55th Contracting Squadron

Small Business Program

Michael C. Hall
Small Business Specialist

Buy-Fight-Win

A TEAM OF PROFESSIONALS PROVIDING WORLD-CLASS ACQUISITION SUPPORT TO THE WAR FIGHTER

Integrity – Service - Excellence
Squadron Overview

- **Mission** – Excellent Acquisition Support to the Warfighter.

- **Contract Portfolio: $12+ Billion**
  - $1.77B contracts/purchases in FY09
    - $ 84.4 M Prime Contracts awarded to Small Business
    - $267.5 M in Subcontracts awarded to Small Business

- **Major Customers**: 55th Wing, USSTRATCOM, Air Force Weather Agency (AFWA), Defense Technical Information Center (DTIC), Joint Navigation Warfare Center (JNWC), Joint Information Operations Warfare Command (JIOWC), and Combatant Commanders
## Small Business Program
### Dollars in Millions

<table>
<thead>
<tr>
<th>FY-09</th>
<th>Goal</th>
<th>Actual</th>
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<tr>
<td>Small Business</td>
<td>20.7%</td>
<td>4.87%</td>
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<td></td>
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<td>$84.4 million</td>
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<td>SM Disadvantaged Business</td>
<td>5.9%</td>
<td>2.19%</td>
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<td></td>
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<td>$37.98 million</td>
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<tr>
<td>Woman Owned Business</td>
<td>4.1%</td>
<td>.86%</td>
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<td></td>
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<td>$14.88 million</td>
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<tr>
<td>HubZone</td>
<td>2.5%</td>
<td>1.26%</td>
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<td>$21.84 million</td>
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<td>Service-Disable Veteran-Owned Small Business</td>
<td>3.0%</td>
<td>.53%</td>
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<td>$9.23 million</td>
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Mission – The 55th Wing provides global reconnaissance, real-time intelligence gathering, command and control, information warfare, electronic attack, and treaty verification and combat support to national leadership and war fighting commanders.

Installation Level Contract Support

- Service Contracts ($22M+ annually)
  - Grounds Maintenance, Custodial, Refuse, Mess Attendant, ADT
  - Medical Support Services

- Construction Contracts ($12M+ average annually)
  - SABER
  - A&E
  - Construction

- Commodity Contracts ($16+M annually)
  - Computers, Furniture, Software

- Government Purchase Card ($35+M annually)
  - 700+ Cardholders Making over 45,000+ Purchases
Two Multiple Award IDIQ Solicitations
- Civil and Structural
- Architect and Engineering

Small Business Sources Sought Underway
- Small Business Set-aside Directed by the SBA
- **Must** Submit a SF 330 Capabilities Package
- Packages due May 25, 1200
- Determination to be made in June
Construction Outlook

- SABER
  - 8(a) Set-aside for SBA Region 7
  - Solicitation release, in June
- Funded Construction
  - Painting IDIQ
  - Paving IDIQ
  - 9 STRATCOM projects
- Unfunded Construction
  - 12 Straddle B, could be more
- A&E Designs
  - 28 solicitations to current IDIQ Contractors
Questions?

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