Better Government Through Collaboration

Office of Small Business Utilization, GSA Southeast Sunbelt Region (4)
Our Mission

The mission of GSA is to deliver the best value in real estate, acquisition, and technology services to government and the American people.
GSA Business Lines

GSA is comprised of both the Federal Acquisition Service (FAS) and Public Buildings Service (PBS)

**PBS:** 1) Manages construction, architecture, real estate and interior design, and 2) Develops procurement programs for construction, architecture, real estate and interior design.

**FAS:** 1) Oversees the commercial acquisition part of GSA, and 2) Develops procurement programs for products, services, fleet and technology.
210,000 vehicles
1/3 Billion square feet of office space
$60 Billion in acquisitions

40,000 vehicles
44 Million square feet of office space
$10 Billion in acquisitions
Our Priorities

- Delivering Better Value & Savings
- Serving Our Partners
- Expanding Opportunities for Small Businesses
- Making a More Sustainable Government
- Leading with Innovation
- Building a Stronger GSA
Small Business Advocacy

Help Small Businesses
- Identify agency opportunities
- Monitor Large Businesses Subcontracting Goals
- Evaluate New Procurements for Small Business Opportunities
- Evaluate Policy for Small Business Protection
- Provide training and resources for business development
### FY14 Small Business Dashboard

<table>
<thead>
<tr>
<th>Goal Category</th>
<th>Goal %</th>
<th>Actual %</th>
<th>Total Spend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>57%</td>
<td>70.48%</td>
<td>$94.3M</td>
</tr>
<tr>
<td>Small Disadvantaged</td>
<td>7%</td>
<td>41.18%</td>
<td>$55.1M</td>
</tr>
<tr>
<td>Woman-Owned</td>
<td>5%</td>
<td>18.08%</td>
<td>$24.2M</td>
</tr>
<tr>
<td>HUBZone</td>
<td>4.44%</td>
<td>7.15%</td>
<td>$9.6M</td>
</tr>
<tr>
<td>Service-Disabled Veteran Owned</td>
<td>4.44%</td>
<td>10.35%</td>
<td>$13.8M</td>
</tr>
</tbody>
</table>
GSA Resources

FY15 Agency Forecast: [www.gsa.gov/smallbizforecast](http://www.gsa.gov/smallbizforecast)

- PBS Industry Relations
  866-727-8363
  IndustryRelations@gsa.gov
  [www.gsa.gov/pbs](http://www.gsa.gov/pbs)
- Construction, Real Estate, Architecture, Interior Design

- National Customer Service
  (800) 488-3111
  NCSCustomer.service@gsa.gov
  [www.gsa.gov/fas](http://www.gsa.gov/fas)
- Commercial Products and Services

- Office of Small Business Utilization
  855-OSBUGSA
  [www.gsa.gov/askosbu](http://www.gsa.gov/askosbu)
  gsa.gov/smallbizsupport
  Small Business Liaison
Non-Prospectus Branch
Upcoming Projects

- Design-Fire Alarm Replacement
- 3rd Floor Bathroom Renovations – Atkins, FB (Miami, FL)
- 1st Floor Bathroom Renovations – Atkins, FB (Miami, FL)
- Water Intrusion/USMS Repairs – Ft. Lauderdale, FB (Ft. Lauderdale, FL)
- Judge’s Chambers Renovations – Albany, GA
- Ft. Myers Holding Cell Construction – (Ft. Myers, FL)
Non-Prospectus Branch
Regional Vendor Preference

- Properly Registered via SAM
- Office Location within State
- Office Location within Region
- Small Business
- Socio-Economic Status…
- Service Disabled Veteran Owned Small Business
- HUBZone
Services Branch
Upcoming Projects

• Combined Services and O&M, Atlanta, GA
• Landscaping, Atlanta, GA
• O&M Aberdeen and Oxford, MS
• O&M New Bern, Greenville, Raleigh, Elizabeth City, NC
• O&M Knoxville, TN
• O&M Miami 3
• Elevator testing - Region-wide
Upcoming Capital & Program Support Projects

• General Construction IDIQ Acquisitions: Tennessee and Kentucky SDVOSB Set-Aside
• KY/TN General Construction IDIQ (pre-solicitation review)
• GA/AL General Construction IDIQ (in planning)
• Partition & Miscellaneous Repairs, Memphis, TN
• Regional Social Security Administration ODAR Lighting upgrades for 250 offices (in planning)
• Partition & Miscellaneous Repairs, Atlanta (South), GA
Additional Upcoming Projects

• Birmingham Partition, IDIQ - SDVOSB 8(a)
• Columbia VARO Demo, SDVOSB/Hubzone set-aside
• W. Palm Autec Alterations, SDVOSB set-aside
• Miami HHS Alterations, SDVOSB set-aside
• Charleston Customs Fire & Life Safety, SDVOSB IDIQ Task