Military Programs Small Business Conference

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Director of Military Programs
Headquarters, U.S. Army Corps of Engineers

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Agenda

- Strategic Sourcing Initiative
- Services Optimization Initiative
- Facility Sustainment & Re-Capitalization
- Questions
Strategic Sourcing in USACE

- Under Secretary of Defense memo 17 Jun 13 issues a DoD wide Strategic Sourcing Concept of Operations
- Army created a Strategic Sourcing Executive Committee, which USACE is a member, that sets the vision, direction and priorities
- The goal of Strategic Sourcing is
  - to leverage Army resources to efficiently obtain services during these times of decreasing resources
  - to operate as a collaborative and structured process of analyzing spending and to make business decisions about acquiring and managing services more effectively
- USACE implements Strategic Sourcing through our enterprise missions by the processes and collaboration of our districts, centers and MSCs. Example are:
  - Construction
  - Architect-Engineer Services
  - Environmental Services
  - Energy and Sustainability Services
  - Real Estate Services
  - Installation Support
Services Optimization Initiative

- Army policy - SecArmy memo, 28 Sep 11, and ASA(ALT) memo, 20 Dec 11.
- USACE policy - OPORD 2012-81, 29 Nov 12, and FRAGO 1, 21 Jul 13.
- Commanders are responsible for all lifecycle phases of their services program and are accountable for acquiring services in the most efficient and effective manner to serve the Army.
- Oversight within USACE by Command Services Executive (CSE) – Director of Military Programs.
- The CSE manages all USACE services requirements greater than $10M to ensure that acquisitions are appropriate and effective.
- Applies to all USACE services acquisitions except Civil Works funded and includes construction MATOCS that cross MSC boundaries.
# Services Acquisition Governance

## 10 Portfolio Managers / Portfolio Coordinators - Army-wide view

<table>
<thead>
<tr>
<th>Portfolio Manager / Coordinator</th>
<th>Command Service Executive</th>
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<tbody>
<tr>
<td>Knowledge Based Services</td>
<td>ASA(ALT)</td>
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<tr>
<td>Equipment Related</td>
<td>AMC</td>
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<td>Transportation</td>
<td>IMCOM</td>
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<td>Engineering &amp; Technical</td>
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<td>Logistics Management</td>
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<td>Medical</td>
<td>MEDCOM</td>
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<td>Electronics &amp; Communications</td>
<td>ARCYBER</td>
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<tr>
<td>Facility Related</td>
<td>HQDA Staffs, ASC, ACOMS, ASCCs, DRUs</td>
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</tbody>
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- **Knowledge Based Services** - Bill Mercer (Acting) @ ASA(ALT) / Bill Mercer
- **Equipment Related** - Leslie Wilson-Smith @ TACOM / Bill Mercer
- **Transportation** - Don Morrow @ SDDC / Oliver Grant
- **Engineering & Technical** - Mary Fitzgerald @ RDECOM / Bill Mercer
- **Logistics Management** - Jasper Jastrab @ ASC / Bill Mercer
- **Medical** - Helen Edwards @ MEDCOM / Oliver Grant
- **Electronics & Communications** - TBD @ NETCOM / Oliver Grant
- **Facility Related** - Charlie Garcia @ IMCOM / Oliver Grant
- **Architect/Engineering** - Herbert Eichler @ USACE / Oliver Grant
- **Education and Training** - Wayne Childress @ TRADOC / Bill Mercer

* Part of KBS portfolio group
** Part of Facilities portfolio group
Facility Sustainment & Re-Capitalization

- Shrinking MILCON program budgets driving Capital Investment Strategies focused on SRM
- Goal: Inventory-wide Facility Condition Index (FCI) Goal of 80%
- Same concerns for sustainment as re-capitalization
  - Safety
  - Schedule
  - Quality
  - Cost

FCI as a percent of PRV for 385K Assets (PRV = $647.2B)

- Good (90-100): 58.6%
- Fair (80-89): 19.7%
- Poor (60-79): 14.3%
- Failing (<60): 7.4%
Point of Contact

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