The President’s Message

Thank Veterans Proudly!

The 11\textsuperscript{th} hour of the 11\textsuperscript{th} day of the 11\textsuperscript{th} month was set aside many years ago to commemorate the Armistice in 1918 that ended ‘The Great War’ (World War I). In 1954, Congress designated November 11\textsuperscript{th} as a day to honor American Veterans of all wars. There is a subtle difference between Memorial Day and Veterans Day. Memorial Day honors men and women who died in service to their country or as a result of injuries incurred during battle. Veterans Day is set aside to thank and honor living Veterans who served honorably during wartime or peacetime; in the continental United States and overseas. It is a day to consider the individual and collective contributions and sacrifices of Veterans, living and deceased. Without their efforts, we would not be enjoying the freedoms they have won for the people of this nation, nor the protection they now provide. Past, present and future American generations cannot thank these brave men and women enough.

President Coolidge once said: \textit{“The Nation which forgets its defenders will be itself forgotten.”} So when you encounter someone who is currently serving or you know has served, please extend a smile, a strong handshake and a heartfelt thank you for their service. It will mean a great deal. Lest we forget!

\textbf{Press On--Determination & Persistence Win!}

\textit{barry}
November 2017 SAME Tennessee Valley Post Program Announcement

**Guest Speaker:**  Amy K. Wolfe
ORNL

**Business Spotlight:**  None this month

**Meeting Info:**
Date:  Tuesday, November 14, 2017
Networking:  1130 -1200 – Lunch, Meet and Greet
Meeting:  1200 -1300
Place:  Calhoun’s, 100 Melton Lake Peninsula, Oak Ridge, TN

**Reservations:**
Make reservations by 11:00 a.m. on Friday, November 10, 2017.
Reply to Diane Moore at Diane.Moore@jacobs.com or call 220-4869.

*For all please note, we are a non-profit organization. Your RSVP in the affirmative means we will reserve, *AND PAY* for lunch on your behalf in advance of the meeting. If for any reason you are unable to attend the meeting, we will still need to recoup the attendance charge from you.*

**Cost:**  Cash or check only please
Non-members:  $25
Members:  $20
Young Members: (< 39 years old), Government Employees, and Retirees - $15

**One PDH will be awarded.**

We encourage you to bring a guest and will allow you to recognize them.

**Please bring a business card to help us update our membership list.**
Many Thanks to all the Sponsors, Golfers, Organizers, and Volunteers, and the Oak Ridge County Club Staff for making the 1st Annual SAME TVP Golf Scramble a big success, raising over $1000.00!

THANK YOU FOR YOUR SUPPORT!!

Artwork by Maggie Williams :)
We agree!
We would like to take a moment and thank our generous sponsors!!

SPONSORS OF THE 1<sup>ST</sup> ANNUAL S.A.M.E. TENNESSEE VALLEY POST GOLF TOURNAMENT, Oct 12, 2017

PLATINUM LEVEL:

![Jacobs](image1.png)  ![Aecom](image2.png)

GOLD LEVEL

![Permafix](image3.png)  ![Navarro](image4.png)

CLOSEST TO THE HOLE

![Management Solutions, LLC](image5.png)  ![Ingenium](image6.png)

LONG DRIVE

![Johnson Controls](image7.png)
Have Some Fun for Free!

As Veterans Day quickly approaches, we wanted to make sure you were aware of Main Event Entertainment’s SPECIAL:

Veterans Day offer for Saturday, November 11.

To honor our nation’s heroes, Main Event is welcoming all veterans and active-duty military to play games and eat for free from open till 5 p.m.

Along with a complimentary $10 FUNcard that can be used on all Main Event games, military personnel will also receive one free entrée from the special Veterans Day menu.

Click the link above for more information!

Or Check ‘em out on Facebook at https://www.facebook.com/MyMainEvent/

Additional Opportunities:

⇒ NWS National Seasonal Safety Campaign: Preparing the public for hazardous weather year-round https://www.weather.gov/safetycampaign

⇒ Resilience Response & Recovery Forum

The devastation caused by Hurricanes Harvey and Irma has created significant requirements for engineers, site assessments, public health, emergency response and various other A/E/C-related capabilities. Many SAME member companies and agencies are involved in the recovery, or will be. This forum allows member companies and agencies to post requirements and capabilities they are in need of to fulfill their relief contracts, and to post calls for volunteers. For more info check out: http://www.same.org/Committees/Resilience

⇒ SAME educational opportunities

SAME’s partnership with RedVector puts the power of continuing education in your hands, on your schedule!

Course features: Courses are designed to meet state licensing board continuing education requirements. Additionally, courses are designed using the latest eLearning methods to be fast, informative and user-friendly.

Click here to access SAME’s online portal to RedVector learning.

WISHING EVERYONE
A SAFE AND HAPPY
THANKSGIVING!
More upcoming events to take note of:

**Small Business Conference for the Federal A/E/C Industry**
Nov. 15-17, 2017, Pittsburgh, Pa.

2017 Small Business Conference Highlights

**KEYNOTE SPEAKERS** designed to inspire (Isaac Lidsky, best-selling author and CEO of ODC Construction) and inform (Dr. James Galvin, SES, Acting Director, Department of Defense Office of Small Business Programs / The Honorable Lucian Niemeyer, Assistant Secretary of Defense for Energy, Installations & Environment / Jackie Robinson-Burnette, SES, Deputy Associate Administrator, Office of Government Contracting & Business Development, Small Business Administration)

**EXHIBIT HALL** where you can find the companies that will help you fulfill your project requirements, find teaming partners, and meet your market research requirements. We expect over 300 government agencies and businesses large and small interested in exhibiting? Find more information [here](#).

**EDUCATION AND TRAINING** comprised of topic-specific sessions tailored to meet the information and business needs of small businesses--and provide PDHs.

**NETWORKING ROUNDTABLE SESSIONS** focused on linking small businesses with large businesses and government agencies.

**SENIOR GOVERNMENT LEADERS PANEL** featuring insights from the senior engineering and construction leaders with USACE, NAVFAC, Air Force Civil Engineering, and the Department of Veterans Affairs.

**PROGRAM BRIEFINGS** led by representatives from leading federal agencies including USACE, NAVFAC, AFCEC, SBA, GSA, and the Departments of Veterans Affairs, Energy, State, and Commerce will be onsite to provide detailed business information and opportunities. [Click here to view Keynote Speakers](#)

Reference: SAME National website

Keynote Speaker Info:

Isaac Lidsky - CEO, ODC Construction and Best-Selling Author

"Isaac Lidsky may possess the most eclectic resume in business. Over the years, he has been a child TV star, a Supreme Court Clerk (for Justices Sandra Day O'Connor and Ruth Bader Ginsburg), and the co-founder of an internet startup. Lidsky has used his gift for logistics to build ODC Construction into one of the fastest-growing construction businesses, transforming an unsophisticated $11 million concrete subcontractor that was hemorrhaging money into an industry-leading $150 million construction services company - in 5 years."

- Inc. Magazine, October 2015

In March 2017, Lidsky’s book *Eyes Wide Open* was published, quickly named a Top 10 Leadership Book of 2017 by The Washington Post. In the book, he explains the powerful insight that inspired him to achieve his most ambitious dreams despite losing his sight to a blinding disease: it isn't external circumstances, but how we perceive and respond to them, that governs our reality.

Using his three successful startups as examples - one being a construction services business in Florida ($15 to $150 million in 5 years), Lidsky will show you how success is a matter of definition, that effort without purpose is entropy, and when we labor without a goal, we are destined to fail. You'll learn how to reinvent yourself and create the organization that expresses achievement as you see it.
Please don’t forget to round up your donations for the SAME TVP 2017 Holiday Drive for the Troops!!

The Society of American Military Engineers, Tennessee Valley Post, is seeking donations to assemble care packages for troop Naval Mobile Construction Battalion 27 (forward deployed to Africa). We are accepting donations from SAME sustaining companies, individual members and the community at large now through Monday, November 20. All donations will be boxed and forwarded prior to Thanksgiving so as to arrive there by Christmas. Cash or check (payable to SAME TVP) donations can be sent to Diane Moore c/o Jacobs, 125 Broadway Avenue, Oak Ridge, TN  37830; phone number is (865) 220-4869. You can bring item donations to the next SAME meeting on November 14 or drop them off before 4:00 p.m. on November 20 at AECOM, 105 Mitchell Road, Suite 200 in Oak Ridge (Susan Walter, Joe Aylor or Angie Goodwyn); phone number is (865) 425-7000.

To view the SAME 2016 Annual Report, please see the YouTube Video here: SAME 2016 Annual Report Video

For a PDF version of this report, click HERE

Be sure to check out our updated website at http://www.same.org/Tennessee-Valley

Newsletter Contact:

To have your news, event, or other information included in the next newsletter, please contact:

Sheldon Johnson - sjohnson09@comcast.net
Leanne Morrow - morrowl@cdmsmith.com