The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.

David Morrow

11 July 2019
ACHIEVE OUR VISION
Anticipate future conditions; take actions today to always be ready come what may.

USACE VISION
Engineering Solutions for the Nation’s Toughest Challenges

DELIVER THE PROGRAM
Our credibility is based on our ability to achieve desired results on time and on budget.

STRENGTHEN THE FOUNDATION
Doing routine tasks to a high standard enables everything else. A strong foundation empowers leaders to think strategically.

USACE MISSION
Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

MISSION AREAS
- Military Programs
- Civil Works
- Geospatial Support
- Contingency Operations
- Research and Development
OUR CURRENT MISSION SET

DA

The Engineer Regiment
249th at FT Belvoir

DA MILCON and Installation Support
Largest MILCON District in USACE - >$500M exp/yr

Civil Works
Port of Baltimore
Chesapeake Bay
Potomac & Susquehana

Washington Aqueduct

DoD

COCOM Support
CONUS/OCONUS SOCOM
leasing and MILCON

National Security Agency
East Campus $7B program

USAF / USN / DHA / DLA / WHS
Large number of DoD stakeholders in the National Capital Area

IIS

Bureau of Engraving & Printing
Advise, design and construct new printing facility in Beltsville, MD

Assessments & Planning
BUILD, BIM, Facility Planning For VA, NOAA, NIST

Design & Construction
Growing number of agencies – Secret Service, GAO, AOC, NPS, …

Natural Disaster Response
We are a supporting District to federal response to disasters in CA, TX, FL, PR, USVI

Relied upon to deliver a large portfolio of programs, projects, and support for others.
Workload - $ 1.6B Annually

FY2018 Baltimore District Expenditures ($Millions)

- Military Construction (MILCON)
- Military Programs (non-leases)
- Military Programs (Leases)
- Other Secure Programs
- Civil Works
- IIS & Support to Districts
- Environmental
- Washington Aqueduct

Workload - $1.6B Annually
ENTERPRISE WIDE – EVERYONE’S BUSY

Three Emergency Supplemental Appropriations

$17.4B + $3.3B + $1.4B

Supported / Supporting Divisions

**Infrastructure**

IIS, Customs & Border
Veterans Administration - Border wall work has begun, VA work ongoing

**Revolutionize the Corps**

Regulatory Delivery Methods, P3
Baltimore District

Mega Programs & Projects
- East Campus, FT Meade
- Defense Health Agency Labs
- Bureau of Engraving & Printing

Installation Support
- Master Planning
- Facility Assessments
- Restoration / Modernization

Port of Baltimore
- Poplar Island Expansion
- Mid-Bay Island Design Start
- Dredge Material Management

Decommissioning / Cleanup
- Army Reactor Program
- Chemical & Bio Research Facilities
- FUDS, Army, & Air Force
- Restoration programs
ACQUISITION PLANNING

Workload Forecasting – Uncertainty, Flexible Contracts, Responsiveness

Acquisition Strategies – Risk Informed Decision Making
  Indefinite Delivery Type Contracts – MATOCS vs. SATOCS
  Large Acquisitions – DB, DBB
  Small Business – Utilization, Performance

Industry Outreach – Industry Days, Pre-solicitation Conferences

Balancing Competing Interests
  Competition
  Consolidation
  Strategic Sourcing
  Small Business Goals
  Flexibility
  Responsiveness
Budget and Reimbursable Requirements
- Continuing Resolution
- Three Civil Works budgets and two work-plans
- Installation management changes
- MILCON as a potential bill payer for border security

Competition for Talent
- Government Hiring
- CM Services, A/E Services
- Need to support Emergency Response & Contingency OPS

IDIQ Acquisition Timelines
- 9 to 18 Months
- 10’s or 100’s of thousands of dollars
- I/H costs
Army Corps dredges Baltimore Harbor to keep ships moving safely

Crews finished the dredging of nearly 2.6 million cubic yards of material this April from shipping channels leading to the Port of Baltimore as part of a contract managed by the U.S. Army Corps of Engineers, Baltimore District.

Full Article
Business With Us

The U.S. Army Corps of Engineers has played a key role in the development and growth of the nation in peace and in war. For more than 200 years, the Corps has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our nation.

The Baltimore District (NAB) is a full service District that executes regional and national programs for USACE. In fiscal 2017, the District worked on 150 Civil Works projects and 80 active Military projects expending $150 million and $1.35 billion respectively. Baltimore District’s Washington Aqueduct provides drinking water to our Nation’s capital, producing an average of 150 million gallons per day.

Headquartered adjacent to Baltimore’s Inner Harbor, the District provides engineering, construction, environmental and real estate expertise to a variety of important projects and customers. The 1,100 employees of the Baltimore District continue to serve the Mid-Atlantic States and the Nation.

Civil Works support encompasses the Susquehanna, Potomac, and upper Chesapeake Bay watersheds; and it spans across six states and the District of Columbia. NAB is responsible for 15 reservoirs with 11 recreation projects, 290 miles of federal navigation channels, 148 miles of federally-constructed levees, and has restored hundreds of acres of wildlife habitat in the Chesapeake Bay.

Military programs are primarily in Maryland, Pennsylvania, District of Columbia, northern Virginia, Delaware, and West Virginia. In addition to supporting service members at more than a dozen major military installations in the District’s primary area of responsibility, NAB provides real estate, environmental, and specialized support to military and other Federal clients across the nation and the globe.

NAB fully supports the government policy of placing a fair proportion of its contracts for architect and engineering, environmental, construction and support services with qualified small, small disadvantaged, women-owned, HUBZone and service-disabled veteran-owned small businesses. In addition, such concerns are to also be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large businesses.

Contacts

<table>
<thead>
<tr>
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</table>

Helpful Links

- Military Construction Boundary Map
- Civil Works Boundary Map
- Small Business
- U.S. Small Business Administration System for Award Management (Formerly CCR)
- Real Estate
- Contracting

FY19 Presentations

- 2019 SAME NOVA Presentation
- SAME December 2018
- SM-1A (Alaska) Industry Day Presentation
- SM-1 Industry Day Presentation
- SMART PROC 2018
FUTURE TASK ORDER CONTRACT OPPORTUNITIES

Architect/Engineering Task Order Contracts
- Multidisciplinary 6 $40M Sources Sought Q4-FY19
- Multidisciplinary for BEP $100M Sources Sought Q4-FY19
- Master Planning 3 $10M Sources Sought Q1/2-FY20

Construction SATOCs / MATOCs
- DB 8(A) Civil SATOC $8M RFP Q4-FY19
- DB 8(A) Mech SATOC $8M RFP Q4-FY19
- DB MATOC Replacement $499M RFP Q3-FY20

Service
- MAMMS III Environmental Svcs $230M RFP Q4-FY19
- Belvoir Environmental Svcs $45M RFP Q4-FY19
- Letterkenny Environmental Svcs $10M RFP Q4-FY19
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<td>$20-40M</td>
<td>Q2/20</td>
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