SOCIETY OF AMERICAN MILITARY ENGINEERS  
and  
AMERICAN COUNCIL OF ENGINEERING COMPANIES  

MEMORANDUM OF UNDERSTANDING

The Society of American Military Engineers (SAME) and the American Council of Engineering Companies (ACEC) seek by means of this Memorandum of Understanding (MOU) to strengthen cooperation between the two engineering industry trade associations to strengthen our national security and underlying infrastructure.

1. The Parties

- SAME, founded in 1920, leads collaborative efforts to identify and resolve national security infrastructure-related challenges. SAME unites public and private sector individuals and organizations from across the architecture, engineering, construction, environmental and facility management, cyber security, project planning, contracting and acquisition, and related disciplines.
- ACEC, founded in 1906, is the business association of the United States engineering industry, representing more than 5,600-member firms, employing over 600,000 engineers, architects, land surveyors and other specialists throughout 52 state and regional member organizations. ACEC promotes the development and use of best practices to optimize infrastructure performance and costs, along with the expansion of opportunities and use of qualified industry professionals.
- Both organizations share the same mission of promoting the interests of their members, through government advocacy and engagement, business education, and networking.

2. Purpose: The Parties agree to facilitate cooperation by:

- Exchanging information on business practices and opportunities for advancement.
- Increasing collaboration between SAME posts and ACEC member organizations.
- Collaborate on industry-government issue solutions using business best practices on project delivery, contracting methodologies, Qualifications-Based Selection (QBS), and risk management.
  - Encourage local chapters to co-host workshops aimed at exploring common issues and sharing results.
  - Collaborate on and participate in National-level discussions that include a wide-range of stakeholders.
- Encouraging and promoting participation at each other’s programs, including conferences, webinars, and training courses and where applicable, facilitating representation on relevant committees and communities.
- Expanding mutual activities and networking in other countries.

3. Duration: This agreement shall have a term of three years at the end of which it may be renewed by mutual consent.

For SAME,

BG Joseph Schoedel, USA (Ret.)
Executive Director
Date 23 Jan 2019

For ACEC,

Linda Bauer Darr
President and CEO
Date 10/10/2019