

Memorandum of Agreement

Society of American Military Engineers and Associated General Contractors of America

The terms and conditions outlined in this Memorandum of Agreement will guide the Society of American Military Engineers (SAME) and Associated General Contractors of America (AGC) in collaborating to build our National Security by contributing to America's infrastructure development.

Workforce Development: SAME and AGC agree to collaborate on solutions to address the shortage of skilled workers in the construction industry and related fields. SAME offers the work of a well-established Credentialing Committee that has made great strides towards ensuring that former military personnel get credit with construction skill-related credentialing bodies for the level of expertise they have achieved while in the military. SAME also offers established transition efforts that help place veterans in construction related jobs. Further, SAME and AGC will work together to develop and deliver other programs that contribute to workforce solutions such as education, training.

Educating Influencers and Decision Makers: SAME and AGC agree to leverage each other's capabilities to inform, educate and influence decisions at all levels of government, practice and academia. While SAME is not a lobbying organization, SAME does facilitate discussions about common challenges and practices through annual CEO Roundtables on critical issues. SAME agrees to include AGC in the CEO Roundtables. SAME agrees to provide expertise and commentary to issues relating to the military and government sector of the industry.

Local SAME Post/AGC Chapter Coordination. SAME and AGC agree to encourage local SAME posts and AGC chapters to collaborate on local issues of mutual interest. SAME and AGC agree to share Post/Chapter Leadership contacts on request.

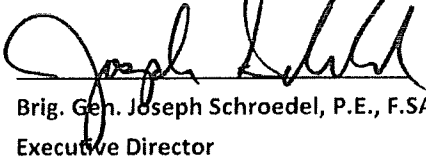
Marketing & Conferences: SAME and AGC agree to: acknowledge this collaboration through social media; at their discretion, the associations will market each other's conferences and activities and provide support at each other's conferences. SAME will announce the collaboration in RealTiME, the Society's e-newsletter. AGC will announce the collaboration in AGC's Federal Contractors Report newsletter. SAME will provide one booth space and associated registrations to AGC at the Joint Engineer Training Conference (JETC) and/or the Small Business Conference (SBC). SAME will provide AGC members the opportunity to participate in SAME transition efforts. AGC will provide SAME with one booth space and associated registration at AGC's Annual Convention.

Mutual Training Support: SAME and AGC will endeavor to support each other's training efforts such as training courses, conference speakers, webinars and other program efforts.

No Agency. This agreement does not render any party the agent of the party or imply that the parties intend a formal partnership, joint venture, or other form of association in which any party may be liable for the acts or omissions of another.

Term of Memorandum of Agreement. SAME and AGC both agree that this memorandum is effective as of the date of signing by the Executive Director/ CEO of each association and shall continue until either or both parties, with 90 days written notice, declare it null and void.

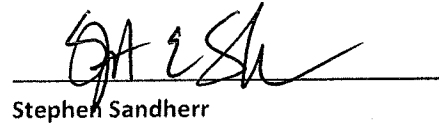
Society of American Military Engineers



Brig. Gen. Joseph Schroedel, P.E., F.SAME
Executive Director

10 Jul 2017
Date

Associated General Contractors of America



Stephen Sandherr
Chief Executive Officer

7/18/17
Date