Do Business With Us

Goods & Services
Construction
Architecture/Engineering
Small Business
Types of Contracts **Goods & Services**

- **3 Quote Process ($10,000 - $50,000)**
- **Invitation to Bid (ITB)**
- **Request for Proposals (RFP)**
How King County Buys Goods & Services

King County agencies can buy less than $10,000 of like goods & services, with no competitive requirement.  
Our goal is 50% of direct buys are from small businesses

Purchases between $10,000 - $50,000 require quotes from three (3) companies  
We try to get 1 quote from a certified small business

Purchases over $50,000 must use a contract that’s advertised and open to all bidders  
Certified small businesses get special consideration
Types of Contracts: Capital Projects

- Small Works Roster (up to $300,000)
- Invitation to Bid (ITB)
- Request for Proposals (RFP)
A/E Process Improvements

Phase 1 “Evaluation”
Complete
• Reduced processing time (was 7 weeks, now 2 weeks)
• Simplified evaluations
• Added consensus scoring
• Developed debrief guidelines

Phase 2 “Scope of Work”
In Process
• Held focus group with A/E consultants
Save Time

Our new process is faster, easier, and more transparent.
### Upcoming Capital Projects

Solicitations for these contracts will be advertised soon.

#### Sort by division
- All

#### Sort by type
- All

#### Advertising Date (est.)

<table>
<thead>
<tr>
<th>Project</th>
<th>Value (est.)</th>
<th>Type</th>
<th>Division</th>
<th>Phone</th>
<th>Contact</th>
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<tbody>
<tr>
<td>2014 County Safety Selection</td>
<td>$2,885,000</td>
<td>Construction</td>
<td>Roads</td>
<td>(206) 477-3614</td>
<td>Email</td>
</tr>
<tr>
<td>Puget Sound Emergency Radio Network Group #3</td>
<td>$2,500,000</td>
<td>Construction</td>
<td>KCIT</td>
<td>TBD</td>
<td>Email</td>
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<tr>
<td>Lifts for Hybrid Batteries</td>
<td>$1,000,000</td>
<td>Construction</td>
<td>Transit</td>
<td>(206) 263-2609</td>
<td>Email</td>
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<tr>
<td>Steve Cox Stadium Renovation</td>
<td>$425,000</td>
<td>Construction</td>
<td>Parks</td>
<td>(206) 477-3614</td>
<td>Email</td>
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Why register?

Registering as a vendor alerts you when contracts open for bidding.
Certify Your **Small Business**

Certify as a Small Contractor or Supplier (SCS) firm to...

- Appear in our online directory
- Bid on SCS-only contracts
- Subcontract for larger firms
Social Justice & Equity

Regional Small Contractor & Supplier (SCS) Certification

• **FREE** one-stop certification
• Partnerships with Port of Seattle, Sound Transit and Seattle Colleges

since 2011
since 2012
since 2014
Increasing Equity

The total number of SCS certified firms continues to grow.
Increasing Equity

Job Order Contracting

• Two master job order contracts ($4 million each) used for completing “small-scale” projects under $350,000 each

• Launched 78 separate public works projects (repair, renovation, construction)

• New State legislation increased capacity of job order contracts (two master contracts, $6 million each)

North Facilities Gate Relocation  
CPS Roof Replacement  
Youth Services center HVAC Installation
Increasing **Equity**

**More construction dollars to Minority/Women Owned (M/WBE) Businesses**

- All methods: M/WBE construction dollars paid on County projects
- 2015 data reflects **considerable growth** for both county funded and federally assisted projects that include M/WBE participation through all methods.

<table>
<thead>
<tr>
<th>Year</th>
<th>Value</th>
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<tbody>
<tr>
<td>2014</td>
<td>$9 M</td>
</tr>
<tr>
<td>2015</td>
<td>$29 M</td>
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</table>
The Executive has launched a new priority hiring program to create jobs for construction workers who live in economically distressed areas in King County and neighboring regions.
Action Items

**Register** as a Vendor to get our email alerts

**Apply** for the Small Works Roster

**Certify** your Small Contractor or Supplier (SCS) firm

**Talk** to us at our table
Thank You