The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.
AGENDA

• Kansas City District Missions
• Program Trends
• Civil Works Priorities
• Military Program Priorities
• Environmental Program Priorities
• Questions / Discussion
## NWK FY17 SMALL BUSINESS PROGRAM

<table>
<thead>
<tr>
<th></th>
<th>USACE Goals</th>
<th>NWK Targets</th>
<th>Projected</th>
<th>FY 2017 Actual as of MAR 05, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Dis. Bus.</td>
<td>16.42%</td>
<td>14.40%</td>
<td>$ 35.0M</td>
<td>$ 24.1M (32.14%)</td>
</tr>
<tr>
<td>Women-Owned</td>
<td>5.10%</td>
<td>2.79%</td>
<td>$ 5.0M</td>
<td>$ 2.1M (1.56%)</td>
</tr>
<tr>
<td>HubZone</td>
<td>8.20%</td>
<td>9.01%</td>
<td>$ 22.1M</td>
<td>$ 1.3M (1.85%)</td>
</tr>
<tr>
<td>SDVOSB</td>
<td>9.80%</td>
<td>8.06%</td>
<td>$ 20.7M</td>
<td>$ 8.1M (10.85%)</td>
</tr>
<tr>
<td>Small Business</td>
<td>46.40%</td>
<td>51.95</td>
<td>$125.9M</td>
<td>$45.2M (60.42%)</td>
</tr>
<tr>
<td>Large Bus.</td>
<td></td>
<td>48.23%</td>
<td>$117.3M</td>
<td>$29.6M (57.46%)</td>
</tr>
<tr>
<td>Total Contract Dollars</td>
<td></td>
<td></td>
<td>$243.2M</td>
<td>$74.8M</td>
</tr>
</tbody>
</table>
WATER INFRASTRUCTURE IMPROVEMENTS FOR THE NATION (WIIN)

- President signed 16 December 2016
- Six Major NWK projects
  - New Authorizations:
    - KC Levees Phase 2
    - City of Manhattan
    - Upper Turkey Creek
  - Modifications to Existing Projects:
    - Turkey Creek
    - Blue River Basin (Dodson)
    - Swope Park Industrial Area
Civil Works Priorities FY17

- General Investigation
  - Grand River Basin
- Continuing Authorities Program
- Construction General
  - South Topeka
  - L455 & R460-471 St. Joseph
- FCCE
  - Levee Repairs from various FY15 flood events
- O&M Contracts
  - Kanopolis Service Gates
  - Tuttle Creek Stilling Basin Repair
CIVIL PLANNED CONTRACT TOOLS

- IDIQ Contracts
  • Two $6M AE IDIQ’s to support the Risk Management Center’s (RMC) Guidance Update Manual Process (both unrestricted)
  • No civil design AE services contracts are currently planned for FY17 – we look to advertise new Civil AE IDIQs in early FY18
### NWK MILCON Program Trend Assessment

**Updated:** 09 Mar 2017

![Graph showing NWK MILCON Program Trend Assessment](image)

<table>
<thead>
<tr>
<th></th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
<th>FY21</th>
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</thead>
<tbody>
<tr>
<td><strong>Other</strong></td>
<td>$179.00</td>
<td>$26.48</td>
<td>$21.60</td>
<td>$36.54</td>
<td>$141.42</td>
<td>$28.73</td>
<td>$4.80</td>
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<tr>
<td><strong>DODM</strong></td>
<td>$16.00</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
<td>$13.77</td>
<td>$-</td>
<td>$114.00</td>
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<tr>
<td><strong>NGA</strong></td>
<td>$-</td>
<td>$2.00</td>
<td>$9.60</td>
<td>$25.88</td>
<td>$25.67</td>
<td>$410.90</td>
<td>$473.40</td>
<td>$22.90</td>
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<tr>
<td><strong>OMA/OMAF</strong></td>
<td>$62.20</td>
<td>$123.42</td>
<td>$77.00</td>
<td>$39.59</td>
<td>$112.19</td>
<td>$60.00</td>
<td>$60.00</td>
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<tr>
<td><strong>Air Force</strong></td>
<td>$-</td>
<td>$142.95</td>
<td>$33.63</td>
<td>$8.58</td>
<td>$49.30</td>
<td>$-</td>
<td>$14.00</td>
<td>$-</td>
<td>$192.00</td>
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<tr>
<td><strong>Army (incl. BRAC)</strong></td>
<td>$105.00</td>
<td>$151.85</td>
<td>$38.66</td>
<td>$-</td>
<td>$12.35</td>
<td>$4.35</td>
<td>$-</td>
<td>$7.30</td>
<td>$-</td>
</tr>
<tr>
<td><strong>TOTALS</strong></td>
<td>$183.20</td>
<td>$420.22</td>
<td>$158.89</td>
<td>$74.05</td>
<td>$340.93</td>
<td>$503.98</td>
<td>$565.97</td>
<td>$95.00</td>
<td>$393.70</td>
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</tbody>
</table>

**NOTES:**
- Army Program Based on FY17 BES & Draft Program Objective Memorandum (POM) FY17-21, Army G-3/5/7 TSS Facility Master Plan
- Air Force Program Based on Draft FYDP FY18-22 (Army and AF totals are for construction obligations only)
- Other * POJ, TAM, AFCS, NORTHCOM, HNC, NWS, LCAAP
Military Programs Priorities FY17

Next NGA West (N2W) Program

Air Force MILCON Program

AF& Army SRM/OMA Support

OCONUS Reach back Support

Newly Planned Contract Tools
NEXT NGA WEST (N2W) PROGRAM

- Program Scope:
  - Replacement Facility in North St Louis
  - Total Program Amount > $1B
  - Execution Period FY15 – FY23
  - Primary Facility 800,000sf Secure Analytics

- Design Acquisition:
  - HDR, awarded Fall 2015
  - Design-Build RFP under development
NEXT NGA WEST (N2W) PROGRAM

- Construction Acquisition:
  • Design-Build (2-Phase Selection)
  • Phase 1 Solicitation: Apr 17
  • Phase 1 Selection: Aug 17
  • Phase 2 Solicitation: Sep 17
  • Phase 2 Selection: Jul 18

- Ancillary Contracts:
  • Collaborative Project Workspace: Spring 17
  • Construction Management Services: Fall 17
  Two small-business
NEXT NGA WEST (N2W) PROGRAM

- Small Business Acquisition (FY18):
  • Integrated Project Office (IPO)

- Small Business Acquisitions (FY19):
  • Visitor Control Center (VCC) Surface Parking Lot
  • Access Control Points (ACP), 2 each
  • Remote Inspection Facility (RIF)
  • Landscaping
Air Force MILCON Program

- Final two projects for KC-46a bed-down program at MAFB to be award by Apr 2017. (Simulator Facility Ph2 & Taxiway Delta)

- MAFB, Air Traffic Control Tower, Award Apr 17

- WAFB, Consolidated Air Ops, DBB, Advertise Jul 17

Original DB solicitation cancelled due to budget constraints. Currently under full design, to be awarded by 29 Sep 17.
SRM/INSTALLATION SUPPORT PROGRAM

- Increased SRM with AF and ARMY expected for FY2017 as compared to last few years. Forecasting ~50 actions, value >$112M

- Contract Tools: MATOCs, SATOCs, POCAs, AE’s, JOCs

- Mission Focus:
  • Historic Build Renovation
  • Building Renovation/Repurposing
  • Housing Repairs/Maintenance
  • Repaving project
  • General infrastructure
MIL PLANNED CONTRACT TOOLS

- New AE IDIQs
  - Tentative three $9.5M IDIQs, 1 Large, 2 Small Business
  - Advertise Apr 2017, Award Jul 2017

- New VE IDIQs (for NWD region)
  - One $9.5M IDIQ
  - Advertise Apr 2017, Award Jun 2017

- New FY17 HUB Zone MATOC ($95M)
  - Seed project – Leavenworth B52 Infrastructure Package
  - Phase I - Apr 2017, Phase II – June 2017, Award Sept 2017

- New FY18 Small Business MATOC ($95M)
  - Seed project – Tentative Ft Leonard Wood - B1007/B1009
  - Phase I - May 2017, Phase II – Jul 2017, Award Sept 2017

- New FY17 Fort Leonard Wood SATOC ($30M)
  - Seed project – Ft Leonard Wood – B844
  - Advertise Jun 2017, Award Jul 2017
OCONUS REACH BACK SUPPORT

- Japan District (POJ)
  - Kadena - AF Housing Infrastructure Repair, 3rd Qtr FY17, >$50M
  - Kadena – Upgrade Exterior Lighting $5M

- Transatlantic District (TAM)
  - Afghanistan
  - CENTCOM

- NORTHCOM
  - Chiapas
  - Multiple Cell tower sites
  - Puerto Cortez (Airfield, Waste Water, MOUT, Range)

- Army Facility Components Systems
  - Update and Maintain Contingency Facility designs
Environmental Program Priorities FY17

- FUDS FY17 Funding Plus-Up is a strong potential. Dollar amount unknown.

- EPA National Contracting Strategy.
  ✓ Long-Term: Impacts unknown. Fewer acquisitions possible.
  ✓ Short-Term: —Kansas City District anticipates little impact to the business practices currently in-place.

- Acquisitions: Continue to ensure adequate contracts (type & capacity) are in-place to execute environmental mission.

*Current and Proposed Acquisition Actions Are Detailed Below:
Environmental Program Priorities FY17

On-going Acquisitions – AE Services (NAICS 541330)

– MEGA 8(a) Small Business A-E Services MATOC
  • $6M value
  • Target of 3 firms
  • Proposals received and currently under evaluation
  • Anticipated Award April 2017

– MEGA Unrestricted A-E Services Contracts MATOC
  • $120M pool
  • Target of 5 firms
  • Proposals received and currently under evaluation
  • Anticipated Award July 2017
Environmental Program Priorities FY17

Upcoming Acquisitions – AE Services (NAICS 541330)

– MEGA Small Business A-E Services MATOC
  • $12M value
  • Target of 3 firms
  • Request for SF330s Anticipated May 2017
  • Anticipated Award December 2017

– MEGA HUBZONE AE Services MATOC
  • $6M value
  • Target of 3 firms
  • Request for SF330s Anticipated June 2017
  • Anticipated Award January 2018
Environmental Program Priorities FY17

On-going Acquisitions – Preplaced Remedial Action Contracts (PRACs) (NAICS 562910)

– MEGA Unrestricted - PRAC MATOC
  • $92.5M pool
  • Target of 5 firms
  • Proposals received and currently under evaluation
  • Anticipated Award June 2017

– Non-MEGA 8(a) - PRAC SATOC
  • $4M value
  • Anticipated award July 2017
Environmental Program Priorities FY17

Upcoming Acquisitions – PRACs (NAICS 562910)

– MEGA Small Business - PRAC MATOC
  • $88.125M value
  • Target of 5 firms
  • Anticipated RFP date 1\textsuperscript{st} QTR FY18
  • Anticipated award 4\textsuperscript{th} QTR FY18

– MEGA SDVOSB - PRAC MATOC
  • $22.5M value
  • Target of 5 firms
  • Anticipated RFP date 1\textsuperscript{st} QTR FY18
  • Anticipated award 4\textsuperscript{th} QTR FY18
Environmental Program Priorities FY17

Upcoming Acquisitions – PRACs (NAICS 562910)

- Non-MEGA site specific SATOC for the Welsbach Superfund Site
  - $100M value
  - Target of 1 firm
  - Anticipated RFP date: January 2018
  - Anticipated award: September 2018
Environmental Program Priorities FY17

On-going Acquisitions – Environmental Remediation Services (ERS) (NAICS 562910)

- Two MEGA Small Business ERS MATOCs
  - $60M value each
  - Target of 5 firms
  - Anticipated award April 2017

- Non-MEGA 8(a) ERS SATOC
  - $4M value
  - June 2017
COL Douglas Guttormsen
District Engineer
816-389-3202

Rex Ostrander
Deputy for Project Management
816-389-3210

Arthur Saulsberry
Deputy for Small Business
816-389-3927
NWK Contracting Branch Contact: 816-389-381

**John Holm**  
Chief Civil Works Branch  
816-389-3111

**Scott Young**  
Chief Environmental Branch  
816-389-3589

**Bryan Smith**  
Chief Military Branch  
816-389-3268

**Jennifer Switzer**  
Chief Planning Branch  
816-389-3062
Doing Business with the Kansas City District Corps of Engineers

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   WWW.NWD.USACE.ARMY.MIL
2. KANSAS CITY DISTRICT, CORPS OF ENGINEERS
   WWW.NWK.USACE.ARMY.MIL
3. IS YOUR BUSINESS “SMALL?”
   WWW.NAICS.COM
4. MARKET RESEARCH TO LOCATE OPPORTUNITIES:
   WWW.FEDBIZOPPS.GOV
5. PROCUREMENT TECHNICAL ASSISTANCE CENTERS:
   HTTP://WWW.DLA.MIL/DB/PROCUREM.HTM
6. MARKET RESEARCH AND REGISTRATION:
   WWW.CCR.GOV
7. OPPORTUNITIES AS A SUBCONTRACTOR:
   HTTP://WEB.SBA.GOV/SUBNET/
8. ARMY RESOURCES:
   WWW.SELLINGTOARMY.INFO
9. 52.204-11 – REPORTING REQUIREMENTS ARRA:
   HTTP://FARSITE.HILL.AF.MIL/VFFARA.HTM
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    WWW.DLA.MIL/DB/PROCUREM.HTM
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    WWW.SBA.GOV/TRAINING
12. OPENING DOORS TO FEDERAL CONTRACTING OPPORTUNITIES:
    WWW.SBA.GOV/OPENINGDOORS
13. ASSISTANCE IS OBTAINING FEDERAL CONTRACTS:
    HTTP://WWW.OSDBU.GOV.OFFICES.HTML
QUESTIONS