USACE - OMAHA DISTRICT SMALL BUSINESS PROGRAM

Presented to:
SAME Omaha Post Industry Day
21 May 2019

Daniel M. Curado
Office of Small Business
OMAHA DISTRICT BUSINESS LINES

CIVIL WORKS ($150M)
– Flood Risk Reduction, Navigation, Hydropower
– Water Supply, Water Quality, Recreation, Irrigation
– Fish & Wildlife, Regulatory, Ecosystem Restoration
– Flood Control and Coastal Emergencies (FCCE)

MILITARY CONSTRUCTION ($300M)
– Design & Construction Management
– 10 Active Air Force Installations
– 1 Air Force Reserve Installation
– 1 Army Installation & 1 Reserve
– 3 Army Ammunition Plants
– 2 Major Reserve Commands

ENVIRONMENTAL REMEDIATION ($250M)
– Environmental Remediation
– Environmental Compliance
– Military Munitions Response Program
– More than 550 Projects Nationwide (41 States)

SPECIAL PROJECTS (IIS) ($550M)
– DLA Fuels Program CONUS/OCONUS
– FSRM, EPA, VA
– Rapid Response
– Protective Design & Transportation Systems

Includes projects outside NWO boundaries
USACE OMAHA SMALL BUSINESS OFFICE – FOCUS/EMPHASIS

- Improve internal processes (SB review)
- Acquisition planning team member
- Develop & execute new outreach activities (SB Capability Days, Webpage, Brochure, etc.)
- Emphasis on restricted SB set asides (HUBZ, WOSB, SDVOSB, 8(a))
- Front Range SB Outreach
- Internal SB Training
- Partnering with local PTACs, SBA, and other SB organizations
<table>
<thead>
<tr>
<th>Year</th>
<th>SB</th>
<th>SDB</th>
<th>SDVOSB</th>
<th>WOSB</th>
<th>HUBzone</th>
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</thead>
<tbody>
<tr>
<td>2012</td>
<td>48.12%</td>
<td>21.68%</td>
<td>6.33%</td>
<td>2.96%</td>
<td>8.07%</td>
</tr>
<tr>
<td>2013</td>
<td>41.73%</td>
<td>15.03%</td>
<td>5.71%</td>
<td>3.25%</td>
<td>5.62%</td>
</tr>
<tr>
<td>2014</td>
<td>49.96%</td>
<td>21.66%</td>
<td>5.16%</td>
<td>10.38%</td>
<td>11.19%</td>
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<tr>
<td>2015</td>
<td>43.44%</td>
<td>17.52%</td>
<td>3.71%</td>
<td>4.33%</td>
<td>5.75%</td>
</tr>
<tr>
<td>2016</td>
<td>32.63%</td>
<td>16.20%</td>
<td>5.08%</td>
<td>1.99%</td>
<td>1.30%</td>
</tr>
<tr>
<td>2017</td>
<td>68.29%</td>
<td>31.65%</td>
<td>8.86%</td>
<td>4.00%</td>
<td>1.29%</td>
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<tr>
<td>2018</td>
<td>50.81%</td>
<td>27.05%</td>
<td>7.58%</td>
<td>10.38%</td>
<td>7.49%</td>
</tr>
</tbody>
</table>
FY19 Total Estimated Acquisition Program:
- $1.4B - $1.7B

FY19 Total Estimated ($) of Remaining Acquisition by Business Size:
- OTSB: $1.1B
- SB: $307M
- Not Selected: $318M

<table>
<thead>
<tr>
<th>Current Obligated Dollars</th>
<th>Current % Achieved</th>
<th>FY19 Proposed Goals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Obligated</td>
<td>$519,236,245</td>
<td></td>
</tr>
<tr>
<td>Small Business</td>
<td>$234,667,817</td>
<td>45.19%</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>$82,799,628</td>
<td>15.95%</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned Small Business</td>
<td>$40,225,152</td>
<td>7.75%</td>
</tr>
<tr>
<td>Woman Owned SB</td>
<td>$31,998,089</td>
<td>6.16%</td>
</tr>
<tr>
<td>HUBZone SB</td>
<td>$23,437,331</td>
<td>4.51%</td>
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</tbody>
</table>
## SIGNIFICANT EXISTING MATOCs

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>NAICS</th>
<th>TOTAL CAPACITY</th>
<th>EXPIRATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rapid Disaster 1 Unrestricted MATOC <em>(nationwide)</em></td>
<td>236220</td>
<td>$435M</td>
<td>2019</td>
</tr>
<tr>
<td>TRSS OCONUS Embassy Work Unrestricted MATOC</td>
<td>236220</td>
<td>$95M</td>
<td>2020</td>
</tr>
<tr>
<td>FSRM SDVOSB MATOC</td>
<td>236220</td>
<td>$99M</td>
<td>2021</td>
</tr>
<tr>
<td>Fuels SB MATOC <em>(nationwide)</em></td>
<td>237120</td>
<td>$490M</td>
<td>2021</td>
</tr>
<tr>
<td>Fuels Unrestricted MATOC <em>(nationwide)</em></td>
<td>237120</td>
<td>$490M</td>
<td>2021</td>
</tr>
<tr>
<td>A-E Fuels Unrestricted MATOC <em>Worldwide</em></td>
<td>541330</td>
<td>$49M</td>
<td>2022</td>
</tr>
<tr>
<td>A-E Fuels SB OCONUS MATOC</td>
<td>541330</td>
<td>$49M</td>
<td>2022</td>
</tr>
<tr>
<td>Environmental Remediation w/ MMRP MEGA SB MATOC</td>
<td>562910</td>
<td>$200M</td>
<td>2023</td>
</tr>
<tr>
<td>Environmental Remediation w/ MMRP SDVOSB MATOC</td>
<td>562910</td>
<td>$60M</td>
<td>2023</td>
</tr>
<tr>
<td>Rapid Disaster Infrastructure (RDI 1) SDVOSB MATOC <em>(nationwide)</em></td>
<td>236220</td>
<td>$95M</td>
<td>2023</td>
</tr>
<tr>
<td>Rapid Disaster Infrastructure (RDI 1) SB MATOC <em>(nationwide)</em></td>
<td>236220</td>
<td>$95M</td>
<td>2024</td>
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<tr>
<td>Front Range SB Roofing MATOC</td>
<td>238160</td>
<td>$49M</td>
<td>2023</td>
</tr>
<tr>
<td>A-E MILCON &amp; CIVIL MATOCs (SB &amp; SDVOSB)</td>
<td>541330</td>
<td>$30M/$20M</td>
<td>2024</td>
</tr>
<tr>
<td>Front Range SB Paving MATOC</td>
<td>237310</td>
<td>$49M</td>
<td>2023</td>
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## ACQUISITION SUPPORT TEAM (AST) - PROJECTED IDIQS

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Project Location</th>
<th>Anticipated Advertisement</th>
<th>Anticipated NAICS</th>
<th>Estimated Dollar Value</th>
<th>Proposed Acquisition Plan (Set-Aside)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rapid Disaster &amp; Infrastructure (RDI 2) MATOCs</td>
<td>United States</td>
<td>FY19 – FY21</td>
<td>236220</td>
<td>$2B</td>
<td>UNR/SB/8(a)/HUBZ/SDV</td>
</tr>
<tr>
<td>Rapid Disaster &amp; Infrastructure (RDI 1) MATOC Levees Emphasis</td>
<td>NE, IA, SD, ND, MO, KS</td>
<td>3rd Qtr FY19</td>
<td>236220</td>
<td>$95M</td>
<td>8(a) Regional</td>
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<tr>
<td>Rapid Response 6 Environmental Services SATOC</td>
<td>United States</td>
<td>3rd Qtr FY19</td>
<td>562910</td>
<td>$80M</td>
<td>UNR</td>
</tr>
<tr>
<td>Rapid Response 6 Environmental Services SATOC</td>
<td>United States</td>
<td>4th Qtr FY19</td>
<td>562910</td>
<td>$90M</td>
<td>SB</td>
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<tr>
<td>Rapid Response 5 Environmental Remediation SATOC</td>
<td>United States</td>
<td>3rd Qtr FY19</td>
<td>562910</td>
<td>$35M</td>
<td>SDV</td>
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<tr>
<td>VA NRM DB/DBB MATOC</td>
<td>NWD</td>
<td>3rd Qtr FY20</td>
<td>236220</td>
<td>$199M</td>
<td>SDV</td>
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<tr>
<td>FSRM DB Construction MATOC</td>
<td>NWO</td>
<td>3rd Qtr FY19</td>
<td>236220</td>
<td>$99M</td>
<td>SDV</td>
</tr>
<tr>
<td>Environmental Remediation &amp; Environmental Consulting SATOCs</td>
<td>United States</td>
<td>FY20 - FY24</td>
<td>562910 &amp; 541620</td>
<td>$249M</td>
<td>SB/8(a)/WOSB/HUBZ</td>
</tr>
<tr>
<td>ECS MEGA MATOCs</td>
<td>NWD</td>
<td>FY19 – FY20</td>
<td>541620</td>
<td>$60M/$60M</td>
<td>SB/8(a)</td>
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<tr>
<td>Front Range Roofing MATOC</td>
<td>NWO</td>
<td>4th Qtr. FY19</td>
<td>238160</td>
<td>$49M</td>
<td>TBD</td>
</tr>
<tr>
<td>Air Field Paving MATOC</td>
<td>NWD</td>
<td>1st Qtr FY20</td>
<td>237310</td>
<td>$499M</td>
<td>TBD</td>
</tr>
</tbody>
</table>

Provided for Information only. Chart reflects current acquisition plans and is subject to change. Formal request for proposal and invitation for bids will be publicized on the Federal Business Opportunities Website.

NWD – North Western Division

NWO – Omaha District
BUSINESS WITH US

- Contact SB Office first!
- Present your capabilities
- Respond to Sources Sought Notices
- Attend Industry Days, SB Conferences, Project Site Visits
- Contact Large Primes – SB Liaisons
- Utilize SB resources – PTAC, SBA, etc.
- Bid/Propose/Ask for Debrief
- Track FBO for other SB opportunities – Civil, Environmental, A-E, Operations of Dams.
- Good Performance!!
BUSINESS WITH US

Link to District Contracting Opportunity Forecast

- Provided for Information only
- Formal request for proposal and invitation for bids will be publicized on the Federal Business Opportunities Website

Active Contracting Opportunities posted on FedBizOpps
Search Code: W9128F

HTTP://WWW.NWO.USACE.ARMY.MIL/BUSINESS-WITH-US

Follow us on Twitter @OmahaUSACE #FedBizOpps
POINTS OF CONTACT

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Matthew.D.Hibbert@usace.army.mil
QUESTIONS?
PROCUREMENT CENTER REPRESENTATIVE

Charles Mason
Future A-E Contracts
USACE - Omaha district

Matt Hebert, PE
Acting A-E Services Coordinator
21 May 2019
Agenda

• Geotechnical Services
• Hydrologic Services
• A-E Support for POL-MCX
• A-E Support for TSC-MCX
• A-E Design and Technical Services for Ft. Harrison VAMC.
Geotechnical Engineering Services

• Replacing existing contracts.
• Two single award task order contracts (SATOCs)
• Each with a $4.95M capacity and a five year ordering period.
• One set aside for small business
• One unrestricted
• Task orders that have been awarded on existing contracts include levee periodic inspections, design for plunge pool repairs, and seepage assessments and remediation design for dams.
• Anticipate FBO post in next 6 months.
HYDROLOGic Engineering Services

• Replacing existing contract.
• One SATOC.
• $4.9M capacity and a five year ordering period.
• Set aside for small business
• Anticipate FBO post in next 6 months.
A-E Support for POL-MCX (Fuels)

- Replacing existing design contracts.
- One multiple award task order contract (MATOC) pool.
- Existing pool has six contractors – new pool may expand.
- Unrestricted and small business partners.
- $99M shared capacity.
- Ordering period on existing is 5 years – may be extended to 7.
- Early planning stages.
A-E Support for POL-MCX (Fuels)

- Replacing existing leak detection contract.
- Very specialized service.
- One SATOC.
- Unrestricted, pending market research.
- $99M capacity.
- 5 year ordering period with 2 year option.
- Early planning stages.
A-E Support of TSC-MCX (Transportation)

• Replacing existing contracts.
• Design and Evaluation Services for Railroads and Roadways (Worldwide).
• Airfield Design and Evaluation Services (both CONUS and OCONUS).
• Also reestablishing Airfield Obstruction Survey contracts.
• Varying levels of capacity.
• Very early planning stages.
A-E DESIGN AND TECHNICAL SERVICES
Ft. Harrison VAMC

- Two SATOCs
  - First for primary designer with $55M in capacity.
  - Second for third party technical services with $30M in capacity.
- New Acute Inpatient Care Facility (80k BGSF).
- Existing hospital seismic upgrades.
- Existing hospital renovations.
- Parking structure.
- Site improvements including physical security upgrades.
- FBO announcements in 3 to 6 months.
Summary

Omaha’s need for A-E support:

The details of these acquisitions are fluid.
Need for support is not going away!
Opportunities for IDIQ work and site specific projects.
More use of stand alone project specific design.
Check FBO often for announcements.
Questions?

Thank you for your participation and interest!