiently as possible.

Values
Integrity • Transparency • Teamwork
Agency Statistics

➢ Over $60 billion in annual business volume
➢ Manages over 205,000 fleet vehicles
➢ Maintains a building portfolio of over 9,000 owned and leased assets
➢ Employs approximately 13,000 people
Federal Acquisition Service (FAS)

- $50 Billion in annual volume
- Global Supply / Special Order Program (SOP)
- Personal Property Management
- Fleet
- Maintains a suite of GSA e-Tools
- GWACs *
- OASIS *
- Multiple Award Schedules (MAS) Program *
- Federal Strategic Sourcing Initiative (FSSI) *
- Assisted Acquisition Services (AAS) *
What is a GWAC?

A Government-wide Acquisition Contract (GWAC) is defined as a multiple-award (MAC), indefinite delivery, indefinite quantity (IDIQ) contract that all federal and DoD agencies may use to procure total IT solutions.

- Contracts established by one agency for Government-wide use
- Operated by an Executive Agency designated by the Office of Management and Budget (OMB)
- Not subject to the Economy Act
There are a number of GWACs that specifically target small businesses:

- **8(a) STARS II** - provides flexible access to customized IT solutions from a large, diverse pool of 8(a) industry partners.

- **Alliant Small Business** –provides flexible access to customized IT solutions from a large, diverse pool of industry partners.

- **VETS - Veterans Technology Services**, a small business set-aside GWAC, provides flexible access to customized IT solutions from a qualified, diverse pool of service-disabled, veteran-owned small businesses.
Governmentwide Acquisition Contracts (GWACs)

Free scope reviews within 24-72 hours.
Multiple-award IDIQ Contracts that:

- Provide a single platform across the Federal Government for acquisition of complex professional services
- Span multiple professional service disciplines
- Maximize Small Business utilization
OASIS / OASIS Small Business Scope

OASIS SB Program Architecture

**All Lifecycle Phases**
- Requirements Analysis
- Concept Development
- Planning
- Acquisition
- Research and Development
- Test and Evaluation
- Implementation
- Operations and Maintenance

**Core Disciplines:**

- Program Management
- Technology Consulting
- Scientific
- Engineering
- Logistics
- Financial

**All Mission Spaces and Areas of Expertise**
- Communication, Defense, Disaster, Energy, Environment, Accounting, Budget, Health, Intelligence, Security, Transportation, etc.

**Ancillary Support Services and Products**
Free scope reviews within 24-72 hours
BMO FSSI and 03FAC Schedule

by

Mary Snodderly
BMO Overview

- An Open Market (FAR Part 15) Multiple Award IDIQ with Small Business & Unrestricted vehicles - Not a Schedule
- Divided into individual geographic segments with each segment operating under the same basic Terms & Conditions
- A finite pool of vendors, which will keep the number of proposals to be reviewed reasonable while still providing ample competition
- Commercial Contract (FAR 12) - Unilateral changes clause
- Awards were highest technically rated with fair and reasonable pricing
- Allows maximum flexibility at the task order level such as various task-order level contract types (FP, T&M, and L/H)
- 10-year IDIQ parent contract term
- On-ramping/Off-ramping procedures
- Maximize Small Business utilization
- Ordering guidance is in accordance with FAR Part 16.505
BMO Phases and Zones

Zone 1
DC, VA, MD, PA, DE, NY, NJ, & WV

Zone 2
MA, CT, NH, VT, ME, & RI

Zone 3
FL, GA, NC, & SC

Zone 4
TX & OK

Zone 5
CA & NV

Zone 6
MO, IL, IA, NE, & KS

Zone 7
IN, KY, MI, & OH

Zone 8
AL, AR, LA, MS, & TN

Zone 9
MN, ND, SD, & WI

Zone 10
ID, MT, OR, WA, & WY

Zone 11
AZ, CO, NM, & UT

Zone 12
AK

Zone 13
HI

Zone 14
PR

Phase I  Phase II  Phase III

Phase I

Phase II

Phase III

GSA
# BMO Scope of Services

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<th>Operations and Maintenance</th>
<th>Facility Support Services</th>
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<td>Plumbing and Pipefitting</td>
<td>Landscaping/Grounds Maintenance</td>
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<td>Roofing Services</td>
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<td>Elevator Inspection Services</td>
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<tr>
<td>Other Facility Management Related Services</td>
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Schedule 03FAC Scope

• Facilities Maintenance and Management Solutions for Real Property
  ▪ Complete Facilities Maintenance and Management
  ▪ Maintenance Solutions such as Elevator Inspection/Maint; Fire Alarm/Suppression Systems Maint; HVAC Maint; Electrical/All Utility Maint
  ▪ Grounds and Lawn Care
  ▪ Industrial, Aerospace and Marine Painting

• Energy Management, Water Conservation and Support Services

• New 03FAC Services
  ▪ Hospital Maintenance
  ▪ Cyber Security
  ▪ BOS Base Operations Support Contracts (Base Maintenance)
Issuing Task Orders against the Schedule

- Schedule contract is a general structure
- Task order contains specific requirements
- Can include additional clauses
- Cannot interfere with schedule terms and conditions
- Task Order could include such things as:
  - Best value criteria
  - DOL wage rates
  - CBA
Task Order Process for Services – FAR 8.4

1. Develop Statement of Work (SOW)
2. Issue RFQ with SOW
3. Make best-value selection
4. Issue task order directly to GSA schedule contract holder
5. Administer task order
Schedule Award Method

Offer submitted
- Price
- Experience/Past Performance
- Subcontracting plans (large businesses only)

Evaluation and negotiation
- Financial capability determination
- Technical evaluation
- Price negotiations

Contract award
- Award is made
- Task orders can now be issued
Websites

- BMO Website: [www.gsa.gov/bmo](http://www.gsa.gov/bmo)
- BMO Interact Page: [https://interact.gsa.gov/group/FSSIBMO](https://interact.gsa.gov/group/FSSIBMO)
- Information About The MAS Program - [http://www.gsa.gov/schedules](http://www.gsa.gov/schedules)
- Acquisition Gateway: [https://hallways.cap.gsa.gov/](https://hallways.cap.gsa.gov/)
  - SOW/PWS/PBSOW Templates
Assisted Acquisition Services (AAS) Enterprise

by

Mark Johnson
Mission

- The Assisted Acquisition Services (AAS) program of the Federal Acquisition Service (FAS) offers value-added, customized, acquisition, project management, and financial management services for Professional Services and Information Technology solutions.

- We are committed to providing optimal solutions for customer requirements—we specialize in complex, challenging requirements.

- Design and implement flexible solutions to meet a broad spectrum of needs.
Agile Organization

➢ Regional Head of Contracting Activity Control
  • Approval authority for large/complex acquisition plans, extended T&M usage, multi-year contracting, various performance incentives, etc.

➢ Streamlined Acquisition Processes, Tools and Controls
  • Electronic Contracting Systems and Financial Management (ITSS)
  • Electronic Review and Approval (e-Approval, Acquisition Planning Module)
  • Electronic Project Management (Workflow, Google Plus, WebEX, etc.)

➢ Experienced Acquisition Workforce
  • Dedicated Acquisition Team – Customer Focused
  • Contracting Officer, Contract Specialist, Financial Manager, Small Business Specialist, Legal Counsel, Competition Advocate

➢ Reach-out Capability for Additional Capacity
AAS Enterprise

AAS Category Offerings

- Administrative Support
- Card Services
- Employee Relocation
- Facilities Maint and Tools
- Freight
- Consulting
- IT Hardware
- IT Outsourcing
- IT Security
- IT Software
- Motor Vehicles
- Package Delivery
- Professional Services
- Telecommunications
- Travel
- Workplace Environment
- Security, Scientific, Hospitality, Prefab IT Building and Building Materials

Regions:

- 1. New England Region
- 2. Northeast and Caribbean Region
- 3. National Capital Region
- 4. Southeast Sunbelt Region
- 5. Great Lakes Region
- 6. The Heartland Region
- 7. Greater Southwest Region
- 8. Rocky Mountain Region
- 9. Pacific Rim Region
- 10. Northwest Arctic Region
- 11. FEDSIM
- 12. Mid-Atlantic Region
AAS Business Model

The AAS Team

AAS leverages acquisition and program management expertise to deliver best value and innovative acquisition solutions to its clients.

- CSC Directors
- Project Managers
- Contracting Officers/Specialists
- KO Supervisor

- CSC Directors
- Project Managers

Client

Acquisition Management

Project Management

Financial Management

- Project Managers
- Financial Services Center
Roles and Responsibilities

Acquisition Project Management

Project Manager (PM) (Pre-Award)
- Manages and assists with development of pre-award technical documentation (e.g. solicitation, Independent Government Cost Estimate, Technical Evaluation Plan, and Technical Evaluation Report)

Project Manager (PM) (Post-Award)
- Plan, organize, and execute client projects, throughout the project lifecycle, to fulfill client’s bona fide need in accordance with all applicable regulations, policies, directives, and processes
- Track cost, schedule, funds, and performance measures
- Assist with pricing

Financial Manager
- MIPR acceptance
- Return funds
- Client reports

Contracting

Contracting Officer (CO/KO)
- Ensure contracting actions are complete, accurate, and contractually compliant
- Develop, issue, evaluate, award, modify contract actions

Contracting Supervisor (CS)
- Ensure contracting officer’s actions are complete, accurate, and contractually compliant
- Allocate resources to projects
AAS Services
(Tailored to Best Meet Customer Needs)

- Requirements Analysis
- Market Research
- Acquisition Planning and Acquisition Strategy Development
- Development of all acquisition documentation including:
  - Performance Based Statements of Work/Statements of Objectives
  - Independent Government Cost Estimates
  - Technical Evaluation Criteria and Technical Evaluation Plans
  - Quality Assurance Surveillance Plans
- Signing and Administering the Contract and/or Task Order(s).
- Project Management/COR
- Manage Project Schedule and Review Deliverables
  - * Earned Value Management *
    - * Certain Client Support Centers
  - Monitor Vendor Performance and Resolve Disputes
  - * Manage Award Fee Evaluation Boards *
  - Funds Management
  - Legal Support
  - Contract Close-out
Contact Information

How Can We Serve You?

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- Schedule 03FAC: hss_marketing@gsa.gov or 816.926.6760
- R6 AAS: R6-AAS-CSC@gsa.gov
Questions