USACE: Southwestern Division and Northwestern Division Briefings

**Moderator:** Michael B. Rogers, P.E., F.SAME, CB&I Federal Services

**Speakers:**
- Brig. Gen. David C. Hill, USA, Commander, Southwestern Division, USACE
- Col. Torrey A. DiCiro, P.E., PMP, Deputy Commander, Northwestern Division, USACE
Northwestern Division Boundaries and Commands

Civil Works

Missouri River Basin

Columbia River Basin

Puget Sound

NWD

Kansas City

Omaha

Portland

Seattle

Walla Walla

BG Scott Spellmon

COL Andrew Sexton

COL John Henderson

COL Jose Aguilar

COL John Buck

LTC Timothy Vail
Northwestern Division Command and Key Contacts

- **Director, Programs**: David Ponganis
- **Deputy Commander**: COL Torrey.A.DiCiro
- **Director, Regl Business**: Dr. James Hearn
- **Asst Director SB Programs**: Frank Gutierrez
- **Chief of Contracting**: Julie Anderson
Key Small Business Contacts

**Kansas City**
Arthur Saulsberry
(816) 389-3927
Arthur.E.Saulsberry@usace.army.mil

**Omaha**
Hubert Carter
(402) 995-2910
Hubert.J.Carter@usace.army.mil

**Portland**
Carol McIntyre
(503) 808-4602
Carol.a.McIntyre@usace.army.mil

**Seattle**
Jason Herrera
(206) 316-3990
Jason.G.Herrera@usace.army.mil

**Walla Walla**
Kay Baltz
(509) 527-7434
Kay.J.Baltz@usace.army.mil
Key Contracting Contacts

**Kansas City**
-Dave Walsh
(816) 389-3352
David.J.Walsh@usace.army.mil

**Omaha**
-John Jacobson
(402) 995-2047
John.A.Jacobson@usace.army.mil

**Portland**
-Tracy Wickham
(503) 808-4600
Tracy.L.Wickham@usace.army.mil

**Seattle**
-Dave Williams
(206) 764-3772
Roger.D.Williams@usace.army.mil

**Walla Walla**
-Ruthann Haider
(509) 527-7201
Ruthann.Haider@usace.army.mil
Northwestern Division
FY2015 Small Business Achievements

$1.59B US Business Dollars Obligated
7,403 Actions Generated
50.65% or $808,698,016 was awarded to Small Businesses

<table>
<thead>
<tr>
<th></th>
<th>Actions</th>
<th>% of Actions</th>
<th>Obligated Dollars</th>
<th>% of Dollars</th>
<th>FY15 USACE SB Goals</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>4,913</td>
<td>66.36%</td>
<td>$808,698,016</td>
<td>50.65%</td>
<td>41.50%</td>
<td>9.15%</td>
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<tr>
<td>Small Disadvantaged</td>
<td>1,733</td>
<td>23.41%</td>
<td>$371,634,579</td>
<td>23.28%</td>
<td>19.00%</td>
<td>4.28%</td>
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<tr>
<td>SDVOSB</td>
<td>597</td>
<td>8.06%</td>
<td>$139,058,713</td>
<td>8.71%</td>
<td>4.50%</td>
<td>4.21%</td>
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<tr>
<td>WOSB</td>
<td>1,011</td>
<td>13.66%</td>
<td>$82,063,681</td>
<td>5.14%</td>
<td>7.00%</td>
<td>-1.86%</td>
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<tr>
<td>HUBZone</td>
<td>541</td>
<td>7.31%</td>
<td>$137,572,430</td>
<td>8.62%</td>
<td>9.00%</td>
<td>-0.38%</td>
</tr>
</tbody>
</table>

Legend:
- Statutory Goals: SB-23% SDB-5% WOSB-5% SDVOSB-3% HUBZone-3%
- USACE Assigned Goals
- <.80% of USACE Goal
- >.80% of USACE Goal
- Exceeds USACE Assigned SB Goal
Kansas City District (NWK)
FY 15 Obligations: $333.19K

<table>
<thead>
<tr>
<th>Missions</th>
<th>FY16 Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td>MILCON</td>
<td>Environmental Remediation Services (ERS) for EPA Region II and NWD Projects</td>
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<tr>
<td></td>
<td>AMCOM Wash Rack, Ft. Riley, KS.</td>
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<tr>
<td></td>
<td>Sanitary Sewer Flow Diversion, Ft. Riley, KS</td>
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<tr>
<td></td>
<td>Chariton &amp; Rathbun River @ Watershed, IA</td>
</tr>
<tr>
<td></td>
<td>North Topeka, KS. Levee Modification (to improve reliability and performance)</td>
</tr>
<tr>
<td>Navigation</td>
<td></td>
</tr>
<tr>
<td>Flood Risk Reduction</td>
<td></td>
</tr>
<tr>
<td>Environmental Stewardship</td>
<td></td>
</tr>
<tr>
<td>Emergency Operations</td>
<td></td>
</tr>
<tr>
<td>Regulatory</td>
<td></td>
</tr>
<tr>
<td>Recreation</td>
<td></td>
</tr>
<tr>
<td>Support for Others</td>
<td></td>
</tr>
</tbody>
</table>

District IDIQ Types – AE Construction (Brooks Act), AE Planning and Surveying, General Construction, Horizontal Construction, Construction Services (Non-Brooks Act), Environmental Services, Cultural Resources

Top 5 NAICS Codes for FY15: 236220, 562910, 237990, 237130, 237310

These projects are representative of upcoming acquisitions. For more projects and information, please visit our district websites and see us at Booth #242.
# Omaha District (NWO)
## FY 15 Obligations: $753.20K

### Missions
- MILCON
- Fuels
- Environmental /Remediation
- Navigation
- Flood Risk Reduction
- Emergency Operations
- Regulatory
- Recreation
- Support for Others

<table>
<thead>
<tr>
<th>FY16 Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description</td>
</tr>
<tr>
<td>Attack BN Hangar, Fort Carson, CO</td>
</tr>
<tr>
<td>Consolidated Dormitories, Cavalier AFB, ND</td>
</tr>
<tr>
<td>Weapons Storage &amp; Maintenance Facility, F.E. Warren AFB, WY</td>
</tr>
<tr>
<td>SOF Language Training Facility, Fort Carson, CO</td>
</tr>
<tr>
<td>Pikes Peak High Altitude Research Lab, Fort Detrick, CO</td>
</tr>
</tbody>
</table>

District IDIQ Types – Omaha District’s Stakeholders, WOSB, SDVOSB, HUBZones, 8(a) SB Set-Asides, greater than $10M, FY16

Top 5 NAICS Codes for FY15: 236220, 237990, 541310, 541330, 562910

These projects are representative of upcoming acquisitions. For more projects and information, please visit our district websites and see us at Booth #242.
Missions

- Hydropower - Water to Wire
- Navigation - Dredging
- Environmental Stewardship
- Flood Risk Reduction
- Emergency Operations
- Regulatory
- Recreation

FY16 Opportunities

<table>
<thead>
<tr>
<th>Description</th>
<th>Type</th>
<th>Acquisition Plan</th>
<th>Value</th>
<th>Release Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>John Day 500kV Disconnect Replacement, Oregon</td>
<td>Construction</td>
<td>Small Business</td>
<td>$5M - $10M</td>
<td>1Q2016</td>
</tr>
<tr>
<td>Bonneville Dam – Spillway Gate Repair &amp; Storage Pit Improvement, Oregon</td>
<td>Design-Build</td>
<td>Small Business</td>
<td>$1M - $5M</td>
<td>2Q2016</td>
</tr>
<tr>
<td>Bonneville Dam Columbia River Fish Mitigation – Lamprey Passage Structure</td>
<td>Construction</td>
<td>Small Business</td>
<td>$1M - $5M</td>
<td>3Q2016</td>
</tr>
<tr>
<td>Lower Columbia River, Washington Shores Environmental Restoration Oaks Bottom, Oregon</td>
<td>Construction</td>
<td>Comp 8(a)</td>
<td>$5M- $10M</td>
<td>4Q2016</td>
</tr>
</tbody>
</table>

District IDIQ Types –
Up to Two (2) MULTI-DISCIPLINE AE IDIQ Base + 4-Year, for Small Business, $20M Total Capacity, in 2Q2016

Top 5 NAICS Codes for FY15: 236220, 237990, 237310, 237130, 541620

These projects are representative of upcoming acquisitions. For more projects and information, please visit our district websites and see us at Booth #242.
Seattle District (NWS)
FY 15 Obligations: $248.50K

Missions
- Military and Civil Works
- Hydropower
- Environmental Stewardship
- Hiram Chittenden Locks
- Regulatory
- Recreation
- Support for Others

FY16 Opportunities

<table>
<thead>
<tr>
<th>Description</th>
<th>Type</th>
<th>Acquisition Plan</th>
<th>Value</th>
<th>Release Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>JBLM Fire Station</td>
<td>Construction</td>
<td>Comp 8(a)</td>
<td>$5M-$10M</td>
<td>1Q2016</td>
</tr>
<tr>
<td>Libby Dam Fire Suppression</td>
<td>Construction</td>
<td>Small Business</td>
<td>&lt;$1M</td>
<td>1Q2016</td>
</tr>
<tr>
<td>Chief Joseph Dam Intake Gate Repair Pit</td>
<td>Construction</td>
<td>Small Business</td>
<td>$1M-$5M</td>
<td>1/2Q2016</td>
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<tr>
<td>Chief Joseph Dam NRM Bldg</td>
<td>Construction</td>
<td>Small Business</td>
<td>&lt;$1M</td>
<td>2Q2016</td>
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<tr>
<td>Libby Dam Ventilation Upgrade</td>
<td>Construction</td>
<td>Small Business</td>
<td>&lt;$1M</td>
<td>2/3Q2016</td>
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</table>

District IDIQ Types –
AE Construction (Brooks Act), AE Planning and Surveying, General Construction, Horizontal Construction, Construction Services (Non-Brooks Act), Environmental Services, Cultural Resources

Top 5 NAICS Codes for FY15: 236220, 237990, 237310, 237130, 541620

These projects are representative of upcoming acquisitions. For more projects and information, please visit our district websites and see us at Booth #242.
### Walla Walla District (NWW)

**FY 15 Obligations:** $93.10K

<table>
<thead>
<tr>
<th>Missions</th>
<th>FY16 Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Description</strong></td>
</tr>
<tr>
<td></td>
<td>Little Goose Miter Gate Repair</td>
</tr>
<tr>
<td></td>
<td>Lower Granite Joint Fish Facility</td>
</tr>
<tr>
<td></td>
<td>Little Goose Adjustable Spillway Weir</td>
</tr>
<tr>
<td></td>
<td>McNary Dam Turbines</td>
</tr>
</tbody>
</table>

- **D-B Small Project MATOC ($45M/3-4 awards) – 2Q2016**
- **QAR Services MATOC ($15-25M/2-3 awards) – 3Q2016**
- **Asbestos/Lead Removal MATOC ($10M/2-3 awards) – 3Q2016**
- **Instrumentation SATOC ($10M), 3Q2016**
- **IDIQs: Cost Estimating ($140M/3-4 awards) – 4Q2016**

**Top 5 NAICS Codes for FY15:** 237990, 238220, 333611, 541330, 541712

These projects are representative of upcoming acquisitions. For more projects and information, please visit our district websites and see us at Booth #242.
NWD Military Construction

**ARMS**
- FORSCOM
- TRADOC
- AMC

**AIR FORCE (AFCEC)**
- AIR COMBAT COMMAND
- AIR MOBILITY COMMAND
- AF SPACE COMMAND
- US AIR FORCE ACADEMY

**DOD**
- DEFENSE LOGISTICS AGENCY
- DOD MEDICAL
- NAVY

FY13: $782 Million
FY14: $1.23 Billion
FY15: $826 Million
FY16: $500 Million
NWD Military Program

- Kansas City District Projects (FY16 and Prior FY)
  - McConnell AFB, KC-46A CONST, Composite Maint Shop Fac, B1129 (PRQE155121)
  - McConnell AFB: KC-46A DEICING PADS (PRQE165114)
  - Whiteman AFB, Consolidated Air Ops Fac (YWHG031002R1)

- Omaha District Projects (FY16 and Prior FY)
  - Air Force Academy, Front Gates Force Protection Enhancements (XQPZ094013)
  - Cavalier, Dormitory 8RM (EGYN083001)
  - FE Warren, Weapon Storage & Maintenance (GHLN153001)
  - Ft Carson, Aircraft Maintenance Hangar (77305)
  - Ft Carson, NICO Satellite, Infrastructure Support (86943)
  - Ft Carson, Rotary Wing Taxiway (085710)
  - Ft Carson, SOF Lang Sustainment Training Facility (047942)
  - Ft Carson, Wash Platform (086573)
NWD Military Program

- Omaha District Projects (FY16 and Prior FY)
  - Minot AFB, B-52 Squadron Operations/Aircraft Maintenance (QJVF092009)
  - Minot AFB, Construct Addition B1134 Missile Maintenance (QJVF143101)
  - Pikes Peak, High Altitude Research Lab (051639)
  - Various in CO, Command Wide Turf Irrigation Reduction (AFSP711300)
- Seattle District (FY16 and Prior FY)
  - JBLM, Battalion Complex (064456)
  - JBLM, Aviation Unit Complex, Ph 2C (078196)
  - JBLM, Decentralize Heating Plants, Division Area (081844)
  - Malmstrom AFB, Tactical Response Force Alert Facility (NZAS043002)
  - Yakima FC, Barracks YTC WAARNG (530041)
Environmental and Interagency & International Services (IIS)

- Defense Logistics Agency
- Bureau of Reclamation
- Department of the Army
- Department of Energy
- Department of State
- Environmental Protection Agency
- Federal Emergency Management Agency
- US Forest Service
- National Park Service
- National Institute of Standards and Technology
- Transportation Security Administration
- Customs and Border Protection
- Veterans Administration
- NORTHCOM: Domestic and International Support

FY 2013: $603 Million
FY 2014: $422 Million
FY 2015: $463 Million
FY 2016: $1,136 Million
NWD ENVR/IIS Highlights / Trends

- **Program:**
  - Slight decline in Military Environmental Remediation Programs
  - FUDS & FUSRAP Programs are expected to remain steady
  - USACE support to EPA Superfund, steady to increasing slightly
  - Environmental Quality Program for Army is growing, AF steady
  - Reductions / Consolidations in stakeholder programs

- **Design and Construction:**
  - VA Hospital at Aurora, CO
  - NIST Facility ADAL in Boulder, CO
  - Potential for future design/construction support to VA
FY16 Future Outreach Events
Contact Our District SB Program Managers for More Details

- January 29, 2016 - WA PTAC/City of Lakewood. Doing Business with Joint Base Lewis McChord (JBLM), McGavick Center, Lakewood, WA.
- Feb 18, 2016 – Metropolitan Contractor Improvement Partnership (MCIP) – Sub-Contractor Trade Show, Oregon Convention Center, Portland, OR
- March 10, 2016 - Alliance Northwest Conference, Puyallup, WA
FY16-17 Future Outreach Events
Contact Our District SB Program Managers for More Details

- March 24, 2016 – 27th Annual Idaho Small Business Symposium, Shoshone Bannock Event Center, Fort Hall, ID
- April, 2016 – NWK Industry Day, Kansas City, MO
- May, 2016 – NWO Industry Day, Omaha, NE
- May 5, 2016 – Oregon Association of Minority Entrepreneurs (OAME) Trade Show, Oregon Convention Center, Portland, OR
- October 21, 2016 – NWW Industry Day for FY17, Walla Walla, WA
Come and Visit with Our NWD Small Business Program Managers, Booth #242
Questions?
Southwestern Division
“Pacesetters”

2015 SAME Small Business Conference

BG David C. Hill
Commander

November 5, 2015
Southwestern Division Footprint
Southwestern Division
Leadership Team

Brig. Gen. David C. Hill
SWD Commander

Colonel Donovan D. Ollar, P.E.
SWD Deputy Commander

Mr. Robert E. Slockbower, SES
Director of Programs

Mr. Pete G. Perez, SES
Director of Regional Business

Colonel Calvin C. Hudson II
Ft Worth District Commander

Colonel Richard P. Pannell
Galveston District Commander

Colonel Courtney W. Paul
Little Rock District Commander

Colonel Richard A. Pratt
Tulsa District Commander
## FY 15 Small Business Achievements

<table>
<thead>
<tr>
<th>Category</th>
<th>SB Dollars Obligated</th>
<th>% Obligated w/ SBs</th>
<th>SB Goals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>$731,646,578</td>
<td>52.70%</td>
<td>41.5%</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>$529,676,418</td>
<td>38.15%</td>
<td>19%</td>
</tr>
<tr>
<td>Woman Owned</td>
<td>$147,928,230</td>
<td>10.65%</td>
<td>7%</td>
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<tr>
<td>Service Disabled Veteran Owned</td>
<td>$46,122,669</td>
<td>3.32%</td>
<td>4.5%</td>
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<tr>
<td>*Veteran Owned Small Business</td>
<td>$59,014,948</td>
<td>4.25%</td>
<td>N/A</td>
</tr>
<tr>
<td>HUBZone</td>
<td>$218,943,527</td>
<td>15.77%</td>
<td>11%</td>
</tr>
<tr>
<td>**HBCU/MI</td>
<td>$2,996</td>
<td>0.59%</td>
<td>2.5%</td>
</tr>
</tbody>
</table>

*No specific goal for Veteran Owned Small Business

**Aspiration goal. Rothe vs. DoD precludes us from setting aside educational dollars to HBCU/MI
FY 15 Small Business Success Stories

Ft. Worth District
• Increasing the SDVOSB industrial base for A&E work

Galveston District
• Brazos Island Harbor, Brownsville, Texas

Little Rock District
• Compound Building Reroof, Table Rock Lake, MO

Tulsa District
• Various Sustainment, Restoration, and Modernization Projects, Tinker AFB
Types of Work

Top 5 Areas of Work by Obligation

• Commercial & Institutional Building Construction 53%
• Other Heavy & Civil Engineering Construction 16%
• Engineering Services 5%
• Highway, Street, & Bridge Construction 5%
• Environmental Consulting Services 4%

Did You Know...

• SWD is the “One Door to the Corps” for the Department of Homeland Security, U.S. Customs and Border Protection

• SWD has consolidated their Civil Work, Military Planning and Environmental capabilities called the Regional Planning and Environmental Center (RPEC) under the Ft. Worth District

  • SWD has a Medical Support Team specialized in Sustainment, Renovation, and Modernization (SRM) and Initial Outfitting and Transition (IO&T) to support the Air Force, Army and Navy, worldwide under the Little Rock District
Future Spend By Programs

FY 16

Total: $1,924M

- MIL: $560M
- CW: $198M
- IIS: $2M
- ENV: $70M
- SB: $35M
- SDB: $198M
- WOSB: $2M
- SDVOSB: $35M
- HUBZone: $271M
- TBD: $271M

FY 17/18 Projections

- MILCON: Will gradually decrease over the long term
- SRM: Sustainment, Restoration, and Modernization work will remain steady
- IIS: International and Interagency Support will continue to increase for the Department of Homeland Security and the National Nuclear Security Administration
- Environmental: After FY 16, program will remain steady
- Civil Works: Declining workload into FY 17, however, anticipate an increase in FY 18
FY 16 MILCON Opportunities
Fort Worth District

1. Energy Efficient Lighting, Fort Bliss
   2nd Qtr, $1M-$5M

2. NICoE Satellite Infrastructure, Fort Bliss
   4th Qtr, FY16, $1M-$5M

3. Simulation Center, Fort Hood
   2nd Qtr, $25M-$50M

4. ATC Dormitory 5, JB San Antonio
   2nd Qtr, $50M-$100M ea

5. ATC Classroom/Dining, JB San Antonio
   4th Qtr, $25M-$50M

6. Ambulatory Care Ctr Phase 4, JB San Antonio
   3rd Qtr, $50M-$100M

7. Powertrain Facility, Corpus Christi Army Depot
   3rd Qtr, $50M-$100M

8. Fire Station Addition, Ft Polk, LA
   3rd Qtr, $1M-$5M
FY 16 Civil Works Opportunities

Fort Worth District

1. Repair Embankment Navarro Mills Lake, FY16-1st Qtr, $1.8M

2. Onion Creek Recreation Project, Design-Build, Travis County, FY16-2nd Qtr, $4M-$6M
FY 16 Opportunities – Galveston District

1. Falfurrias Checkpoint Relocation - 2nd Qtr – SBSA - $10M – $25M
2. McAllen Central Processing Center – 1st Qtr – SBSA - $5M - $10M
3. Houston Ship Channel, Placement Area 14, Dewatering – 2nd Qtr – SBSA, $1M - $5M
5. FY16 Mooring Buoy Maintenance Texas Gulf Coast – 2nd Qtr – SB - $500K – $1M
6. Beneficial Use Site B Construction – 3rd Qtr – SB - $1M - $5M
FY 16 Opportunities – Little Rock District

1. Rehab Gate Hoists, Blue Mountain (Between $250-500K) 2nd Qtr, TBD
2. Replace Essential AC/Battery Sys Upgrade, Table Rock Powerhouse (Between $500K-1M) 1st Qtr, SB
3. Repair Tainter Gates, Greers Ferry Dam (Between $1-5M) 1st Qtr, SB
4. Construct Refueling Vehicle Repair Shop, Little Rock Air Force Base (Between $1-5M) 2nd Qtr, SB
5. Preventative Maintenance Services, 63d US Army Reserve Regional Support Command, Region 3-Southeastern Tx, IDIQ SATOC-$9M, 1st Qtr, TBD
6. Initial Outfitting Requirement: Naval Health Clinic Hawaii, Kaneohe Bay Branch Health Clinic, Hawaii (Between $10-$25M) 2nd Qtr, SB
FY 16 Opportunities – Tulsa District

1. KC 46 Two-Bay Hanger (TAFB) - 2nd Qtr – $50M-$100M
2. KC 46 Infrastructure TAFB – 2nd Qtr – $50M-$100M
3. Temp Lodging Fac - 2nd Qtr – $1M-$5M
4. Replace Sluice Gates - 4th Qtr – $1M-$5M
5. Replace Svc Gate Hoist - 4th Qtr – $1M-$5M
6. Repair Tainter Gate - 4th Qtr – $1M-$5M
7. Repair Miter Gate - 4th Qtr – $1M-$5M
8. Replace Svc Gate - 4th Qtr – $1M-$5M
9. Repair Spillway Box Grds - 4th Qtr – $1M-$5M
10. 513th Air Cont Grp - 2nd Qtr – $10M-$25M
11. Convert Circuit 6 – 3rd Qtr – $10M-$25M
12. KC46 FTU Fuel Maint Hanger – 4th Qtr – $10M-$25M
13. PMXG Plating Shop – 2nd Qtr – $25M-$50M
## FY 16 Contract Opportunities

<table>
<thead>
<tr>
<th>Location</th>
<th>Value</th>
<th>Set-Aside Decision</th>
<th>Release Date</th>
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<tbody>
<tr>
<td>Ft. Worth</td>
<td></td>
<td></td>
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<tr>
<td>A&amp;E Svcs (Design)</td>
<td>$30M*</td>
<td>8(a)-Military</td>
<td>1Q, FY16</td>
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<tr>
<td>Galveston</td>
<td></td>
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<tr>
<td>A&amp;E Svcs (Design)</td>
<td>$5M*</td>
<td>Small Business-Civil</td>
<td>FY16</td>
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<tr>
<td>Little Rock</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A&amp;E Svcs (Design)</td>
<td>$5M*</td>
<td>Small Business-Civil</td>
<td>1Q, FY16</td>
</tr>
<tr>
<td>Tulsa</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A&amp;E Svcs - PANTEX -</td>
<td>$5M-$10M*</td>
<td>Unrestricted</td>
<td>2Q, FY16</td>
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<tr>
<td>High Explosive Science &amp; Engineering Facility</td>
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*Capacity
# FY 16 Contract Opportunities

**ENVIRONMENTAL SERVICES:**

<table>
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<tr>
<th>Location</th>
<th>Value</th>
<th>Set-Aside Decision</th>
<th>Release Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tulsa</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>SATOC Haz Waste</td>
<td>$9.9M*</td>
<td>8(a)</td>
<td>2Q, FY 16</td>
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<tr>
<td>MEGA ECS</td>
<td>$60M*</td>
<td>8(a)</td>
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<td>AE Svs (Master Plan)</td>
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**CONSTRUCTION (IDIQ):**

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<td>EDWOSB</td>
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<td>8a</td>
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*Capacity
FY 16 Items of Interest

- Monthly Houston Minority Business Council Breakfast – Galveston District
  Date: Last Tuesday of the Month; POC: Ken Adams

- Industry Days – Little Rock District – Little Rock, Ar
  Date: December 1-2, 2015; POC: Soila Reando

- Meet the Corps Day – Tulsa District – Tulsa, Ok
  Date: February 10, 2016; POC: Gene Snyman

- 7th Annual SB Open House and Networking Forum – Fort Worth, Tx
  Date: February 2016; POC: Carolyn Staten

- 9th Annual SDVOSB Networking Forum – Fort Worth, Tx
  Date: May 2016; POC: Carolyn Staten

- 1st WOSB & HUB Zone Conference – Fort Worth, TX
  Date: June 2016; POC: Carolyn Staten
# Networking Opportunities

## Small Business*

<table>
<thead>
<tr>
<th>Category</th>
<th>Firms Registered</th>
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<tbody>
<tr>
<td>Aerial &amp; Rocket Systems</td>
<td>Aerostar SES</td>
</tr>
<tr>
<td>Engineering</td>
<td>ARGO Systems</td>
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<tr>
<td>Energy &amp; Construction</td>
<td>Baer Engineering</td>
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<td>Energy</td>
<td>Barlovento</td>
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<td>West</td>
<td>Bay West</td>
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<td>Whitetail Environmental</td>
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<tr>
<td>Small Business</td>
<td>Zapata</td>
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*Firms registered for this event*
Networking Opportunities

Large Business*

• AECOM
• ARCADIS
• Black & Veatch
• CDM
• CH2MILL
• Ecology & Environment
• Gilbane Federal
• Guernsey
• HDR
• Huitt-Zollars
• Jacobs
• KBR
• Kiewit
• Leidos

• Leo A Daly
• Louis Berger Grp
• Manson Construction
• Mason & Hanger
• Michael Baker Intl
• Parsons
• Pond & Company
• Roy Anderson
• Siemens Industry
• Skanska
• Tetra Tech
• Trane U.S.
• Versar
• Weston Solutions

*Firms registered for this event
Key Small Business Contacts

Division Lead, Office of Small Business Programs

Melea Crouse
(469) 487-7105

District Small Business Professionals

Carol Staten – Ft. Worth
(817) 886-1382

Soila Reando – Little Rock
(501) 324-7194

Ken Adams - Galveston
(409) 766-3006

Gene Snyman – Tulsa
(918) 669-7010
Key Contracting Contacts

Principal Assistant Responsible for Contracting (PARC)
Denver Heath

Regional Chief of Contracting
David Curry

Chiefs of Contracting

Kathrine Freeman – Ft. Worth/Galveston
Sandra Easter – Little Rock  Brian Brobson - Tulsa

Deputy District Engineers for Program & Project Management

Brian Kamisato – Ft. Worth  Edmond Russo - Galveston
Randy Hathaway – Little Rock  John Roberts - Tulsa
Come Visit our Booth #919!

- Many of our key stakeholders are waiting to talk with you!
- Additional information may be found at our booth, and...
- Division Website
  - Small Business webpage
Connect With Us!

Facebook: www.facebook.com/swdusace

Twitter: www.twitter.com/usace_swd

Flickr: www.flickr.com/usaceswd

DVIDS: www.dvidshub.net/unit/USACE-SWD

Online: www.swd.usace.army.mil