GSA Update to Dallas Post

Society of American Military Engineers (SAME)

presented by
Bobby Babcock, Regional Administrator
& George Prochaska, Regional Commissioner, FAS

Fort Worth Fritz Lanham Federal Building
- Who We Are/ GSA Overview
- Doing Business with GSA
  - Small Business Programs
  - Finding Opportunities
- What’s New at GSA
Mission

To deliver the best value in real estate, acquisition and technology services to government and the American people.
# GSA: Major Services

## FAS
Federal Acquisition Service

*Supplies, Services, and Technical Solutions for Federal Agencies*

- Products & Services
- Technology
- Motor Vehicle Management
- Transportation
- Travel
- Procurement & Online Acquisition Tools

## PBS
Public Buildings Service

*Real Estate for Federal Agencies*

- Land Acquisition
- Portfolio & Asset Management
- Planning & Design
- Construction
- Commissioning
- Building Operations
- Facility Management
- Property Disposal
Greater Southwest Region (Region 7)

- New Mexico, Texas, Oklahoma, Arkansas and Louisiana
- Support 30,000 Federal Employees
- 1,333 buildings (435 owned)
  35.2M ft\(^2\)
- 41% more energy-efficient than typical commercial buildings
- Largest Customers:
  - Dept of Homeland Security
  - U.S. Judiciary
  - Department of Justice
  - Dept of Treasury
  - Social Security Administration
Major Building Types

Federal Office Buildings
- Houston Leland Fed Bldg

Federal Courthouses
- Austin Courthouse

Ports of Entry
- El Paso Tornillo Land Port of Entry

Laboratories and Special Facilities
- San Antonio Boiler Plant
- Laredo Border Intelligence Center
## 2016 Small Business Administration Procurement Scorecard

### General Services Administration

A 117.30%

### Prime Contracting Achievement

<table>
<thead>
<tr>
<th>Category</th>
<th>2015 Achievement</th>
<th>2016 Goal</th>
<th>2016 Achievement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>44.16%</td>
<td>36.50%</td>
<td>39.23% ($1.6B)</td>
</tr>
<tr>
<td>Women Owned Small Business</td>
<td>9.30%</td>
<td>5.00%</td>
<td>9.31% (390.9M)</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>21.36%</td>
<td>5.00%</td>
<td>21.64% ($908.4M)</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned Small Business</td>
<td>4.79%</td>
<td>3.00%</td>
<td>5.32% ($223.3M)</td>
</tr>
<tr>
<td>HUBZone</td>
<td>4.35%</td>
<td>3.00%</td>
<td>3.89% ($163.2M)</td>
</tr>
</tbody>
</table>
Finding Business Opportunities

- FedBizOpps Website (www.fbo.gov)
  - Point of Entry for all contracting opportunities

- GSA Schedules Program
  - www.gsaadvantage.gov

- www.gsa.gov/expiringleases

- www.gsa.gov
Forecast of Contracting Opportunities
(www.gsa.gov)

Forecast of Contracting Opportunities

Now it's even easier to find out about small business contracting opportunities thanks to this web-based tool. The GSA Forecast of Contracting Opportunities Tool provides information on planned federal contracting opportunities. The tool assists with acquisition planning by helping vendors learn about potential prime contracting opportunities early in the process. Users can easily filter the data by agency, location (place of performance), NAICS Code, contract type, and more.

The GSA Forecast Tool User Guide [PDF - 76 KB] provides tips on how to use the tool and take advantage of its features.
### General Construction, Repair/Alterations IDIQ for Dallas/East Texas Zone

**Listing ID:** 10056  
**Organization:** PBS-Public Buildings Service  
**Place of Performance:** Dallas and East Texas region, TX  
**Minimum Value:** $0.00 a  
**Contract Type:** Indefinite Delivery Indefinite Quantity-IDIQ  
**Acquisition Strategy:** Set-aside - Total Small Business

**Agency:** General Services Administration  
**Award Status:** Option Exercise Pending  
**Type of Awardee:** Total Small Business  
**Maximum Value:** $0.00  
**NAICS Code:** 236220  
**Estimated Award Date (FY-QTR):** 2018-3rd

[View Details](#)

### USDC Construction Services for Judge's Chamber and Courtroom Renovations

**Renovation of two existing Judges' Chambers and Courtroom**

**Listing ID:** 10008  
**Organization:** PBS-Public Buildings Service  
**Place of Performance:** Dallas, TX  
**Minimum Value:** $500,000.00  
**Contract Type:** Firm Fixed Price  
**Acquisition Strategy:** Set-aside - Service Disabled Veteran-owned Small Business

**Agency:** General Services Administration  
**Award Status:** Solicitation Issued  
**Type of Awardee:** Service Disabled Veteran-owned Small Business  
**Maximum Value:** $1,000,000.00  
**NAICS Code:** 236220  
**Estimated Award Date (FY-QTR):** 2018-2nd

[View Details](#)

### USDA 5th Floor Renovation at Earle Cabell in Dallas TX

**5th Floor Renovation for USDA at the Earle Cabell Federal Building and Courthouse in Dallas TX**

**Listing ID:** 9979  
**Organization:** PBS-Public Buildings Service  
**Award Status:** Acquisition Planning

**Agency:** General Services Administration
GSA Access Forum (Twice Yearly)

- Overviews of opportunities with GSA Contracting Officers and Program Managers
- Registration: lavida.barnes@gsa.gov or Call 817-978-0441, La Vida Barnes.
- Next Event: June 14, 2017
Opportunities – Types

DESIGN AND CONSTRUCTION
- Capital Projects
  - Congressionally Funded (3.1M+)
- Design
- Studies
- Construction
- Building Commissioning

BUILDING MANAGEMENT
- Repair & Alteration Projects
- Building Inspection Services
- Maintenance & Cleaning Services
- Utilities and Energy Savings Performance Contracts

LEASING
- Leasing
- Leased Construction
- Reimbursible Projects for Gov’t Agencies
<table>
<thead>
<tr>
<th>Project</th>
<th>City</th>
<th>Status</th>
<th>$M</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bob Casey Courthouse</td>
<td>Houston, TX</td>
<td>Feasibility</td>
<td>$135</td>
</tr>
<tr>
<td>Montoya Fed Office Bldg</td>
<td>Santa Fe, NM</td>
<td>Feasibility</td>
<td>$39</td>
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<tr>
<td>Santa Fe Fed Office Bldg</td>
<td>Dallas, TX</td>
<td>Feasibility</td>
<td>$62</td>
</tr>
<tr>
<td>Earle Cabell Fed</td>
<td>Dallas, TX</td>
<td>Feasibility</td>
<td>$143</td>
</tr>
<tr>
<td>New Courthouse</td>
<td>Greenville, MS</td>
<td>Pre-Design</td>
<td>$40</td>
</tr>
<tr>
<td>John Minor Wisdom U.S.</td>
<td>New</td>
<td>Feasibility</td>
<td>TBD</td>
</tr>
<tr>
<td>Historical El Paso Courthouse</td>
<td>El Paso, TX</td>
<td>Feasibility</td>
<td>TBD</td>
</tr>
<tr>
<td>Jack Brooks Fed Office Bldg</td>
<td>Beaumont, TX</td>
<td>Feasibility</td>
<td>TBD</td>
</tr>
<tr>
<td>Bush-Bush Mahon</td>
<td>Midland, TX</td>
<td>Feasibility</td>
<td>TBD</td>
</tr>
<tr>
<td>San Antonio Fed Office Bldg</td>
<td>San Antonio, TX</td>
<td>Feasibility</td>
<td>TBD</td>
</tr>
<tr>
<td><strong>Total Pre-Design</strong></td>
<td></td>
<td></td>
<td>$795</td>
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## Capital Projects – (Design)

<table>
<thead>
<tr>
<th>Project</th>
<th>City</th>
<th>$M</th>
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<tbody>
<tr>
<td>New Courthouse</td>
<td>San Antonio</td>
<td>$144</td>
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<tr>
<td>Courthouse Security Project</td>
<td>Monroe</td>
<td>$10</td>
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<tr>
<td>Courthouse Security Project</td>
<td>Alexandria</td>
<td>$14</td>
</tr>
<tr>
<td>Courthouse Security Project</td>
<td>Texarkana</td>
<td>$7</td>
</tr>
<tr>
<td>Courthouse / Renovation</td>
<td>Fort Worth</td>
<td>$5</td>
</tr>
<tr>
<td>Lanham Fed Bldg/Agency Relocation</td>
<td>Fort Worth</td>
<td>$3</td>
</tr>
<tr>
<td>FBI Terminal Annex</td>
<td>Dallas</td>
<td>$5</td>
</tr>
<tr>
<td>Courts Consolidation</td>
<td>Laredo</td>
<td>$3</td>
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<tr>
<td>Courts Consolidation</td>
<td>Brownsville</td>
<td>$2</td>
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<tr>
<td>Courts Consolidation</td>
<td>DFW</td>
<td>$7</td>
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<tr>
<td>Courts Consolidation</td>
<td>Midland</td>
<td>$4</td>
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<tr>
<td>Border Safety Inspection Facility</td>
<td>Pharr</td>
<td>$20</td>
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<tr>
<td>Empty Truck Inspection Facilities</td>
<td>Donna</td>
<td>$22</td>
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<tr>
<td>POV Lane Additions</td>
<td>McAllen</td>
<td>$2</td>
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<tr>
<td>SSA Barrier Wall</td>
<td>Fort Worth</td>
<td>$3</td>
</tr>
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</table>

**Total Design $251**
## Capital Projects – (Construction)

<table>
<thead>
<tr>
<th>Project</th>
<th>City</th>
<th>Status</th>
<th>$M</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Design/Build</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Hebert Fed Bldg Renovation</td>
<td>New Orleans</td>
<td>Procurement</td>
<td>$67</td>
</tr>
<tr>
<td>JJ Pickle Fed Bldg Renovation</td>
<td>Austin</td>
<td>Procurement (PH II) Constr (PH I)</td>
<td>$40</td>
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<tr>
<td>Lanham Fed Bldg Renovation</td>
<td>Ft. Worth</td>
<td>Construction</td>
<td>$18</td>
</tr>
<tr>
<td><strong>Construction</strong></td>
<td></td>
<td></td>
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<tr>
<td>Land Port of Entry Expansion</td>
<td>Columbus, NM</td>
<td>Construction</td>
<td>$96</td>
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<tr>
<td>Laredo 1 &amp; 2 Land Ports of Entry Modernization</td>
<td>Laredo</td>
<td>Construction</td>
<td>$111</td>
</tr>
</tbody>
</table>
Indefinite Delivery/Indefinite Quantity Contracts

- Construction
- Architect & Engineer
- Asbestos and Mold Abatement
- Environmental & Consulting (FSS BPA)
- Interior Design Services (FSS BPA)
What’s New with GSA

• Cutting Costs
  • Reduce the Footprint
  • Partnering
  • Lease Consolidations

• Category Management

• Automated Advanced Acquisition Program
Automated Advanced Acquisition Program

aaap.gsa.gov

- Browse through Requests for Lease Proposals
- Register properties for leasing
- Offer lease proposals
- Download necessary forms
Questions??

Greater Southwest Region

Bobby Babcock
Regional Administrator

Jimmy Ferracci
Acting Regional Commissioner, Public Buildings Service

George Prochaska
Regional Commissioner, Federal Acquisition Service

Albert Garza
Director, Small Business Utilization