AN UPDATE ON
PLANNING, DESIGN & CONSTRUCTION
OPPORTUNITIES AT LOS ANGELES WORLD AIRPORTS
TO THE

PRESENTED BY
Robert Gilbert, LAWA Chief Development Officer
January 23, 2018
Agenda

➢ Noteworthy Project Opportunities

➢ Procurement Outlook (12 – 18 Months)

➢ Outreach Initiatives

➢ How to do Business with Los Angeles World Airports (LAWA)
Noteworthy Project Opportunities

**In Development**
- North Airfield Exit Taxiways
- Taxiway C14
- Taxiways A, B & West Service Rd. (Van Nuys)
- Fire Drill Training Facility Recommissioning
- Airport Police Station and Facilities Program
- Secured Area Access Posts Modifications
- Terminal Core & APM Interface
- Landside Access Modernization Program (LAMP)

**In Planning**
- Maintenance Facility Relocation
- Power Distribution Facility
- Central Terminal Area Chilled & Hot Water Distribution Pipe Replacement, Ph.1
Future Airside Projects

- Power Distribution Facility (PDF)
- MSD Facility Relocation
- Runway 6L-24R Repairs
- New North Airfield Exit Taxiways; Taxiways Y & Z Decommissioning
- New Taxiway D Extension (Twy AA to West End)
- New Taxiway D Extension (Twy C14 to Twy AA) & Enabling Projects

November 8, 2016 FAA Conditionally Approved ALP
Landside Access Modernization Program (LAMP)

Terminal Cores
LAWA Utilities & LAMP Enabling Projects

Automated People Mover

Intermodal Terminal Facility East
Consolidated Rental Car Facility

Intermodal Terminal Facility West
LAWA partners with the consultant and contractor communities to meet our vision of “Gold Standard Airports – Delivered”

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<thead>
<tr>
<th>PROFESSIONAL SERVICES - Planning or Design</th>
<th>ANTICIPATED * ADVERTISEMENT</th>
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<tbody>
<tr>
<td>&lt;$10M</td>
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<tr>
<td>CTA Chilled Water &amp; Hot Heating Water Distribution Pipe Rehabilitation Ph. 1</td>
<td>Q2 2018</td>
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<td>Secured Area Access Post (SAAP) - Westside</td>
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<tr>
<td>CTA Domestic Water and Fire Water Pipe Replacement</td>
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<td>North Airfield Exit Taxiways</td>
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<tr>
<td>Engineering Design Services (LAX/VNY)</td>
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<tr>
<td>CTA Exterior Pedestrian Wayfinding and Signage</td>
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<td>Bradley West Off-Airport Traffic Mitigation - Sepulveda Blvd. &amp; Imperial Hwy</td>
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<td>Fire Drill Training Facility Recommissioning</td>
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<td>Recycled Water Extension</td>
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<td>Century Boulevard Vehicle Checkpoints</td>
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<th>CONSTRUCTION SERVICES (Includes Alternative Delivery Methods)</th>
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<td>Continental G.O. Building Demolition</td>
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<td>Taxiways A &amp; B Rehabilitation, Ph. 2 (VNY)</td>
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<td>&gt;$100M</td>
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<td>Receiving Station X (RS-X) (D-B)</td>
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* Subject to environmental clearance
OUTREACH INITIATIVES
Subcontractor Showcase

As part of LAWA’s pledge to the small and local business community, we have committed to hosting outreach events on a regular basis:

- Previous events held in February 2016, July 2016, December 2016
- 4th LAWA outreach event on October 10, 2017

- 650 total attendees
- 520 firms represented
  - 77 Primes
  - 443 Subcontractors
Matchmaking for Success

New event format included Subcontractor “Matchmaking”

- Over 500 one-on-one appointments with Primes
- Subs prepared with Statement of Qualifications
- Primes focused on “real” connections
Matchmaking for Success

- Exhibit Space for Prime Firms for upcoming and active projects
- Participation required for proposing teams
- Provided additional networking opportunities for subs

**Next Steps:** Phase II includes tracking the progress of Subcontractors over the next year
Other Services & Agency Opportunities

The event offered a forum to showcase:

- Services available to Subcontractors
  - City of LA Public Works, Labor Compliance
  - City of LA Public Works, Certification
  - State of CA, Dept. of General Services

- Upcoming opportunities from other governmental agencies
  - Department of Water & Power
  - Port of Los Angeles
  - Metropolitan Water District
Showcase Resource Tables

As part of LAWA’s commitment to building relationships with the contracting community, the showcase offered resource tables for:

- Insurance & Bonding Services
- Banks and Finance Partners
- Work Force Centers
- Small Business Associations
- Chambers of Commerce
- Project Labor Agreement Administration
How to do Business with LAWA

- Register on the Los Angeles Business Assistance Virtual Network (LABVN)

- Stay up to date with LAWA Outreach Events & Upcoming Procurement Opportunities
  - Evites are sent to firms registered on LABVN & notices are posted on LAWA.org

- Stay current on Procurement Opportunities (PDG Procurement Outlook)

- Administrative qualifications are just as important as the technical qualifications
  - Meet all contract terms
  - Meet SBE requirements
  - Stay current on invoicing & subcontractor payments

- Attend one of the “Doing Business with LAWA” trainings – Next event Feb. 7, 2018
For More Information

Los Angeles World Airports
www.lawa.org

Landside Access Modernization Program
www.connectinglax.com

LAWA Business & Job Resources
www.lawa.org/bjrc/Default.aspx

Los Angeles Business Assistance Virtual Network
www.labavn.org

Procurement Services
procurementrequirements@lawa.org

Outreach Coordinator
THANK YOU,
ANY QUESTIONS?