Welcome to the
USACE North Atlantic Division and South Atlantic Division Programs Briefing

**Moderator:** Anthony “Tony” Leketa, P.E., F.SAME, Executive Vice President, Parsons

**Speakers:**
- Brig. Gen. C. David Turner, USA, Commander, USACE South Atlantic Division
- Brig. Gen. Kent Savre, USA, Commander, USACE North Atlantic Division
2014 SAME Small Business Conference
South Atlantic Division

Brigadier General C. David Turner
Commanding

10 December 2014
<table>
<thead>
<tr>
<th>District</th>
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<td>Wilmington</td>
<td>COL Kevin Landers</td>
<td>COL Jon Chytka</td>
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<td>LTC John Litz</td>
<td>COL Al Dodd</td>
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<tr>
<td>Wilmington</td>
<td>Chris Brayman, PMP</td>
<td>Pete Taylor, PE</td>
<td>Erik Blechinger</td>
<td>Lisa Metheney</td>
<td>Dave Hbbie</td>
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<tr>
<td>Donna Walton</td>
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<td>Linda Spadaro</td>
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<td>Leila Hollis</td>
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<td>Rose Smalls</td>
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<td>Elizabeth Meyers</td>
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South Atlantic Division

Overview
- One of nine regional business centers in USACE consisting of five districts that plan, design, build, operate and maintain military and civil works projects and facilities within the region, Central and South America and the Caribbean.
- Projects address the environmental, infrastructure, and water-resource challenges within the region
- Support the military, protect America’s water resources, and restore and enhance the environment
- Primary Missions include:
  - Civil Works
  - Readiness and Contingency Operations
  - Environmental
  - Military
  - Sustainability

Division Capabilities
- Master Planning & Project Planning and Design
- Construction Management Services
- Engineering, Design, Management, and Inspection Services
- Dredging
- Operations and Maintenance (Levees; Locks; Dams; Canals; Bridges)
- Contingency & Disaster Response & Recovery
- Environmental Management & Services
- Real Estate Services
- Cost Engineering / Government Estimates
- Value Engineering
- Coastal Storm Damage Reduction
- Modeling
- Independent Technical Review
- Reach-back capability to 7 USACE Research Laboratories
South Atlantic Division (Military Construction)

MOBILE DISTRICT
Alabama, Florida, Mississippi, Tennessee, South America, Central America
- Arnold AFB, TN
- Columbus AFB, MS
- Maxwell/Gunter AFB, AL
- Hurlburt Field, FL
- Eglin AFB, FL
- Tyndall AFB, FL
- MacDill AFB, FL
- Cape Canaveral AFS, FL
- Patrick AFB, FL
- Homestead ARB, FL
- Holston AAP, TN
- Milan AAP, TN
- Redstone Arsenal, AL
- Anniston Army Depot, AL
- Fort Rucker, AL
- Camp Shelby, MS
- US SOUTHCOM, FL
- Soto Cano (Honduras)

SAVANNAH DISTRICT
Georgia, North Carolina
- Fort Benning, GA
- Fort Stewart/ Hunter AAF, GA
- Fort Gordon, GA
- Fort Bragg, NC
- Seymour Johnson AFB, NC
- Robins AFB, GA
- Moody AFB, GA

WILMINGTON DISTRICT
- MOTSU @ Fort Bragg
- USASOC @ Fort Bragg
- JSOC @ Fort Bragg

CHARLESTON DISTRICT
South Carolina
- Fort Jackson, SC

JACKSONVILLE DISTRICT
Caribbean, Puerto Rico, US Virgin Islands
- Ft. Buchannon, PR

$1.492B Awarded in Military Programs FY14

USAFTAC TECHNICAL APPLICATIONS CTR
Patrick AFB, FL

MARTIN ARMY HOSPITAL
Fort Benning, GA
South Atlantic Division (Civil Works)

5 We Can’t Wait Initiatives
Charleston Harbor, Savannah Harbor, Jacksonville Port, Everglades Restoration, & Port of Miami

1. Everglades/Herbert Hoover Dike Restoration (ongoing)
2. Alabama-Coosa-Tallapoosa WCM (ROD Dec 2014)
3. Miami Harbor Deepening (Under Construction: Jul 15)
4. Apalachicola-Chattahoochee-Flint WCM (ROD Jun 15)
5. Savannah Harbor Expansion (PPA Oct 2014)
6. Jacksonville Harbor Deepening (WRRDA 2014)
7. Charleston Harbor Deepening (CWRB May 15)

$750M awarded in Civil Programs FY14
International and Interagency Support Program

CONUS Customers
- Environmental Protection Agency
- Dept of Veterans Affairs
- Immigration and Customs Enforcement
- FBI
- Government Printing Office
- NASA
- Alcohol, Tobacco, and Firearms
- Federal Aviation Administration
- Federal Emergency Management Agency
- Department of Energy, NNSA (PDCF)
- Federal Law Enforcement

OCONUS
International Programs
Area of Operations

Caribbean
(Jacksonville District)
- Support to USAID in Haiti
- St Lucia – Pseudo–607 Agreement

Central and South America
(Mobile District)
- SOUTHCOM
  - Soto Cano, HND (Army/Air Force)
  - Comalapa, SLV (Navy)
- Ambassadors/DoS
  - International Narcotics & Law Enforcement (INL)
- U.S. Security Cooperation Offices
- Other U.S. Agencies (USAID)
- Brazil – 2 Pseudo-607 Agreements (CODEVASF & ANA)

A Pseudo-607 refers to Section 607 of the Foreign Assistance Act of 1961 and is an agreement between a U.S. Federal Agency and a foreign Nation to furnish services on a reimbursable basis.
**The Districts**

**Wilmington District (SAW)**

### District Team

**Commander & District Engineer:**
COL Kevin Landers

**Deputy District Engineer for Project Management:**
Ms. Christine Brayman

**Deputy Commander:**
MAJ(P) R. J. Hughes

**Chief of Contracting:**
Mr. John Mayo

**Chief of Small Business:**
Ms. Donna Walton

910-251-4452

### Successes

**Masonboro Inlet Jetty Repair**
- **Who:** Precon Marine (SB)
- **Magnitude:** $4.9M
- **Location:** Wrightsville Beach, North Carolina

**Southport Shoreline Erosion Control**
- **Who:** D.R. Phillips (SDVOSB)
- **Magnitude:** $259K
- **Location:** Southport, North Carolina

### Opportunities

**Name of Project: MOTSU-SATER**
- **When:** 1st Quarter
- **Magnitude:** >$10M
- **Type:** General Construction/Renovations (Competitive 8(a))
- **Location:** MOTSU, Southport, North Carolina

**Name of Project: Construction MATOC**
- **When:** 1st Quarter
- **Magnitude:** >$10M
- **Type:** SBSA MATOC
- **Location:** Fort Bragg, North Carolina & SAD AOR

**Name of Project: Operations and Maintenance Services**
- **When:** 2nd Quarter
- **Magnitude:** $5M-$10M
- **Type:** Operations and Maintenance
- **Location:** J. H. Kerr Dam and Reservoir, Boyton, Virginia
**District Team**

**Commander & District Engineer:**
COL Jon Chytka

- **Deputy District Engineer for Project Management:**
  Mr. Pete Taylor

- **Deputy Commander:**
  LTC Tom Nelson

- **Chief of Contracting:**
  Mr. Jeffrey Burgess

- **Chief of Small Business:**
  Ms. Linda Spadaro
  (251) 690-3597

**Mobile Commander**

- COL Jon Chytka

**Small Business Chief**

- Linda Spadaro

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**Successes**

**Ambulance Building**
- Who: ESA South (SDVOSB)
- Magnitude: $1.8M
- Where: Fort Rucker, Alabama

**ISO Dock**
- Who: Frazier Engineering
- Magnitude: $3M
- Where: Patrick Air Force Base, Florida

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**Opportunities**

- **Name of Project:** A-E Surveying and Mapping
  - When: 2nd Qtr
  - Magnitude: $10M
  - Type: MATOC (SBSA & UNR)
  - Location: District and Division AOR

- **Name of Project:** A-E Planning and Design (MEDCOM)
  - When: 2nd Qtr
  - Magnitude: $45M
  - Type: MATOC Unrestricted
  - Location: District and Division AOR
Successes

Renovation of Barracks 25715 & 25716
Who: Engineering Design Technology Inc. (SB & VOSB)
Magnitude: $23.8M
Location: Fort Gordon, Georgia

Luketina Hall – Modification of Several Rooms
Who: Turner Strategic Technologies, LLC (8(a) & SDVOSB)
Magnitude: $1.4M
Location: Fort Gordon, Georgia

Opportunities

Name of Project: Bragg Air Field Maintenance
When: 1st Quarter
Magnitude: $45M
Type: New Design Build Small Business MATOC.
Location: Fort Bragg, North Carolina

Name of Project: SHEP 14A Dike Raising
When: 3rd Quarter
Magnitude: $5M
Type: Hubzone
Location: Savannah, Georgia

Name of Project: Environmental Consulting Services
When: 3rd Quarter
Magnitude: $50M
Type: Environmental IDIQ 8(a) MATOC
Location: Savannah, Georgia

SOUTH ATLANTIC DIVISION

THE DISTRICTS
SAVANNAH DISTRICT (SAS)
Successes

Custodial Services for U.S. Armed Forces Recruiting Stations
Who: XCEL Engineering (SDVOSB)
Magnitude: $167K
Location: Throughout Florida

Bartram Island Dredge Material Management Area Cell Raising and Cross Dike Construction
Who: Herve Cody Contractor (HUBZone/SDVOSB)
Magnitude: $26.6M
Location: Jacksonville, Florida

Opportunities

Name of Project – Design Build-General Construction
When: 3\textsuperscript{rd} Quarter
Magnitude: $45M SATOC
Type: 8(a) Competitive Florida
Location: Florida

Name of Project – Mile Point Navigational Training Wall Removal and Replacement
When: 3\textsuperscript{rd} Quarter
Magnitude: $25M - $50M
Type: Unrestricted RFP
Location: Duval County, Florida

Name of Project – Indian River Lagoon South, C-44 Reservoir and Stormwater Treatment Area
When: 2\textsuperscript{nd} Quarter
Magnitude: $100M - $250M
Type: Unrestricted RFP
Location: Martin County, Florida
**Successes**

**Training Aids Support Center**
- Who: Pentacon, LLC (WOSB, HUBZone, & SDB)
- Magnitude: $15.9M
- Location: Fort Jackson, South Carolina

**Bldg 5500 - Starship 5500 Renovations**
- Who: Military & Federal Construction (WOSB, HUBZone & SDB)
- Magnitude: $29.1M
- Location: Fort Jackson, South Carolina

**Opportunities**

**Joint Base Charleston – Job Order Contract (JOC)**
- When: 4th Quarter
- Magnitude: $15M-$20M
- Type: TBD
- Location: Goose Creek, South Carolina

**Multidiscipline General Engineering Services (1) & (2)**
- When: 3rd and 2nd Quarters (respectively)
- Magnitude: $9.9M & $9.9M
- Type: Unrestricted & Small Business Set-Aside Suites
- Location: Primarily SAD and Fort Jackson, South Carolina

**Environmental Consulting Services**
- When: 3rd Quarter
- Magnitude: $30M
- Type: Environmental IDIQ 8(a) MATOC
- Location: Savannah, Georgia
## South Atlantic Division
### Small Business Achievements

<table>
<thead>
<tr>
<th>SB Goals</th>
<th>FY14 % Obligated w/ SBs</th>
<th>FY14 Small Business Dollars Obligated w/ SBs</th>
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<tbody>
<tr>
<td>Small Business</td>
<td>41.5%</td>
<td>40.41%</td>
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<tr>
<td>Small Disadv Bus</td>
<td>19%</td>
<td>21.60%</td>
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<tr>
<td>Woman-Owned</td>
<td>7%</td>
<td>7.73%</td>
</tr>
<tr>
<td>SDVOSB</td>
<td>4.5%</td>
<td>7.42%</td>
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<tr>
<td>HUBZone</td>
<td>11%</td>
<td>11.28%</td>
</tr>
<tr>
<td>8(a) Program</td>
<td>N/A*</td>
<td>11.62%</td>
</tr>
<tr>
<td>HBCU/MI</td>
<td>2.5%</td>
<td>23.26%</td>
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### Total Actions
- Small Business Actions: 7,704
- Total Actions: 7,704

### Remarks
- SAD is one of the largest obligating Divisions within USACE.
- SAD placed the highest number of dollars into the Small Business Community.
- 57.29% of all of SAD’s contract actions went to Small Businesses.
## TOP TEN NAICS CODES

1. 236220 - Commercial & Institutional Building Construction – **49.64%**

2. 237990 - Other Heavy & Civil Engineering Construction – **24.56%**

3. 541330 - Engineering Services – **6.47%**

4. 562910 - Remediation Services – **5.39%**

5. 561210 - Facilities Support Services – **3.73%**

6. 238220 – Plumbing, Heating, and Air-Conditioning Contractors – **1.25%**

7. 237310 - Highway, Street & Bridge Construction – **1.18%**

8. 541310 - Architectural Services - **1.17%**

9. 237120 - Oil and Gas Pipeline and Related Structures Construction - **.92%**

10. 541360 - Geophysical Surveying and Mapping Services - **.65%**
SAD Small Businesses at Work

Three Bay Ambulance Building
Fort Rucker, AL (SDVOSB $1.8M)

Bartram Island Dredge Material Management Area
Jacksonville, FL (HUBZone/SDVOSB $26.6M)

Channel Widening and Retaining Wall
Manatee County, FL (8(a) SB $9.7M)

Masonboro Inlet Jetty Repairs
Wrightsville Beach, NC (SB $4.9M)
Hiring Wounded Warriors

Army Warrior Care and Transition Program

- 50,000 casualties in 10 years of war
- Trained leaders who answered the Nation’s call
- Looking for an opportunity to make a difference in YOUR organization
Summary

The South Atlantic Division has a large and complex mission which can only be accomplished with successful small business partnerships.

Doing Business with the South Atlantic Division

• Contact the SAD Small Business Chiefs

• Make sure your System for Award Management (SAM) Information & Your Certifications are up to date

• Do Your Homework - Know What SAD Needs!!

• Respond to our Sources Sought Notices & Solicitations

• Consider Subcontracting Opportunities as well as Prime Contracts

COME VISIT US AT BOOTH 927!

Contact numbers for SAD Small Business Chiefs:
Division Office: .......... 404-562-5059
Charleston District: ...... 843-329-8084
Jacksonville District: .... 904-232-1150
Mobile District: .......... 251-690-3597
Savannah District: ....... 912-652-5340
Wilmington District: ...... 910-251-4452

Antwinette L. (LaShone) Goodman-Cooper
SAD Assistant Associate Director of Small Business
Questions?

Thank You for Doing Business with SAD!
Kent D. Savre
BG, US Army
Commanding
10 December 2014
North Atlantic Division

Overview

1 of 9 regional business centers, consisting of six districts that plan, design, build, operate and maintain military and civil works projects and facilities within the region, Europe and Africa.
- Projects address the environmental, infrastructure, and water-resource challenges within the region.
- Support the military, protect America’s water resources, and restore and enhance the environment.

Division Capabilities

- Master Planning, Sustainability
- Construction Management
- Engineering, Design, Inspection
- Dredging
- Operations and Maintenance
- Disaster Response & Recovery
- Environmental Services
- Real Estate Services
- Estimating, Value Engineering
- Coastal Storm Damage Reduction
- Modeling
- Independent Technical Review
- Reach-back capability

Philosophy: Mission First, People Always, Team of Teams

The Numbers

- 23% of U.S. population (72 M)
- 20% of U.S. commercial cargo
- 3,300 employees
- 50 Army, 13 USAF installations
- 2685 mi. of navigation channels
- 63+ miles of levees/channels
- 5 major ports; 3 hurricane barriers
- 8 high-level bridges
- 54 dams; 5 canals; 4 locks

Support to Nation
By watersheds

COCOM Support
EU COM, AFRICOM

Philosophy: Mission First, People Always, Team of Teams
North Atlantic Division Leadership Team

Commander: BG Kent Savre
Deputy: COL Don Degidio
Programs Director: Mr. Dave Leach
Business Director: Mr. Vince Grewatz

District Commanders

New England: COL Chris Barron
New York: COL Paul Owen
Philadelphia: LTC Michael Bliss
Baltimore: COL Trey Jordan
Norfolk: COL Paul Olsen
Europe: COL Matthew Tyler

Cohesive Team: Experienced Commanders, Able Directors, Coordinated Regional Business Center
North Atlantic Division Leadership Team

Program and Project Management

New England: William Scully
New York: Joseph Seebode
Baltimore: David Morrow
Norfolk: John Adams
Philadelphia: Kenneth Goldberg
Europe: Mark Roncoli

Contracting Chiefs

New England: Sheila Winston-Vincuilla
New York: Francis (Frank) Cashman
Baltimore: Susan Yarbrough
Norfolk: David King
Philadelphia: Kishayra Lambert
Europe: Rachael Raposa

Cohesive Team: Experienced Commanders, Able Directors, Coordinated Regional Business Center
North Atlantic Division Leadership Team

Small Business Specialists

New England
Eva Marie D’Antuono

New York
Greg Cuyget

Baltimore
Tamika Gray

Norfolk
Adam Ball

Philadelphia
Cheryl Chandler

NAD
Scott Beckstrand

Cohesive Team: Experienced Commanders, Able Directors, Coordinated Regional Business Center
Civil Works
Managing, protecting and developing America’s water resources

Flood Risk Management
- 54 Dams (Avg age: 55 years)
- 63 miles of levees and channels (Avg age: 53 years)
- Provides water supply

Navigation
- 155 deep, 410 shallow-draft projects
- 2700 mi channels; 3 50-foot ports
- 8 high-level bridges
- 1 sea-going hopper dredge

Recreation
- 11 million visitors annually
- 179 Recreation Areas, 46 projects
- $ visitors spent w/in 30 miles: $511M
- 508 miles of shoreline, 72 boat ramps

Flood and Coastal Storm Damage Risk Reduction
- Home to National Coastal Storm Damage Reduction (Planning) CX
- 20 projects & hurricane barriers
- Projects reduce upland damage

Aquatic Ecosystem Restoration
- 132,173 acres of land
- 25,042 acres of water/wetlands
- 140 special status species
- 5 sites listed on the Nat’l Register

Regulatory
- Supports commerce, environment
- Permits allow project construction
- 180 regulators in NAD
- More than 20,000 actions/year

Missions support 23% of U.S. population, 20% of U.S. commercial cargo, and Sandy recovery efforts
Over Half Billion Dollars Execution Annually
# Civil Works Missions FY15 Contracting Opportunities

<table>
<thead>
<tr>
<th>District</th>
<th>Description</th>
<th>Type</th>
<th>Capacity/Range</th>
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<tbody>
<tr>
<td>NAP</td>
<td>Construction Contract to procure and install a liner at Pearce Creek Dredge Material Disposal Area, MD</td>
<td>8(a)</td>
<td>$15-20M</td>
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<tr>
<td>NAE</td>
<td>Flood Reduction at Black Rock Creek, Salisbury, MA</td>
<td>SBSA</td>
<td>$1-5M</td>
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<tr>
<td>NAN</td>
<td>Green Brook FCP - B3</td>
<td>SBSA</td>
<td>$5-10M</td>
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<tr>
<td>NAB</td>
<td>Clearwell &amp; Reservoir Cleaning Contract, WAD</td>
<td>Set-Aside TBD</td>
<td>$5-10M</td>
</tr>
<tr>
<td>NAU</td>
<td>Mapping/GIS</td>
<td>N/A</td>
<td>&gt;$10M</td>
</tr>
<tr>
<td>NAO</td>
<td>Oyster Bed Restoration</td>
<td>SBSA</td>
<td>$1-5M</td>
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Military Missions

Improving the readiness of the U.S. Army and U.S. Air Force

Northeastern United States

- Cadet Barracks (West Point)
- U.S. Army Medical Research Institute for Infectious Diseases (Fort Detrick, MD)
- Medical Center (Rhine Ordnance Barracks, Germany)

Europe and Africa

- Belgium & The Netherlands: 3 Army Garrisons
- Germany: 13 Army Garrisons, 2 Air Force bases
- Italy: 2 Army Garrisons, Aviano AB
- Bulgaria
- Romania
- Caucasus Region

Other Missions

- Greenland
- Baltic States (EUCOM)
- Balkan States (EUCOM)
- Kosovo (NATO/KFOR)
- Many African nations (AFRICOM)

FY14 By Customer:
- Total: 48 Projects $2.04B
  - Army: 18 projects $330M
  - DoDEA: 8 projects $438M
  - DoDM: 5 projects $323M
  - DLA: 10 projects $151M
  - AF: 3 projects $183M
  - NSA: 3 projects $571M
  - Other: 1 projects $45M

FY14 By District:
- NAB: 21 projects $1.1B
- NAE: 3 projects $72M
- NAN: 7 projects $164M
- NAP: 1 projects $2.6M
- NAO: 4 projects $142M
- NAU: 12 projects $518M

USACE’s largest and most diverse military program

50 Army and 13 Air Force Installations
## Military Missions
### FY15 Contracting Opportunities

<table>
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<tr>
<td>NAP</td>
<td>Joint Base McGuire/Dix Construction Actions</td>
<td>MATOC - Set Aside</td>
<td>$&gt;10M</td>
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<tr>
<td>NAB</td>
<td>Top Secret/Secure Compartment Information Facility</td>
<td>SB SATOC</td>
<td>$&gt;10M</td>
</tr>
<tr>
<td>NAO</td>
<td>Defense Logistics Agency Basewide Storm Sewer Repair</td>
<td>SB SATOC</td>
<td>$&gt;10M</td>
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<tr>
<td>NAN</td>
<td>1.1MW Solarvoltaics - Picatinny Arsenal</td>
<td>SB et Aside</td>
<td>$5-10M</td>
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<td>NAU</td>
<td>Planning</td>
<td>NA</td>
<td>$5-10M</td>
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<tr>
<td>NAE</td>
<td>Barracks Renovation, Natick Soldier System Center, MA</td>
<td>Set-Aside TBD</td>
<td>$1-5M</td>
</tr>
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Mission: Provide reimbursable technical assistance to federal agencies and state and local governments. All NAD districts support interagency customers within their civil works AOR.

Program Amount:
- Interagency FY12: $272.3 M
- Interagency FY13: $186.3 M
- Interagency FY14: $196 M

Major Customers:
- EPA
- Veterans Affairs
- DHS – Customs, Border Patrol
- Arlington National Cemetery
- Intelligence Community
- NASA

Mission: Provide reimbursable technical assistance to U.S. international organizations, and foreign governments. Europe District is the NAD-Forward program manager.

Program Amount:
- International FY12: $525.1 M
- International FY13: $742.3 M
- International FY14: $252 M

Major Customers:
- AFRICOM/USARAF
- EUCOM/USAREUR
- Missile Defense Agency
- Foreign Military Sales – Israel
- Millennium Challenge Corp

Mission: Plan, design and execute projects to remediate hazardous, toxic, munitions, and radiological waste sites in support of military, civil, international and interagency customers.

Program Amount:
- Environmental FY12: $336.3 M
- Environmental FY13: $302.5 M
- Environmental FY14: $387.5 M

Major Customers/Programs:
- Superfund (EPA)
- Formerly Used Defense Sites
- Formerly Utilized Sites Remedial Action Program
- Military Munitions Response
- Environmental Quality

USACE’s most diverse, most challenging IIES program
<table>
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<th>District</th>
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<tbody>
<tr>
<td>NAP</td>
<td>USFWS Ecosystem Restoration</td>
<td>TBD</td>
<td>&gt;$10M</td>
</tr>
<tr>
<td>NAE</td>
<td>Environmental Restoration, Bird Island, Marion, MA</td>
<td>Set Aside</td>
<td>$1-5M</td>
</tr>
<tr>
<td>NAN</td>
<td>Biological, Environmental, Cultural Resources (BECR) Planning Services</td>
<td>SDVOSB MATOC</td>
<td>$5-10M</td>
</tr>
<tr>
<td>NAB</td>
<td>Fort Drum Expanded Remediation Implementation</td>
<td>SBSA</td>
<td>$5-10M</td>
</tr>
<tr>
<td>NAU</td>
<td>Remediation &amp; Compliance Mitigation Services Contract</td>
<td>NA</td>
<td>TBD</td>
</tr>
<tr>
<td>NAO</td>
<td>Arlington Storm Drain MATOC</td>
<td>SDVOSB MATOC</td>
<td>&gt;$10M</td>
</tr>
</tbody>
</table>
Support to Civil Authorities
Operate USACE reservoir and dam / lock operations and provide emergency technical and direct assistance in response to floods and coastal storms in accordance with Public Law 84-99.

Capabilities
• Disaster Preparation
• Emergency Operations
• Rehabilitation of damaged USACE flood and coastal damage reduction projects

Civil Response Operations
• 2001: Sept. 11th
• 2011: Hurricanes Irene/Lee
• 2012: Hurricane Sandy
• Annual Regional Hurricane exercise

Support to DHS/FEMA
When assigned by FEMA, provide support through ESF#3 (Public Works and Engineering). Managed at NAD, executed by Districts.

Support to the Warfighter
Provide agile, responsive technical engineering and contract construction support capabilities to Combatant Commands and their Army components worldwide during contingencies, exercises and peacetime engagements.

Capabilities
• 553rd FEST-A (NAN)
• 71st FEST-A (NAB)
• Legacy FEST-A (NAU)
• 747th SCCT (NAB)
• SCCT (NAU)
• BDTs (NAE and NAB)
• CREST (NAU)
• Reach back to CONUS-based technical engineering centers and laboratories

Military Response Operations
• CENTCOM
• EUCOM
• SOCOM
• AFRICOM

FEST-A Deployment (past 3 years)
• 553rd FEST-A (Afg, Guyana, Afg)
• 71st FEST-A (Afg, Jordan)
• Legacy FEST (Jordan, Liberia)

Phases of Emergency Operations
Planned, Response, Recovery

PL 84-99: USACE civil response authority
Stafford: FEMA directly tasks USACE

Experienced team, excellent relationships, with the best emergency responders in the Nation
FOCUS AREA: Hurricane Sandy Recovery

Public Law 113-2: $4.2B for 153 NAD Projects from Maine to Virginia

**Repairs previously constructed Corps storm damage reduction projects**
- 25 projects
- $482 Million
- All projects are 100% federally funded
- Complete in 2014

**Repairs previously constructed Corps navigation, erosion control projects**
- 85 projects
- $353 Million
- 100% federally funded (or as stated in agreement)
- Complete in 2016

**Constructs previously authorized Corps storm damage reduction projects**
- 17 projects
- $2.39 Billion
- Some 100% federally funded, others cost-shared
- Complete in 2021

**Completes ongoing flood and storm damage reduction studies**
- 18 projects
- $27 Million
- All studies are 100% federally funded
- Complete in 2017

**Allows for planning, design, construction of small, authorized projects**
- 8 projects
- $28.2 Million
- Normal cost-sharing provisions apply to these projects
- Complete 2018

**Project challenges:** Environmental Compliance, Real Estate Acquisition, Project Partnership Agreements

**North Atlantic Coast Comprehensive Study**
To reduce risk to vulnerable coastal populations by providing risk-reduction strategies, tools, and analyses that focus on nature-based infrastructure and account for sea-level rise

- 1 study, dozens of partners
- $19 Million
- 100% federally funded
- Complete in January 2015

**Mission:** To reduce the vulnerability of the region, be accountable to taxpayer, and remain transparent
Includes $3.7B for Sandy in FY13-17

Workload is balanced with the workforce for the foreseeable future
Tips Doing Business with NAD
(From our Regional Contracting Chief)

- Learn how to maneuver around FedBizOpps
- Keep your information in SAM Current
- Respond to Sources Sought
- Know what your Customer (District) Does
- Go to Regional Small Business Conferences
- Make sure the Small Business Deputy has your Capabilities Information
Conference Tips with NAD

- Find out what outreach and training events our Small Business Program Managers will be at throughout the coming year.
- Many of our key stakeholders will be waiting to talk with you at our booth.
- We also have more detailed information about contract opportunities at the booth.
- Solicitation Website:  [www.FBO.gov](http://www.FBO.gov)
- Division Website:  [www.nad.usace.army.mil](http://www.nad.usace.army.mil)
COME VISIT US AT BOOTH 826!

Building Strong ... Bridging the Atlantic

For our Economy
For our Environment
For our Defense