Delaware River Port Authority (DRPA)  
Port Authority Transit Corporation (PATCO)

SAME Philly Small Business Conference  
Presented by: Toni P. Brown, Chief Administrative Officer  
March 19, 2018  

The DRPA & PATCO are Equal Employment Opportunity Employers
Delaware River Port Authority (DRPA)
Port Authority Transit Corporation (PATCO)

Board Chairman: Ryan T. Boyer  
Board Vice Chairman: Jeffrey L. Nash  
16 Member Board of Commissioners

Chief Executive Officer, DRPA; President of PATCO: John T. Hanson

1. Audit Committee
2. Executive Committee
3. Finance Committee
4. Operations & Maintenance Committee
5. Labor Committee
   ➢ Diversity & Inclusion Subcommittee
DRPA & PATCO: Agency Overview

- Betsy Ross Bridge
- Ben Franklin Bridge
- Commodore Barry Bridge
- Walt Whitman Bridge
- 100 Million annual motorist crossings
DRPA & PATCO: Agency Overview

- Operates 24/7
- 14.2 miles from Lindenwold to Center City
- 9 stations in NJ
- 4 stations in Philadelphia
- 10.8 Million riders in 2017
In keeping with our commitment to community stewardship, diversity & inclusion, the DRPA is committed to providing equal contracting opportunities for all.

The goal of our non-discrimination programs is to ensure that certified M/W/D/SBEs and VOBs have an opportunity to compete for business.

Working with the Engineering Division, the DRPA’s Office of Business Development & Equal Opportunity (OBD&EO) sets participation goals on construction and engineering–related projects that have meaningful subcontracting opportunities and can support participation.

Since 1994 the DRPA has paid more than $338 million to M/W/D/SBEs and VOBs.
• Any project funded in whole or in part with FTA grant money may include a DBE and/or SBE participation goal.

• For Federal Fiscal Years 2017 – 2019, the DRPA and PATCO have set an overall DBE annual goal of 11% DBE participation.
• $770 Million Program over 5 years.

• In 2018 we expect to spend approximately $166 Million on Capital Projects

• Engineering typically puts out 50-60 projects per year.

For specific information, there is an a DRPA representative in attendance from the Engineering Division
<table>
<thead>
<tr>
<th></th>
<th>DRPA Share Estimated Project Cost ($000's)*</th>
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<tbody>
<tr>
<td></td>
<td>2018</td>
</tr>
<tr>
<td>Benjamin Franklin Bridge</td>
<td>$15,574</td>
</tr>
<tr>
<td>Walt Whitman Bridge</td>
<td>$15,495</td>
</tr>
<tr>
<td>Commodore Barry Bridge</td>
<td>$17,565</td>
</tr>
<tr>
<td>Betsy Ross Bridge</td>
<td>$10,810</td>
</tr>
<tr>
<td>Multi-Bridges or All Facilities</td>
<td>$3,100</td>
</tr>
<tr>
<td>Facility Security</td>
<td>$700</td>
</tr>
<tr>
<td>DRPA Other</td>
<td>$500</td>
</tr>
<tr>
<td>PATCO</td>
<td>$65,171</td>
</tr>
<tr>
<td>Technology</td>
<td>$21,024</td>
</tr>
<tr>
<td>All Schedules (A, B, D, T, V, &amp; Capital Labor)</td>
<td>$16,856</td>
</tr>
<tr>
<td>Total Capital Program</td>
<td>$166,795</td>
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* Net of Federal/State Funding

For specific information, there is an a DRPA representative in attendance from the Engineering Division
**Competitive Bid Process:** The competitive bid process is used whenever possible and for the majority of our purchases. Awards are based on the lowest responsive, responsible bidder.

- **Annual Contracts:** Contracts are competitively bid and awarded on an annual basis for supplies and services purchased for the Authority on a repetitive basis throughout the year – i.e. snow and trash removal, gas and diesel fuel, exterminating services, office supplies, etc.

- **Blanket Purchase Orders:** Blanket Purchase Orders are utilized with local vendors for small purchases under $750.00, for various types of supplies – i.e. automotive parts, hardware supplies, etc.

- **P-Card:** P-Card is a DRPA Corporate Credit Card used by approved departments for small purchases ranging from $250 - $2,400.

For specific information, there is a DRPA representative in attendance from the Purchasing Department.
1. **Notification of all pre-bid and pre-proposal meetings**
   - Small businesses are welcome at all pre-bid and pre-proposal meetings. They are invited to give a short elevator pitch to other attendees in order to build partnerships on our projects.

2. **Outreach Events**
   - The OBD&EO hosts multiple outreach events each year partnering with the Engineering, Purchasing and Contract Administration Departments to share information with the small business community. Events include information about the Capital Program and upcoming contract and purchase opportunities. All events include networking opportunities.

3. **Quarterly News Alert newsletter publication**
   - The News Alert provides valuable information such as outreach event invitations, upcoming expiring annual contracts, and small business spotlights.

4. **Instant E-Alert Communications**
   - Instant notifications of upcoming bids and proposals, associated meetings, short lists, bid results, and event information.

5. **Year End Summary Report**
   - Summarizes Awards and Payments to Disadvantaged, Minority and Women-owned Vendors, Contractors, and Consultants

6. **Information regularly posted and updated on www.DRPA.org**
1. Review of M/W/DBE Commitment Sheets

2. We have a Prompt Payment Clause in our Contracts
   - This clause requires Prime Contractors to pay their subcontractors within ten (10) calendar days of receiving payment from the DRPA.

3. Monthly Checks to Ensure Timely Payments
   - OBD&EO staff contacts M/W/DBEs to ensure prompt payments and transparency.

4. Site Visits

5. Retainage Provision in Contracts (Specific to FTA-funded Projects)
For additional detailed information the following DRPA staff members are in attendance today:

**Office of Business Development & Equal Opportunity:**
Erin Watterson, *EEO Specialist*
Ron Kelly, *Compliance*

**Procurement:**
Richard Mosback, *Director of Procurement*

**Contract Administration:**
Amy Ash, *Manager of Contract Administration*

**Engineering:**
Brigitte Kordzian, *Senior Engineer*
To find information on contract opportunities, short lists, bid results, pre-bid / pre-proposal meeting information visit www.drpa.org and www.ridepatco.org.

For a personal connection, contact the OBD&EO to sign up to receive instant e-alerts on contract opportunities.
  - Call (856)968-2270 and ask for Thaddeus Abbott, Administrative Coordinator.