May 2016 Opportunity

Agenda

DATE: Wednesday, May 18, 2016

LOCATION: 94th Aero Squadron
1395 NW 57th Ave
Miami, FL 33126

AGENDA: 11:00 am - 1:00 pm
Lunch/Event Speaker

TOPIC: Florida International University
- The basics on how to do facilities business with FIU
- Short to mid-term construction, renovation and maintenance projects coming available
- How the university envisions their long-term capital plan to achieve their desired growth.

SPEAKER: Pat Meagher, Director of Facilities Construction

COST: $25 for Industry
$20 for Government
$30 for Late Arrivals

CONTACT: Diana Umana
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RSVP by close of business
Friday, May 13

To Register go to
sameposts.org/southflorida

Speaker Overview
Pat Meagher
Meagher recently joined the FIU Facilities team after a broad and accomplished 20 year career in the U.S. Navy Civil Engineer Corps. He spearheads all construction for the university's capital program at each of its campuses. His extensive leadership and management expertise encompasses planning, engineering, construction management, contract management, facilities maintenance, and budgeting. He leads a facilities construction project management team focused on delivering quality construction projects on-budget and on-schedule consistent with FIU's status as a leading urban public research university dedicated to student learning, innovation, high-quality teaching, and collaboration with local communities.

Meagher is a Registered Professional Engineer, a Certified Energy Manager, and a member of the American Society of Civil Engineers and the Association of Energy Engineers.
Company Overview

Pointer Construction Group brings extensive design/build, quasi-design/build, as well as, bid-build capabilities to the federal marketplace with a team of professionals averaging over 30 years of first-hand experience in the construction industry. Corporately our team is well versed in performing a vast array of institutional construction projects ranging from critical power upgrades, building automation systems, physical security improvements, elevator modernizations and major mechanical and structural infrastructure refurbishments. In addition to these necessary institutional improvements, our team has also completed many renovation projects in active facilities inclusive of clinic improvements, ward renovations, large-scale re-roofing projects of existing structures, ADA modifications, and hazardous materials abatement activities.

Our team’s mantra has always focused on client satisfaction. We place a very high priority on customer service and always strive to exceed our client’s expectations. Our team’s personalized approach to serve the client has resulted in our ability to develop a strong partnership at each facility we serve and is centered on integrity and transparency while delivering quality results each and every opportunity. It is our team’s attention to detail at all levels of execution that is truly our differentiator in our industry.

Over the years, Pointer has developed a seasoned staff of construction professionals who are the leading experts in their industry. Our founder, Devrie Weliver, is a graduate of West Point who drives her engineering background into everything we do. Those same basic principles that define excellence and execution are applied to our corporate business systems and construction practices. Developing
innovative and proactive approaches to project specific safety training, infection control measures and quality control management are just a few of the ways our team demonstrates our commitment to safety and awareness of the sensitive environment in which we work. Minimizing the impact of construction activities on facility operations and patient safety are always the top priority.

Our team has had the opportunity to work hand in hand with many subcontractors, consultants and vendors over the years. The diversity of the teaming partners we choose to work with on a daily basis share our same corporate values and commitment to serve our clients for the long haul. They are focused on quality service and offer technical solutions to the intricate environment we serve.

Currently, Pointer is finishing our 5th successful year of performing construction contracts for the Department of Veterans Affairs under our 100M Multiple Award Task Order Contract (MATOC) serving the South Florida region. Over the course of this contract, Pointer has built a solid base of operations in the Florida marketplace and is committed to serving this region for years to come. Instrumental to our success is our dedicated team of professionals who are also veteran employees that are committed to serving their fellow veterans. This corps d’esprit amongst team members is vital to the success of our mission and our drive to always add client-focused value.

One ongoing construction project that demonstrates our team’s technical ability to tackle major structural and mechanical improvement projects is the refurbishment for the Miami VA’s primary cooling tower. This 2400 ton cooling tower is the primary source of condenser water cooling serving the facility chiller plant. The primary objective of the project was to repair deterioration of the existing reinforced concrete structure. To achieve that goal, it was necessary to install a temporary cooling tower system, bypassing the primary condenser water cooling

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January Mtg – Ft. Lauderdale

Storm Water Management

On January 20th, South Florida Post meeting featured the presentation titled, “Fort Lauderdale: Building Resiliency in the Face of Climate Change.” Al Dodd, Assistant Public Works Director for the City of Fort Lauderdale, spoke to the Post about the future of storm water management. His discussion included initiatives the city is taking to deal with sea level rise and climate change as a coastal community, infrastructure development programs, and construction planned for the next five years in the areas of water, sewer, and storm water programs.

Dodd, a retired U.S. Army Colonel, formerly commanded the Jacksonville District, U.S. Army Corps of Engineers, which has responsibility for executing the civil works mission in Florida, Puerto Rico, and the Caribbean basin. His current job is to oversee the Engineering Division with responsibility for project management, engineering, and construction within the City of Fort Lauderdale. For view his presentation, go to the SF post website at [http://wwwSAME.org/Get-Connected/Find-a-Post/South-Florida](http://wwwSAME.org/Get-Connected/Find-a-Post/South-Florida).

March Mtg – Author

Jensen Shares Experiences

The SF Post met in March at the 94th Aero Squadron Restaurant for fellowship and learning. Pre-talk discussions involved program outreach, scholarship opportunities, and learning about the Wounded Warrior Project. Keynote speaker during the meeting was Sean Jensen, President of Polu Kai Services, LLC, who spoke about his recently published book, Sergeant to CEO: A Foster Kid’s Lessons in Family, Fidelity, and Financial Success.

Jensen spoke about his early life and transition from being a United States marine to running a successful 8(a) and Service Disabled Veteran Owned Small Business. His book also points out his struggles and successes, so other small businesses can learn from his experiences. It’s a book worth reading to learn from Jensen’s challenges and triumphs.

Lauderdale.
SF Post Hosts STEAM Event

Saturday, March 5, 2016, The South Florida Post hosted a STEAM Speaks event on March 5 where middle school and high school students learned about different career paths in Science, Technology, Engineering, Architecture, and Construction.

After a quick introduction to the panelists, the panelists sat among the students and worked on thinking about problems to solve. The students came up with some great ideas that were innovative and unique including building a garden at school to improve health, using solar power for energy, and providing free hearing aids for those in need.

What is STEAM?
STEM + Art/Design = STEAM

STEAM is a movement championed by Rhode Island School of Design (RISD) and widely adopted by institutions, corporations and individuals.

The objectives of the STEAM movement are to: transform research policy to place Art + Design at the center of STEM to encourage integration of Art + Design in K–20 education and influence employers to hire artists and designers to drive innovation.

Why is STEAM so critical?
Artists and designers bring STEM to life: As we all know, STEM is so important — but on its own, sadly it’s not working because the word is exactly what’s wrong with the concept. It doesn’t inspire, energize or engage the youth whom it is ultimately intended to benefit; hence our nation is falling desperately behind. Yet innovation remains tightly coupled with Science, Technology, Engineering and Math – the STEM subjects. Art + Design are poised to transform our economy in the 21st century just as science and technology did in the last century.
system. After successfully completing the temporary system installation and confirming normal functionality of the facility chilled water system, work commenced to strip the cooling tower down to a bare concrete structure revealing the full extent of the structural degradation. Through preparation for the defined structural restoration scope of work, additional deficiencies were discovered which required a complete survey and analysis of the entire cooling tower structure. The unforeseen existing conditions ultimately required our team to provide structural design and additional construction services to fully restore, and deliver a structurally sound cooling tower tour client.

Recently, Pointer was selected to perform on two additional VA MATOC’s serving 7 major healthcare facilities in VISN 17 and VISN 18 located in West Texas, Arizona and New Mexico. With project magnitudes ranging up to 25 M under these contracts, Pointer is postured to continue to deliver significant value to VA facilities for the foreseeable future.

Renovate Dental Offices
Project: Healthcare; Location: Miami, FL
Owner: Dept of Veterans Affairs - Miami
General Contractor: Pointer Construction Group

 SF Post Helps with Local MathCounts Competition

Representing the South Florida Post, LT Steph Wood and LT Beth Runco volunteered as graders at the Florida MATHCOUNTS competition on April 1st in Orlando. With about 200 kids competing in the event, this is just one way the SF Post is promoting STEM for the future.

The MATHCOUNTS Foundation is a 501(c)(3) non-profit organization that strives to engage middle school students of all ability and interest levels in fun, challenging math programs, in order to expand their academic and professional opportunities. MATHCOUNTS provides students with the kinds of experiences that foster growth and transcend fear to lay a foundation for future success. For more than 30 years MATHCOUNTS has provided enriching, extracurricular opportunities to students and free, high-quality resources to educators. ♦
What prompted your interest in joining and serving a leadership role in the South Florida Post?
I’ve been a business owner and practicing architecture for twenty years here in South Florida. My firm is Gurri Matute PA, and we provide architectural services, interior design and planning services to primarily large institutions and governmental clients.
Serving in a leadership capacity for SAME South Florida Post was an easy decision for me because the not only does the mission and vision for SAME resonate with me personally, but leadership in the Post gives me a chance to get to know better my peers and colleagues. Something about “doing a deed for the greater good” truly brings out the best in people, and it takes away the focus from selling and places the focus where it should be- on building relationships. The relationships that I’ve built so far in SAME SF have also been a catalyst for me to build relationships at the national level. I like the friends I’ve made in the events I’ve attended like JETC; I like the fact that I have much larger network of professionals across the entire United States that I can reach out to for business opportunities; and, I like the fact that we honor our soldiers, wounded warriors and that SAME has a high priority to promote S.T.E.M. in young children.

Tell us a bit about your background
I am a very proud Cuban-American. I love my Cuban and Spanish heritage and the way it gets all mixed up with my very American upbringing. It’s absolutely great! My parents moved the United States in 1960 fleeing Fidel Castro’s regime. As a result of this, I was born in Corpus Christi, Texas. Some afterward, they moved to Miami, Florida to be closer to other relatives, and have lived in South Florida ever since. I studied Miami Dade College where I received an Associates in Arts degree, then obtained a Bachelor of Architecture degree from the University of Miami and a Master’s of Science degree in Advanced Architectural Design from Columbia University. Besides running our architectural practice for over 20 years, I co-own Gurri Matute Construction Company with my husband and partner, Jose G. Matute, AIA, LEED AP, CGC. Together, we’re a family of five including our three children: Isabella 21, Ignacio 18, and Eva 10.

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How do you sign up?
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SAME South Florida Post

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GET with the PROGRAM
Society of American Military Engineers
South Florida Post plans events that
provide information, networking and
“paying it forward” to those serving
in the military.

2016 EVENT SCHEDULE

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<td>Program Luncheon TBD</td>
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<td>May 24-26</td>
<td>94th Aero Squadron</td>
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<td>June 15</td>
<td>SAME JETC –Phoenix, AZ</td>
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<td>Jul 19-20</td>
<td>Board Meeting at TBD</td>
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<td>Industry Day: Rusty Pelican</td>
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Membership Chair -
LT Stephanie Wood, USCG
Email: Stephanie.D.Wood@uscg.mil

Young Members Chair -
Ivan Pastor, MCM
Email: ipastor@mcm-us.com

- Individual Members: Vacant
- Sustaining Members: Vacant