Siemens in the USA
Company Overview
Siemens’ Strong Commitment to R&D

“We will never sell the future for short term profit.”

Siemens Founder Werner Von Siemens

Siemens History

- Siemens Founded in 1847
- Pointer Telegraph Invented
- Installed First Trans-Atlantic Telegraph Cable, 1875
- 1953 Ultra pure silicone for electronics

Today’s Siemens

- $100 billion annual revenue
- 370,000 employees worldwide
- $20 billion annual U.S. revenue
- $60,000 employees in U.S.
Every Business Day…

…We help the U.S. Postal Service **process 90% of all letter mail** delivered to American homes and businesses.

…We filter **1 in 10** glasses of water consumed by Americans.

…We help treat **more than 30,000** cancer patients with our radiation therapy systems.

…We **process 228 million** U.S. healthcare information transactions **daily**.

…We help provide baggage security services in **over 100** of America’s commercial airports.

…We file more than **25 U.S. patents per day** to help improve the lives of millions of Americans.

…We help provide power to **more than 100 million people**.
## A Comprehensive Product & Services Portfolio

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Compatibility by Design

- We continuously devote **significant resources** to maintain forward and backwards compatibility
  - Not just in the products, but also in the tools, training, documentation, and product support
  - New products designed to be compatible with older products
    - Customers can expand their existing system without major changes to previously installed equipment
Desigo CC provides expanded information in a single view…

1. Summary Bar shows unacknowledged and total events by category, with Life Safety events at the top
2. System Manager displays all system devices and applications
3. Primary Pane shows additional information about a selected point – e.g., graphical location of fire detector in alarm.
4. Secondary Pane shows additional information about an event – e.g., real-time camera view of an event
5. Related Links can be used to access more information about a device, event, or application

...enabling faster, more accurate decisions and saving precious time!
Integrated Building Management Workstation

- Work space management
- Asset & maintenance
- Energy management
- Energy procurement
- Sustainability

- Power Management
- Fire Safety
- Intrusion Detection
- Access Management
- Video Management

- Lighting Management
- BAS (Comfort)
- Energy Efficiency

Enterprise Interfaces

- Smart consumption
- Work space management
- Asset & maintenance
Case Study
National Naval Aviation Museum

Case Details

• 1800 Ton Plant
• 42% energy usage reduction
• Installation of fully redundant chiller (600 Tons)
• Pre Demand Flow – 1.15 Average Annual KW/Ton
• Post Demand Flow – .70 Average Annual KW/Ton
• Avoided Air Cooled Plant on Flight Academy / Hangar
Board of Directors

Outside Board Members

General Stanley A. McChrystal
United States Army, Retired
Chairman of the Board

Lieutenant General John Sylvester
United States Army, Retired

Robert B. Coutts
Executive Vice President, Electronic Systems, Lockheed Martin Corporation (Retired)
Being a Leader in the Federal Community

OUR VETERANS NEED TO KNOW THAT AMERICA HAS THEIR BACK.

These companies have answered our Commander in Chief’s challenge to hire or train 100,000 unemployed veterans and their spouses by 2013. Some have committed to improving education and wellness opportunities for veteran and military families.

Embraced Joining Forces Initiative: Hired 598 veterans in 2014