Welcome to the Diversify your Portfolio with the Nation’s Infrastructure Projects Roundtable Discussion

**Moderator:** Jackie Hacker, Small Business Program Director, HDR Inc.

**Subject Matter Experts:**
- **Linda Morrison,** Senior Advisor, Dawson & Assoc./FedMark Solutions LLC
- **Maj. Gen. John W. Peabody, P.E., USA,** Deputy Commanding General for Civil and Emergency Operations, HQ USACE
- **Charlie Hess,** Senior Vice President, Chicago Bridge & Iron Co.
- **Darrel Huckabay, P.E.**, Vice President and Senior Project Manager, MGE Engineering Inc.
- **Rex Ostrander, P.E., PMP,** Chief, Construction Division, USACE Kansas City District
USACE Infrastructure

The Corps

• Owns and operates more than 600 dams
• Operates and maintains 12,000 miles of commercial inland navigation channels
• Dredges more than 200 million cubic yards of material annually
• Owns and operates 24 percent of the U.S. hydropower capacity
Fiscal Year 2013
USACE Small Business Achievements
$13.3B Obligated within CONUS

<table>
<thead>
<tr>
<th>Category</th>
<th>USACE Goal</th>
<th>Percentage Achieved</th>
<th>Dollars Achieved</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>41.50%</td>
<td>42.76%</td>
<td>$5.6B</td>
</tr>
<tr>
<td>Small Disadvantaged Bus</td>
<td>19.0%</td>
<td>22.67%</td>
<td>$3B</td>
</tr>
<tr>
<td>Women-Owned SB</td>
<td>7.0%</td>
<td>8.11%</td>
<td>$1B</td>
</tr>
<tr>
<td>HUBZone Small Business</td>
<td>11.0%</td>
<td>9.64%</td>
<td>$1.2B</td>
</tr>
<tr>
<td>Service-Disabled Veteran</td>
<td>4.5%</td>
<td>5.40%</td>
<td>$718M</td>
</tr>
</tbody>
</table>
FY 2014 Budget by Business Line
Total: $4.826 Billion *

- Navigation-Ports: $980 M
- Navigation-Inland: $551 M
- Hydropower: $200 M
- Recreation: $1,370 M
- Emergency Mgmt.: $904 M
- Flood Damage Reduction: $33 M
- FUSRAP: $1,187 M
- Environmental: $104 M
- Regulatory: $210 M
- Water Supply: $252 M
- Expenses & ASA(CW): $35 M

* Does not include supplemental appropriations or contributed funds.
Small Business in Civil Works

- Designer of Record for other features – Safe House, Ramps, T-Walls
- Precast concrete piles
- Sheet pile fabrication
- Gate Steel
- Scour Stone, Shoreline Protection
Small Business in Civil Works

- Electrical
- Watchdog boats for (navigation control)
- Crew boats & Captains (work boats)
Small Business in Civil Works

- Hauling/Grading
- Site-work
- Environmental Monitoring
- Environmental Site Compliance
- Geotechnical Assistance
- Sheet pile installation
Small Business in Civil Works

- Hauling
- Grading
- Geotechnical Materials Testing
- Geotechnical Engineering Support
- Grouting
- Environmental Site Compliance
- Seeding/grassing
Small Business in Civil Works

- Environmental Monitoring
- Electrical
- Mechanical
- Plans, Specifications, and Cost Estimates
- Operations and Maintenance
- Hydropower Rehabilitation – Mechanical, Electrical, Welding
Small Business in Civil Works

- Mechanical
- Electrical
- Welding
Small Business in Civil Works

- Plans, Specifications, and Cost Estimates
- Site-work
- Design Support during Construction
- Review of Construction Submittals
Small Business in Civil Works

- Engineering Design
- Clearing/Grubbing
- Seeding/grassing
- Grading
- Environmental Monitoring
- Environmental Site Compliance
Small Business in Civil Works

- Debris removal/Hauling
- Specifications, and Cost Estimates
- Coordination w/local agencies and other project stakeholders
Small Business in Civil Works

- Hauling
- Grading
- Site-work
- Environmental Monitoring
- Environmental Site Compliance
Small Business in Civil Works

- Levee Repairs
- Construction
- Engineering Oversight
- Geotechnical Engineering
- Environmental Site Compliance
Small Business in Civil Works

- Engineering Design
- Construction
- Hauling
- Grading
- Environmental Monitoring
- Environmental Site Compliance
Gratuitous plug for the Savannah River

- A Corps maintained Navigation Project.
- One of the only places in the country you can sit and have dinner watching them go by.
- Post-Panamax Container Ship
- This photo is not enhanced!