Mentor Protégé Agreements

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North Carolina - Procurement Technical Assistance Center (PTAC)
History...

- The All Small Mentor Protégé Program (ASMPP)
- Identical to the 8(a) mentor protégé program where possible
- Final Rule published July 25, 2016 with effective date of August 24, 2016
Mentor Protégé Programs are “agreements” in place to allow large/small businesses to Mentor the Protégé for development. The Program allows for you and your Protégé to gain invaluable experience. The Mentor and the Protégé are allowed to bid on government contracts as small, a win win for both.
Define…

• Mentor Definition
  • For profit business concern of any size
  • Good financial condition
  • Good character
  • Must provide defined business development assistance

• Protégé Definition
  • Small for its primary NAICS
  • Demonstrate in writing how the assistance received from MPP will advance business objectives
What…

• Both must be registered in the System for Award Management (SAM)
• North American Industry Classification System (NAICS) Code
• Both must complete the SBA online SBA Tutorial [SBA’s online All Small Tutorial]
• A Business Plan
• Create and agree to a Mentor Protégé Agreement
• Apply [certify.SBA.gov]
Benefits…

• Mentor and the small business Protégé can create a JV together and still be considered “small” for government contracting
• Mentor can have up to 40% equity interest in the protégé
• Mentor Protégé JV can bid on much larger projects and build capacity
• Assist protégé in business development and accelerate growth
• More competitive in an increasingly difficult marketplace
How…

• SBA
  https://www.sba.gov/federal-contracting/contracting-assistance-programs/all-small-mentor-protege-program

• Procurement Technical Assistance Center
  http://www.sbtcdc.org/programs/ptac/
Contact…

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