Multiple Environmental Government Acquisition – The MEGA
Obtaining Contract Capacity for NWD, SWD, and SPD

Acquisition Strategy Update

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SAME Industry Day
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MEGA Misconceptions

One MATOC Vehicle
Full and Open
For Nationwide Use

One MATOC Vehicle
Small Business
For Nationwide Use
Who? The MEGA Participants

- Northwestern Division (NWD)
  - Omaha District
  - Kansas City District
  - Seattle District
- Southwestern Division (SWD)
  - Tulsa District
  - Fort Worth District
- South Pacific Division (SPD)
  - Sacramento District
  - Los Angeles District
  - Albuquerque District

- All Divisions report to PARC – Dallas
What is the MEGA?

- Strategy vision to meet the future environmental contracting needs of NWD, SPD, and SWD
- Includes suites of MATOC contracts
  - Nationwide Environmental Remediation Services (ERS)
  - Regional ERS
  - Regional MMRP
  - Regional environmental consulting
  - Regional Brooks Act A-E services
- Multi-billion dollar Acquisition Strategy
- Significant small business opportunities
When?
The Acquisition Strategy Approval Process

- $100k to $10M District Commander
- $10M to $250M PARC — Principal Assistant Responsible for Contracting
- $250M to $500M Headquarters Army
  - Approval time 45 days
- $500M or More DASA(P) — Deputy Assistant Secretary of the Army for Procurement
  - Approval time 60 days
- $1B or More DPAP — Defense Procurement and Acquisition Policy
  - Approval time 75-105 days
How was the MEGA Developed?

- Evaluation of historical and future workload
- Evaluation of past / current contracts
- Market Research
  - Survey Monkey – 160 firms responded
  - Industry Day – Jan. 11, 2010
- Coordination with all 8 District offices
The MEGA Parking Lot

Each car represents one contract....
Opportunities for SDVOSB, HUBZone, Section 8(a), Small Business and Unrestricted
The Acquisition Strategy has not been approved by HQ USACE, DASA-P or DPAP.
Nationwide Contracts

- Awarded as MATOC pools
- Capacity Shared with other MEGA Districts
- Omaha lead with participation from other Districts
Regional ERS Contracts

- Contracted at Division/District level
- MATOC pools
Regional MMRP Contracts

- Omaha District will award
- MATOC pools
Regional Brooks Act A-E

- Kansas City District Contracting Lead
- Follows the Brooks Act procedures
REGIONAL PRAC

- Pre-Placed Remedial Action
- MATOC pools
- Kansas City District lead
REGIONAL Environmental Consulting Services

- Contracted at the Division / District level
- MATOC pools
“Cars” will be ordered as needed

- Proposed Acquisition Strategy / Plan has a five-year life
- Individual contracts have a 3-year base and a 2-year option

Request for Proposals will be staggered throughout the 5 year period as needed to meet program demand
Additional Information

Following the approval of the Acquisition Plan, there will be an Pre-Solicitation Conference that will layout the full approved strategy.

The 8 Districts involved in the MEGA may continue to utilize set-asides as appropriate. These can be outside of the approved Acquisition Strategy / Plan.
Following Approval of the Acquisition Strategy, the “to-do” list includes:

- Acquisition Plan
- Pre-Solicitation Conference
- Preparation of Solicitations & Source Selection Plans
- Peer Review
- FedBizOps announcement
Request for Proposals

- Depending on the Strategy and Plan approval process ……
  - Possible first RFP issued in late 1st or early 2nd Qtr FY 11
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Questions?

It’s a Fan!

It’s a Wall!

It’s a Rope!

It’s a Spear!

It’s a Snake!

It’s a Tree!