



**Memorandum of Agreement  
Society of American Military Engineers and National 8(a) Association**

The terms and conditions outlined in this Memorandum of Agreement will guide the Society of American Military Engineers (SAME) and the National 8(a) Association. Its execution recognizes the intent of the two Associations to form a strategic alliance to facilitate collaboration, education and information sharing, and to enhance professionalism in the A/E/C small business sector.

**National Conferences.** SAME and National 8(a) agree to advertise each other's national conferences in their respective publications and to provide a link to the conference website from their websites. SAME will offer National 8(a) a complimentary exhibit space at its annual Federal Small Business Conference (SBC). National 8(a) will offer SAME a complimentary exhibit space at the National 8(a) Association Small Business Conference.

**Education and Training.** National 8(a) agrees to work with SAME to offer education and training at local levels via promotion of the national partnership and sharing of key local contacts. National 8(a) and SAME will collaborate on specific training for the SBC program and assist with providing subject matter experts.

**Marketing.** SAME and National 8(a) agree to announce the partnership to their respective memberships via e-mail and/or social media and will include a perpetual link recognizing the partnership on their respective websites.

**Term of Memorandum of Agreement.** SAME and National 8(a) both agree that this agreement is effective as of the date of signing by the Executive Director of each association and shall continue until either or both parties, with 90 days written notice, declare it null and void. This agreement may be supplemented by additional operating agreements to be signed by the parties to this MOA.

**National 8(a) Association**

Paula Arevalo  
**Paula Arevalo**  
**Executive Director**  
7/13/17  
 Date

**Society of American Military Engineers**

Joseph Schroedel  
**Brig. Gen. Joseph Schroedel, P.E., F.SAME**  
**Executive Director**  
7/14/17  
 Date