NAVFAC Mission and Contracting Priorities
SAME, Mid-Maryland Post Industry Day

John Q. Bennett
Division Director, People and Processes NAVFAC Washington
July 11, 2019
Worldwide Facilities Engineering Expertise

NAVFAC

Far East

NAVFAC

Pacific

Marianas

NAVFAC

Southwest

NAVFAC

Northwest

NAVFAC

Engineering and Expeditionary Warfare Center

NAVFAC

Far East

ECH III Commands (4)

ECH IV Commands (9)

PWDs & Field Construction Offices (91)

NAVFAC

Marianas

NAVFAC

Pacific

NAV FAC

Hawaii

NAVFAC

Southeast

NAVFAC

Europe, Africa, & Southwest Asia

NAVFAC

Washington

NAV FAC

Atlantic

NAV FAC

Mid-Atlantic

Navy Crane Center

NAV FAC

HQ

Washington, D.C.

NAVFAC

Europe, Africa, & Southwest Asia

NAVFAC

Washington

NAV FAC

Atlantic

NAV FAC

Mid-Atlantic

Navy Crane Center

NAV FAC

HQ

Washington, D.C.

100+ Points of Delivery – Aligned to Support Fleet/Warfighter
CNIC & NAVFAC Primary Roles

**CNIC – Shore Integrator**

- Overall shore installation management responsibility & BSO
- Shore Readiness Integrator
  - Requirements Integration*
- Resource Allocation to Navy Regions
- Program Execution Oversight
- Installation Policy
- Installation Management/Execution
  - Air Ops, Port Ops, ATFP, Navy Family, Facility Support*

* Supported by NAVFAC

**NAVFAC – SYSCOM**

- DON’s Facilities Engineering Systems Command
  - Asset Management
  - Engineering and Design
  - Real Estate Authority via ASN (EI&E)
  - Contracting Authority via ASN (RD&A)
  - Facility Criteria Technical Authority
  - DoD MILCON Construction Agent
  - Base Operating Services
  - Facilities Sustainment (Execution)
  - Environmental Compliance/ Restoration

**Primary Flag Engagement to TYCOMs/Enterprises**

- **Warfare Enterprise Flag Officers**
  - Primary CNIC Flag POC to their assigned warfare enterprise

- **Fleet Civil Engineer**
  - Principal advisor to the USFF Commander and Senior Staff for engineering and related technical matters ashore
Missions, Functions & Tasks

NAVFAC delivers Facilities & Expeditionary solutions:
- Design, Repair and Construction
- Facilities Planning
- Real Estate
- Environmental Compliance & Restoration
- Facilities Operations & Sustainment
- Utilities and Energy Management
- AT/FP Ashore
- BRAC
- PPV Housing
- Ocean Facilities
- Specialized Technical Svcs
- Contingency Support
- Expeditionary Equipment

NAVFAC MFT: OPNAVINST 5450.348
Design & Construction Authority: 10 USC 2851, DODINST 4270.5

NAVSEANAVAIR

NAVSUP

NAVFAC – The Naval Shore Systems Command
Who’s Who?

Commander, NAVFAC
Chief of Civil Engineers
RADM Korka

Commander
NAVFAC
Pacific
RDML Adametz

Commander
NAVFAC
Atlantic
RDML Banaji

NAVFAC Headquarters

Facilities Engineering Command

NAVFAC Pacific

Facilities Engineering Command

NAVFAC Atlantic

PWD FEAD ROICC

PWD FEAD ROICC

9 Facilities Engineering Commands

Echelon II

Echelon III

Echelon IV

Navy Crane Center
NAVFAC Contracting

- Contracting Spend for FY18:
  - Total Spend: $9.2B
    - CON: $2.6B
    - A-E: $120.6M
    - Services: $6.3B
  - Total Number of Actions: 28K
  - Firm-Fixed-Price Awards: $8.6B
  - Small Business Awards: $4.1B
- Competed Contract Dollars: 83%
NAVFAC Contracting

• Continuous internal efficiencies
  • Unable to waive laws, regulation or policy

• Acquisition Strategies
  • Best Value Source Selection
    • Trade-off
    • Lowest Price Technically Acceptable
  • MACC Task orders
    • Price only, up to $25M
  • Technical more important than Price
## Small Business

**Command Achievements – FY 2019**

<table>
<thead>
<tr>
<th>US Prime Awards</th>
<th>FY17</th>
<th>FY18</th>
<th>YTD FY19*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Eligible = $ 7.28B</td>
<td>Eligible = $ 8.11B</td>
<td>Eligible = $ 4.72B</td>
</tr>
<tr>
<td></td>
<td>Target</td>
<td>Dollars</td>
<td>Actual</td>
</tr>
<tr>
<td>Small Business (SB)</td>
<td>44%</td>
<td>$ 3.08B</td>
<td>42.41%</td>
</tr>
<tr>
<td>HUBZone</td>
<td>8.5%</td>
<td>$ 542.2M</td>
<td>7.45%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned (SDVOSB)</td>
<td>6%</td>
<td>$ 381.4M</td>
<td>5.24%</td>
</tr>
<tr>
<td>Small Disadvantaged Business (SDB)</td>
<td>25%</td>
<td>$ 2.08B</td>
<td>28.64%</td>
</tr>
<tr>
<td>Woman-Owned (WOSB)</td>
<td>9%</td>
<td>$ 660.9M</td>
<td>9.08%</td>
</tr>
</tbody>
</table>

*FPDS-NG Data Incomplete. Excludes SOFA countries.*

**Data from FPDS-NG 06/24/2019.**
<table>
<thead>
<tr>
<th>Location</th>
<th>Small Business</th>
<th>HUBZone</th>
<th>SDVOSB</th>
<th>Small Disadvantaged Business</th>
<th>Women Owned</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(Eligible)</td>
<td>Target</td>
<td>Dollars</td>
<td>Current</td>
<td>Target</td>
</tr>
<tr>
<td>NAVFAC</td>
<td>$ 4.72B</td>
<td>46.5%</td>
<td>$ 1.84B</td>
<td>39.21%</td>
<td>8.5%</td>
</tr>
<tr>
<td>LANT</td>
<td>$ 2.67B</td>
<td>47.64%</td>
<td>$ 1.02B</td>
<td>38.21%</td>
<td>7.24%</td>
</tr>
<tr>
<td>Atlantic</td>
<td>$ 148M</td>
<td>17%</td>
<td>$ 34.2M</td>
<td>23.12%</td>
<td>0.2%</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>$ 1.1B</td>
<td>49%</td>
<td>$ 436M</td>
<td>39.48%</td>
<td>8.5%</td>
</tr>
<tr>
<td>Washington</td>
<td>$ 601.6M</td>
<td>48%</td>
<td>$ 208.9M</td>
<td>34.73%</td>
<td>4%</td>
</tr>
<tr>
<td>Southeast</td>
<td>$ 711.3M</td>
<td>50%</td>
<td>$ 337.1M</td>
<td>47.38%</td>
<td>8.5%</td>
</tr>
<tr>
<td>EURAF SWA</td>
<td>$ 105.4M</td>
<td>N/A</td>
<td>$ 4.2M</td>
<td>4.03%</td>
<td>N/A</td>
</tr>
<tr>
<td>PAC</td>
<td>$ 1.79B</td>
<td>47.68%</td>
<td>$ 749.2M</td>
<td>41.64%</td>
<td>12.51%</td>
</tr>
<tr>
<td>Pacific</td>
<td>$ 397.1M</td>
<td>7.5%</td>
<td>$ 18M</td>
<td>4.54%</td>
<td>0.5%</td>
</tr>
<tr>
<td>Hawaii</td>
<td>$ 218.3M</td>
<td>67%</td>
<td>$ 127.2M</td>
<td>58.28%</td>
<td>26%</td>
</tr>
<tr>
<td>Marianas</td>
<td>$ 139.2M</td>
<td>52%</td>
<td>$ 77.3M</td>
<td>55.55%</td>
<td>31%</td>
</tr>
<tr>
<td>Northwest</td>
<td>$ 227.9M</td>
<td>46%</td>
<td>$ 164.3M</td>
<td>72.11%</td>
<td>7%</td>
</tr>
<tr>
<td>Southwest</td>
<td>$ 793M</td>
<td>52%</td>
<td>$ 362.2M</td>
<td>45.67%</td>
<td>10%</td>
</tr>
<tr>
<td>Far East</td>
<td>$ 23.7M</td>
<td>N/A</td>
<td>$ 0K</td>
<td>0%</td>
<td>N/A</td>
</tr>
<tr>
<td>EXWC</td>
<td>$ 232.2M</td>
<td>30%</td>
<td>$ 66.5M</td>
<td>28.65%</td>
<td>3%</td>
</tr>
</tbody>
</table>
# NAVFAC Subcontracting Achievements

<table>
<thead>
<tr>
<th>SB Program</th>
<th>FY 18 Total reported = $17.1B</th>
<th>FY 19 Total reported = $162M</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Target</td>
<td>Actual*</td>
</tr>
<tr>
<td>Small Business (SB)</td>
<td>65%</td>
<td>65.1%</td>
</tr>
<tr>
<td>Historically Underutilized Business Zone (HUBZone)</td>
<td>6%</td>
<td>5.9%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned (SDVOSB)</td>
<td>5%</td>
<td>5.8%</td>
</tr>
<tr>
<td>Veteran-Owned</td>
<td>5%</td>
<td>9.0%</td>
</tr>
<tr>
<td>Small Disadvantaged Business (SDB)</td>
<td>15%</td>
<td>16.9%</td>
</tr>
<tr>
<td>Women-Owned (WOSB)</td>
<td>15%</td>
<td>14.2%</td>
</tr>
</tbody>
</table>

* Data as reported in eSRS as of 4/18/2019
Updates

- Industry Collaboration
  - Draft RFPs
  - Industry Forums
  - Early Industry Involvement
- Policy Updates
  - Addressing speed and agility
- MACCs Continue to be Necessary Tool
  - Typical Capacity Ranges: $99M-$1B; larger capacity becoming more common
- NAVFAC CPARS - 62%
Contract Listings and Acquisition Forecasts
https://www.navfac.navy.mil/products_and_services/sb/opportunities/forecasts_opportunities.html

Current contract listings and acquisition forecasts

POC information for both government and industry

Regional Opportunities – Command specific lists

Subcontracting Opportunities – Potential leads through various lists

For preliminary planning purposes only – see www.fbo.gov for solicitation announcements
Design and Construction Contracts
• Civil/Structural (SB): 5-yr, $30M; Expires MAY 2020

• Industrial Facilities (LB): 5-yr, $75M; Expires DEC 2021

• General Purpose Facilities (SB): 5-yr, $30M; Expires DEC 2022
Upcoming Design Contracts Procurement Detail:

General Administrative Facilities – AE IDIQ - Reprocurement

• $75M – Term Total
• Base Year, plus 4 Option years
• All Phases of Capital Improvements Delivery Process
• Estimated award date: 1Q FY20
• Includes non-industrial/ research type Facilities
NAVFAC Washington Construction Contracts

- **8(a) MACC**
  - 8A General Construction MACC (@$99M) awarded 4Q 2018
  - Mechanical MACC (@ $99M) scheduled to award by 3Q
    - Base Plus Four Option Years
    - $100K - $4M Range Per Task Order

- **Small Business MACC**
  - Currently developing two large (@ $240M) SB MACCs. Planned Award 3Q FY19
    - Base Plus Four Option Years
    - $2M - $15M Range Per Task Order (DB + DBB)

- **Paving IDQ - SDVOSB**
  - One Contract To Support Washington Region
    - Base Plus Four Option Years ($50M Total)
    - Expires APR 2022

- **Roofing MACC**
  - 1 @ $99M Contract To Support All PWD’s
    - Base Plus Four Option Years
    - 1-Step, BV TO
    - Expires APR 2023
## NAVFAC Washington

### FY20/21 MILCON Program – Planned Awards

<table>
<thead>
<tr>
<th>P No.</th>
<th>Project Name</th>
<th>ACTIVITY</th>
<th>Design Type</th>
<th>Procure Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>P001A</td>
<td>MASTER TIME CLOCKS</td>
<td>NOBSY</td>
<td>DBB</td>
<td>GCC</td>
</tr>
<tr>
<td>719</td>
<td>WARGAMING CENTER</td>
<td>MCBQ</td>
<td>DBB</td>
<td>SACC</td>
</tr>
<tr>
<td>2822</td>
<td>USUHS</td>
<td>WRNMMC</td>
<td>DBB</td>
<td>SACC</td>
</tr>
<tr>
<td>3021B</td>
<td>PAR COMPLEX</td>
<td>JBA</td>
<td>DB</td>
<td>SACC</td>
</tr>
<tr>
<td>114C</td>
<td>MEDICAL CENTER ADDITION - ALTERNATE INCREM</td>
<td>WRNMMC</td>
<td>DBB</td>
<td>SACC</td>
</tr>
<tr>
<td>8149</td>
<td>AMBULATORY CARE/DENTAL CLINIC</td>
<td>PAX</td>
<td>DBB</td>
<td>SACC</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>P No.</th>
<th>Project Name</th>
<th>ACTIVITY</th>
<th>Design Type</th>
<th>Procure Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>656</td>
<td>VISITOR CONTROL CENTER</td>
<td>MCBQ</td>
<td>DBB</td>
<td>TBD</td>
</tr>
<tr>
<td>152</td>
<td>AIR TRAFFIC CONTROL TOWER</td>
<td>PAX</td>
<td>DBB</td>
<td>SACC</td>
</tr>
<tr>
<td>303</td>
<td>MC RESERVE CENTER</td>
<td>MI</td>
<td>DBB</td>
<td>SACC</td>
</tr>
<tr>
<td>636</td>
<td>INFORMATION OPERATIONS CENTER</td>
<td>MCBQ</td>
<td>DB</td>
<td>SACC</td>
</tr>
</tbody>
</table>
Service Contracts
Service Contracts
(Title, Year of Reprocurement)

- Regional NCR FSS, FY24
- Regional 8a Janitorial, FY24
- Regional Infectious Waste Disposal, FY21
- Regional BOS, FY27
- Annapolis 8a Grounds, FY24
- Annapolis BOS, FY24
- Quantico BOS, FY24
- PAX River FSS, FY24
- NRL FSS, FY21
- Indian Head Operational Support Services, FY26
- JBAB WHCA/HMX-1 FSS, FY27
- JBAB Wash Rack, FY24
- JBAB 8a School Bus, FY24
- Washington L'Enfant Shuttle Bus, FY20
Service Contracts
(Title, Year of Reprocurement)

• Regional Hazardous Waste, FY25
• Regional 8a Guards, FY25
• Regional 8a Grounds Maintenance, FY25
• Dahlgren Grounds, FY25
• Bethesda Custodial Services, FY25
• PAX River BOS, FY27
Environmental Contracts
Environmental Contracts

• Environmental Remediation (8a)
  – 5-yr Contract, CCD: 7/26/2021

• Environmental MAC (SDVOSB)
  – 4 Contractors, 5-yr Contract, CCD: 10/23/2019

• Environmental Planning and Conservation (SB)
  – 5-yr Contract, CCD: 10/22/2019

• Environmental Compliance Services (8a)
  – 5-yr Contract, CCD: 6/28/2023
  – 5-yr Contract, CCD: 8/30/2023

• IDIQ Environmental Biological Services (8a)
  – 5-yr Contract, CCD: 9/30/2022

• IDIQ Laboratory Services (8a)
  – 5-yr Contract, CCD: 5/20/2020
NAVFAC Washington SB Contact Information

- **Anna Jiles-Bedenbaugh, Assistant Deputy Director for Small Business**
  -(202)-685-0400, anna.jiles-bedenbau1@navy.mil

- **(PWD Washington) Erikka Robinson**
  -(202)685-0530, erikka.robinson@navy.mil

- **(PWD South Potomac, Dahlgren and Indian Head) Susan Swann**
  -(540) 653-3362, susan.swann@navy.mil

- **(ROICC Quantico) Vacant**

- **(PWD Bethesda) Thuy Le**
  -(301) 295-2954 thuy.t.le@navy.mil

- **(PWD Annapolis) Richard Rawlings**
  -(410)-293-3188, richard.n.rawlings@navy.mil

- **(PWD Joint Base Anacostia Bolling-JBAB) Vacant**

- **(PWD Patuxent River) Dorothea Holley**
  -(301) 757-1001 dorothea.holley@navy.mil
Questions?