



Memorandum of Agreement
between
Society of American Military Engineers
and
Construction Management Association of America

The terms and conditions outlined in this Memorandum of Agreement will guide the Society of American Military Engineers (SAME) and the Construction Management Association of America (CMAA). Its execution recognizes the intent of the two Associations to form a strategic alliance to facilitate collaboration and information sharing, to provide professional development for SAME members involved in the architecture, engineering and construction services to the Department of Defense and other federal, state and local public agencies.

SAME Mission. SAME leads collaborative efforts to identify and resolve national security infrastructure-related challenges.

CMAA Mission. The mission of CMAA is to promote the profession of Construction Management and the use of qualified Construction Managers on capital projects and programs.

Areas of Mutual Support

- **Certification.** SAME agrees to endorse the CCM. SAME will support the CCM designation on the SAME website, in newsletters (banner) and in *The Military Engineer (TME)*. SAME will not support any other Construction related certifications.
 - CMAA will produce a minimum of two webinars about the CCM for SAME members annually.
- **Conferences.** SAME and CMAA agree to market each other's annual conferences on respective websites. CMAA agrees to provide copies of *The Military Engineer (TME)* to its conference attendees and SAME agrees to provide information on CMAA to its conference attendees, and both parties agree to consider opportunities for participation at each other's annual conferences.
 - CMAA will be provided with a booth at the SAME Joint Engineer Training Conference (JETC) and the SAME Small Business Conference (SBC). CMAA will be provided with 4 complimentary full registrations to each conference.
 - SAME will be provided with a booth at the CMAA National Conference & Trade Show. SAME will be provided with 4 complimentary full registrations to the conference.
 - SAME will be provided with a table exhibit at the CMAA Capital Projects Symposium. SAME will be provided with 4 complimentary full registrations to the conference.
 - SAME will be identified as a Bronze level sponsor for both CMAA national events.
 - SAME will provide CMAA with a Bronze level table at the SAME Golden Eagle dinner for CMAA staff and VIPs.
- **Education and Training.** SAME and CMAA agree to link their respective continuing education courses to their respective education websites. SAME agrees to host CMAA educational courses for its members, subject to positive feedback from attendees through course evaluations. In addition, SAME and CMAA agree to provide appropriate content that would be beneficial to members of both organizations.
 - CMAA to provide SAME members with unlimited access to their virtual (online) CCM prep course at 66% discount. (\$699 member rate x 66% discount = \$232.75)
- **Registration Fees.** SAME and CMAA agree to allow members of their associations to register at the member rate, regardless of membership status, for each other's conferences and continuing education sponsored or hosted at the national level. This does not apply to CMAA Chapters and SAME Posts.

- **Chapter Collaboration.** SAME Posts and CMAA Chapters are encouraged to collaborate by having joint meetings and hosting education sessions for members of both associations.
 - CMAA and SAME will annually share list of chapter leaders with each other to distribute to Chapter and Post Leaders to encourage joint meetings and collaboration.
 - SAME would like to invite CMAA Chapter leaders to attend our Post Leaders Workshop as full attendees. Cost of hotel, travel and workshop attendance would be up to CMAA to cover but we believe our workshop has potential to be a premier chapter event for the A/E/C industry.
- **Market Research.** SAME and CMAA agree to partner on future market research projects. CMAA will send out research surveys to its members on the behalf of SAME and SAME will send out research surveys to its members on the behalf of CMAA – limit of 2 per year.
- **Member Lists.** SAME and CMAA agree that the protection of their respective member lists is paramount. Each organization will send out three (3) electronic communications for the other organization per year (contingent upon association approval) and will provide their physical mailing list three (3) times annually to a bonded mailhouse for the purpose of a direct promotional mailing. (Mail pieces must be approved by the other association prior to sending. All costs associated with mailing, including postage and list management will be the responsibility of the requesting organization)

Term of Memorandum of Agreement. SAME and CMAA both agree that this agreement shall continue until either party, with 90 days written notice, elects to end the agreement. SAME and CMAA both agree to meet annually to have a face to face review of agreement and to discuss future collaboration strategies. To be included in face to face meeting are both organization's senior staff.

Construction Management Association of America

Bruce D'Agostino 3-21-16
 Bruce D'Agostino, CAE, FCMAA
 President & CEO

Society of American Military Engineers

Joseph Schroedel 3-28-16
 BG Joseph Schroedel, P.E., F.SAME, USA (Ret.)
 Executive Director