Nashville SAME
Professional Development Workshop

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Louisville District
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“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”
OHIO RIVER MAINSTEM NAVIGATION SYSTEM
General Plan and Profile

Pittsburgh Engineer District
Huntington Engineer District
Louisville Engineer District

Elevation 710' Mean Sea Level
Number on step is River Miles below Pittsburgh

Cairo 981.0
Cairo 964.4
Paducah 53
Evansville
Newburgh L&D
OLMSTED L&D
OLMSTED
SMITHLAND L&D
53
SMITHLAND 918.5
JOHN T. MYERS 846.0
SMITHLAND 964.4
CANNELTON L&D
McALPINE 606.8
McALPINE L&D
MARKLAND 531.5
MARKLAND L&D
GREENUP L&D
R.C. BYRD L&D
RACINE L&D
BELLEVILLE L&D
PIKE ISLAND L&D
HANNIBAL L&D
NEW CUMBERLAND L&D
MONTGOMERY ISLAND L&D
Emsworth L&D
DASHIELLS L&D
PA
OH
IN
KY
WV
Illinois
Kentucky
Indiana
OHIO RIVER SHORELINE, PADUCAH, KY RECONSTRUCTION PROJECT

- Authorized in Section 5077 of WRDA 2007 and Section 7002 of WIIN 2016
- $31.2M Total Cost
  - $20.3 M Federal
  - $10.9 M Non Federal
- Rehab of project completed in 1950
- Phase 1 scheduled completion
- Phase 2 currently under design
METROPOLITAN LOUISVILLE, KY
FLOOD PROTECTION SYSTEM

- Authorized by Section WRDA of 2007 & Section 216 of the Flood Control Act of 1970
- Study funded through 2018 Bipartisan Budget Act
- $3M Study Cost, 100% federal
- Will examine rehabilitation work needed to repair/replace aging project features (built from 1947-1956)
FY17 ACCOMPLISHMENTS

- 2,345 Contract Actions - $956M in contract obligations
- Awards to Small Businesses - $331M
- Small Business – 34.66%
- Small Disadvantaged Business – 17.95%
- Women-Owned Small Business – 9.96%
- Service Disabled Veteran Owned Small Business – 3.64%
- HUBZone Business – 4.49%

#1 USACE OFFICE IN DOLLARS OBLIGATED TO WOSB - $95.2M

#8 USACE OFFICE IN DOLLARS OBLIGATED TO SDVOSB - $34.8M
FY18 SMALL BUSINESS TARGETS

- Small Business: 32%
- Small Disadvantage Business: 7%
- Woman-Owned Small Business: 7%
- Service Disabled Veteran Owned Small Business: 7%
- HubZone Business: 4%
FY18 ACCOMPLISHMENTS TO DATE

- 1,885 Contract Actions - $495M in contract obligations
- Awards to Small Businesses - $220M
- Small Business – 44.46%
- Small Disadvantaged Business – 23.98%
- Women-Owned Small Business – 8.58%
- Service Disabled Veteran Owned Small Business – 1.20%
- HUBZone Business – 11.96%
FY19 CONTRACTING OPPORTUNITIES

• We anticipate executing approximately $1B in FY19 through both small and large businesses.

• Construction & IDIQ Forecasts are maintained on the Small Business page of LRL website, www.lrl.usace.army.mil.

• Contracting opportunities are posted in the Federal Business Opportunity (FBO) website at www.fbo.gov. Use “W912QR” to search for Louisville District projects.

• Actively Respond to Sources Sought Notices (Market Surveys) posted to FBO

• Actively Respond to Competitive Requirements posted to FBO (limited number of sole source opportunities)
### IDIQ Forecast

**IDIQ FORECAST**

<table>
<thead>
<tr>
<th>Description</th>
<th>NAICS</th>
<th># of Contracts</th>
<th>Duration</th>
<th>Anticipated $ Value</th>
<th>Anticipated Advertisement Date</th>
<th>Acquisition Plan (Set-Aside)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A/E Environmental</td>
<td>541330</td>
<td>Up to 5</td>
<td>5 years</td>
<td>$40M shared</td>
<td>Currently on FBO</td>
<td>Small Business With Set-Asides (Two Small Business; One 8(a) Competitive; One SDVOSB; and One EDWOSB)</td>
</tr>
<tr>
<td>Environmental Restoration Services</td>
<td>562910</td>
<td>Up to 7</td>
<td>5 years</td>
<td>$45M shared</td>
<td>Currently on FBO</td>
<td>Small Business</td>
</tr>
<tr>
<td>A/E Design Services (Military)</td>
<td>541330</td>
<td>TBD</td>
<td>5 years</td>
<td>$46M Total</td>
<td>Currently on FBO</td>
<td>Small Business (Up to 4) Unrestricted (Up to 2)</td>
</tr>
<tr>
<td>Air Force Reserves and Army Reserves Construction MATOC- Northeast Region</td>
<td>236220</td>
<td>Up to 7</td>
<td>5 years</td>
<td>$240M shared</td>
<td>Late FY18/ Early FY19</td>
<td>Small Business (Up to 5) Unrestricted (Up to 2)</td>
</tr>
<tr>
<td>Air Force Reserves and Army Reserves Construction MATOC- Southeast Region</td>
<td>236220</td>
<td>TBD</td>
<td>5 years</td>
<td>$150M shared</td>
<td>Late FY18/ Early FY19</td>
<td>TBD</td>
</tr>
<tr>
<td>Air Force Reserves and Army Reserves Construction MATOC- Western Region</td>
<td>236220</td>
<td>TBD</td>
<td>5 years</td>
<td>$50M shared</td>
<td>Late FY18/ Early FY19</td>
<td>TBD</td>
</tr>
<tr>
<td>Military Construction MATOC</td>
<td>236220</td>
<td>TBD</td>
<td>5 years</td>
<td>TBD</td>
<td>FY19</td>
<td>TBD- Sources sought notice will be posted to FBO.</td>
</tr>
<tr>
<td>Surveying and Mapping</td>
<td>541330</td>
<td>TBD</td>
<td>5 years</td>
<td>$5M</td>
<td>FY19</td>
<td>Small Business</td>
</tr>
<tr>
<td>National Roofing Program Design/Build Construction Services MATOC</td>
<td>238160</td>
<td>Up to 10</td>
<td>5 years</td>
<td>$200M shared</td>
<td>FY19</td>
<td>Small Business</td>
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#### Support for TAM

<table>
<thead>
<tr>
<th>Description</th>
<th>NAICS</th>
<th># of Contracts</th>
<th>Duration</th>
<th>Anticipated $ Value</th>
<th>Anticipated Advertisement Date</th>
<th>Acquisition Plan (Set-Aside)</th>
</tr>
</thead>
<tbody>
<tr>
<td>AE Design Services SATOC (TAM)</td>
<td>541330</td>
<td>Up to 5</td>
<td>5 years</td>
<td>$240M</td>
<td>4th Qtr –FY18</td>
<td>Unrestricted ($10M will be set-aside for Small Business)</td>
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<tr>
<td>Fire Protection and Support Services (TAM)</td>
<td>541330</td>
<td>Up to 2</td>
<td>5 years</td>
<td>$9M each</td>
<td>Currently on FBO</td>
<td>Small Business</td>
</tr>
<tr>
<td>Construction Phase Design Services (TAM)</td>
<td>541330</td>
<td>Up to 1</td>
<td>5 years</td>
<td>$75M</td>
<td>4th Qtr –FY18</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>Topographic Surveying and Mapping (TAM)</td>
<td>541330</td>
<td>Up to 1</td>
<td>5 years</td>
<td>$9M</td>
<td>4th Qtr –FY18</td>
<td>Small Business</td>
</tr>
<tr>
<td>Geotechnical Services (TAM)</td>
<td>541330</td>
<td>Up to 1</td>
<td>5 years</td>
<td>$9M</td>
<td>Currently on FBO</td>
<td>Unrestricted</td>
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<tr>
<td>Communication Design Services (TAM)</td>
<td>541330</td>
<td>Up to 1</td>
<td>5 years</td>
<td>$9M</td>
<td>TBD</td>
<td>TBD</td>
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<table>
<thead>
<tr>
<th>Project Title</th>
<th>Project Location</th>
<th>NAICS</th>
<th>Anticipated Advertisement Date</th>
<th>Estimated Dollar Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>New VA Medical Facility Phase I- (Site Work and Parking Garage) (D/B/B)</td>
<td>Louisville, KY</td>
<td>238910</td>
<td>FY19</td>
<td>Between $25M and $100M</td>
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<tr>
<td>High Temperature Hot Water Line C (D/B/B)</td>
<td>Wright-Patterson AFB, OH</td>
<td>236220</td>
<td>FY19</td>
<td>Between $10M and $25M</td>
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<tr>
<td>Add/Alter Consolidated Communications Facility (D/B/B)</td>
<td>Scott Air Force Base, IL</td>
<td>236220</td>
<td>FY19</td>
<td>Between $25M and $100M</td>
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<tr>
<td>ECS Modified TEMF/Warehouse (D/B/B)</td>
<td>Barstow, CA</td>
<td>236220</td>
<td>FY19</td>
<td>Between $25M and $100M</td>
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<tr>
<td>Renovate Building 1600 (D/B/B)</td>
<td>Scott Air Force Base, IL</td>
<td>236220</td>
<td>FY19</td>
<td>Between $25M and $100M</td>
</tr>
<tr>
<td>ECS Modified TEMF (D/B/B)</td>
<td>Yakima, WA</td>
<td>236220</td>
<td>FY19</td>
<td>Between $10M and $25M</td>
</tr>
<tr>
<td>Organizational Vehicle Parking, Unpaved (D/B/B)</td>
<td>Yakima, WA</td>
<td>237310</td>
<td>FY19</td>
<td>Between $1M and $5M</td>
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<tr>
<td>Army Reserve Center (D/B/B)</td>
<td>Newark, DE</td>
<td>236220</td>
<td>FY19</td>
<td>Between $10M and $25M</td>
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<tr>
<td>Organizational Vehicle Parking, Unpaved (D/B)</td>
<td>Ft. Jackson</td>
<td>237310</td>
<td>FY19</td>
<td>Between $1M and $5M</td>
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<tr>
<td>Transient Training Barracks (D/B/B)</td>
<td>Ft. McCoy, WI</td>
<td>236220</td>
<td>FY19</td>
<td>Between $10M and $25M</td>
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<tr>
<td>Consolidated Mission Complex, Phase II (D/B/B)</td>
<td>Robins Air Force Base, GA</td>
<td>236220</td>
<td>FY19</td>
<td>Between $25M and $100M</td>
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<tr>
<td>New Community Living Center VAMC (D/B/B)</td>
<td>Canandaigua, NY</td>
<td>236220</td>
<td>FY19</td>
<td>Between $100M and $250M</td>
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<tr>
<td>SOF Multi-Use Helicopter Training Facility (D/B/B)</td>
<td>Ft. Campbell, KY</td>
<td>236220</td>
<td>FY19</td>
<td>Between $5M and $10M</td>
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<tr>
<td>Fire/Crash Rescue Station (D/B/B)</td>
<td>Wright-Patterson AFB, OH</td>
<td>236220</td>
<td>FY19</td>
<td>Between $5M and $10M</td>
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<tr>
<td>MOUT/Aerial Gunnery Range (D/B/B)</td>
<td>Ft. Campbell, KY</td>
<td>236220</td>
<td>FY19</td>
<td>Between $5M and $10M</td>
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<tr>
<td>SOF Logistics Support Ops Facility (D/B)</td>
<td>Ft. Campbell, KY</td>
<td>236220</td>
<td>FY19</td>
<td>Between $5M and $10M</td>
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<tr>
<td>Digital Air/Ground Integration Range (D/B/B)</td>
<td>Ft. Knox, KY</td>
<td>236220</td>
<td>FY19</td>
<td>Between $10M and $25M</td>
</tr>
<tr>
<td>Vehicle Maintenance Shop (D/B)</td>
<td>Ft. Campbell, KY</td>
<td>236220</td>
<td>FY19</td>
<td>Between $25M and $100M</td>
</tr>
<tr>
<td>Army Reserve Center (D/B/B)</td>
<td>Ft. Buchanan, Puerto Rico</td>
<td>236220</td>
<td>FY19</td>
<td>Between $10M and $25M</td>
</tr>
<tr>
<td>Army Reserve Center (D/B/B)</td>
<td>Starkville, MS</td>
<td>236220</td>
<td>FY19</td>
<td>Between $5M and $10M</td>
</tr>
</tbody>
</table>

LRL MATOC POOLS

- HubZone: W912QR-15-D-0006 through W912QR-15-D-0008 ($200M Capacity)
- SDVOSB: W912QR-14-D-0022 through W912QR-14-D-0026 ($160M Capacity)

To view all Louisville District prime contract holders, please visit http://www.lrl.usace.army.mil/BusinessWithUs/SmallBusiness.aspx
OBTAIN INFORMATION

• Attend Site Visits, Pre-Proposal Conferences, & Industry Days (Obtain copies of attendee listings for subcontracting opportunities)
  • Register as an Interested Vendor on FBO

• Attend Workshops, Conferences, Trade Fairs
  • Louisville District Open House is scheduled for 31 January 2019

• Review Agency Forecasts (posted on website)

• Request debriefings/feedback
Partners!
Email for an appointment with the Deputy for Small Business!

SBO-LRL@usace.army.mil

Serving our Military and the Nation