The Value of Membership

“Few organizations provide exposure to a such broad variety of professional experience and expertise while at the same time supporting the defense of our nation. There is no way to compare and contrast the value of SAME as there is no organization that provides the services that SAME provides.

– Lawrence Schorr, 787th Civil Engineer Squadron

DID YOU KNOW?

The first Sustaining Members joined in the 1950s, the same time the Society began hosting an annual Military-Industrial Conference, which drew widespread attention from many notable national leaders, including remarks from President Dwight Eisenhower. SAME’s continues to support strong industry-government engagement today.
A Global Reach

SAME members live and work across the United States and around the world—in deployed environments with the military or in strategically important places such as Korea, Guam, Germany and the United Kingdom.

The Society has Posts in all major U.S. cities and nearby many military bases and federal installations. Throughout the decades, SAME also has frequently established Posts where they have been needed, such as in Vietnam in the 1960s or the Middle East after 9/11. Today, SAME has over 100 Posts and Field Chapters worldwide. No matter where your business does business, you will find fellow SAME members there.

Collaborating Across the Industry

SAME’s nearly 1,600 member companies support all aspects of the federal A/E/C industry, providing a direct opportunity for your business to build meaningful connections throughout the marketplace.

- 288 Engineering
- 529 Construction
- 444 Utilities/Energy
- 499 Environmental
- 633 Architecture/Buildings
- 163 Transportation
- 146 Facility Maintenance

*companies may show in multiple categories
Benefits of Your Company’s SAME Membership

SAME provides unmatched opportunities to achieve your business goals supporting federal, state, and local government agencies. Become a trusted partner in the A/E/C sector. Become an SAME member company.

- Build your firm’s relationships and network with the public and private sectors.
- Promote your business by exhibiting at or sponsoring events, advertising in The Military Engineer magazine, and more at special rates.
- Get preferred opportunities to feature your company in our digital advertising platforms.
- Expand your brand with listings in our public-facing and members-only Company Directory, as well as a listing for each of your company’s members in our Individual Member Directory.
- Participate in CEO Roundtables, Table Top Exercises, and other industry-government engagement discussions with senior leaders.
- Exclusive rates for new subscribers on top data intelligence platforms FedMine and GovWinIQ.
- Perform market research and gain industry access through national conferences, regional symposiums, industry days, small business fairs, and other in-person and virtual events.
- Create local relationships and connect with decision-makers where you have offices. One Post is included in your membership and you have the opportunity to join additional Posts that will expand your reach in the markets you serve.
- Our network of 100 Posts give you the chance to connect locally—all across the globe.
- Opportunities to provide your employees with leadership roles at Posts and the chance to apply for SAME’s Leader Development Program.
- Provide your team with all the benefits of an SAME individual member, demonstrating your commitment to their professional development.

<table>
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<th>COMPANY SIZE (# of Employees)</th>
<th>NATIONAL DUES</th>
<th>POST DUES</th>
<th>EXTRA MEMBER</th>
<th>EXTRA YOUNG PROFESSIONAL</th>
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