Do Business With Us

Ken Guy
director of finance & business operations, dept executive services

Bruce Kessler
assistant division director, dept natural resources and parks
about King County

13th largest county in the U.S.

2.1 million residents
14,000 employees
40 lines of business
Types of King County Procurements

- Architecture, Engineering & Professional Services
- Construction (Public Works)
- Goods & Services
## Upcoming Capital Projects

Plan ahead for these construction, architecture & engineering projects

### 2018

#### 80+ projects worth $170 million

<table>
<thead>
<tr>
<th>Advertising Date (est.)</th>
<th>Project Description</th>
<th>Value (est.)</th>
<th>Type</th>
<th>Division</th>
<th>Phone</th>
<th>Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 2018</td>
<td>428th Ave SE Flood Risk Reduction Design</td>
<td>$500,000</td>
<td>A/E Consultant</td>
<td>Water &amp; Land</td>
<td>(206) 477-4819</td>
<td>Email</td>
</tr>
<tr>
<td>January 2018</td>
<td>Breda</td>
<td>$300,000</td>
<td>A/E Consultant</td>
<td>Water &amp; Land</td>
<td>(206) 477-4819</td>
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<tr>
<td>January 2018</td>
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<td>Construction</td>
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<tr>
<td>January 2018</td>
<td>Winkleman Construction</td>
<td>$7,000,000</td>
<td>Construction</td>
<td>Water &amp; Land</td>
<td>(206) 477-4819</td>
<td>Email</td>
</tr>
</tbody>
</table>
How do I?

Click on:

More Tasks

Do Business with King County

View bid & contract opportunities
Do Business With Us

community values in action
Priority Hire

The Executive has launched a new priority hiring program to create jobs for construction workers who live in economically distressed areas in King County and neighboring counties.
# Priority Hire Preliminary Results

As of 11/30/2017

<table>
<thead>
<tr>
<th>Title</th>
<th>Total Labor Hours</th>
<th>Priority Hire %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cedar Hills Area 8 &amp; 7 Closure Project</td>
<td>37,738</td>
<td>21.2% (7,990 hours)</td>
</tr>
<tr>
<td>Sunset &amp; Heathfield project</td>
<td>5,483</td>
<td>17.7% (969 hours)</td>
</tr>
<tr>
<td>Georgetown Wet Weather Treatment Station Project (Phase 1)</td>
<td>4,352</td>
<td>23.8% (1,037 hours)</td>
</tr>
</tbody>
</table>
social equity goals

King County
- SCS: 5% - 20% SCS
- Apprenticeship: 5% - 20%

Priority Hire
- Apprenticeship: 5%
- Journey Level: 10% - 12%

Federal
- FTA (triennial): 12% SBE
- FAA (triennial): 3% SBE
- EPA construction: 10% MBE / 6% WBE
- EPA architecture/engineering: 10% MBE / 4% WBE
- FHWA / WSDOT (triennial): 11.6% DBE
Do Business With Us

get started
**Why register?**

We’ll send you email alerts when contracts open for bidding.

1 Register as a vendor
**Project Specific**

- Single project - *known* details
- Scope of Work has defined tasks & deliverables
- Agreement with option to amend
- One contract

**Examples:**
HVAC Replacement Design, Transit Facilities Modifications, Building Replacement

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**Work Order**

- Multiple, small projects - *unknown* details
- Scope of Work has broadly defined disciplines
- Agreement:
  - Not To Exceed total price
  - 1 year, optional 2 year extension (3 total)
- Multiple contracts awarded from one RFP
  - Work orders negotiated once needs are known
  - Individual work orders $5,000 - $100,000

**Examples:**
Geotechnical Engineering, Engineering Services, Construction Management Services
recent A/E contracts

In 2017 we executed 52 architecture/engineering contracts for nearly $70 million, including:

- **Mechanical Services (Solid Waste)**
  Work Order contract, Not to Exceed $300,000

- **Maintenance Facility Architectural and Engineering Services (Roads Services)**
  Work Order contract, Not to Exceed $750,000

- **Engineering Planning and Design Services for RapidRide H Line (Transit)**
  Project-specific contract, $1.5 million

- **Eastside Rail Corridor Wilburton Segment Design (Parks)**
  Project-specific contract, $4.8 million
In 2017 we executed 74 construction contracts for nearly $340 million, including:

- **Georgetown Wet Weather Treatment Station***
  Standard Contract, $96 million - December 2021 (Flatiron Construction)

- **Cedar Hills Regional Land Fill area closures***
  Design Build, $32 million - June 2018

- **Children and Family Justice Center**
  Design Build - $160 million (Balfour Beatty Con.);
  Courthouse & Detention Facility - Fall 2019;
  Parking Garage - First Quarter 2021

*Priority Hire*
Children & Family Justice Center
Save Time

Our new process is faster, easier, and more transparent.

Process Improvements

Contracts Processing Time (in Days)

- **A/E Contracts**
  - 2013: 173 days
  - 2016: 157 days
  - Goal: 150 days

- **Construction Contracts**
  - 2013: 101 days
  - 2016: 87 days
  - Goal: 125 days

- **2017**
  - 101 days
  - 87 days
  - 99 days
What’s a roster?

These small projects are unadvertised; only roster members can bid.

2 Apply for roster membership
### types of rosters

<table>
<thead>
<tr>
<th>Dollar Limit</th>
<th>Contract Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>$35,000 or less</td>
<td>Limited Public Works (construction)</td>
</tr>
<tr>
<td>$300,000 or less</td>
<td>Small Works (construction)</td>
</tr>
<tr>
<td>$300,000 or less</td>
<td>A/E Roster</td>
</tr>
</tbody>
</table>
Why certify?

Small business certification makes you eligible for special consideration as a prime or subcontractor.
King County’s small business certification is called **Small Contractors and Suppliers (SCS)**.

The number of SCS firms continues to grow.
SCS eligibility criteria

- Personal net worth less than $1.32M
- Less than 50% of SBA business size standards
- Agree to participate in technical assistance & business development
do business with King County

MAXIMIZE your opportunities

1. REGISTER as a vendor
2. APPLY to a roster
3. CERTIFY your small firm
LEARN MORE

Come to our free orientation
How to do business with King County

kingcounty.gov/procurement
Intro to King County WTD

- King County Provides Wholesale Wastewater Service to 34 Local Agencies

Service Area:
- 1.7 million people
- 424 square miles

Collect and convey wastewater:
- 390 miles of sewer pipe
- 47 pump stations
- 25 regulators stations

Treat wastewater at:
- 3 regional plants
- 2 community plants

Operate wet weather facilities:
- 9 peak flow storage
- 4 treatment

Annual Capital Program:
- $216 million in 2017
Georgetown Wet Weather Treatment Station

- Control CSOs at Michigan and Brandon Street Regulators
- Improve water quality in Lower Duwamish
- High-rate CSO Treatment and Disinfection
- Site Preparation and Demolition Completed
- Construction completion 2022
- Total project cost $242M (lifetime)
Demolition, Remediation, Site Preparation Contract

- Demolition of structures
- Pavement removal
- Contaminated soils removal

- Treatment Station contract NTP Fall 2017
- Conveyance contract advertise in early 2018
- Outfall contract NTP early 2018
South Magnolia CSO
South Magnolia CSO

- Convey and store combined wet weather flows to limit overflows into Elliott Bay
- 30” dia, 3000-ft long, conveyance pipe up to 150-ft deep, $10.3M
- 1.5 million gallon below grade storage tank, $12.5M
- Project completed December 2015
- Discovered pipe break November 2016; contractor corrective action plan being implemented
- Facility anticipated to be back online first half of 2018
North Mercer/Enatai Interceptor Upgrades

- Increase reliability and capacity in the North Mercer Island and Enatai Interceptors
- Final design underway
- Construction to begin 2020 with completion 2024
- Total project cost $106.2M (lifetime)
Construction Contractor Opportunities:

<table>
<thead>
<tr>
<th>Project</th>
<th>Size</th>
<th>Advertise</th>
</tr>
</thead>
<tbody>
<tr>
<td>South Treatment Plant Exterior Painting Phase B</td>
<td>$750K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>63rd Avenue Pump Station Flap Gate</td>
<td>$250K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>West Point Treatment Plant Dry Polymer Feeder Replacement</td>
<td>$320K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>South Plant Roof Replacements</td>
<td>$360K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>West Point Digester 4 Coating Replacement</td>
<td>$180K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>Henderson/MLK Wet Weather Treatment Improvements</td>
<td>$360K</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Pipe Replacement and Support Upgrades at South Treatment Plant</td>
<td>$2.4M</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Lake Union Tunnel Gate/Actuator Modification</td>
<td>$360K</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>South Treatment Plant Biogas and Heating Improvements</td>
<td>$25M</td>
<td>Q4, 2018</td>
</tr>
<tr>
<td>Brightwater Odor Control Chemical Pit Roofs</td>
<td>$250K</td>
<td>Q2, 2019</td>
</tr>
<tr>
<td>Lake Hills and NW Lake Sammamish Interceptor Upgrade</td>
<td>$60M</td>
<td>Q2, 2019</td>
</tr>
<tr>
<td>Brightwater Aeration Basin Modifications</td>
<td>tbd</td>
<td>Q1, 2020</td>
</tr>
<tr>
<td>North Mercer Island and Enatai Interceptors Upgrade</td>
<td>$60M</td>
<td>Q2, 2020</td>
</tr>
</tbody>
</table>
## Construction Work Order Contracts:

<table>
<thead>
<tr>
<th>Project</th>
<th>Size</th>
<th>Advertise</th>
</tr>
</thead>
<tbody>
<tr>
<td>Roof Repair</td>
<td>$500K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>Hazardous Materials Inspection and Abatement</td>
<td>$100K</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Miscellaneous Pipe Repairs</td>
<td>$750K</td>
<td>Q1, 2018</td>
</tr>
<tr>
<td>Mechanical Repairs</td>
<td>$1M</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Diving, Inspection, and Repair</td>
<td>$300K</td>
<td>Q3, 2018</td>
</tr>
<tr>
<td>Electrical Repairs</td>
<td>$750K</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Civil/Structural Repairs</td>
<td>$1M</td>
<td>Q1, 2019</td>
</tr>
<tr>
<td>Project - Engineering Services</td>
<td>Advertise</td>
<td></td>
</tr>
<tr>
<td>------------------------------------------------------------------------------------------------</td>
<td>-----------------</td>
<td></td>
</tr>
<tr>
<td>Resource Recovery Support and Analysis Services Work Order</td>
<td>Q1, 2018</td>
<td></td>
</tr>
<tr>
<td>Construction Management Services Work Order</td>
<td>Q1, 2018</td>
<td></td>
</tr>
<tr>
<td>Multidisciplinary Engineering Services for East Section Facilities</td>
<td>Q2, 2018</td>
<td></td>
</tr>
<tr>
<td>West Point Treatment Plant Digester Gas Pipe Replacement</td>
<td>Q1, 2018</td>
<td></td>
</tr>
<tr>
<td>Small Generator Replacements at Various Facilities</td>
<td>Q1, 2018</td>
<td></td>
</tr>
<tr>
<td>Mechanical/Electrical Engineering Work Order</td>
<td>Q3, 2018</td>
<td></td>
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<tr>
<td>Sammamish Plateau Diversion</td>
<td>tbd, 2018</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Project - Technical Services</th>
<th>Advertise</th>
</tr>
</thead>
<tbody>
<tr>
<td>Planning, Economic, Financial, and Engineering Technical Services to Wastewater Treatment Division Comprehensive Systemwide Plan</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Strategic Communication &amp; Regional Leaders Forum Management for Wastewater Treatment Division Comprehensive Systemwide Plan</td>
<td>Q2, 2018</td>
</tr>
</tbody>
</table>
### Construction Management Services Opportunities:

<table>
<thead>
<tr>
<th>Project</th>
<th>Advertise</th>
</tr>
</thead>
<tbody>
<tr>
<td>South Plant Biogas and Heat Recovery</td>
<td>Q2, 2018</td>
</tr>
<tr>
<td>Chelan Avenue CSO Control</td>
<td>Q3, 2018</td>
</tr>
<tr>
<td>University Green Stormwater Infrastructure</td>
<td>Q3, 2019</td>
</tr>
<tr>
<td>West Duwamish CSO Control</td>
<td>Q2, 2021</td>
</tr>
</tbody>
</table>
Questions?
Bruce Kessler, Assistant Director
Wastewater Treatment Division
bruce.kessler@kingcounty.gov