DOING BUSINESS WITH THE BALTIMORE DISTRICT

SAME Mid-Maryland Post
2018 Small Business Industry Day

25 July 2018
AN OVERVIEW: BALTIMORE DISTRICT

Our Stakeholders

- The public, state and local jurisdictions across six states and DC
- The Pentagon
- Military installations across Maryland, Pennsylvania, Virginia & Washington, D.C.
- National Geospatial Agency
- National Security Agency (NSA)
- National Park Service
- Defense Health Agency
- Defense Logistics Agency
- Army and Air National Guards
- Army Reserve Command
- Library of Congress
- Office of the Director of National Intelligence
- U.S. Secret Service
- Environmental Protection Agency
- U.S. Army Corps of Engineers
- U.S. Army
OUR MISSIONS

Civil Works
Military Support
Interagency and International Services (IIS)
Real Property Services Field Office (RSFO)
Emergency Management
Environmental
Washington Aqueduct
Today’s presentation is available for download
## FY 18 Small Business Accomplishments

(As of 15 July 2018)

<table>
<thead>
<tr>
<th>Category</th>
<th>Dollars</th>
<th>Actual % / Statutory Goals/ NAB Assigned Goals</th>
<th>USACE NAD Proposed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>$81,940,688</td>
<td>14.80% / 23% / 27%</td>
<td>28.50%</td>
</tr>
<tr>
<td>Small Disadvantaged</td>
<td>$45,432,068</td>
<td>8.21% / 5% / 17%</td>
<td>15.10%</td>
</tr>
<tr>
<td>8(a)</td>
<td>$4,941,454.19</td>
<td>No specific goal for 8(a) - 8(a) included in SDB accomplishments</td>
<td></td>
</tr>
<tr>
<td>Women-Owned</td>
<td>$11,065,029</td>
<td>2.00% / 5% / 7%</td>
<td>5.27%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned</td>
<td>$7,251,824</td>
<td>1.77% / 3% / 3%</td>
<td>3.00%</td>
</tr>
<tr>
<td>HUBZone</td>
<td>$1,532,715</td>
<td>.28% / 3% / 3%</td>
<td>2.62%</td>
</tr>
</tbody>
</table>

**Total Dollars Obligated (to include SB awards):** $484,005,178.52
## DOING BUSINESS WITH US: FY18 FORECAST

<table>
<thead>
<tr>
<th>#</th>
<th>Program</th>
<th>Description of Project</th>
<th>Projected QTR to Advertise</th>
<th>Estimated Award Amount</th>
<th>NAICS Code</th>
<th>Acquisition Strategy</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>AE</td>
<td>AE in Support of Military/Civil Environmental and Planning Services SATOCs – The contract will consist of various military and civil planning projects at various locations throughout Northeast Atlantic. These projects may consist of environmental/natural resource compliance and planning, water resources compliance and planning, cultural resources compliance and planning, NEPA support, storm water management planning and compliance, flood risk management and resiliency planning, comprehensive watershed studies, geographical information systems support, and various planning level surveys.</td>
<td>1st</td>
<td>$5,000,000 each</td>
<td>541900</td>
<td>SBSA as a result of market research (2 awards)</td>
<td>NAD-wide/CONUS</td>
</tr>
<tr>
<td>2</td>
<td>AE</td>
<td>Value Engineering (VE) SATOCs – VE services and study facilitation in support of NAB’s Civil Works, Military and other mission areas. Scope includes, but not limited to: risk assessment, value analysis and other VE services.</td>
<td>1st or 2nd</td>
<td>$3,000,000 each</td>
<td>541330</td>
<td>SBSA (2 awards)</td>
<td>NAB-wide &amp; NAD</td>
</tr>
<tr>
<td>3</td>
<td>AE</td>
<td>Multi-Disciplined AE IDIQ Contracts – The work anticipated for these proposed multi-disciplined AE IDIQs will be primarily SRM but may also include Interagency and International Support, Civil Works and small Military Construction projects. Work will include comprehensive AE services including, but not limited to: preparation of full plans and specifications, preparation of design build requests for proposal, construction cost estimating, site investigations, analysis, planning, master planning, NEPA documentation, programming, topographic and utility surveys, geotechnical investigations, permitting, charrettes, hazardous material investigations, Building Information Modeling (BIM), energy modeling, and the preparation of reports, studies, design</td>
<td>2nd</td>
<td>$10,000,000 each</td>
<td>541330</td>
<td>SBSA as a result of market research (4 awards)</td>
<td>NAB-wide</td>
</tr>
</tbody>
</table>
## DOING BUSINESS WITH US: TASK ORDER CONTRACTS

### Baltimore District Prime Contract Awards

#### Current Environmental IDIQs

<table>
<thead>
<tr>
<th>Multiple Award Military Munitions Services</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>$240 M Unrestricted with SB Reserve (Contractors with *=Small Business)</td>
<td>W912DR-15-D-0014</td>
<td></td>
</tr>
<tr>
<td>Prime</td>
<td>W912DR-15-D-0015</td>
<td></td>
</tr>
<tr>
<td>*EA ENGINEERING, SCIENCE, AND TECHNOLOGY, INC., PBC</td>
<td>W912DR-15-D-0016</td>
<td></td>
</tr>
<tr>
<td>*EARTH RESOURCES TECHNOLOGY, INC.</td>
<td>W912DR-15-D-0016</td>
<td></td>
</tr>
<tr>
<td>*HYDROGEOLOGIC, INC.</td>
<td>W912DR-15-D-0017</td>
<td></td>
</tr>
<tr>
<td>AECOM TECHNICAL SERVICES, INC.</td>
<td>W912DR-15-D-0018</td>
<td></td>
</tr>
<tr>
<td>ARCADIS U.S., INC.</td>
<td>W912DR-15-D-0019</td>
<td></td>
</tr>
<tr>
<td>CH2M HILL Constructors, INC.</td>
<td>W912DR-15-D-0020</td>
<td></td>
</tr>
<tr>
<td>PARSONS GOVERNMENT SERVICES INC.</td>
<td>W912DR-15-D-0021</td>
<td></td>
</tr>
<tr>
<td>TETRA TECH EC, INC.</td>
<td>W912DR-15-D-0022</td>
<td></td>
</tr>
<tr>
<td>WESTON SOLUTIONS, INC.</td>
<td></td>
<td>Jul 20</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Multiple Award Radiological Transportation and Disposal Services (MARTADS)</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>$225 M SB MATOC</td>
<td>W912DR-15-D-0005</td>
<td>Apr 25</td>
</tr>
<tr>
<td>Prime</td>
<td>W912DR-15-D-0006</td>
<td></td>
</tr>
<tr>
<td>PENGUIN LOGISTICS LLC</td>
<td>W912DR-15-D-0007</td>
<td></td>
</tr>
<tr>
<td>PIKA INTERNATIONAL, INC.</td>
<td>W912DR-15-D-0008</td>
<td></td>
</tr>
<tr>
<td>ALEUT WORLD SOLUTIONS, LLC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ENVIRONMENTAL RAIL SOLUTIONS INC.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Architect Engineer Services for Hazardous, Toxic, and Radioactive Waste and Military Munitions Projects

<table>
<thead>
<tr>
<th>Prime</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>$6M 8(e) Single Award Task Order Contract (SATOC)</td>
<td>W912DR-15-D-0002</td>
<td>Feb 18</td>
</tr>
<tr>
<td>Stell Environmental</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$12M Small Business Multiple Award Task Order Contracts (MATOCs)</td>
<td>W912DR-15-D-0013</td>
<td>Apr 18</td>
</tr>
<tr>
<td>T2E</td>
<td></td>
<td></td>
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</table>
BALTIMORE DISTRICT FY17 ACTUAL EXPENDITURES

- Military Construction (MILCON), $473
- Military Programs (non-Leases), $275
- Military Programs (Leases), $263
- Other RSFO Programs, $260
- Civil Works, $102
- Environmental, $40
- Misc. IIS, $38
- Washington Aqueduct, $50

TOTAL ACTUAL $1502 MILLION
DISTRICT CHALLENGES

**Mega Programs & Projects**
- East Campus, Fort Meade
- Defense Health Agency Labs
- INSCOM HQ

**Port of Baltimore**
- Poplar Island Expansion
- Widening Study
- Mid-Bay Island

**Decommissioning**
- Army Reactor Program
- Edgewood Area Bldgs APG
- USAMRIID Bldgs Fort Detrick

**Hiring Talent**
EAST CAMPUS INTEGRATED PROGRAM OFFICE

Integrated Cyber Center

East Campus South Parking Structure

East Campus Building Marine Corps

East Campus Building 2

High Performance Computing Center
## STAND-ALONE “C” CONTRACT OPPORTUNITIES

<table>
<thead>
<tr>
<th>Contract</th>
<th>Description</th>
<th>Range</th>
<th>Fiscal Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECB3</td>
<td>Secure Admin DB</td>
<td>$500-1000M</td>
<td>Q3/18</td>
</tr>
<tr>
<td>ECB4</td>
<td>Secure Admin DB</td>
<td>$500-1000M</td>
<td>FY22</td>
</tr>
<tr>
<td>ECB5</td>
<td>Secure Admin DB</td>
<td>$500-1000M</td>
<td>FY24</td>
</tr>
</tbody>
</table>
East Campus Building #3 (ECB3), Fort Meade, MD

**Description/Scope:** Multi-year project to construct a new Administration Building for more than 3,000 people. Supporting facilities include extension of East Campus utilities, integral mechanical plant, and parking structure. Project is to be constructed to LEED Silver certification standards.

Project Delivery: DB  
Procurement: TBD  
Planned Advertise: 3rd Qtr FY18 – Phase I  
Planned Award: 2nd Qtr FY19
Description/Scope: Construct a 9,765 LF Antiterrorism/Force Protection (ATFP) compliant fence, Access Control Points, and Intrusion-detection system along the Joint Base Myer - Henderson Hall (JBM-HH) side of perimeter segment between JBM-HH and the Arlington National Cemetery (ANC). The ANC current stone wall, which does not meet current ATFP standards, is the western perimeter border between JBMHH and ANC.

Project delivery: DBB
Procurement: 2 STEP IFB
Planned Advertise: 4th Qtr FY18
Planned Award: 4th Qtr FY18
Reece Road Access Control Point (ACP)
Fort Meade, MD

Description/Scope: Standard design Access Control Point. Includes Visitor Control Center, Gatehouse, Guard Booths, Search/Sentry Office, inspection canopies, roadways, parking, lighting, traffic control signals, passive and active vehicle barriers with comprehensive control systems, widening existing roadways and intersections, information systems, fire protection and alarm systems, Intrusion Detection System, electronic Security System and Energy Monitoring Control systems connection.

Project Delivery: DBB
Procurement: IFB
Planned Advertise: 3rd Qtr FY18
Planned Award: 4th Qtr FY18+
Description/Scope: Construct multi-story
new replacement headquarters for the
U.S. Army Medical Research Acquisition
Activity. Approximately 55,000 SF

Project Delivery: DBB
Procurement: RFP Best Value Unrestricted
Planned Advertise: 4th Qtr FY19
Planned Award: 2nd Qtr FY20
Description/Scope: Construct a multi-story approximately 172,000 SF General Instruction Building (GIB) and supporting infrastructure for the U.S. Army War College (USAWC), Carlisle Barracks, Carlisle, PA. Project includes: four large lecture halls which can be converted into a 600 person auditorium, seminar rooms divisible into break-out rooms and various configurations, conference rooms, private instructor offices, counseling rooms, library/resource center/computer lab, administrative offices, reception areas.

Project Delivery: DBB  
Procurement Method: TBD  
Planned Advertise: 3rd Qtr FY19  
Planned Award: 4th Qtr FY19
OTHER ENVIRONMENTAL PROCUREMENTS IN PROGRESS

• **Multiple Award Environmental Services**
  • $230 M MATOC
  • Single pool, up to 10 awards, with up to 6 reserved for Small Business
  • Proposals received 1 Nov 2016
  • Scheduled Award 3rd Quarter FY 2018

• **FY18 Environmental AE (HTRW & military Munitions)**
  • $150 M capacity,
  • Eight Awards:
    • Five Unrestricted, Two Small Business, One 8(a)
  • SF-330’s received 13 Dec 2017
  • Scheduled Award 2nd – 3rd Quarter FY 2018
FOR MORE INFORMATION

Our District Website:  
http://www.nab.usace.army.mil

Current Contracting Opportunities and recently awarded contracts:  
www.fbo.gov

NAB FY 18 Forecast of Contracting Opportunities (FCO):  
Updated as of 13 NOV 2017 - Click here