U.S. Army Corps of Engineers, Louisville District

Crystal Harbin
Deputy for Small Business
Louisville District
18 April 2019

“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”
LOUISVILLE DISTRICT BOUNDARIES

Military Program Boundary

Civil Works Program Boundary

US Army Corps of Engineers.
MILITARY PROGRAM

Kentucky, Indiana, Illinois, Ohio, Michigan

306,000 Square Miles

7 Army

5 Air Force

3 DOD
- National PM USAR
- National PM USAFR
- National PM DLA
    Strategic Materials
Military Program

- Army Reserve - National Program Manager

Note: Geographic splits shown on the map represent the four Army Reserve Readiness Divisions.
Military Program

- Air Force Reserve - National Program Manager

AFRC Current Operating Locations:
- HQ AFRC (1)
- AFRC Host Installations (9)
- Pentagon (1)
- AFRC Tenants (49)
- Range (4)
- Drop Zone (2)
- Personnel Only (10)
- Misc (2)
- OCONUS Tenant (3)
TOP NAICS

236220 – Commercial & Institutional Building Construction

541330 – Engineering Services

562910 – Remediation Services
FY18 ACCOMPLISHMENTS

2,508 Contract Actions - $809M in contract obligations

• Awards to Small Businesses - $399M

• Small Business – 49.41%

• Small Disadvantaged Business – 25.20%

• Women-Owned Small Business – 11.02%

• Service Disabled Veteran Owned Small Business – 3.78%

• HUBZone Business – 15.05%

#1 USACE OFFICE IN DOLLARS OBLIGATED TO HUBZONE- $121.8M

#9 USACE OFFICE IN DOLLARS OBLIGATED TO SDVOSB - $30.6M
FY19 CONTRACTING OPPORTUNITIES

• Anticipate executing approximately $1B in FY19 through both small and large businesses.

• Construction & IDIQ Forecasts are maintained on the Small Business page of LRL website, www.lrl.usace.army.mil.

• Contracting opportunities are posted in the Federal Business Opportunity (FBO) website at www.fbo.gov. Use “W912QR” to search for Louisville District projects.

• Actively Respond to Sources Sought Notices (Market Surveys) posted to FBO

• Actively Respond to Competitive Requirements posted to FBO (limited number of sole source opportunities)

• Identify potential Subcontracting Opportunities
FORECAST

- Construction MATOC’s to support the 5 state MILCON Mission
  - D/B, WOSB set-aside, $45M shared capacity
  - D/B/B, SDVOSB set-aside $45M shared capacity

- Construction MATOC’s to support Army and Air Force Reserves
  - Northeast Region, SB set-aside, $240M shared capacity
  - Southeast Region, SB set-aside, $150M shared capacity
  - Western Region, HubZone set-aside, $50M shared capacity

- National Roofing Program Construction MATOC
  - D/B, SB set-aside, $95M shared capacity

- A/E IDIQ’s to support Army Reserve
  - Up to 5 Unrestricted with $9M capacity
  - Up to 2 SB set-aside with $4M capacity

Full forecast available for download, www.lrl.usace.army.mil
OBTAIN INFORMATION

• Attend Industry Days, Site Visits, & Pre-Proposal Conferences (Obtain copies of attendee listings for subcontracting opportunities)

• Attend Workshops, Conferences, Trade Fairs

• Review Agency Forecasts (posted on website)

• Request debriefings/feedback
INDUSTRY DAYS

• **25 March 2019**, Wright-Patterson Air Force Base
  - Renovation of AFMC Headquarters (Buildings 262 & 266)
  - Construct Intelligence Production Complex (IPC)

• **26 March 2019**, Grissom Air Reserve Base
  - Expand Nose Dock #5, FAC 437
  - Construct Aerial Port Facility
  - Repair and Replace Airfield Lighting
  - Renovate Squad Ops Facility 663
  - Repair MPA Pavement Rows E & F
  - Repair Roofs
  - Construct Allied Support for GANST
  - Relocate Grissom Avenue and Repair Intersection

• Louisville District Business Opportunities Open House (BOOH) is tentatively scheduled for **August 2019**
Email for an appointment!

SBO-LRL@usace.army.mil

Serving our Military and the Nation