“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”
WHERE WE ARE – U.S. ARMY CORPS OF ENGINEERS

Northwestern Division
North Atlantic Division
Great Lakes & Ohio River Division
Pacific Ocean Division
South Pacific Division
South Atlantic Division
Mississippi Valley Division
Transatlantic Division

Other Organizations
- Engineer Research and Development Center (ERDC)
- Engineering and Support Center, Huntsville
- Army Geospatial Center
- USACE Finance Center
- USACE Logistics Activity
- Marine Design Center
- Institute for Water Resources
- 249th Engineer Battalion

LEGEND

- Division Headquarters
- District Headquarters
- District Engineering
- District Training
- Field Engineering
- District Maintenance
- District Research
- District Headquarters

US Army Corps of Engineers.
Kentucky, Indiana, Illinois, Ohio, Michigan
306,000 Square Miles
7 Army
5 Air Force
3 DOD
- National PM USAR
- National PM USAFR
- National PM DLA
Strategic Materials
Top FY16 North American Industry Classification System (NAICS) Codes

236220 – Commercial & Institutional Building Construction

541330 – Engineering Services

237990 – Other Heavy & Civil Engineering Construction

562910 – Remediation Services
LOUISVILLE DISTRICT FY17 PROGRAMS (M)

**Military Construction**
- $588

**Civil Works**
- $328

**Construction General**
- $241

**Civil O&M**
- $81

**Military O&M**
- [VALUE]

**Interagency & International Services**
- $169

**Environmental**
- $33

**Regulatory**
- $4

**Investigations**
- $1
FY16 ACCOMPLISHMENTS

- 2,674 Contract Actions - $873M in contract obligations
- Awards to Small Businesses - $324M
- Small Business – 37.16%
- Small Disadvantaged Business – 8.13%
- Women-Owned Small Business – 2.35%
- Service Disabled Veteran Owned Small Business – 4.09%
- HUBZone Business – 5.11%

#6 USACE OFFICE IN DOLLARS OBLIGATED TO HUBZONE- $44.6M

#10 USACE OFFICE IN DOLLARS OBLIGATED TO SDVOSB - $35.7M
FY17 SMALL BUSINESS TARGETS

- Small Business: 25.17%
- Small Disadvantage Business: 5.90%
- Woman-Owned Small Business: 5.19%
- Service Disabled Veteran Owned Small Business: 3.99%
- HubZone Business: 5.13%
FY17 CONTRACTING OPPORTUNITIES

• We anticipate executing approximately $1.1B in FY17 through both small and large businesses.

• Construction & IDIQ Forecasts are maintained on the Small Business page of LRL website, www.lrl.usace.army.mil.
OPPORTUNITIES

- Contracting opportunities are posted in the Federal Business Opportunity (FBO) website at www.fbo.gov. Use “W912QR” to search for Louisville District projects.

- Actively Respond to Sources Sought Notices (Market Surveys) posted to FBO

- Actively Respond to Competitive Requirements posted to FBO (limited number of sole source opportunities)
<table>
<thead>
<tr>
<th>Description</th>
<th>Set-Aside</th>
<th># of Contracts</th>
<th>Duration</th>
<th>Anticipated $ Value</th>
<th>Anticipated Issue Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Military Design</td>
<td>Small Business</td>
<td>Up to 2</td>
<td>5 years</td>
<td>$5M each</td>
<td>3rd Qtr – FY17</td>
</tr>
<tr>
<td>Military Master Planning</td>
<td>Unrestricted</td>
<td>Up to 3</td>
<td>5 years</td>
<td>$9M each</td>
<td>3rd Qtr – FY17</td>
</tr>
<tr>
<td>Military Master Planning</td>
<td>Small Business</td>
<td>Up to 2</td>
<td>5 years</td>
<td>$5M each</td>
<td>3rd Qtr – FY17</td>
</tr>
<tr>
<td>Environmental Restoration Services</td>
<td>Unrestricted</td>
<td>Up to 5</td>
<td>5 years</td>
<td>$40M</td>
<td>3rd Qtr – FY17</td>
</tr>
<tr>
<td>Environmental Restoration Services</td>
<td>Small Business</td>
<td>Up to 7</td>
<td>5 years</td>
<td>$50M</td>
<td>3rd Qtr – FY17</td>
</tr>
<tr>
<td>Military Design- Bldg 1600 at Scott AFB</td>
<td>Unrestricted</td>
<td>1</td>
<td>TBD</td>
<td>*This will be a “C” type contract</td>
<td>3rd Qtr – FY17</td>
</tr>
</tbody>
</table>

## CONSTRUCTION FORECAST

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Project Location</th>
<th>Anticipated Advertisement Date</th>
<th>Estimated Dollar Value</th>
<th>Anticipated Acquisition Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicle Bay Extension &amp; Fire Station Renovation (D/B/B)</td>
<td>Westover, MA</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Renovate Building 908 (D/B/B)</td>
<td>Joint Base San Antonio, TX</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Crown Hill Indianapolis Columbarium (D/B/B)</td>
<td>Indianapolis, IN</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>SDVOSB Set-Aside</td>
</tr>
<tr>
<td>Repair Airfield Storm Water System, Phase I (D/B/B)</td>
<td>Dobbins Air Reserve Base, GA</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>C-17 ADAL Fuel Hydrant System, Overlay Taxiway and Apron,</td>
<td>Pittsburgh Air Reserve Station</td>
<td>3rd Quarter FY17</td>
<td>$25,000,000 and $100,000,000</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>Apron Pavement, Apron Lighting (D/B/B)</td>
<td>Pittsburgh Air Reserve Station</td>
<td>3rd Quarter FY17</td>
<td>$10,000,000 and $25,000,000</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>C-17 Construct Two Bay Corrosion/Fuel Cell Hangar (D/B/B)</td>
<td>Homestead AFB, FL</td>
<td>3rd Quarter FY17</td>
<td>$10,000,000 and $25,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Community Outpatient Clinic (CBOC) (D/B)</td>
<td>Ft. Knox, KY</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Entry Control Complex (D/B/B)</td>
<td>Niagara Falls ARS, NY</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Renovate MX Hangar and Repair KC-135 Fuel Cell Hangar (D/B/B)</td>
<td>Seymour Johnson AFB, NC</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>WOSB Set-Aside</td>
</tr>
<tr>
<td>KC-46A Construct 2 Bay Corrosion/Fuel Cell Hangar (D/B/B)</td>
<td>Oakridge, TN</td>
<td>3rd Quarter FY17</td>
<td>$1,000,000 and $5,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>DoE On-Site Warehouse (PEMB) at the Y-12 National Security</td>
<td>Phoenix, AZ</td>
<td>3rd Quarter FY17</td>
<td>$10,000,000 and $25,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Complex (D/B)</td>
<td>Ft. Hunter Liggett, CA</td>
<td>3rd Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>TBD</td>
</tr>
<tr>
<td>DoE Fire Station at the Y-12 National Security Complex (D/B)</td>
<td>Oakridge, TN</td>
<td>4th Quarter FY17</td>
<td>$10,000,000 and $25,000,000</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>Full Facility Restoration, Army Reserve Center (D/B)</td>
<td>Orangeburg, NY</td>
<td>4th Quarter FY17</td>
<td>$10,000,000 and $25,000,000</td>
<td>SDVOSB Set-Aside</td>
</tr>
<tr>
<td>Full Facility Restoration, OMS and Training Building (D/B/B)</td>
<td>Independence, MO</td>
<td>4th Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>8(a) Competitive (SBA Region IV)</td>
</tr>
<tr>
<td>Firefighter Training Facility (D/B/B)</td>
<td>Kelly Air Force Base</td>
<td>4th Quarter FY17</td>
<td>$5,000,000 and $10,000,000</td>
<td>TBD</td>
</tr>
<tr>
<td>Full Facility Restoration, Building 200</td>
<td>Ft. Totten, NY</td>
<td>4th Quarter FY17</td>
<td>$10,000,000 and $25,000,000</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Army Reserve Center (D/B)</td>
<td>Starkville, MS</td>
<td>1st Quarter FY18</td>
<td>$5,000,000 and $10,000,000</td>
<td>TBD</td>
</tr>
<tr>
<td>Add/Alter Consolidated Communications Facility (D/B/B)</td>
<td>Scott Air Force Base, IL</td>
<td>1st Quarter FY18</td>
<td>$25,000,000 and $100,000,000</td>
<td>TBD</td>
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<tr>
<td>Shipping and Receiving Building (D/B/B)</td>
<td>Crane Army Ammunition Activity</td>
<td>2nd Quarter FY18</td>
<td>$10,000,000 and $25,000,000</td>
<td>TBD</td>
</tr>
<tr>
<td>Wind Turbine (D/B)</td>
<td>Marseilles Training Center, IL</td>
<td>2nd Quarter FY18</td>
<td>$1,000,000 and $5,000,000</td>
<td>TBD</td>
</tr>
<tr>
<td>Renovate Building 1600 (D/B/B)</td>
<td>Scott Air Force Base, IL</td>
<td>3rd Quarter FY18</td>
<td>$25,000,000 and $100,000,000</td>
<td>TBD</td>
</tr>
<tr>
<td>New VA Medical Facility (D/B/B)</td>
<td>Louisville, KY</td>
<td>FY18</td>
<td>Over $500,000,000</td>
<td>TBD</td>
</tr>
</tbody>
</table>

LRL MATOC POOLS

- HubZone: W912QR-15-D-0006 through W912QR-15-D-0008 ($200M Capacity)
- SDVOSB: W912QR-14-D-0022 through W912QR-14-D-0026 ($160M Capacity)

To view all Louisville District prime contract holders, please visit
OBTAIN INFORMATION

- Attend Site Visits, Pre-Proposal Conferences, & Industry Days (Obtain copies of attendee listings for subcontracting opportunities)
  - Register as an Interested Vendor on FBO

- Attend Workshops, Conferences, Trade Fairs
  - Louisville District Open House is scheduled for 18 January 2018

- Review Agency Forecasts (posted on website)

- Request debriefings/feedback
SUMMARY

• We have the common goal of “Delivering the Program”

• We can’t do this without you; you can’t do this without us; and none of us would have a reason to be here without the customer.

• Speak up when something doesn’t seem right. Everyone on the team has a responsibility to keep the project off the road to Abilene.
Email for an appointment with the Deputy for Small Business!

SBO-LRL@usace.army.mil

Serving our Military and the Nation