



**U.S. Department of the Interior  
National Park Service, Interior Regions 3, 4, & 5**

**National Park Service/Contracting**

**Society of American Military Engineers Kansas City  
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## National Park Service Mission

The National Park Service preserves unimpaired the natural and cultural resources and values of the National Park System for the enjoyment, education, and inspiration of this and future generations. The Park Service cooperates with partners to extend the benefits of natural and cultural resource conservation and outdoor recreation throughout this country and the world.



# Introduction

- The National Park Service (NPS)
  - The NPS is a Bureau of the Department of Interior (DOI)
  - Made up of over 400 Sites
  - Divided into Department of Interior Regions
- There are 4 Major Acquisition Buying Offices (MABO) supporting regions 3, 4, & 5 (Midwest)
  - Midwest Region MABO (Omaha, NE) ... *(Nebraska, Kansas, Minnesota, Iowa)*
  - Missouri MABO (St. Louis, MO) ... *(Missouri, Arkansas, Illinois)*
  - Ohio MABO (Sagamore Hills, OH) ... *(Ohio, Indiana, Michigan, Wisconsin)*
  - NEKOTA MABO (Keystone, SD) ... *(North and South Dakota, Western Nebraska)*









# Annual Workloads

- FY21 -- \$72 Million with 1500 Contract Actions
- 20% Construction with 80% Services and Supplies
- Majority of spending between April and September each year

# Business Lines

## ■ Supplies

- ATV/UTVs
- Fence materials
- Fuel & propane
- Grounds equipment
- Hay
- Gravel
- IT equipment (computers, monitors, servers, switches)
- Building materials, doors, windows, plastic lumber walkway materials
- Radios
- Traffic signs
- Trailers
- Vault toilets/Prefabricated restrooms

*\*Parks Utilize Purchase Cards (below \$10K)*



# Business Lines

## ■ Services

- Aerial spraying
- Archeological surveys
- Historical research studies
- Demolition
- Elevator maintenance & repairs
- Security systems/Alarm monitoring
- HVAC services and repairs
- Dispatch services
- Waste collection
- Vehicle/equipment repairs
- Veterinarian services
- Water testing

*\*Parks Utilize Purchase Cards (below \$2500)*



# Business Lines

## ■ Construction

- Concrete sidewalks (new & repairs)
- Fence installation & repair
- Housing, quarters & cabins rehab
- HVAC replacement
- New buildings & expansions/additions
- Paving & striping
- Roofing
- Trail construction
- Well drilling
- Sewer

## ■ Line Item/Major Construction

- Performed by NPS' Denver Service Center

*\*Parks Utilize Purchase Cards (below \$2000)*

# Procurement Information

## ■ Strategic Sourcing

- Mandatory Sources (List not all inclusive)
  - NASA SEWP for IT Computers
  - Defense Logistics Agency (DLA) for the purchase of gas & diesel fuel for sites using >10,000 gal annually
  - Federal Law Enforcement Training Center (FLETC), Department of Homeland Security, and FBI contracts for Law Enforcement ammunition
  - General Services Administration (GSA) FSSI BPAs with UPS and FedEx for domestic delivery service
  - GSA FSSI Wireless BPAs for cell phone services
  - GSA for non-tactical vehicles
  - DOI Field Communications for Radio and Dispatch Center Equipment

## ■ Fiscal Obligation Deadlines

- Annual/FY funded requirements – 30 Sep
- Rec Fee program funded requirements – 31 Dec

## ■ Invoicing

- DOI invoices through the Invoice Processing Platform (IPP) [www.ipp.gov](http://www.ipp.gov)

## Projects of Interest ... Planning Ahead

- Regional A/E Design Services Contract will be solicited (\$25 Million for 4 contracts base with 4 option periods) by Omaha team
- FY23 Projects ...
  - Fort Scott, Kansas, Fire Suppression System Upgrades, Roof Replacements
  - Arkansas Post, Arkansas, Visitors Center HVAC
  - Buffalo River, Arkansas, Campsite Upgrades
  - Ozarks, Missouri, River Access Project, Campgrounds, Observation Decks, Building Refurbishments, Well Abandonment, Trail Repairs
  - Hot Springs, Arkansas, Amphitheater Upgrades, Comfort Station Replacements, Retaining Wall Repairs, Fire Suppression System Upgrades
  - Effigy Mounds, Iowa, Visitor Center Repairs, Water Distribution System Repairs

## Small Business Socio-Economic Considerations

- Most actions are less the \$250,000 and are automatically reserved for small business
- Projects over \$250,000 are screened with focus on HUBZone, Service-Disabled Veteran Owned, Woman Owned or 8(a) before small business
- We use Small Business Dynamic Searches
- We use Sources-sought Announcements/Responses from SAM.gov
- Set-aside decisions are approved by COs, Small Business Specialists, and in some cases, SBA Procurement Center Representatives (depends on \$ thresholds)



## Small Business

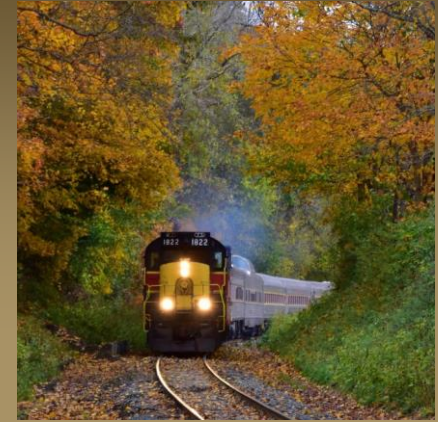
### ■ Small Business Goal Achievements

National Park Service (May 2022) \$10 Million to date:

<b><u>FY22</u></b>	<b><u>Goal</u></b>	<b><u>National</u></b>	<b><u>Region</u></b>
SB	49%	60%	90%
SDB	37%	33%	50%
WOSB	5%	19%	11%
SDVOSB	3%	4%	46%
HUBZone	3%	10%	31%

# Strategies

- Best Value Procurements
- Requests for Proposals
- Invitations for Bids
- Responsive and Responsible Contractors
  - Good Past Performance
  - Technical Capability
  - Adequate resources to complete the work
  - Quality work offered at a fair price



## Hints/Tips

### ■ Sources Sought/Request for Information

- Highly recommend responding to a Sources Sought or RFI
- Assists specialists/buyers in developing the acquisition strategy

### ■ Solicitations

- Read in their entirety
- Provide the requested information

### ■ Capability Statements

- Provide 1 – 3-page briefing of your businesses line of work
- Include POC, CAGE code, NAICS codes & socio-economic categories

### ■ Third Party Services

- Small Business Dynamic Search (details important). Beware of companies offering services to be registered in System for Award Management etc. for a fee.



## Contact Information

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