USACE GALVESTON DISTRICT SMALL BUSINESS INDUSTRY DAY

Shamekia M. Chapman
Deputy for Small Business Programs
USACE, Galveston District

USACE Galveston District
Galveston, TX

20 June 2018

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## SWG SB Industry Day Agenda

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Presenter/Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 - 9:00</td>
<td>Registration/Networking</td>
<td></td>
</tr>
<tr>
<td>9:00 - 9:15</td>
<td>Welcome</td>
<td>Shamekia Chapman Deputy for Small Business Programs</td>
</tr>
<tr>
<td>9:15 - 9:45</td>
<td>District Overview</td>
<td>COL Zetterstrom SWG District Commander</td>
</tr>
<tr>
<td>9:45 - 10:05</td>
<td>Program Office</td>
<td>Dr. Edmond Russo Deputy District Engineer</td>
</tr>
<tr>
<td>10:05 - 10:35</td>
<td>Project Management</td>
<td>Byron Williams Chief of Project Management</td>
</tr>
<tr>
<td>10:35 - 10:50</td>
<td>BREAK</td>
<td></td>
</tr>
<tr>
<td>10:50 - 11:10</td>
<td>Construction</td>
<td>Don Carelock Chief of Construction</td>
</tr>
<tr>
<td>11:10 - 11:30</td>
<td>Operations &amp; Maintenance</td>
<td>Joe Hrametz Chief of Operations</td>
</tr>
<tr>
<td>11:30 - 11:50</td>
<td>Architecture &amp; Engineering</td>
<td>Jake Walsdorf A-E Contract Coordinator</td>
</tr>
<tr>
<td>11:50 - 12:10</td>
<td>Contracting</td>
<td>Jeffrey Neill Chief of Contracting</td>
</tr>
<tr>
<td>12:10 - 1:30</td>
<td>LUNCH</td>
<td>ON YOUR OWN</td>
</tr>
<tr>
<td>1:30 - 3:00</td>
<td>Matchmaking Sessions</td>
<td>Various POCs</td>
</tr>
<tr>
<td>1:30 - 2:15</td>
<td>SBA Breakout: Mentor Protégé Program/Joint Venture Overview</td>
<td>Valerie Coleman SBA Prime Contracts Program Manager</td>
</tr>
<tr>
<td>2:15 - 3:00</td>
<td>SB Deputy Breakout: How/When to Respond to a Sources Sought</td>
<td>Shamekia Chapman Deputy for Small Business Programs</td>
</tr>
</tbody>
</table>
SWG SB Industry Day Purpose

- Understanding of what we do at the District
- Update Industry on upcoming and future projects
- Determine Industry capabilities
- Opportunities for networking
- Industry Feedback
SWG Small Business Program

• Small Business Mission:
  “To develop small businesses and maximizes their opportunities for our procurements within SWG’s footprint on a continual basis, thereby ensuring a broad base of capable small business firms to support our mission and strengthen our Nation’s economic development.”

• Provide outreach and training to the small business community

• Coordinate with the District offices to understand project requirements and how industry can meet the mission needs
## FY18 SWG Small Business Goals

<table>
<thead>
<tr>
<th>Categories</th>
<th>Goals</th>
<th>Achieved</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>34%</td>
<td>55%</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>2%</td>
<td>1.5%</td>
</tr>
<tr>
<td>Women-Owned Small Business</td>
<td>6%</td>
<td>13%</td>
</tr>
<tr>
<td>HUBZone Small Business</td>
<td>4%</td>
<td>16%</td>
</tr>
<tr>
<td>Service Disabled Veteran-Owned Small Business</td>
<td>2%</td>
<td>8.3%</td>
</tr>
<tr>
<td>*Historically Black Colleges &amp; University Minority Institutes</td>
<td>5%</td>
<td>0%</td>
</tr>
</tbody>
</table>

*Aspirational Goal*
SWG District Contacts

Contracting and Small Business Office

• Jeffery Neil  
  District Chief of Contracting  
  Galveston District  
  409-766-3850  
  Jeffrey.Neil@usace.army.mil

• Curtis Cole, Jr  
  Chief, Execution Branch  
  Galveston District  
  409-766-3185  
  curtis.cole@usace.army.mil

• Shamekia Chapman  
  Deputy for Small Business Programs  
  Galveston District  
  409-766-3006  
  Shamekia.m.chapman@usace.army.mil
Overview of USACE, Galveston District (SWG) History, Missions, and Small Business Program

COL Lars N. Zetterstrom
Commander
USACE, Galveston District

Small Business Industry Day

20 JUN 2018

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Agenda
SWG Small Business Industry Day

• Overview of SWG history, mission, and Small Business Program

• SWG Civil Works and International and Interagency Program orientation and outlook

• Contracting opportunities by District function

• Overview of Small Business Administration mission

• Mentor-Protégé matchmaking session
USACE Vision
Engineering solutions for our Nation’s toughest challenges.

USACE Mission
Deliver vital public and military engineering services; partnering in peace and war to strengthen our Nation’s security, energize the economy and reduce risks from disasters.
ACHIEVE OUR VISION

Anticipate future conditions; take decisive actions today to always be ready, come what may.

USACE VISION

Engineering Solution For The Nations Toughest Challenges.

MISSION

Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

STRENGTHEN THE FOUNDATION

Doing routine tasks, to a high standard, routinely, enables everything else. A strong foundation empowers leaders to think strategically.

USACE: STAYING WORLD CLASS
NOW AND INTO THE FUTURE

DELIVER THE PROGRAM

Our credibility relies on our ability to achieve desired results on time and on budget.

MISSION AREAS

- Military Programs
- Civil Works
- Geospatial Support
- Contingency Operations
- Research and Development
History of USACE in Texas

America’s history is in large a story of infrastructure...

- Corps of Engineers Established (1776)
- 1st Survey of Galveston Channel (1852)
- Galveston Seawall (1904)
- Harlingen Channel (1952)
- GIWW to Brownsville (2008)
- TX City Dike during IKE (2014)
- Texas Statehood (1845)
- Galveston District Established (1880)
- Houston Ship Channel (1905)
- GIWW to Brownsville (1949)
- Port of Brownsville Chiefs’ Report (2014)
USACE Galveston District (SWG):  
History and Mission

- First engineer district in Texas, established 1880
- 50,000 square mile district boundary, ~100+ miles inland
- 28 ports handling 538 M tons of commerce annually (FY 16)
- 1,000+ miles of channels
  - 750 miles shallow draft
  - 270 miles of deep draft
- 367 miles of Gulf coastline
- 30-40 M cubic yards/yr material dredged
- 16 Congressional districts
- 48 Texas counties, 4 Louisiana parishes
- 18 Coastal counties - bays / estuaries
- 9 coastal basins

- Navigation
- Flood Risk Management
- Regulatory
- Ecosystem Restoration
- Emergency Management
- Interagency & International Support
• Energy production and refining
• 2015 lifting of 40-yr ban on crude oil exports
• 2016 opening of 50-ft Panama Canal Lock
USACE SWG Corporate Strategy

Texas Coast is:
• A resilient community with healthy ecosystem
• Positioned for sustainable economic growth
• Supported by strategic partnerships that support Non-Federal investment

Maximizing Capital

Organizational Change

CW Transformation & Process Improvement

Strategic Partnerships

Stakeholder Community

Lines of Effort

Harvey Response
(ESF 3 / NAV Rest / BBA 18)

Improve Navigation
(Deepen / Widen / Safety / Capacity)

Sustain Federal Projects
(NAV / FRM / WQ Mgt / IIS (e.g., CBP BI, EPA Superfund))

Support Non-Fed Investment
(Surge in Reg Permits, RE Outgrants, Partnerships)

Reduce Flood Risks
(CSRM, FRM, Eco Restoration, Levee Certification)

Future

Harvey Response
(ESF 3 / NAV Rest / BBA 18)

Improve Navigation
(Deepen / Widen / Safety / Capacity)

Sustain Federal Projects
(NAV / FRM / WQ Mgt / IIS (e.g., CBP BI, EPA Superfund))

Support Non-Fed Investment
(Surge in Reg Permits, RE Outgrants, Partnerships)

Reduce Flood Risks
(CSRM, FRM, Eco Restoration, Levee Certification)
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www.swg.usace.army.mil
Program Management
USACE, Galveston District (SWG)

Edmond J. Russo, Jr., PhD, PE, D.CE, D.NE, D.WRE
Deputy District Engineer for Programs and Project Management
USACE, Galveston District

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Programs and Project Management

- Deputy District Engineer for Programs and Project Management
  - Builds stakeholder, sponsor, regional, enterprise, and Higher Authority partnering relationships
  - Provides oversight and synchronization across programs and functions
  - Performs long range program planning and development
- Programs Management Branch
  - Performs budget formulation, defense, and funds management
  - Schedules work, tracks progress, and troubleshoots execution
  - Conducts workload / workforce analysis for near to long term staffing management
- Project Management Branch
  - Works closely with sponsor to advance cost-shared studies/projects
  - Leads matrix interdisciplinary Project Delivery Teams
  - Executes studies and projects to deliver on partner expectations
Enhancing Strategic Project Partnerships

• Texas coast shared visioning for alignment of agency values toward mutually desired outcomes
  – Vibrant regional and national economy
  – Resilient and sustainable communities
  – Healthy, diverse, and functional ecosystems

• Driving progress through regularly-engaged partnering board
  – Multi-agency participation (Local, State, Federal)
  – Shared vision steering
  – Identifying / resolving barriers to progress

• Team building, collaboration, and unified communications
  – Articulating challenges and successes
  – Building stakeholder awareness and support for action
  – Supporting elected officials with information they need
Annual Civil Works
Program Workload Groupings

- Coastal Storm Risk Management (CSRM) portfolio
  - Investigations
  - Construction Projects
  - Inspection of Completed Works

- Navigation portfolio
  - Channel maintenance
  - Channel improvement
  - Navigation structures operations and maintenance (O&M)

- Ecosystem Restoration and Management portfolio
  - Coastal restoration studies
  - Beneficial Uses of Dredged Materials in connection with channel maintenance
  - Saltwater intrusion management
Bipartisan Budget Act of 2018
Program Workload Groupings

- Flood Risk Management (FRM) feasibility study portfolio
- Sec 211(f) HCFCD reimbursable bayou FRM projects
- Houston bayou Federal FRM projects
- Sabine Pass to Galveston Bay Coastal Storm Risk Management Project
- Navigation O&M Harvey Restoration
- PL 84-99 Project Information Reports
International and Interagency Support
Program Workload Groupings

• Customs and Border Protection
  o Border infrastructure
    o Walls
    o Gates
    o Roads
  o Tactical
    o Check points
    o Processing facilities
  o Remote Video Surveillance System
    o Communications towers
    o Command & Control Centers

• U.S. Food and Drug Administration
  o Fruit Fly laboratory
* Study Phase includes integrated **alternatives analysis** and **National Environmental Policy Act (NEPA)** compliance to determine plan with best value to the nation having environmentally sustainable solution.
General Investigations (GI) Feasibility Studies
Coastal Storm Risk Management (CSRM) Example

Impacts to physical environment and processes
- Circulation/salinity/flooding/erosion

Constructability / operability
- Engineering feasibility
- Real Estate requirements

Damages to property
- Personal and public damages from flooding

Project costs
- Study, design, construction and O&M

Benefit-to-cost ratio
- National Economic Development (NED)

Life/health
- Social impacts

NEPA compliance:
Fish and wildlife habitat
Impacts to natural environment
Hazardous material spills
National Ecosystem Restoration (NER) Plan
Cultural Resources
SWG Value Proposition for Partnering and Collaboration

• **Shared Visioning and Partnering** for a vibrant national/regional economy, resilient coastal communities, and healthy ecosystem that support non-Federal investment

• **Engineering Solutions on America’s Energy Coast** for addressing infrastructure challenges across navigation, flood risk management, and ecosystem restoration business lines

• Addressing authority, policy, resourcing, and business process challenges for **Strengthening the Foundation**

• Leveraging new authorities for studies and projects to derive Value to the Nation in **Delivering the Program**

• Competing strong for sustainable budgets to **Achieve the Vision** of Integrated Water Resources Management
Continuously Growing Collaboration Network!

Strategic Partnerships

Organizational Change

Civil Works Transformation / Process Improvement

Stakeholder and Non-Federal Sponsor Community

Communication

Transparency

Port of Corpus Christi

Port of Harlingen
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Project Management
USACE, Galveston District (SWG)

Byron D. Williams
Chief, Project Management Branch
USACE, Galveston District

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Study Phase includes integrated alternatives analysis and National Environmental Policy Act (NEPA) compliance to determine plan with best value to the nation having environmentally sustainable solution.
Delivering Value to the Nation on America’s Energy Coast

<table>
<thead>
<tr>
<th>Project</th>
<th>Cost (M)</th>
<th>Duration (yr) and Scheduled Completion</th>
<th>Cost Share % (Fed/Non)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ongoing Authorized and Funded Construction Projects</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adak Creek and Alaska Reservoir Dam Safety Mega Project</td>
<td>111</td>
<td>4/21</td>
<td>100/00</td>
</tr>
<tr>
<td>Greens Bayou Flood Risk Management Project</td>
<td>43</td>
<td>3/20</td>
<td>75/25</td>
</tr>
<tr>
<td>Brays Bayou Flood Risk Management Project</td>
<td>480</td>
<td>8/21</td>
<td>75/25</td>
</tr>
<tr>
<td>Authorized Construction Projects Pursuing New Start Appropriations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Addak Creek and Alaska Reservoir Dam System Improvement Study</td>
<td>3</td>
<td>3/TBD</td>
<td>100/00</td>
</tr>
<tr>
<td>Metropolitan Houston Regional Watershed Assessment</td>
<td>3</td>
<td>3/TBD</td>
<td>75/25</td>
</tr>
<tr>
<td>Fort Bend County Regional Watershed Assessment</td>
<td>3</td>
<td>3/TBD</td>
<td>75/25</td>
</tr>
<tr>
<td>LaVista Channel Extension</td>
<td>3</td>
<td>3/TBD</td>
<td>50/50</td>
</tr>
<tr>
<td>Gulf Intracoastal Waterway Coastal Resilience Study</td>
<td>3</td>
<td>3/TBD</td>
<td>50/50</td>
</tr>
<tr>
<td>Brazos River Erosion Management Study</td>
<td>3</td>
<td>3/TBD</td>
<td>50/50</td>
</tr>
<tr>
<td>Completed Studies in Consideration for Future Authorization</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sabine Pass to Galveston Bay Coastal Storm Risk Mgmt Study</td>
<td>3861</td>
<td>10/TBD</td>
<td>65/35</td>
</tr>
<tr>
<td>Galveston Channel Harbor Extension Study</td>
<td>17</td>
<td>2/TBD</td>
<td>75/25</td>
</tr>
<tr>
<td>Studies in Shared Visioning</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Southeast TX Regional Watershed Assessment</td>
<td>3</td>
<td>3/TBD</td>
<td>75/25</td>
</tr>
</tbody>
</table>
Opportunities Outside of Dredging

- **Work-In-Kind or Federal Hire**
  - Public Meetings/Coordination
  - Report Writing
    - Review/Editing
  - Engineering
    - Feasibility Level Design
    - Data Collection
    - Conceptual Design
  - Environmental Testing
    - ODMDS
    - Sediment Testing
  - IIS Opportunity
  - Etc…
Expressing Capability

- Direct Visit
- Phone
- Mail (Snail/E)

Byron D. Williams
P.O. Box 1229
Galveston, TX 77553-1229

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(409) 766-3140
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15-MINUTE BREAK
GALVESTON DISTRICT
SMALL BUSINESS INDUSTRY DAY
JUNE 2018

Don Carelock, P.E.
Chief, Construction Branch
409-766-6317

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GALVESTON DISTRICT – CONSTRUCTION FIELD OFFICES AND LOCATIONS

50,000+ square miles
700 miles coastline
750 miles shallow draft channels
270 miles deep draft channels
Rio Grande to Sabine River
48 counties, 2 parishes
16 congressional districts
300-plus full-time employees
District HQ/Jadwin facility, Northern Area Office (Port Arthur, Houston, Galveston and Addicks and Barker Resident Offices), Southern Area Office (Corpus Christi, Rio Grande Valley and Border Infrastructure Resident Offices)
ORGANIZATIONAL STRUCTURE

- EXECUTIVE OFFICE
  - COLONEL ZETTERSTROM

- ENGINEERING & CONSTRUCTION DIV
  - ROB THOMAS, P.E.

- CONSTRUCTION BRANCH
  - DON CARELOCK, P.E.

- NORTHERN AREA OFFICE
  - RALPH STEINER, P.E., PMP

- SOUTHERN AREA OFFICE
  - PABLO HERNANDEZ, P.E.
Southern Area Office
Area Engineer – Pablo Hernandez, P.E., ACO
Staff = 5
Location: Port Isabel and Corpus Christi, TX

Corpus Christi Resident Office
Resident Engineer – Andrew Smith, P.E., ACO
Staff = 20
Location: Corpus Christi, TX

Rio Grande Valley Resident Office
Resident Engr – Adrian Ramos, P.E.
Staff = 14
Location: Port Isabel, TX

Border Infrastructure Resident Office
Resident Engineer – vacant
Staff = TBD
Location: McAllen, TX
Northern Area Office
Area Engr – Ralph Steiner, PMP, P.E., ACO
Staff = 3
Location: SWG District Bldg.

Addicks/Barker Res Office
Resident Engr – Brandon Smolinsky, P.E. ACO
Staff = 11
Location: Addicks and Barker Dam

Port Arthur Resident Office
Resident Engineer – Steve Sherrill, P.E.
Staff = 10
Location: Port Arthur, TX

Hydrographic Survey Section
Supv Survey Tech – Matt Duke
Staff = 6
Location: SWG District Bldg.

Galveston Resident Office
Resident Engr – Toniette Addison, P.E.
Staff = 20
Location: 11 at SWG District Bldg
3 at La Porte, TX
3 at Bay City, TX
3 at Freeport, TX

Houston Resident Office
Res. Engineer – Derek Anderson, P.E.,
Staff = 15
Location: 7 at SWG District Bldg.
CONSTRUCTION BRANCH FUNCTIONS

Provide oversight of, and guidance and assistance to, Area and Resident Offices.
- Liaison between District Elements and Area/Resident Offices.
- Conduct electrical and mechanical quality assurance and safety inspections.
- Assist Area/Resident Offices with reviewing submittals, negotiating modifications, reviewing contract claims.
- Manage S&A funds

Conduct contract pre-award surveys.
Negotiate 8(a) contracts (sole source contracts) in conjunction with Contracting Officer.
RMS POC for District.
CCASS Focal Point for Construction Contractor Performance Evaluations.
AREA OFFICE FUNCTIONS

Manage All Construction Contracts within Galveston District’s Area of Responsibility.
– Perform contract administration.
– Perform quality assurance.
– Enforce safety requirements.
Perform hydrographic surveys on all navigation channels.
Perform land survey support for all projects.
Prepare draft plans and specifications for O&M dredging projects.
Manage, operate and maintain fleet of survey vessels.
Interface with sponsors, customers and the public.
HYDROGRAPHIC SURVEYS

NAO Boat/Crew
- Tanner II (Deep Draft)
  - James (Jay) Hiroms (operator)
  - John Gaskin
- De La Hunt (Deep Draft)
  - Joe Vernier (operator)
  - Ed Huff
- Turpin (Deep Draft)
  - Thurston Mosley (operator)
  - Joey Sedtal
- NO-1 (Shallow Draft)
  - Steven Elder (operator)
  - John Gaskin
- PA-4 (Shallow Draft)
  - Joey Sedtal
  - Thurston Mosley

SAO Boat/Crew
- Tejeda (Deep Draft)
  - William Hernandez (operator)
  - Raymond Flores (surveyor)
- Vannoy (Deep Draft)
  - Thomas Dyckman (operator)
- CC-01 (Shallow Draft)
  - John Pulsney (operator)
  - Jose Lugomartinez (surveyor)
- RGV-01 (Shallow Draft)
  - Ramon Barrios (operator)
  - Luis Rodriguez (surveyor)
  - Gerson Reyes (tech)
RESIDENT MANAGEMENT SYSTEM - RMS – CONSTRUCTION MANAGEMENT TOOL

Track schedule and milestones.
Process and track letters, RFIs, and submittals.
Process modifications.
Track deficiencies.
Schedule preparatory and initial inspections.
Process pay estimates.
Prepare daily Quality Assurance/Quality Control Reports.
Provide Contractor RMS Support
Contractor now uses RMS – Contractor Mode.
RMS 3 Contactor Download:
http://rms.usace.army.mil/(S(u0tbld1h1hxoei34xpzhrejf))/QCS
CONSTRUCTION QUALITY MANAGEMENT (CQM) FOR CONTRACTORS

PURPOSE: To familiarize contractor personnel with USACE construction quality management concepts and procedures. The course is a result of partnering efforts with the Associated Builders and Contractors, Associated General Contractors, the U.S. Army Corps of Engineers and the Naval Facilities Engineering Command (NAVFAC).

Course Time and Dates: The course begins at 8 a.m. and generally runs until 4 p.m. The course was and will be offered on the following dates:
- Feb. 17, 2018
- Apr. 19, 2018
- May 19, 2018
- Aug. 25, 2018
- Nov. 17, 2018


Email alton.h.meyer@usace.army.mil to register.
CONTRACTOR PERFORMANCE ASSESSMENT RATING SYSTEM (CPARS)

Managed by Naval Sea Systems Command

Assesses a contractor's performance and provides a record, both positive and negative, on a given contractor during a specific period of time.

https://www.cpars.gov/cparsmain.htm
OUR SPONSORS/CUSTOMERS/PARTNERS

Sabine Neches Navigation District
Ports of Port Arthur, Beaumont and Orange
U.S. Maritime Administration
Sabine Pilots
U.S. Fish & Wildlife Service
Local Refineries and LNG Plants
Port of Houston
Harris County Flood Control District
Chambers County Navigation District
Houston Pilots
Port of Corpus Christi
Port Freeport
Port of Harlingen
Port of Brownsville
Many others.
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Gulf Intracoastal Canal Association

United States Coast Guard

Lower Colorado River Authority

Port of Bay City

Towing Industry

Port of Houston

Port Freeport

Port of Texas City

Port of Galveston

U.S. Army Corps of Engineers
FOR MORE INFORMATION

   – SWG Small Business Deputy Shamekia Chapman, 409-766-3006

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- Facebook, www.facebook.com/GalvestonDistrict
OPERATIONS DIVISION

Project Operations Mission

The mission of the Operations Branch is to manage Federal non-navigation projects along the Texas coastal region.

- Plan, design, and construct river and harbor, multipurpose, and flood control works
- Operate and maintain flood control and navigation facilities and installations
- Administer laws for the protection and preservation of navigable waters and wetlands
- Acquire, manage, and dispose of real property for civil works and military activities
- Provide real estate services for the Department of Energy, other federal agencies, and for local cost-sharing partners
- Perform any other functions assigned by law.

Operations Division

Operations Division has responsibility for managing a very robust Operations and Maintenance Program for Navigation and Flood Risk Management business lines located within 50,000 square miles of Texas coastline. Congress appropriates approximately $105M annually to maintain 1,000 miles of deep and shallow draft channels, operate and maintain lock and gate structures at the Brazos and Colorado Rivers, operate and maintain flood risk projects at Addicks/Barker and Wallisville, and maintain the Neches River Saltwater Barrier and manage the Inspection of Completed Works Program.

Texas is the number two state in maritime commerce and transports approximately 560M tons of cargo annually. Texas has 4 deep draft ports in the top 15 ports in the nation with the Houston Ship Channel ranked 2nd, Beaumont ranked 6th, Corpus Christi ranked 7th and Texas City ranked 11th. The Ports of Beaumont, Port Arthur and Corpus Christi are strategic ports that support the war on terrorism. Texas is home to two LNG facilities at Sabine Pass and one LNG facility at Freeport. Approximately 43% of foreign crude oil is shipped via Texas Ports and Waterways.

Addicks and Barker Dams prevent flooding of property along Buffalo Bayou and downtown City of Houston and saved an estimated $6B in flood damages since the project went into operations in late 1940. The Wallisville Lake Project saves the City of Houston an estimated value of $11M in drinking water annually by managing the saltwater wedge.

Navigation Mission

Mission of the branch is to manage federal navigation projects along the Texas coastal region.

- Maintains the 440-mile long Gulf Intracoastal Waterway through Texas, providing safe navigation for the approximately 100 million tons of waterborne commerce moving past its banks yearly.
- Dredges and maintains 275 miles of deep draft and 745 miles of shallow draft channel leading to the 23 ports found within the district boundaries. Dredging activities move from 25 to 30 million cubic yards of material annually.
- Provides notice to navigation interests, telling them where government contract dredges are working.
- Publishes the Hydrographic Bulletin which shows current controlling depths of all federally maintained channels within the district boundaries.
- Sponsors an annual dredging conference to provide all stakeholders in the dredging community, resource agencies, and sponsors with upcoming dredging schedules.
- Clear’s navigation channels of wrecks and obstructions that pose a hazard to navigation.
- Uses dredged material as a natural resource, creating environmentally suitable and economically effective benefits such as bird islands, marshes, beach nourishment, underwater berms, shoreline enhancements, or fill material for environmental and commercial projects.
The Texas Navigation System

- Texas is the #2 state in the Nation for Maritime Commerce – 500M+ Tons in 2014
- 760 miles shallow draft
  - GIWW links the entire system
  - 13 shallow draft ports
- 240 miles deep draft
  - 10 deep draft ports
  - 4 ports in the top 15
- 3 Strategic Ports
- 3 Liquefied Natural Gas Facilities (LNG)
- $200B in private investment happening now
  - Panama Canal
  - Eagle Ford Shale
  - LNG
SWG OPERATIONS AND MAINTENANCE FUNDING

- President's Budget NAV
- Final Allocation NAV
- President's Budget FRM
- Final Allocation FRM

<table>
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<th>Fiscal Year</th>
<th>President's Budget NAV</th>
<th>Final Allocation NAV</th>
<th>President's Budget FRM</th>
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<td>2017</td>
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</table>

Millions $
Chris Frabotta
Chief, Navigation Branch
GALVESTON DISTRICT
June 20, 2018
Provide safe, reliable, efficient and environmentally sustainable waterborne transportation systems (channels, harbors, and waterways) for movement of commerce, national security needs, and recreation.
## Port Statistics & Studies

<table>
<thead>
<tr>
<th>TEXAS PORTS</th>
<th>AUTHORIZED DEPTH (ft)</th>
<th>DOMESTIC</th>
<th>FOREIGN</th>
<th>TOTAL</th>
<th>IMPROVED DEPTH (ft)</th>
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<td>Houston (2)</td>
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<td>Study to extend 46-ft project</td>
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<td>Beaumont (4)</td>
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<td>Corpus Christi (6)</td>
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<td>44.7</td>
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<td>Texas City (15)</td>
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<td>Galveston (48)</td>
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<td>5.1</td>
<td>10.6</td>
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<td>Study to extend 46-ft project</td>
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<tr>
<td>Brownsville (67)</td>
<td>42</td>
<td>2.7</td>
<td>4.2</td>
<td>6.9</td>
<td>45-52</td>
<td>Chief's Report May 2014</td>
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<td>Victoria (70)</td>
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<td>No improvements forecasted</td>
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<td>INLAND WATERWAY</td>
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<td>GIWW</td>
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<td>73</td>
<td>12-14</td>
<td>No improvements forecasted</td>
</tr>
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</table>
Value to the Nation

Coastal Navigation:

Texas Intracoastal Waterway (79 million tons – Texas portion)
#3 Inland Waterway

Houston (#2 – 234.3 million tons)
#1 Foreign Tonnage & #2 Total Tonnage

Beaumont (#4 – 87.3 million tons)
#1 Military Port in World

Gulf Intracoastal Waterway

Corpus Christi (#6 – 84.9 million tons)
America’s Energy Gateway

Texas City (#15 – 47.9 million tons)
Services Largest Petrochemical Complex

Port Arthur (#20 – 36.7 million tons)
Vital Break-Bulk Port

Freeport (#32 – 22.3 million tons)
Connecting Global Services Via Caribbean Relay Port

Matagorda to include Port of Port Lavaca and Port of Point Comfort
(#48 – 11.3 million tons)
Generates Annual Business Revenues of Nearly $2 Billion

Galveston (#52 – 10.7 million tons)
#4 Cruise Ship Port

Brownsville (#67 – 6.9 million tons)
#1 Ship Recycling Port

Victoria (#70 – 6.5 million tons)
#2 Shallow-Draft Port for Domestic Crude Petroleum

Texas is the number two state in the nation for waterborne commerce. Texas ports generate over $5 billion in local and state tax revenue, and over $9 billion in federal import tax revenue each year.

With the Panama Canal Expansion opening in 2016, ports must expand their capacity via land-and-water-side improvements to accept these ships. The Texas navigation system has post-Panamax projects ready for construction and launch, with completed construction projects at Corpus Christi Ship Channel and the Sabine-Neches Waterway to depths that would allow post-Panamax ships to call.

Authorized WRRDA 2014

Brazos Island Harbor

Port of Galveston

Port of Houston

Port of Beaumont

Port of Texas City

Port of Port Arthur

Port of Port Freeport

Port of Freeport

Corpus Christi Ship Channel

Gulf of Mexico

Authorized WRRDA 2014

United States Army Corps of Engineers Galveston District

Connect with us!

Web: www.swo.usace.army.mil
Facebook: www.facebook.com/GalvestonDistrict
Twitter: www.twitter.com/USACEGalveston
Types of Dredges

- **Mechanical Dredges**
  - Clamshell
  - Backhoe
  - Dipper
  - Dragline

- **Pipeline Dredges**
  - Cutterhead
  - Dustpan

- **Trailing Suction Hopper Dredge**
Hydraulic Pipeline Dredge

Cutterhead Dredge
Navigation Branch Initiatives

- Conversion from Mean Low Tide (MLT) to Mean Lower Low Water (MLLW)
- Texas Coastal Ocean Observation Network (TCOON) 5-year Cooperative Agreement
- Gulf Intracoastal Waterway (GIWW), TX
  - Set back Policy
  - Real Estate Initiative
- Navigation Restoration Team / Post-Hurricane Recovery
- Out-grant / Land Management PDT
- GIS Initiative – Web-based distribution of Hydrographic Survey Data
Navigation Project Facilities

• Minimize shoaling at river crossings
• Safety
Flood Risk Management

- Navigation features
- Recreation
- Saltwater barrier
- Environmental Stewardship

- Flood Control
- Recreation
Inspection of Completed Works

- Most flood control projects developed are maintained by local partners
  - Hurricane Flood Protection Levees
  - River Levees
  - Flood Damage Reduction Channel Improvements
  - Seawalls

Freeport Hurricane Flood Protection Levee System
Project Operations Branch Initiatives

- Updates to Master Plans
- Repair Spillways at Addicks and Barker
- Repair/Replace Buoys
- Repair scour holes at Colorado and Brazos
- Implementation of new Facility Engineering Maintenance Enterprise
## Potential Upcoming Contract

<table>
<thead>
<tr>
<th>NO.</th>
<th>Project</th>
<th>Scope</th>
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<tbody>
<tr>
<td>1</td>
<td>Colorado River Scour Hole Repairs</td>
<td>Placement of 20-200lbs rock into scour holes in and around the lock structures at the Colorado River</td>
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<tr>
<td>2</td>
<td>Mowing Wallisville Dam</td>
<td>Approximately 7 miles of Dam Embankment mowing along with other landscaping requirements</td>
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<tr>
<td>3</td>
<td>Mowing Addicks and Barker Dam</td>
<td>Approximately 26 miles of Dam Embankment mowing along with other landscaping requirements</td>
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<tr>
<td>4</td>
<td>Spillway Repairs, Addicks and Barker Reservoirs</td>
<td>Concrete repair of 4 spillway locations on Addicks and Barker Emergency Spillways</td>
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<tr>
<td>5</td>
<td>Consolidated Facility Repairs for Colorado River Locks and Brazos River Flood Gates</td>
<td>Building repair (Mechanical, Electrical, Structural) of Administrative and OutBuildings at the Colorado River Locks and Brazos River Flood Gates</td>
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</tbody>
</table>
QUESTIONS
UPCOMING ENGINEERING AND CONSTRUCTION CONTRACT OPPORTUNITIES

Jake Walsdorf, A-E Contract Coordinator
20 June 2018

“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”
ARCHITECT-ENGINEER IDC ($96M)

✓ Market Research – complete
  ▪ Sources Sought posted 11 May 18

□ Acquisition Strategy/Plan - ongoing
  ▪ >$50M required Principal Assistant
    Responsible for Contracting (PARC) approval
  ▪ Scope is primarily civil works and other civil
    works-like needs for military and Interagency
    and International Services (IIS)
  ▪ Primarily for SWG but can be used within
    SWD
ARCHITECT-ENGINEER IDC ($96M)

- Synopsis/Solicitation
  - Subject to SBA coordination and PARC approval of Acquisition Plan**
  - Single Synopsis
  - 7-year Period of Performance
  - Scheduled to post on/before 29 August
GEO DRILLING, SAMPLING, AND TESTING IDC (<$10M)

- Replaces previous contract from FY13-FY16
- Market Research - ongoing
  - Developing strategy, likely through a Sources Sought
- Acquisition Strategy – ongoing
  - Will likely include two contracting cycles in single strategy
- Solicitation
  - Scheduled to post first quarter, FY19
HORIZONTAL CONSTRUCTION MATOC

- Acquisition Pre-Planning ongoing
  - Total capacity and number of MATOC pools are to be determined
  - Market Research likely to be conducted via Sources Sought
- Primarily for SWG but can be used within SWD
- MATOCs targeted for award in FY19
SWG INDUSTRY DAY
CONTRACTING BRIEF

U.S. Army Corps of Engineers, Galveston District
Jeffrey Neill, District Chief of Contracting
20 June 2018

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CONTRACTING AGENDA

- Contracting Mission
- Procurement Forecast for FY2018
- FBO and Search Agent/Watching Opportunity
- Recent Changes
  - SAM Notary Requirements
  - AMRDEC-SAFE Submission
- Sealed Bidding and Negotiated Procurement
- Suggestions for B&P
- Contracting Contacts
CONTRACTING MISSION

• Pre Award Activities
  • Acquisition Planning
  • Small Business Coordination
  • Advertising/Soliciting Acquisitions
  • Hosting Pre-bid/Pre-proposal Conferences
  • Evaluation of Bids/Proposals
  • Award of Contracts

• Post Award Activities
  • Contract Administration
## PROCUREMENT FORECAST FY2018

<table>
<thead>
<tr>
<th>Title</th>
<th>Est Quarter to Award</th>
<th>Magnitude</th>
<th>Anticipated NAICS</th>
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<td>Houston Ship Channel - Bayport to Morgans &amp; Bayport</td>
<td>4</td>
<td>7</td>
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<td>FY18 Indefinite Delivery Indefinite Quantity Contract for A&amp;E Design Services</td>
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<td>Chocolate Bayou - Maintenance Dredging</td>
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<td>Houston Ship Channel - Placement Area 14 &amp; 15 Dewatering and PA 15 Spillbox Repair</td>
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<td>Freeport Harbor - Jetty Channel and Inside Channel</td>
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## PROCUREMENT FORECAST FY2018

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<td>FY18 Mowing Contract Buffalo Bayou</td>
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<td>Cedar Bayou - Maintenance Dredging</td>
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*The estimate is based on the best information available*

*The information is subject to modification and is in no way binding on the Government*

*More specific information relating to any individual item or class of items will not be furnished until the proposed acquisition is synopsized through the GPE or the solicitation is issued.*

IAW FAR 36 and DFARS 236

Disclosure of magnitude

1 = less than $25,000 project
2 = Between $25,000 and $100,000
3 = Between $100,000 and $250,000
4 = Between $250,000 and $500,000
5 = Between $500,000 and $1,000,000
6 = Between $1,000,000 and $5,000,000
7 = Between $5,000,000 and $10,000,000
8 = Between $10,000,000 and $25,000,000
9 = Between $25,000,000 and $100,000,000
10 = Between $100,000,000 and $250,000,000
11 = Between $250,000,000 and $500,000,000
12 = Over $500,000,000
FBO AND SEARCH AGENT

- Federal Business Opportunities
  - Actions at or Above $25k
  - WWW.FedBizOpps.Gov
- Pre-Solicitation Notice
- Solicitation
- Award
- Search Agent/Watching
RECENT CHANGES

• SAM.GOV
  • Notarized letter, identifying the Entity Administrator, for all new vendor registrants and renewals of existing registrants is required.
  • Processing of letter may take up to 2 weeks.
  • Process for priority approval.
• AMRDEC-SAFE Submission for Large Files
  • All proposals will be submitted through HTTPS://safe.amrdec.army.mil/safe/
  • Effective 1 October 2018
  • Instructions included in Solicitation
SEALED BIDDING

- Public Bid Opening
  - Reveal All Bid Prices
  - Reveal Independent Government Estimate (IGE)
- Price Based Decision
  - Fair and Reasonable
- Bidder Must Be Determined:
  - Responsive
  - Responsible
NEGOTIATED PROCUREMENT

- LPTA or Trade-Off to achieve “Best Value”
  - LPTA
    - Non-Complex Requirements
    - Non-Cost Factors Considered on Go/No-Go Basis
    - Award Based on Lowest Price (Provided Technically Acceptable)
  - Trade-Off
    - Complex Requirements
    - Considers Cost and Non-Cost Factors
    - Required for Use of Past Performance
BID AND PROPOSAL SUGGESTIONS

- Respond to Sources Sought or RFIs
- Watch FedBizOpps for Synopsis
- Download and Read Entire Solicitation
- Create a Bid/Proposal Checklist to Ensure Completeness
- Explain Technical Approach, Don’t Parrot Solicitation
- Emphasize Strengths of Your Firm
- Avoid Elaborate Explanations
- Address Performance Issues
CONTRACTING CONTACTS

• Chief, Contracting Division
  Mr. Jeffrey Neill
  (409) 766-3850
  Jeffrey.Neill@usace.army.mil

• Chief, Execution Branch
  Mr. Curtis Cole
  (409) 766-3185, Curtis.Cole@usace.army.mil
LUNCH ON YOUR OWN—PLEASE RETURN BY 1:30 P.M.