DOING BUSINESS WITH NAVFAC

Jan 2019
Overview

➢ **Current Opportunities** at the Engineering Expeditionary Warfare Center which obligates over $450M annually and for NAVFAC-SW, Naval Base Ventura County (NBVC) which obligates $60-80M annually.

➢ **Tips for Businesses**

➢ **Points of Contact**
Current Opportunities EXWC

• Physical Security Access Control (PSAC) construction of automated gates for Naval Bases throughout the United States. Part of our Anti-terrorism Force Protection Program.
• SB set-aside, FFP, IDIQ, MAC, Base with four options, $100M.
• Draft RFP (N39430-19-R-2102)
• Solicitation release date around March FY19.
Current Opportunities EXWC

• Enterprise Computer and Information Technology Services which will include Hosting, Business and Operations IT services.
• 8(a) set-aside, FFP/COST, IDIQ, MAC, Base with four options, $125-175M.
• Sources Sought November 2016 (N39430-17-R-1909)
• Solicitation Release date around Feb/Mar FY19.
Current Opportunities-NAVFAC Naval Base VC

BOS II (Base Operating Services) San Nicholas Island (SNI) Powerhouse maintenance, SNI waste water services, electrical distribution, Wastewater Collection & Storm Drain Maintenance, Meter Reader, Mechanical Equipment Maintenance, Railroad, and BSVE Rental.

- Estimated Cost is $50M (Base with four options)
- IDIQ, FFP
- Anticipated award date AUG 2019
Current Opportunities-NAVFAC Naval Base VC

Three 8(a) JOCs (Job Order Contract) at Point Mugu and Port Hueneme:
Usually does smaller construction/plumbing/electrical projects around the bases. (Task Orders under $250K).
- Estimated Value for each award is $4M
- IDIQ, FFP, 8(a) sole source
- Awards are planned for second quarter 2019 FY2019

Missile Assembly Building and Magazine on SNI.
Award APR 2019 on a SW MACC (subcontracting potential)
$30M FFP
Tips on Opportunities

Here are some Tips that may help you receive a Government Contract

– Watch FedBizOps/NECO Look for RFIs and Sources Sought, 3-6 mos later usually the RFP goes out. Make sure you are registered in SAM.gov

– Look for subcontracting opportunities/existing contracts [https://navfac.navy.mil/products_and_services/sb.html](https://navfac.navy.mil/products_and_services/sb.html): Website has POCs, SubKTG Oppor, LRAF, and Regional Oppor. Sometimes it best to start with subcontracts to gain experience with NAVFAC.

– If interested in Public Works Department Contracts, set up a capabilities presentation with the PWD (best for local 8(a) contractors).
Points of Contact

• NAVFAC-EXWC
  – Ray Brothers (805) 982-1254

• NAVFAC-SW
  – Robert Zaccaria (Zack) (619) 532-2375

• FEAD NBVC (Public Works)
  – Maura Reyes (805) 982-2941
Questions?