Los Angeles Unified School District

Small Business Enterprise Program

KIMBERLY FRELOW
SMALL BUSINESS MANAGER

MANUEL CARCAMO
PROGRAM COORDINATOR
Small Business Program... Policies and Procedures

Small Business Enterprise

- **Board Resolution** Adopted in February 2003 Established a District-wide 25% Participation Goal
  - We have a 3% DVBE Participation Goal
- A new resolution is being presented that could increase small business participation on the goods and services purchases.
  - Most of our Small Business Primes have been with the District for years!
  - We are Actively Working to Increase the Number of Small Businesses by communicating with all branches of the Facilities/Procurement Division to give small businesses consideration when soliciting for bids.
Small Business Program...
How we help you become successful!

**Services:**
- Certification
- Payment Assistance
- Technical Assistance
  - Contractor Boot Camp
  - Industry Forums/Workshops
  - Prequalification Training
  - Labor Compliance Training
- Meet the Primes
- Bid Invites
- Vendor Fairs
- Advocacy -- Small Business Advisory Council
- Dedicated Small Business Program Website
Small Business Program Website

www.laschools.org/sbe

- Events
- Certification
- Bid Opportunities
- Prequalification
Small Business Program...
Navigating the site

2016 Upcoming Events

Small Business Boot Camp

- The Boot Camp provides the tools necessary to improve your competitive capacity through a comprehensive, hands-on curriculum.

- Event Details:
  - **Place:** LAUSD Headquarters Building
  - 333 S. Beaudry Avenue
  - Los Angeles, CA 90017
  - **Start Date:** Tuesday, March 10, 2016
  - **Time:** 5:30pm-8:00pm
If you are a small contractor:

- Access to contract opportunities
- Commitment to be your “Owner of Choice”
- Continued Education through our Small Business Boot Camp and Workshops
- Small Business Enterprise (SBE) Certification

If you are a large contractor:

- Commitment to be your “Owner of Choice”
- Provide you with access to Small Business Boot Camp graduates...contractors who are familiar with LAUSD policies.
- Provide you with access to certified SBE firms
Small Business Program...
Navigating the site

Facilities Services Division
Los Angeles Unified School District
All Youth Achieving

Business With FSD | Small Business Enterprise

About Us

The Los Angeles Unified School District (LAUSD) embarked upon an aggressive, multi-billion dollar school construction and renovation program delivering new and modernized school facilities; adding more than 100,000 new classroom seats at the end of 2013. In continuation of its mission to provide state of the art school facilities, the LAUSD is investing $700 million dollars a year for the next ten years for a total of $7 billion dollars in its unprecedented school renovation program. LAUSD's investment in new and existing school facilities represents the largest school construction and renovation program in the western United States.

In recognition that the school construction and renovation program will require a large pool of qualified contractors and that the construction activity will take place in diverse neighborhoods throughout Los Angeles and neighboring cities, the Board of Education deemed it imperative that small businesses compete for these economic opportunities.

250% Small Business Enterprise Participation Goal

In February 2003, the Board of Education established a 25% Small Business Enterprise (SBE) participation goal on all District contracts. This far-reaching SBE participation goal is the guiding principle for the Small Business Program.

Register
Small Business Program...
Navigating the site

Facilities Services Division
Los Angeles Unified School District
All Youth Achieving

Website Registration

Facilities Services Division Website Registration

LAUSD Employees/Staff
- If you are new to this website, and you have an lausd.net email account:
  Go to Website Login, do not register.

Registration Problems?
- Check your browser settings:
  If you are having problems creating an account, please ensure that your browser is configured to accept cookies and that javascript is enabled.
- Send Email: webmaster@laschools.org
Small Business Program...
Navigating the site

Facilities Services Division
Los Angeles Unified School District
All Youth Achieving

Business With FSD | Small Business Enterprise

About Us

The Los Angeles Unified School District (LAUSD) embarked upon an aggressive, multi-billion dollar school construction and renovation program delivering new and modernized school facilities; adding more than 55,000 new classroom seats at the end of 2013. In continuing its mission to provide state of the art school facilities totaling more than $7 billion in construction and renovation programs, the LAUSD is constructing one of the largest school construction programs in the Western United States.

In recognition that the school construction and renovation program will require a large pool of qualified contractors and that the construction activity will take place in diverse neighborhoods throughout Los Angeles and neighboring cities, the Board of Education deems it imperative that small businesses compete for these economic opportunities.

25% Small Business Enterprise Participation Goal

In February 2003, the Board of Education established a 25% Small Business Enterprise (SBE) participation goal on all District contracts. This far-reaching SBE participation goal is the guiding principle for the Small Business Program.
Small Business Program...
Navigating the site

Facilities Services Division
Los Angeles Unified School District
All Youth Achieving

Business With FSD | Prequalification

Prequalification Forms

The following prequalification requirements are applicable to all bids:
Prequalification Forms
- Revised Contractor Performance and Safety Evaluation Forms
- Contractor Safety Prequalification Questionnaire
- Subcontractor Prequalification Program
  - Subcontractor Prequalification Questionnaire - for Mechanical, Electrical, &/or Plumbing Contractors ONLY
    - Reference Materials
      - Subcontractor PQ Scorable Questions Rating Scale
      - Subcontractor PQ Questionnaire Field & Compliance Scoring Criteria
      - Subcontractor PQ Program - Approved List
  - Prime Contractor Prequalification Program
    - Prime Contractor Prequalification Questionnaire
      - Reference Materials
        - Prime Contractor Prequalification Questionnaire Field & Compliance Scoring Criteria
        - Prime Contractor Prequalification Questionnaire Labor Compliance Scoring
        - Prime Contractor PQ Program - Approved List
        - Prime Contractor Prequalification Scorable Questions Rating Scale
Small Business Program...
Navigating the site

Facilities Services Division
Los Angeles Unified School District
All Youth Achieving

Business With FSD | Small Business Enterprise

Proposal & Bidding Opportunities
- Prequalification
- Facilities Use/Permits
  - Small Business Enterprise
    - SBE Certification
    - Small Business Bootcamp
    - Small Business Advisory Council
    - Plan Viewing Sites
    - Resources
    - Labor Compliance
    - Contractor Resources
    - Stop Notices
  - Project Stabilization Agreement (PSA)
- Vendor Portal

About Us

The Los Angeles Unified School District (LAUSD) embarked upon an aggressive, multi-billion dollar school construction and renovation program delivering new and modernized school facilities; adding more than 100,000 new classroom seats at the end of 2013. In continuation of its mission to provide state of the art school facilities, the LAUSD is investing $7200 million dollars a year for the next ten years for a total of $7 billion dollars in its unprecedented school renovation program. LAUSD's investment in new and existing school facilities represents the largest school construction and renovation program in the western United States.

In recognition that the school construction and renovation program will require a large pool of qualified contractors and that the construction activity will take place in diverse neighborhoods throughout Los Angeles and neighboring cities, the Board of Education deems it imperative that small businesses compete for these economic opportunities.

25% Small Business Enterprise Participation Goal

Proposal & Bidding Opportunities
Small Business Program...  
Navigating the site

Facilities Services Division
Los Angeles Unified School District
All Youth Achieving

Business With FSD | LAUSD A/E Contracts

Proposal & Bidding Opportunities
- Architectural and Engineering Contracts (RFQ)
- Professional and Technical Services (RFP/RFQ/IFB)
- Bidding Information
- Best Value Procurement
- Formal Construction Contracts
- Informal Construction Contracts (Bid Walk Registration)
- Job Order Contracts (JOC)
- Maintenance Material Advertisement

Prequalification
- Facility Use/Permits
- Small Business Enterprise
- Labor Compliance
- Contractor Resources
- Stop Notices
- Project Stabilization Agreement (PSA)
- Vendor Portal

Architectural and Engineering Contracts

AE Request for Qualifications

The Facilities Services Division selects architects and engineers for projects through a Request for Qualifications (RFQ) process.

The District will periodically issue a Request for Qualifications for various types of architectural or engineering services. RFQs may be announced in a number of publications (i.e., LA Times, Daily Journal, etc.) and also here on the LA Schools org website.

For a list of current Professional Services RFQs/RFPs, click here. Firms must re-apply each time a RFQ is issued as pre-qualification status will not carry over from one list to another.

How to Get Started
Follow the links below to get started:
- RFP/RFQ Registration Instructions
- Create an Account
- Subscribe to Listing Categories
- See RFP/RFQ Listings

Contact Information
LAUSD - Facilities Contract Services
333 South Beaudry Ave, 22nd Floor
Los Angeles, CA 90017

For additional information, please contact Margaret Caputo at margaret.caputo@lausd.net

Create an account
Dear Prospective Bidders:

LAUSD is soliciting an invitation for Bids from qualified contractor(s) to remove Modified Bituminous Membrane Roofing to install angle fastener connecting to added blocking for roof edge shear transfer.

Attached you will find (1) a copy of the Scope of Work, CCD-A (#3) and (2) plan sheets for your reference. Bid proposals will be accepted via email [redacted] no later than Thursday, June 5, 2015 at 2:00pm.

Please indicate if you will be bidding on this project.

If you have any questions or for further information, please feel free to contact me.

Regards,

[Redacted]

OAR

Southwest Office
Office #213-6
Cell #319-201-5151

333 S. Beaudry Avenue
19th Floor, Location #213-6
Los Angeles, CA 90071
Event registration
Questions????