

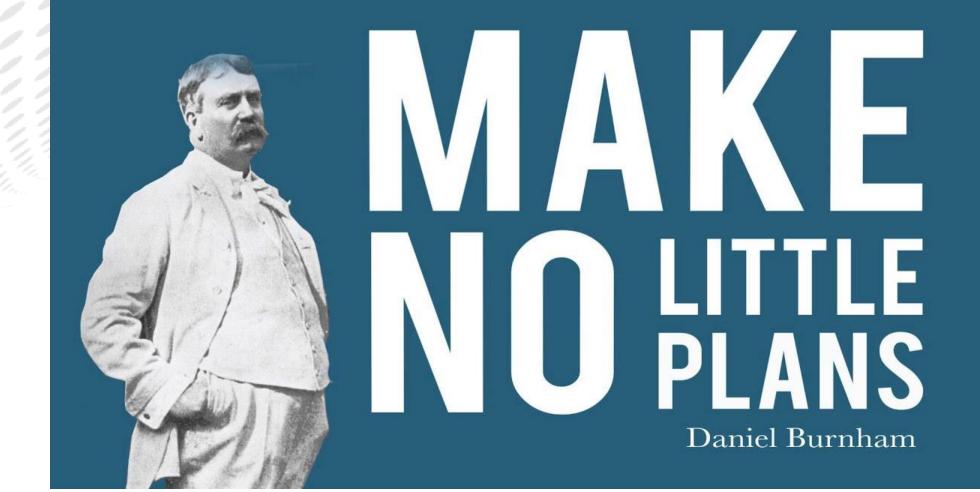


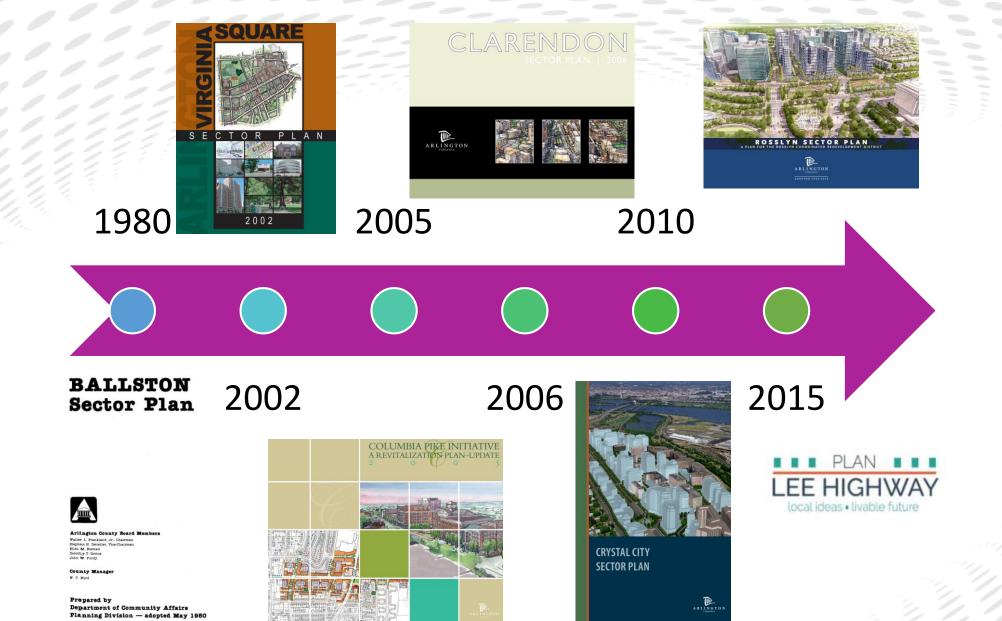
Society of American Military Engineers

12th Annual Small Business & Government Conference

April 25, 2019







NEW REGIONAL BRAND- INNOVATION LIVES HERE

Over the last two decades, we have undergone a transformation. We've flipped the script: once a Washington, D.C. suburb, NOVA is now a thriving destination in its own right.

The Case for Northern Virginia



North America's top producer of tech talent

The D.C. metro is the country's most educated region and it produces more computer science graduates than any other metropolitan area. The combination of talent available in the metro, with additional tech talent production from Virginia's world-class higher education system, ensures NOVA will maintain and enhance its edge with access to the best and



America's only metro leading public and private sector innovation

Innovation is in our lifeblood. The region's legacy of transformative technologies transcends sectors, from DARPA's role in inventing the internet; to more than 70 miles of automated corridors for connected and autonomous vehicle testing; to the region's history as the foundation of the telecom revolution and our current depth of technology companies we sit uniquely at the nexus of public and private innovation.



A global and inclusive region on a

We are one of the country's most racially, ethnically, and internationally diverse regions. Women are twice as likely, and African Americans five times as likely, to work in the technology sector in NOVA than in Silicon Valley; and our communities are ranked among the most LGBTQ-friendly nationwide. NOVA offers something for everyone: some of the country's most interesting cultural and historical sites, sports teams in all major leagues, and a dynamic food and wine scene.

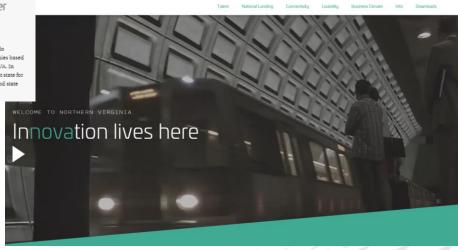


A stable and competitive partner with a legacy of exceptional governance

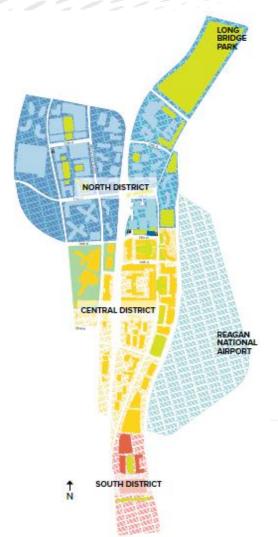
Virginia is consistently rated among the best states in which to do business by leading publications. Of all the Fortune 500 companies based in the greater D.C. area, two-thirds have chosen to locate in NOVA. In 2017, U.S. News & World Report ranked Virginia as the No. 2 best state for governance, considering fiscal stability, budget transparency, and state

Key Messages and Themes

- Talent
- Connectivity
- Livability
- Diversity and Inclusion
- Excellent Business Climate



THREE CONNECTED URBAN DISTRICTS ACROSS TWO JURISDICTIONS



3 connected urban districts

24,000 housing units affordable at average Amazon income within two miles

+17,000,000 square feet of office space

Walk to Reagan National Airport, Metrorail, Virginia Railway Express, and bus rapid transit routes 15

minutes to everywhere – housing, talent, and government



Arlington is #1 for Millennials and Alexandria is #4 - Niche (2017)



Arlington: #1 best city to live without a car



A+

for commitment to inclusivity and equality - Human Rights Campaign's Municipal Equality Index



Alexandria: #1 city for entrepreneurs - Entrepreneur Magazine (2017)

Innovation lives here

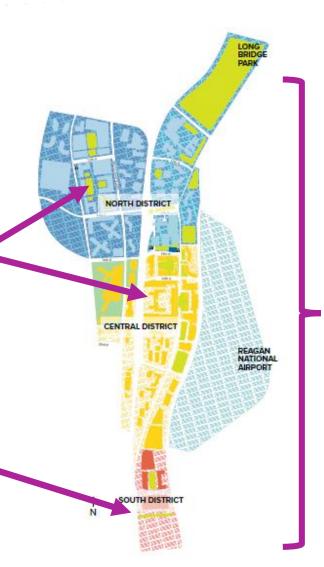
AMAZON SELECTS NOVA'S NATIONAL LANDING FOR A HQ2 SITE

Amazon selects NOVA for HQ2 site after 14-month search

- \$2.5 billion investment by Amazon in Arlington County
- At least 25,000 new HQ jobs within 12 years

New Virginia Tech Innovation Campus to locate in Alexandria

- \$1 billion investment by VT
- 2 million square foot mixed-use campus

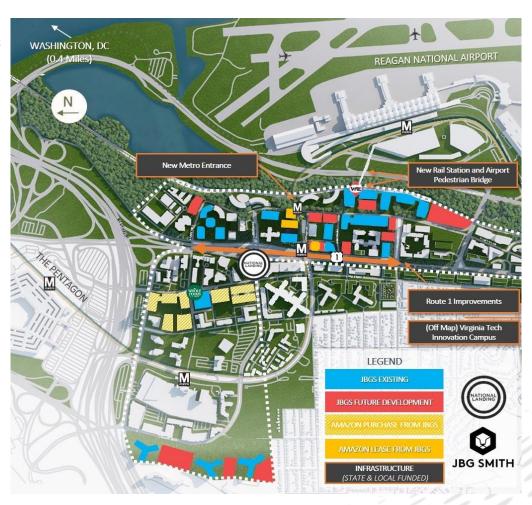


New State investments in transportation, affordable housing, higher education and K-12 education for National Landing and NOVA

HQ2 NOVA AT NATIONAL LANDING

IN ARLINGTON, AMAZON WILL:

- Lease approximately 500,000 square feet of existing office space at 241 18th Street S, 1800 S Bell Street and 1770 Crystal Drive.
- Develop Pen Place and Met 6, 7, 8 land in JBG SMITH's Future Development Pipeline with Estimated Potential Development Density of up to 4.1 million square feet. JBG SMITH has the right to time the expected closings of the land parcel sales to facilitate 1031 exchange opportunities.
- Engage JBG SMITH as its development partner, property manager and retail leasing agent.
- Commence predevelopment and planning of the first office building in 2018, with construction expected to begin in 2019.



HQ2 NOVA AT NATIONAL LANDING



Proposed National Landing Infrastructure Projects - Arlington Existing Infrastructure Proposed Investments to Support Amazon's New HQ Above Ground Metro Projects Funded in Part with Below Ground Metro New State Support + Virginia Railway Express (VRE) Columbia Pike Transit Stations Projects Funded Primarily Designs and constructs 21 high · · · · Metroway Bus Route capacity transit stations with real time information and other rider · · · Pedestrian/Bike Trail Roadway Improvements Pentagon City Metrorail Station Second Route 1 Improvements Adds a second elevator entrance to the Pentagon City Metro Station from the street •••• New Metroway Bus Route Columbia Pike East End ■■■ New Pedestrian/Bike Trail Realigns Columbia Pike from Oak to Mew Metro Station Joyce Street; project timing Includes some already existing commitments of state and federal funds between Arlington, Arlington National Cemetery, and FHWA Eastern Federal Lands Highway Army Navy Drive Complete Street Rebalances the right-of-way to permit improved bicycle, pedestrian, Army Navy Drive Crystal City Streetlights Replaces and upgrades existing streetlights in Crystal City and installs new streetlights along Route 1 Regional Trail bicycle, and transit connectivity Connects the bike trail from Arlington Potomac Yard/Potomac Avenue to the Four Mile Run Trail



Crystal City Metrorail Station East Entrance Constructs a new entrance to provide easier access from Crystal Drive, the VRE station, and the new Transitway station

Crystal City Virginia Railway Express (VRE) Expands the platform at the VRE commuter rail station, which would provide a regional intermodal transfer facility, with a 5-10 minute walk to DCA from the train platform (pending feasibility of the CC to DCA Pedestrian Bridge)**

CC to DCA Pedestrian Bridge Advances the environmental documentation, engineering, and (if feasible) construction of a pedestrian bridge project that would effectively connect Crystal City and DCA airport; implementation of

this project requires the support of the National Park Service and the Metropolitan Washington Airports Authority

Interchange Reconstructs Long Bridge Park Drive to and through the interchange with I-395 and Boundary Channel Drive to provide a safe and attractive environment

**Partially funded, pending future grants

NATIONAL LANDING INFRASTRUCTURE PROJECTS

Route 1 improvements





Crystal City
Metro
second entrance



Army-Navy Drive Complete Streets

CC2DCA Pedestrian Bridge





VIRGINIA TECH INNOVATION CAMPUS

SELECTED POTOMAC YARD IN NATIONAL LANDING

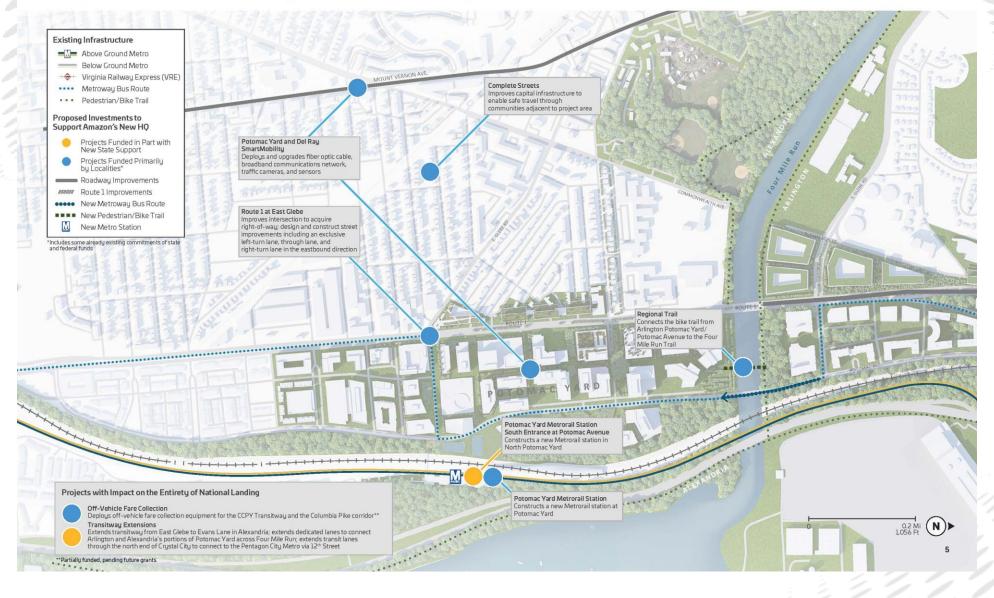
- In Alexandria, the Virginia Tech Innovation Campus will deliver leading programs in computer science and software engineering for graduate and doctoral level students
- Will locate in National Landing
 - \$1 billion investment by Virginia Tech, over two phases
 - Phase 1 = 1 million square feet mixed-use campus with academic, residential, commercial space for entrepreneurs and companies, and neighborhood serving retail; delivery in 2022

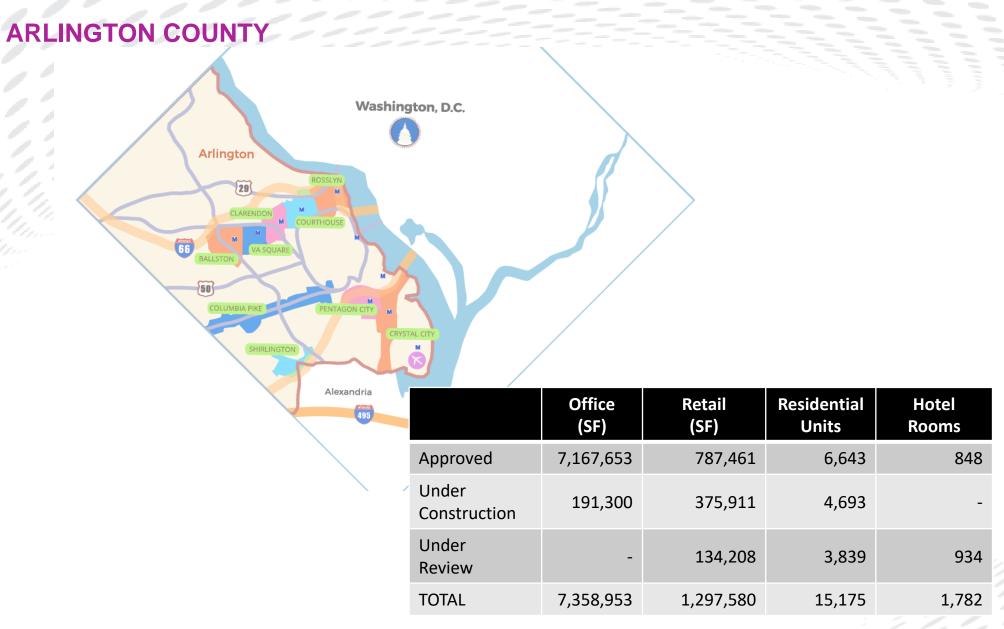






Proposed National Landing Infrastructure Projects - Alexandria





CRYSTAL CITY



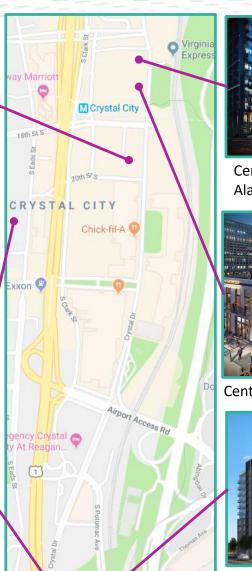
1900 Crystal Drive – 790 apartments, 36,100 SF retail



Crystal Houses – 798 apartments



Land Bay C West – 342 apartments



interest City

Central District Retail Ph I – 74,000 SF retail, Alamo Theater and grocery store



Central District Retail Ph II – 16,000 SF retail



The Sur – 360 apartments

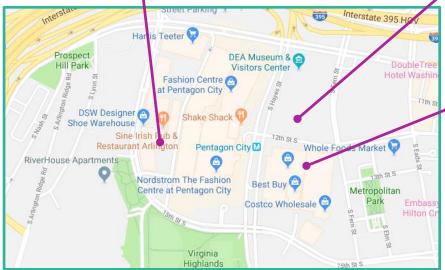
PENTAGON CITY

River House – Possible additional apartments on existing surface lots





Brookfield Properties – Potential redevelopment, TSA moving to Springfield

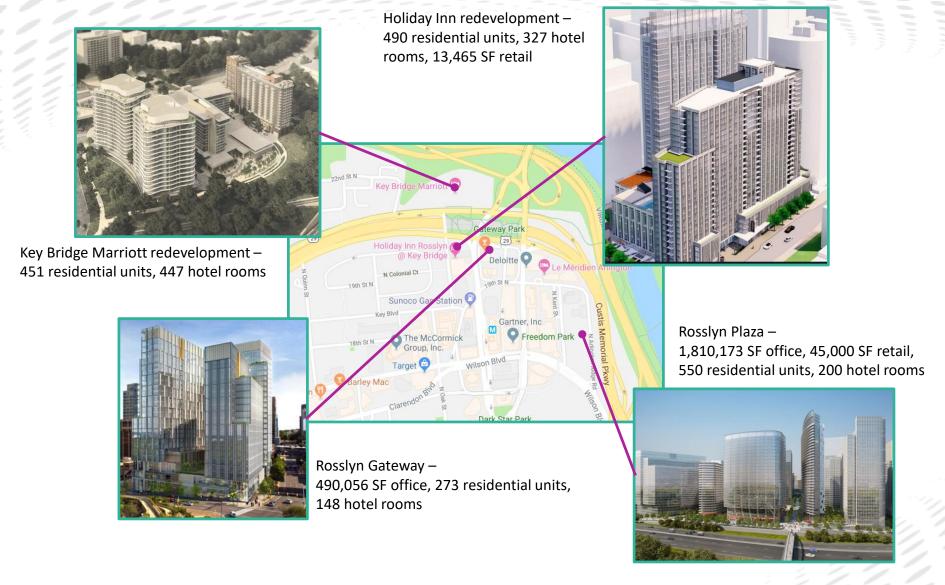




Pentagon Centre – Redevelopment of existing power center, 440 apartments and 10,739 SF retail under construction.

Future phases – 705,700 SF office, 326,041 SF retail, 253 residential units.

ROSSLYN

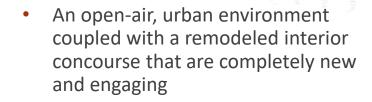


BALLSTON



BALLSTON QUARTER





 Activated streetscape to engage the community including street-entry stores and restaurants, some with sidewalk, terrace or rooftop dining options

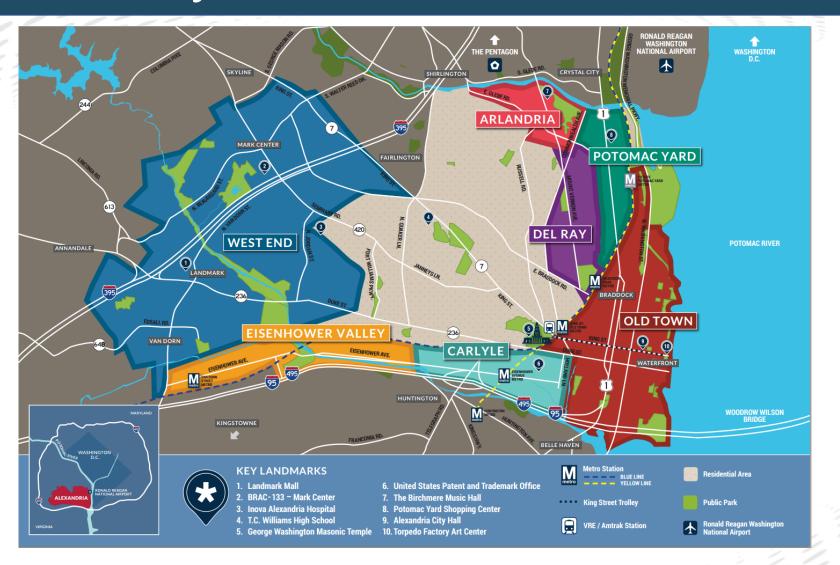
 A unique and vibrant mix of stores, restaurants, entertainment venues— 365,000 SF in addition to Macy's

 Origin – 406-unit luxury apartment building with ground-floor retail

Innovation lives here

City of ALEXANDRIA







Public investment in infrastructure leads to continued private investment



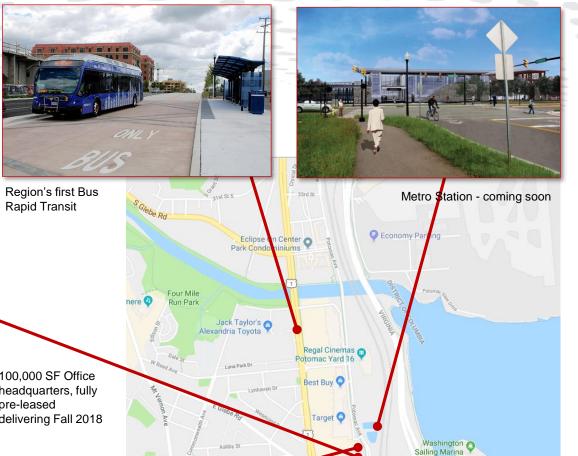
100,000 SF Office headquarters, fully pre-leased delivering Fall 2018

POTOMAC WEST

DEL RAY



108,000 SF Office headquarters-includes 40,000 SF for lease to other tenants



POTOMAC YARD

O Potomac Yard Park

Daingerfield Island



Extensive private investment to continue- and national attention from corporate users

7.5M SF of new development

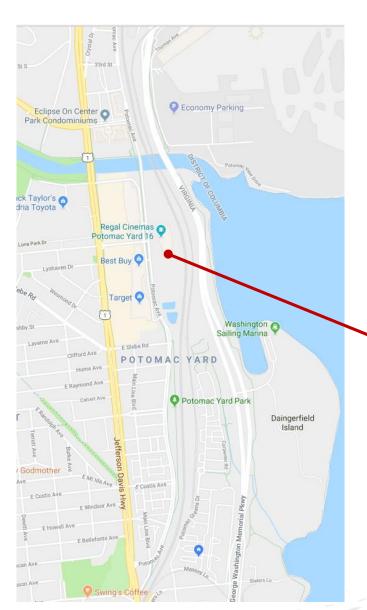
930,000 SF Retail

1,930,000 SF office

1,100,000 FS residential

170,000 hotel

3,395,00 SF additional office or residential





Master development partner to align delivery with Metro opening





Old Town North: attracting investment by residential and retail developers through the City's first Arts & Cultural District



OLD TOWN NORTH
Small Area Plan Boundary Map

Edens' 530 First Street- full City block redevelopment





Infill redevelopment projects



Repurposing old buildings and adding density to surface parking lots



Innovation lives here





Renovated & repositioned hotel



Approved, single-tenant office



4 & 5 Wegmans

Anchor retail & residential



National Science Foundation HQ



Luxury apartments and condominiums





Rehab of obsolete office buildings



Residential & Hotel mix



Innovation lives here







3.1M SF of new development

300,000 SF Retail
2,400 residential units
150 room hotel





Innovation lives here

24-acre consolidation of retail & warehouse

Mixed-use development with Senior Living

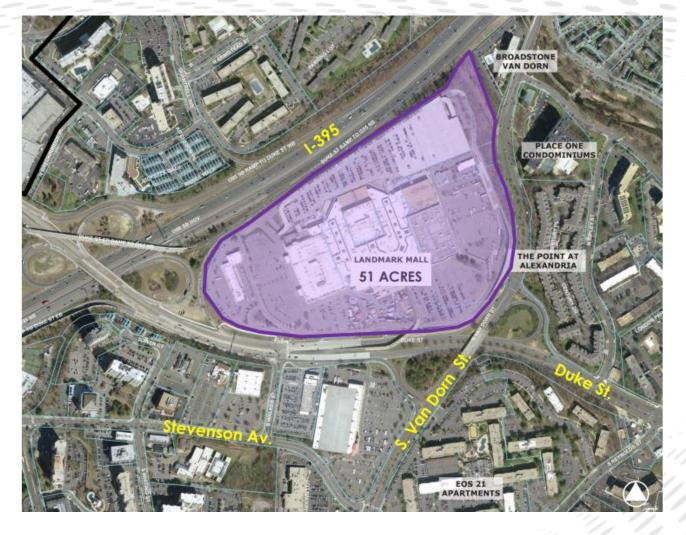


LANDMARK

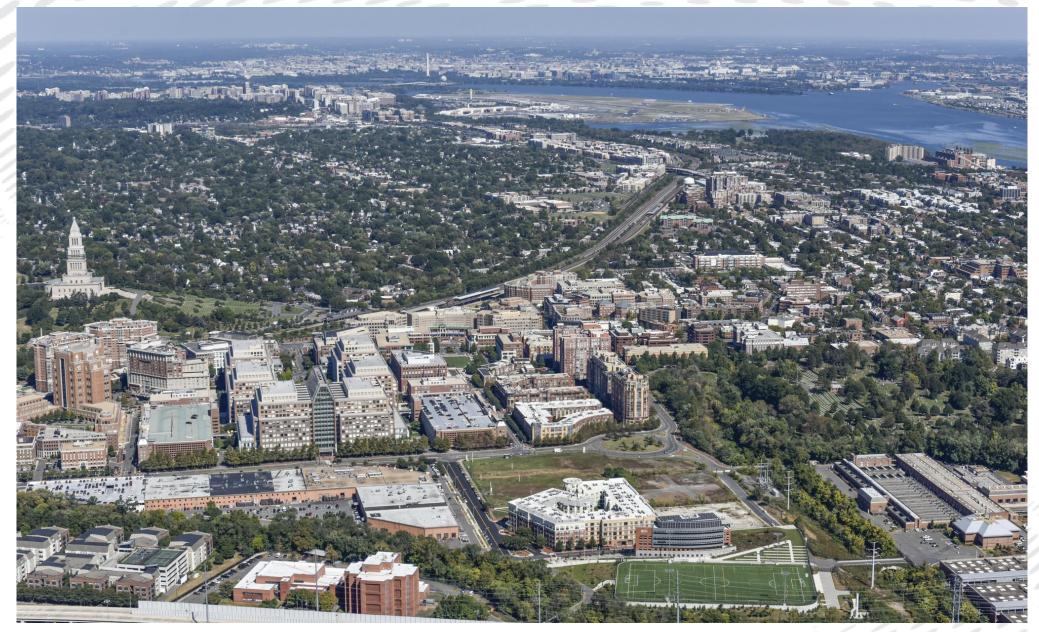
PAST & PRESENT

A prominent Alexandria feature since its opening more than 50 years ago

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1962-1963	Construction begins on the 51-acre site.
1965	Landmark Center opens as an open-air shopping center, the first in the region to feature three department stores.
1989	Renovation and re-opening as an enclosed Landmark Mall.
2006	General Growth Partners (then-owner) gets approval to convert back to an open-air town center.
2009	City adopts the Landmark/Van Dorn Corridor Plan with a vision for Landmark as a mixed-use urban village.
2013	Howard Hughes Corporation (new owner) gets approval to redevelop central portion of the mall, the only portion they owned at the time.
2015	City approves amendment to 2013 approval.
2016	Howard Hughes acquires Macy's.
2018	Howard Hughes indicates readiness to redevelop the entire site, maintaining the vision of the 2009 Plan with some refinements.







Innovation lives here