The President’s Message

Trusted Visionary Performers

Trust is a fundamental concept that sets the tone for family, friends and business relationships.

We place great trust in medical professionals, airline pilots and crew and our military service members, just to mention a few. Expecting them to do their work, to keep us healthy and safe.

By the same token, our employers and customers have placed a significant amount of trust of us to deliver services and products as promised. So there is an inextricable linkage among trust, vision and performance.

Vision is the ‘end state’ we all strive to achieve, either individually or collectively. This end state may be conceptualized as ‘an annual goal’ as what many of us are working through this FY or it may be an ‘over the horizon’ multi-year approach. In any event, we are Trusted to Perform to achieve the Vision.

Our vision at TVP: Continue to grow as a stand-alone Post that:

— Enhances position in community
— Builds individual and corporate membership
— Contributes to personal and professional development of its members
— Partners with similar professional organizations and institutions of higher learning
— Extends Engineering Outreach – STEM
— Supports SAME, National

Appreciate all your efforts in our Post endeavors.

Thx,

Press On--Determination & Persistence Win!

We Never Close!

Barry
SEE YOU THERE!!

October 2017 SAME Tennessee Valley Post Program Announcement

Date: Tuesday, October 10, 2017

Networking: 1130 -1200 – Lunch, Meet and Greet        Meeting: 1200 -1300

Place: Calhoun’s, 100 Melton Lake Peninsula, Oak Ridge, TN

Guest Speakers:

Alonza Campbell – Pantex

Paul Wasilko – Y-12

Russ Schmidt – Y-12

Reservations: Make reservations by 11:00 a.m. on Friday, October 6, 2017.

Reply to Diane Moore at Diane.Moore@jacobs.com or call 220-4869.

** For all please note, we are a non-profit organization. Your RSVP in the affirmative means we will reserve, *AND PAY* for lunch on your behalf in advance of the meeting. If for any reason you are unable to attend the meeting, we will still need to recoup the attendance charge from you.

Post Business Items:

**TVP upcoming elections for 2018**

We have a need for a new Director of Communications, taking the seat in January 2018, as Sheldon is going to retire.

There may be other positions for elections to be identified. Presently evaluating our options to define a staggered slate, to minimize a massive turnover in leadership.

We also have need to add several Young Members, a Resiliency Officer and a Small Business Liaison Officer to the Post team.

Please see any of the Post leadership team to discuss opportunities to serve/support the Post.

More election details will follow via email and at our November meeting.
Don't delay! There are only two weeks left to submit.

SAME invites you to help create an extraordinary educational experience for this year's SAME - IFMA Facilities Management Workshop attendees. As a session presenter, you can take center stage at an FM workshop tailored to industry professionals.

The deadline to submit a session proposal is October 10, 2017. If selected, you will present your session at the 2018 SAME-IFMA Facilities Management Workshop taking place Feb 7-9 at the Westin Riverwalk 420 W. Market Street, San Antonio, TX 78205.

For Details on the Call for Presentations, click here: Call for Presentations

The Deadline to submit a session proposal is October 10, 2017.

Submit Now!
TENNESSEE FOOTBALL
2017 COMMUNITY HEROES DAY
The Vols invite all Community Heroes to Neyland Stadium on November 25th as the Vols take on Vanderbilt for the final home game of the season. All active military, veterans, police, fire, first responders, and their family & friends can purchase discounted tickets through an exclusive online ticket portal!

PURCHASE INCLUDES:
- Discounted Game Ticket
- Exclusive Post-Season Facility Tour
*more details to follow

VANDERBILT
NOVEMBER 25

TICKETS ONLY $38.50!
*limited availability: first come, first serve

To purchase tickets please visit: ALLVOLS.com
enter promo code: HEROESGOVOLS

For ticket info, email Brandon.Sturm@utk.edu or call 865-974-9690
October 12, 2017

Mark your calendars for the

1st Annual SAME TVP GOLF Tournament
At Oak Ridge Country Club

Proceeds benefit the SAME Scholarship and other local SAME Education and STEM Programs

For more information, to request a flyer or registration form, contact the event coordinators at:

Mike Lee  leefarms95@gmail.com or (615) 489-9219 or
Joseph Aylor  Joseph.Aylor@aecom.com or (865) 399-9140 cell

VOLUNTEERS NEEDED!

Looking ahead: To Begin Planning Very Soon!

WELL… Last years Drive for the Troops was very successful for deployed Naval Mobile Construction Battalion 11 in Djibouti, Africa. SAME TVP members collected over $1,300 and boxed over 600 pounds of goodies and personal hygiene items. We shipped 52 flat rate postal boxes on December 8, 2017 along with our best wishes for the holiday season and appreciation for their service to our Nation. It was really appreciated…

SO… Let’s do it again, and make it even BETTER this year! Track this important event on your radar with details on donation types, locations, etc., to be forthcoming as arrangements are made.

If you have inventive ideas on collecting even more donations or raising money, please let someone know. This stuff matters… make it a priority! Thank you in advance!!

Be sure to check out our updated website at http://www.same.org/Tennessee-Valley

Newsletter Contact:
To have your news, event, or other information included in the next newsletter, please contact:
Sheldon Johnson - sjohnson09@comcast.net
Leanne Morrow - morrowl@cdmsmith.com
More upcoming events to take note of:

Small Business Conference for the Federal A/E/C Industry
Nov. 15-17, 2017, Pittsburgh, Pa.

2017 Small Business Conference Highlights

KEYNOTE SPEAKERS designed to inspire (Isaac Lidsky, best-selling author and CEO of ODC Construction) and inform (Dr. James Galvin, SES, Acting Director, Department of Defense Office of Small Business Programs / The Honorable Lucian Niemeyer, Assistant Secretary of Defense for Energy, Installations & Environment / Jackie Robinson-Burnette, SES, Deputy Associate Administrator, Office of Government Contracting & Business Development, Small Business Administration)

EXHIBIT HALL where you can find the companies that will help you fulfill your project requirements, find teaming partners, and meet your market research requirements. We expect over 300 government agencies and businesses large and small - interested in exhibiting? Find more information here.

EDUCATION AND TRAINING comprised of topic-specific sessions tailored to meet the information and business needs of small businesses--and provide PDHs.

NETWORKING ROUNDTABLE SESSIONS focused on linking small businesses with large businesses and government agencies.

SENIOR GOVERNMENT LEADERS PANEL featuring insights from the senior engineering and construction leaders with USACE, NAVFAC, Air Force Civil Engineering, and the Department of Veterans Affairs.

PROGRAM BRIEFINGS led by representatives from leading federal agencies including USACE, NAVFAC, AFCEC, SBA, GSA, and the Departments of Veterans Affairs, Energy, State, and Commerce will be onsite to provide detailed business information and opportunities. Click here to view and download presentations from 2016 SBC sessions

Reference: SAME National website

Keynote Speaker Info:

Isaac Lidsky - CEO, ODC Construction and Best-Selling Author

"Isaac Lidsky may possess the most eclectic resume in business. Over the years, he has been a child TV star, a Supreme Court Clerk (for Justices Sandra Day O'Connor and Ruth Bader Ginsburg), and the co-founder of an internet startup. Lidsky has used his gift for logistics to build ODC Construction into one of the fastest-growing construction businesses,' transforming an unsophisticated $11 million concrete subcontractor that was hemorrhaging money into an industry-leading $150 million construction services company - in 5 years."

- Inc. Magazine, October 2015

In March 2017, Lidsky's book Eyes Wide Open was published, quickly named a Top 10 Leadership Book of 2017 by The Washington Post. In the book, he explains the powerful insight that inspired him to achieve his most ambitious dreams despite losing his sight to a blinding disease: it isn’t external circumstances, but how we perceive and respond to them, that governs our reality.

Using his three successful startups as examples - one being a construction services business in Florida ($15 to $150 million in 5 years), Lidsky will show you how success is a matter of definition, that effort without purpose is entropy, and when we labor without a goal, we are destined to fail. You’ll learn how to reinvent yourself and create the organization that expresses achievement as you see it.
On behalf of the Nashville Post, please take note of their upcoming Professional Development Workshop:

**2017 PROFESSIONAL DEVELOPMENT WORKSHOP**

Please join SAME Nashville Post for the annual Professional Development Workshop on Thursday, 12 October 2017 at the Jack Wood Hall in the Adventure Science Center! This year's topic is Transportation and Smart Cities Initiatives. Key Note Lunch Speaker: Ms. Erin Hafkenschiel - Metro Nashville Director of Transportation and Sustainability and other guest speakers representing: TDOT, Metro Nashville, Nashville MPO, the United States Army Corps of Engineers and more. Presentations will be centered on transportation initiatives in and around Middle Tennessee and how agencies/organizations are working with the growth in Middle Tennessee.

See the attached flyer for more information or use web link below to register or become a sponsor!

[http://www.same.org/Get-Connected/Find-a-Post/Nashville](http://www.same.org/Get-Connected/Find-a-Post/Nashville)