Welcome to USACE: Mississippi Valley Division and Great Lakes & Ohio River Division Briefings

**Moderator:** Col. Timothy Sanford, P.E., F.SAME, USA (Ret.), Weston Solutions Inc.

**Speakers:**
- Maj. Gen. Michael C. “Mike” Wehr, P.E., USA, Commander, Mississippi Valley Division, USACE
- Brig. Gen. Richard G. Kaiser, USA, Commander, Great Lakes & Ohio River Division, USACE.
SAME Small Business Conference

Major General Mike Wehr
Commander, Mississippi Valley Division
President, Mississippi River Commission

Vicksburg, Mississippi
November 5, 2015
BOOTH #841
Mississippi Valley Division Footprint
Mississippi Valley Division
Civil Works Mission Areas

- Navigation
- Flood Risk Reduction
- Hurricane & Storm Damage Risk Reduction
- Environmental Stewardship
- Emergency Operations
- Regulatory
- Hydropower
- Recreation
- Support for Others
MVD’s FY15 Civil Works Program Budget by Mission

- Navigation - $398 million
- Flood Risk Reduction - $223 million
- Environmental - $14 million
- Ecosystem Restoration - $50 million
- Emergency Operations - $4 million
- Hydropower - $11 million
- Recreation - $43 million
## MVD’s FY16 Civil Works Program Budget by Mission

- **Navigation** - $429 million (+$31 million)
- **Flood Risk Reduction** - $207 million (-$16 million)
- **Environmental** - $15 million (+1 million)
- **Ecosystem Restoration** - $35 million (-$15 million)
- **Emergency Operations** - $4 million (no change)
- **Hydropower** - $16 million (+$5 million)
- **Recreation** - $45 million (+$2 million)
Support for Others

- Allows the Corps to provide reimbursable technical services to other federal agencies as well as to states, local municipalities, international governments and Native American Tribes.

- The program provides services to federal, state and local agencies that do not have the technical engineering expertise.
Mississippi Valley Division Funding Trends

$ BILLIONS

FISCAL YEAR


President’s Budget
Allocations Above Budget
Supplementals

As of 26 August 2015
Key Small Business Contacts

Assistant Director, Office of Small Business Programs
Marlan Snodgrass
Marlan.A.Snodgrass@usace.army.mil

District Small Business Specialists

Gwen Davis - St. Paul
651-290-5409
Gwendolyn.K. Davis
@usace.army.mil

John Dengler – Rock Island
309-794-5205
John.E.Dengler
@usace.army.mil

Glenn Chatman – St. Louis
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Glenn.L. Chatman
@usace.army.mil

Karen Brady - Memphis
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Karen.J.Brady
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Demetric Erwin - Vicksburg
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Demetric.Erwin
@usace.army.mil

Michael Bloom – New Orleans
504-862-2627
Michael.H.Bloom
@usace.army.mil
Mississippi Valley Division Leadership Team

Maj. Gen. Mike Wehr
MVD Commander

Col. Mike Derosier
MVD Deputy Commander

Col. Dan Koprowski
St. Paul District Commander

Col. Craig Baumgartner
Rock Island District Commander

Col. Anthony Mitchell
St. Louis District Commander

Col. Jeff Anderson
Memphis District Commander

Col. John Cross
Vicksburg District Commander

Col. Rick Hansen
New Orleans District Commander
## FY16 Opportunities - New Orleans

<table>
<thead>
<tr>
<th>Project Code</th>
<th>Description</th>
<th>Quarter</th>
<th>Budget Range</th>
<th>Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>LPV-ARM-05</td>
<td>LPV System Armoring (LPV-109.02a)</td>
<td>4th QTR</td>
<td>$5M-$10M</td>
<td>Small</td>
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<tr>
<td>LPV-ARM-06</td>
<td>LPV System Armoring (St. Charles Parish) 4.2a, 4.2b</td>
<td>4th QTR</td>
<td>$1M-5M</td>
<td>Small</td>
</tr>
<tr>
<td>LPV-ARM-08</td>
<td>LPV System Armoring (East Jeff 01) 00.2, 1.1</td>
<td>4th QTR</td>
<td>$5M-$10M</td>
<td>Small</td>
</tr>
<tr>
<td>WBV-ARM-03</td>
<td>WBV System Armoring (WBV-MRL-1.2b)</td>
<td>2nd QTR</td>
<td>$1M-5M</td>
<td>Small</td>
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<tr>
<td>WBV-ARM-05</td>
<td>WBV System Armoring (Eastern Tie In) WBV-09a, 12</td>
<td>4th QTR</td>
<td>$5M-$10M</td>
<td>Small</td>
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<tr>
<td>WBV-ARM-06</td>
<td>WBV MRL – 01 / WBV/MRL-6.1</td>
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<td>$5M-$10M</td>
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<tr>
<td>WBV-ARM-07</td>
<td>WBV System Armoring (Westwego to Harvey 01) 14b.2 &amp; 14c.2</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>Small</td>
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<tr>
<td>WBV-ARM-08</td>
<td>WBV System Armoring (Western Tie In) - 71 &amp; 72</td>
<td>1st QTR</td>
<td>$5M-$10M</td>
<td>Small</td>
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<tr>
<td>WBV-EVM-03</td>
<td>St. Charles - Environmental Mitigation</td>
<td>3rd QTR</td>
<td>$1M-5M</td>
<td>Small</td>
</tr>
<tr>
<td>Contracting</td>
<td>Small Business</td>
<td>Programs &amp; Projects</td>
<td>New Orleans Commander</td>
<td></td>
</tr>
<tr>
<td>--------------</td>
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<td>------------------------</td>
<td></td>
</tr>
<tr>
<td>Tim Black</td>
<td>Michael Bloom</td>
<td>Mark Wingate</td>
<td>COL Richard Hansen</td>
<td></td>
</tr>
</tbody>
</table>

# FY16 Opportunities - New Orleans

<table>
<thead>
<tr>
<th>Contract</th>
<th>Description</th>
<th>Quarter</th>
<th>Range</th>
<th>Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>LPV-EVM-09</td>
<td>Bayou Sauvage - Flood Side Brackish Marsh</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>LPV-EVM-10</td>
<td>Turtle Bayou Intermediate Marsh</td>
<td>4th QTR</td>
<td>$5M-$10M</td>
<td>Unrestricted</td>
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<tr>
<td>WBV-EVM-05</td>
<td>General Impacts Flood Side Fresh Marsh Jean Lafitte</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>WBV-EVM-06</td>
<td>Park/404(c) Impacts Fresh Marsh Jean Lafitte</td>
<td>4th QTR</td>
<td>$1M-$5M</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>LPV-149B</td>
<td>Caernarvon Sector Gate Repainting</td>
<td>1st QTR</td>
<td>$500K-$1M</td>
<td>8(a)</td>
</tr>
<tr>
<td>LPV-WM-01</td>
<td>Water Monitoring</td>
<td>3rd QTR</td>
<td>$1M-$5M</td>
<td>8(a)</td>
</tr>
<tr>
<td>NOV-NF-W-04a.1</td>
<td>Oakville to LaReussite T-Wall</td>
<td>4th QTR</td>
<td>$1M-$5M</td>
<td>8(a)</td>
</tr>
<tr>
<td>SELA-28.1</td>
<td>Green Space Restoration SELA-18 – Dwyer Road PS Intake Culvert</td>
<td>1st QTR</td>
<td>$500K-$1M</td>
<td>8(a)</td>
</tr>
</tbody>
</table>
# FY16 Opportunities - New Orleans

**Commander**  
New Orleans  
COL Richard Hansen

**Programs & Projects**  
Mark Wingate

**Contracting**  
Tim Black

**Small Business**  
Michael Bloom

<table>
<thead>
<tr>
<th>Project Code</th>
<th>Description</th>
<th>Quarter</th>
<th>Budget</th>
<th>Zone</th>
</tr>
</thead>
<tbody>
<tr>
<td>LPV-EVM-11</td>
<td>Zydeco Ridge - BLH-Wet</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>HUBZone</td>
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<tr>
<td>NOV-NF-W-06a.3</td>
<td>West Point a la Hache to St. Jude Levee</td>
<td>2nd QTR</td>
<td>$10M-$25M</td>
<td>HUBZone</td>
</tr>
<tr>
<td>NOV-NF-W-06b.3</td>
<td>W. Pt a la Hache Siphons, Pump Station, and T-Walls Floodwall</td>
<td>3rd QTR</td>
<td>$10M-$25M</td>
<td>HUBZone</td>
</tr>
<tr>
<td>WBV-EVM-07</td>
<td>Park/404(c) Impacts BLH-Wet Jean Lafitte</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>HUBZone</td>
</tr>
<tr>
<td>WBV-EVM-08</td>
<td>Park/404(c) Impacts Swamp-Wet Jean Lafitte</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>HUBZone</td>
</tr>
<tr>
<td>NOV-NF-W-06b.1</td>
<td>T-Wall South of Myrtle Grove</td>
<td>4th QTR</td>
<td>$10M-$25M</td>
<td>SD Vet</td>
</tr>
<tr>
<td>NOV-NF-W-06b.2</td>
<td>Point Celeste PS Fronting Protection</td>
<td>4th QTR</td>
<td>$5M-$10M</td>
<td>SD Vet</td>
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</table>
## FY16 Opportunities - Vicksburg

<table>
<thead>
<tr>
<th>Description</th>
<th>Quarter</th>
<th>Value Range</th>
<th>Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operation and Maintenance of the Arkansas Lakes Flood Control Projects at DeGray Lake, Lake Ouachita and Lake Greeson located in the state of Arkansas managed by the U.S. Army Corps of Engineers, Vicksburg District</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; QTR</td>
<td>$20M - $40M</td>
<td>Small business set aside</td>
</tr>
<tr>
<td>Channel improvement: stone bank paving</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; QTR</td>
<td>$1M - $5M</td>
<td>HUBZone</td>
</tr>
<tr>
<td>Mississippi Delta Headwater Project: Riser pipe grade control structure – RP-10-03</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR</td>
<td>$1M - $5M</td>
<td>8(a) Competitive</td>
</tr>
</tbody>
</table>
## FY16 Opportunities - Memphis

<table>
<thead>
<tr>
<th>A-E Services – Surveying &amp; Mapping</th>
<th>1&lt;sup&gt;st&lt;/sup&gt; QTR</th>
<th>$1M - $5M</th>
<th>Small Business</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lease of Dustpan Dredge</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; QTR</td>
<td>$5M - $10M</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>Bayou Meto Canal 1000, Phase 3</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; QTR</td>
<td>$20M - $40M</td>
<td>Small Business</td>
</tr>
<tr>
<td>Lease of Cutterhead Dredge</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; QTR</td>
<td>$20M - $40M</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>River Repairs/Upper Bank Paving</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; QTR</td>
<td>$10M - $20M</td>
<td>Small Business</td>
</tr>
<tr>
<td>Relief Wells, Concord, MO</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; QTR</td>
<td>$500K - $1M</td>
<td>Sole Source 8(a)</td>
</tr>
</tbody>
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**FY16 Opportunities – St. Louis**

<table>
<thead>
<tr>
<th>Description</th>
<th>Quarter</th>
<th>Budget</th>
<th>Contract Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upper River MRM 300-195 (O&amp;M) Dike &amp; Revetment for maintenance of existing river training structures and revetments</td>
<td>4th QTR</td>
<td>$1M - $5M</td>
<td>Small Business set aside</td>
</tr>
<tr>
<td>Upper River MRM 195-98.6 (O&amp;M) Dike &amp; Revetment for maintenance of existing river training structures and revetments</td>
<td>4th QTR</td>
<td>$1M - $5M</td>
<td>Full &amp; Open</td>
</tr>
<tr>
<td>Curation - Providing multidisciplinary cultural resource related projects undertaken by USACE, MCS, CMAC, St. Louis District</td>
<td>4th QTR</td>
<td>$1M - $5M</td>
<td>8(a) set aside</td>
</tr>
<tr>
<td>FUSRAP - Iowa Army Ammunitions Plant</td>
<td>4th QTR</td>
<td>$5M - $10M</td>
<td>Small Business set aside</td>
</tr>
<tr>
<td>UMRR Clarence Cannon Exterior Berm Setback - Exterior berm setback (levee type earthwork and excavation)</td>
<td>TBD</td>
<td>$250K - $500K</td>
<td>Small Business set aside</td>
</tr>
</tbody>
</table>
## FY16 Opportunities - Rock Island

<table>
<thead>
<tr>
<th>Description</th>
<th>Quarter</th>
<th>Value</th>
<th>Contract Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>ILWW Dredging IDIQ</td>
<td>2nd</td>
<td>$1M-$5M</td>
<td>Competitive 8(a) Set-Aside</td>
</tr>
<tr>
<td>LD 15/16 Bulkhead Recesses</td>
<td>2nd</td>
<td>$1M-$5M</td>
<td>Sources Sought</td>
</tr>
<tr>
<td>L/D 21 Guidewall Foundation</td>
<td>3rd</td>
<td>$1M-$5M</td>
<td>Sources Sought</td>
</tr>
<tr>
<td>UMRR (EMP) Pool 12 Stage III Stone &amp; Tippy Lakes</td>
<td>3rd</td>
<td>$1M-$5M</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>L/D 18 Concrete Repairs</td>
<td>3rd</td>
<td>$1M-$5M</td>
<td>Sources Sought</td>
</tr>
<tr>
<td>Brandon Road/Joliet Wall Repair</td>
<td>3rd</td>
<td>$1M-$5M</td>
<td>Sources Sought</td>
</tr>
<tr>
<td>UMRR (EMP) Huron Island</td>
<td>3rd</td>
<td>$1M-$5M</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Marseilles Upper Miter Gates</td>
<td>4th</td>
<td>$1M-$5M</td>
<td>Small Business Set-Aside</td>
</tr>
<tr>
<td>Starved Rock Miter Gates &amp; Guidewall Repair</td>
<td>4th</td>
<td>$1M-$5M</td>
<td>Sources Sought</td>
</tr>
<tr>
<td>Saylorville Big Creek Barrier Dam Supplemental Pump Station</td>
<td>4th</td>
<td>$5M-$10M</td>
<td>Sources Sought</td>
</tr>
</tbody>
</table>
## FY16 Opportunities – St. Paul

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Quarter</th>
<th>Budget Range</th>
<th>Business Set Aside</th>
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</thead>
<tbody>
<tr>
<td>Montevideo Cultural Mitigation</td>
<td>2(^{nd}) QTR</td>
<td>Under $500K</td>
<td>Small Business set aside</td>
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<tr>
<td>L&amp;D 5 Embankment Repair</td>
<td>3(^{rd}) QTR</td>
<td>Under $500K</td>
<td>Small Business set aside</td>
</tr>
<tr>
<td>Marsh Lake Eco-Restoration</td>
<td>4(^{th}) QTR</td>
<td>$1M - $5M</td>
<td>Small Business set aside</td>
</tr>
<tr>
<td>Lost Island Dredging/Unloading</td>
<td>4(^{th}) QTR</td>
<td>$5M - $10M</td>
<td>Sources Sought</td>
</tr>
</tbody>
</table>

Commander, St. Paul
COL Dan Koprowski

Programs & Projects
Judy DesHarnais

Contracting
Kevin Henricks

Small Business
Gwen Davis
Doing Business with MVD

- Approximately 60% of contracted dollars went to small businesses Fiscal Year (FY15). The Mississippi Valley Division awarded over $550 million to small businesses.

- More than 50% of contract actions are less than $150,000 (i.e., MVD’s work is a market where small businesses can be very competitive.)

- We are seeking companies in the following socio-economic categories:
  - Small-Disadvantaged Businesses
  - Woman-Owned Small Businesses
  - Service-Disabled, Veteran-Owned Small Businesses
  - HUBZone for Northern Districts

For more details, come by Booth #841
Success Stories

First time in history of Memphis District a small business was awarded the requirement for the Lease of One Cutterhead Hydraulic Pipeline Dredge, fully operated with attendant plant for dredging of the Mississippi and harbors between Hickman KY and Phillips County, AR. HOW: In 2014 USACE revised a section of the specs to state “The dredge shall be not less than 24 inch nominal diameter discharge. Contractors were allowed to bid a dredge with a 24 inch, 27 inch or 29 inch discharge pump. Using the HubZone Preference, and this change in specifications, Inland Dredging Company’s “Integrity” bid was in conformance to the specifications. Inland Dredging’s bid was the winner and the award was $6.5M.

APC Construction: Keith Porta started APC Construction in 2006 with his pickup truck and a $350 job painting baseboards. Keith’s first USACE contract was $144K All Weather Access Road Repair. Since that first contract APC has grown significantly in annual revenues and capacity. This year’s revenue is projected at roughly $10M and APC’s most recent USACE contract is for the New Orleans to Venice West Bank Hurricane Protection Project valued at more than $3.5M.
Key Contracting Contacts

Chiefs of Contracting

- Kevin Henricks
  St. Paul

- Priscilla Sweeney
  Memphis

- Sally Duncan
  Rock Island

- Lynniese Cosey-Mayfield
  Vicksburg

- Brenda Wynne-George
  St. Louis

- Tim Black
  New Orleans

Principal Assistant
Responsible for Contracting
Laura Eichhorn

Regional Chief of Contracting
Wendell Norman
Come Visit our Booth #841!

ANY QUESTIONS?

Many of our key stakeholders will be waiting to talk with you at our booth #841.

We have more detailed information about our opportunities at the booth.


Office of SMALL BUSINESS Programs

Doing BIG things through SMALL BUSINESS

ST. PAUL ★ ROCK ISLAND ★ ST. LOUIS ★ MEMPHIS ★ VICKSBURG ★ NEW ORLEANS
Connect With Us!

Website: www.mvd.usace.army.mil

Facebook: www.facebook.com/CEMVD

Twitter: mobile.twitter.com/MVD_USACE

Flickr: www.flickr.com/usacemvd

DVIDS: www.dividshub.net/unit/USACE-MVD

BOOTH #841
Great Lakes & Ohio River Division

District Commanders

Buffalo
LTC Karl Jansen

Chicago
COL Christopher Drew

Detroit
LTC Michael Sellers

Huntington
COL Philip Secrist

Louisville
COL Chris Beck

Nashville
LTC Steve Murphy

Pittsburgh
COL Bernard R. Lindstrom
## Small Business Proven Partnership

**Total US Business FY15 Actions Dollars**

<table>
<thead>
<tr>
<th>Total US Business</th>
<th>FY15</th>
<th>Actions</th>
<th>Dollars</th>
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<tbody>
<tr>
<td>US Business</td>
<td></td>
<td>6,006</td>
<td>$1,107,258,309</td>
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**Socio-Economic Category**

<table>
<thead>
<tr>
<th>Socio-Economic Category</th>
<th>Actions</th>
<th>% Actions</th>
<th>Dollars</th>
<th>% Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>4,305</td>
<td>71.68%</td>
<td>$432,319,064</td>
<td>45%</td>
</tr>
<tr>
<td>SDB</td>
<td>1,458</td>
<td>24.28%</td>
<td>$167,003,507</td>
<td>17%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned SB</td>
<td>500</td>
<td>8.33%</td>
<td>$48,933,321</td>
<td>4.5%</td>
</tr>
<tr>
<td>Woman Owned SB</td>
<td>1,093</td>
<td>18.20%</td>
<td>$74,915,759</td>
<td>8%</td>
</tr>
<tr>
<td>HubZone SB</td>
<td>581</td>
<td>9.67%</td>
<td>$61,408,098</td>
<td>5%</td>
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</table>
Continuing Partnership

Huntington SB Outreach Program / Huntington District
42 SB Firms / 17 States / 22 Corps Employees / Day Long Outreach

AE Design Services IDIQ / Huntington District
Service-Disabled Vet-Owned firms / 2015 winner "Indiana Companies to Watch"

Service Disabled Veteran Owned Small Business / Detroit District
LRE and SBA Detroit Partnership / SBA Set aside $2M
Sault Saint Marie, MI Water Line Replacement

Army Reserve Center Ft. Story/ Louisville District
Small Business Award $12.5M

Service Disabled Veteran Owned Small Business / Nashville District
Uranium Processing Facility (UPF) Buildings
10 year or more project / DOE project estimated at $6.5 Billion Dollars

McCook Distribution Tunnel Repair / Chicago District
Small Business Award $6.9M

Ecosystem Restoration Program / Chicago District
Small Business Award $7.3M

Montgomery Gate Fabrication / Pittsburgh District
Small Business Award, $3.8M

FY 15 Success Stories
LRD’s FY15 Civil Works
Program Budget by Mission

- Navigation - $ 472.2 million
- Flood Risk Reduction - $ 301.1 million
- Environmental Stewardship - $ 9.0 million
- Ecosystem Restoration - $ 29.5 million
- Emergency Operations - $ 3.8 million
- Hydropower/Joint - $ 50.7 million
- Recreation - $ 33.9 million
- Water Supply - $ 1.2 million
LRD’s FY16 Civil Works Program Budget by Mission

- Navigation - $ 543.4 million (+ $71.2 million)
- Flood Risk Reduction - $ 218.8 million (- $82.3 million)
- Env Stewardship - $ 9.9 million (+ $0.9 million)
- Ecosystem Restoration - $ 28.5 million (- $1.0 million)
- Emergency Operations - $ 4.4 million (+ 0.6 million)
- Hydropower/Joint - $ 45.2 million (- $5.5 million)
- Recreation - $ 32.4 million (-1.5 million)
- Water Supply - $ 0.9 million (- 0.3 million)
Top 5 Tips
Doing Business with LRD

- Read solicitation packages carefully and understand the requirements, terms and conditions
- Refer to the solicitation regarding the submission of questions and/or contact the POC listed
- Register with the System of Award Management
- Provide your best price/proposal the first time
- Be aware of the requirements of the USACE Safety Manual, EM 385-1-1 and be able to provide an acceptable accident prevention plan upon award

Call Joe Hastings if assistance is needed to contact your SB Specialist
LRD Outreach Events

**Regional**
SAME Industry Day
Cincinnati, OH  03 Dec 15
Joe.Hastings@usace.army.mil

**Louisville District** –
Kentuckiana SAME Post SB Workshop & Federal Forum
Louisville, KY 26-27 Jan 16
Crystal.M.May@usace.army.mil or
Jacqueline.R.Gee@usace.army.mil
(http://posts.same.org/Kentuckiana/)

**Nashville District** –
SB Forum—Back to Business,
Nashville, TN, 16 Mar 16
Roy.Rossignol@usace.army.mil
(http://www.lrn.usace.army.mil)

**Pittsburgh District** –
Dynamic Networking (DYNET) for SB, South,
Fairmont, WV, 2 Apr 16
Sherrie.Plonski@usace.army.mil
(http://www.dynetworking.com)

**Huntington District** –
SB Conference,
Huntington, WV, 10-11 May 16
Eileen Hodge @ (304) 399-5632
(http://www.lrh.usace.army.mil)

**Buffalo District** –
DYNET for SB, North, Erie, PA, 17 Jun 16
Sherrie.Plonski@usace.army.mil
(http://www.dynetworking.com)

All Outreach Efforts Are Pending Conference Approval.

Regional
2015 National Veteran Small Business Engagement / 17-19 Nov 15 Pittsburgh, PA
www.nvsbe.com / Joe.Hastings@usace.army.mil

>>> Add’l Info provided in handouts at LRD Table <<<<<
Visit our Booth #243!

- Our senior leaders will be available to talk with you
- Appointments and schedules are available
- Obtain detailed information about our opportunities
- Important websites:
  - System for Award Management: https://www.sam.gov
  - Solicitation Website: https://www.fbo.gov/
  - Division Website: http://www.lrd.usace.army.mil/
Great Lakes and Ohio River Division

Small Business Program Contacts

HQ, LRD
Assistant Director

Joe Hastings
(313) 226-6780

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Huntington

Eileen Hodges
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Jacque Gee
(502) 315-6111

Louisville

Crystal May
(502) 315-6206

Nashville

Roy Rossignol
(615) 736-7569
BACKUP CW Program Slides
LRD 5-yr Average President’s Budget
$931.8M

By Business Line
- Flood Risk Management: 40%
- Navigation: 46%
- Recreational Projects: 4%
- Environmental Stewardship: 1%
- Water Supply: 0%
- Other: 3%

By Appropriation
- Construction: 49%
- Operation Maintenance: 47%
- Other: 4%
## LRD CIVIL WORKS PROGRAM
### COMPARISON FY 2010 – FY 2015
($ MILLIONS)

<table>
<thead>
<tr>
<th>Appropriation</th>
<th>FY 10 PRES BUD</th>
<th>FY 10 APPN.</th>
<th>FY 11 PRES BUD</th>
<th>FY 11 WORK PLAN</th>
<th>FY 12 PRES BUD</th>
<th>FY 12 APPN.</th>
<th>FY 13 PRES BUD</th>
<th>FY 13 CR</th>
<th>FY 14 PRES BUD</th>
<th>FY 14 APPN / Work Plan</th>
<th>FY 15 PRES BUD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investigations</td>
<td>1.8</td>
<td>11.0</td>
<td>2.4</td>
<td>8.6</td>
<td>5.1</td>
<td>8.8</td>
<td>5.0</td>
<td>7.5</td>
<td>3.1</td>
<td>5.4</td>
<td>2.3</td>
</tr>
<tr>
<td>Construction</td>
<td>482.5</td>
<td>486.8</td>
<td>516.5</td>
<td>404.3</td>
<td>481.7</td>
<td>478.2</td>
<td>430.6</td>
<td>471.7</td>
<td>355.0</td>
<td>444.1</td>
<td>402.8</td>
</tr>
<tr>
<td>O&amp;M</td>
<td>457.6</td>
<td>443.1</td>
<td>437.7</td>
<td>447.2</td>
<td>437.1</td>
<td>469.9</td>
<td>430.6</td>
<td>431.7</td>
<td>456.4</td>
<td>497.3</td>
<td>474.8</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>941.9</strong></td>
<td><strong>940.9</strong></td>
<td><strong>956.6</strong></td>
<td><strong>860.1</strong></td>
<td><strong>923.9</strong></td>
<td><strong>956.9</strong></td>
<td><strong>866.2</strong></td>
<td><strong>910.9</strong></td>
<td><strong>811.4</strong></td>
<td><strong>946.8</strong></td>
<td><strong>879.9</strong></td>
</tr>
</tbody>
</table>

- Total PRES BUD: $900M average over past 6 years
- Flat to declining trends across all appropriations
- Does not include Emergency Supplemental funds
- Year-long CR in FY13
- No Congressional Earmarks

**Legend:**
- I – Investigations
- C – Construction
- IWTF – Inland Waterway Trust Fund
- O&M – Operations & Maintenance
- PRES BUD – President’s Budget
- APPN – Congressional Appropriation
- HoR – House of Representatives
- SEN – Senate
## LRD FY 2016 Total Budget Submission by BL and Account
(Capability Program - Increments 1-9, without joint costs)

<table>
<thead>
<tr>
<th></th>
<th>C</th>
<th>FUSRAP</th>
<th>I</th>
<th>OM</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Flood Risk Management - FRM</td>
<td>$ 298,063,000</td>
<td>$ 9,791,000</td>
<td>$ 266,903,892</td>
<td>$ 574,757,892</td>
<td></td>
</tr>
<tr>
<td>Navigation - NAV</td>
<td>$ 324,675,000</td>
<td>$ 3,450,000</td>
<td>$ 731,991,000</td>
<td>$ 1,060,116,000</td>
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</tr>
<tr>
<td>Hydropower - HYD</td>
<td></td>
<td>$ 41,070,000</td>
<td>$ 41,070,000</td>
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<td></td>
</tr>
<tr>
<td>Recreation - REC</td>
<td></td>
<td>$ 86,944,000</td>
<td>$ 86,944,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Environmental Restoration - ENR</td>
<td>$ 102,420,475</td>
<td>$ 8,213,000</td>
<td></td>
<td>$ 110,633,475</td>
<td></td>
</tr>
<tr>
<td>Environmental FUSRAP - ENF</td>
<td></td>
<td>$ 104,350,000</td>
<td></td>
<td>$ 104,350,000</td>
<td></td>
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<tr>
<td>Environmental Stewardship - ENS</td>
<td></td>
<td></td>
<td>$ 23,035,000</td>
<td>$ 23,035,000</td>
<td></td>
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<tr>
<td>Water Supply - WTR</td>
<td>$ 62,265,000</td>
<td>$ 600,000</td>
<td>$ 1,467,000</td>
<td>$ 64,332,000</td>
<td></td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$ 787,423,475</strong></td>
<td><strong>$ 104,350,000</strong></td>
<td><strong>$ 22,054,000</strong></td>
<td><strong>$ 2,065,238,367</strong></td>
<td></td>
</tr>
</tbody>
</table>

**LRD FY15 Pres Budget $913.3M**

To date, Joint Costs are estimated to be $17.5M in the LRD ceiling program spread amongst all business lines in O&M.