Airports Development Update

Los Angeles World Airports
Airports Development Group
Second Level Roadway / New Face of the CTA

**Second Level Roadway**
- Orange: Joint Rehabilitation
- Blue: Overlay
- Yellow: Sealing

**New Face of CTA**
- Blue: Phases 1 and 2

Concept – New Face (Phase 2)
Terminal 2 Ticketing – West End
Los Angeles World Airports
Small Business Enterprise (SBE) Program
Advantages of Doing Business with LAWA

- LAWA contracts more than $500,000,000 annually for the operation of its airports

- Wide variety of products/services that LAWA procures; you can find a niche to offer your own products or services

- As a City Department, LAWA offers a number of special advantages for small business enterprises:
  - A 10% preference (discount) to bids less than $100,000 for Small and Local Business (SLB) certified companies
  - Up to an 8% preference for bids over $150,000 for Local Business (LBE) certified companies
  - Small Business Enterprise (SBE) mandatory subcontracting program for bids/proposals on construction, professional and non-professional services over $150,000
LAWA’s Small Business Enterprise (SBE) Program

- SBE is defined as an independently-owned and operated business that meets criteria set forth by the Federal Small Business Administration (SBA), or State of California SBE Program, whichever is greater.

- LAWA sets a specific, mandatory percentage of small business subcontracting on construction, professional and non-professional projects valued in excess of $150,000.

- LAWA’s SBE program is NOT the same as the Port of Los Angeles.

- Replaces Minority/Women/Other Business Enterprise (M/W/OBE) Program.
Pre-award compliance

- The prime contractor is responsible for determining the SBE status of subcontractors
  - Copy of certification documentation required with bid/proposal
- If the prime contractor is an SBE, small business participation is counted as 100%
- Failure to meet the mandatory participation level will be deemed non-responsive
  - No Good Faith Effort
- LAWA encourages the use of Emerging Business Enterprise (EBEs) and Disabled Veterans Business Enterprises (DVBEs) certified with the State of California
Compliance and Monitoring

LAWA will monitor the SBE participation

- The prime contractor will be required to submit a monthly Subcontractor Utilization Report and a Final Subcontracting report at the end of the project.

- Failure to meet the mandatory goal may result in a penalty:
  - 10% of the unpaid/underpaid amount of subcontract

*Does not apply in occurrences where lack of achievement is not contractor’s fault, e.g. LAWA cancels portion or all of SBE subcontractor’s scope of work*
LAWA SBE Certification
Should I Apply?

If your firm is currently certified with one of the following agencies you do NOT need to go through the Certification process. Submit a copy of your certification with your bid/proposal.

- State of California Department of General Services (DGS) - Small Business Enterprise (SBE)
- Federal Small Business Administration (SBA) - 8(a) Business Development Program
- California Unified Certification Program (CUCP) - Disadvantaged Business Enterprise (DBE)
- Los Angeles County Metropolitan Transportation Authority (Metro) - Small Business Enterprise (SBE) Program
- US Women’s Chamber of Commerce (USWCC) & Women’s Business Enterprise National Council (WBENC) - Women-Owned Small Business (WOSB) and Economically Disadvantaged Women-owned Business (EDWOSB)
LAWA SBE Certification
Should I Apply?

If your firm is not currently certified with one of the listed agencies:

- Do you plan to participate on LAWA construction, non-professional, or personal services projects valued over $150,000?
- Is your firm an independently-owned and operated business?
- Is your firm a small business that meets the criteria set forth by the Small Business Administration 8(a) Business Development Program or State of CA SB Program?
- Is your firm organized as a for-profit business?

If you answered “Yes” to all of the questions above, you may be eligible to participate in LAWA’s SBE Program.
LAWA SBE Certification

- Submit LAWA SBE Application and Support documentation for firm and all affiliates for review to:

  City of Los Angeles  
  Department of Public Works  
  Bureau of Contract Administration  
  Office of Contract Compliance  
  Centralized Certification Administration  
  1149 S. Broadway Street, Ste. 300  
  Los Angeles, CA 90015

  Certification Helpline  
  (213) 847-2644 or (213) 847-2650

- Certification is valid for one year
Business & Job Resources Center

- Business Outreach Program
  - Outreach Events
  - BizConnect Database
  - Airport RFP & RFB Announcements
  - Facilitation/Airport Procurement Requirements
  - Certification Information
  - Surety Bond Program

- Jobs & Internship Programs

Rose Cote, Business Outreach Coordinator 424-646-7303
CONTACT INFORMATION & RESOURCES

BJRC – Rose Cote
Business Outreach Coordinator

(424) 646-7303
www.lawa.org/bjrc