

Luncheon Program

FEDERAL HEALTHCARE (1 PDH)



Thursday, March 17
11:30 am - 1:30 pm



The Army and Navy
Club at Farragut Square

FEATURING:



BEN SHUMAN,
PE, PMP

Indian Health Service
(IHS)



KATRINA
JACK-TRIBBLE, *PhD*

Veterans Affairs (VA)
Leasing Program



ANNTWINETTE
DUPREE-HART, *JD*

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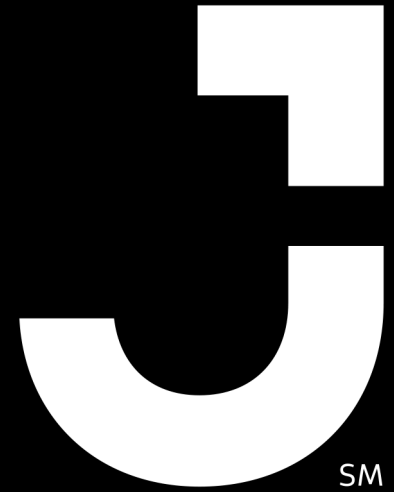
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SAME DC Post: Sponsorship Presentation

Stacey Shepard

Vice President, Federal & Environmental Solutions

17 March 2022



INSIDE the Numbers

global

55K+
TALENT FORCE

\$14B
ANNUAL REVENUE

400
OFFICES

40+
COUNTRIES

Net Zero

CARBON FOR
OPERATIONS &
BUSINESS TRAVEL

innovative

#1 AE DESIGN FIRM
IN THE WORLD

#1 GOVERNMENT
OFFICES

#1 OR #2

- AEROSPACE
- AVIATION
- DATA CENTERS
- ENVIRONMENTAL
- MARINE & PORTS
- WATER TREATMENT
- WASTEWATER TREATMENT

Source: *Engineering News-Record (2021)*

caring

\$3M
DONATED THROUGH
GLOBAL GIVING
PROGRAM IN FY20

14K
POSITIVE MENTAL
HEALTH CHAMPIONS
TRAINED



Supporting DoD & Federal Missions Worldwide



150+
Project
Locations

2,730+
Ongoing Federal
Projects

193
Federal
Contracts

\$12B+
Construction Value
of Designs

\$1B+
Life-Cycle
Services Yearly

3,200+
Federal Support
Staff



National Geospatial-Intelligence Agency, New Campus East, Springfield, VA



Full Life-Cycle Services

- AE Design and Engineering
- Planning and Programming
- PM/CM and Other Construction Phase Support
- Design-Build Construction
- Risk Management
- Resiliency and Disaster Recovery
- Information and Operational Technology Cybersecurity
- Facility Management and Sustainment
- Energy
- Commissioning
- Base Operations Support
- Inspection Analysis and Optimization
- Environmental Services



Planning, Analysis, Design & Engineering



#1

TOP 500 DESIGN
FIRMS



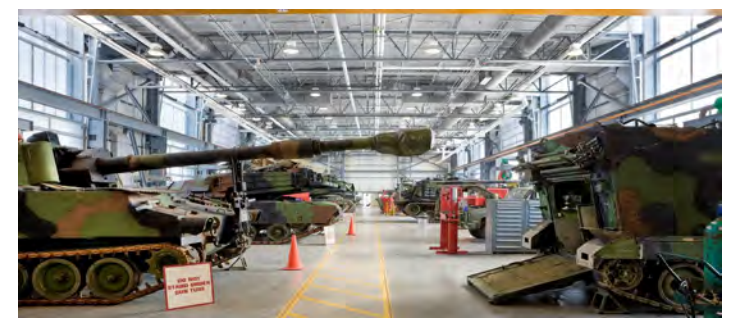
#1

TOP 10 GOVT DESIGN –
PAST 6 YRS



#2

TOP 100 INTERIOR
DESIGN



Program & Construction Management



#1

TOP 50
PROGRAM MGMT

#1

TOP 100 CONST
MGMT FIRMS



Environmental Solutions



#1

GLOBAL ENV
CONSULTING

#2

OVERALL TOP
200 ENV FIRMS

#1

HAZARDOUS WASTE
REMEDIATION

#1

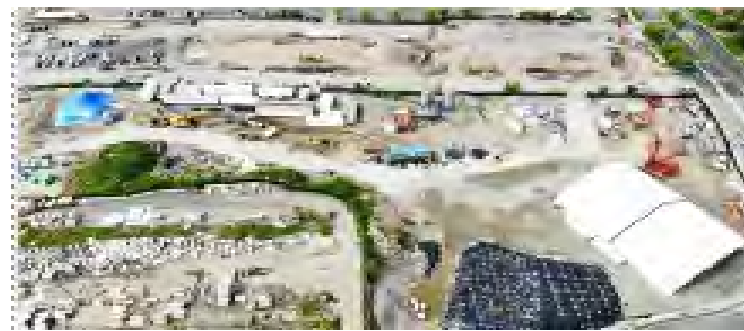
NUCLEAR WASTE
REMEDIATION

#1

WASTEWATER
TREATMENT

#1

CLEAN AIR
COMPLIANCE



3 needle-moving accelerators catalyze growth across all markets

Climate Response



Consulting & Advisory



Data Solutions



Infrastructure ▪ National Security ▪ Advanced Manufacturing ▪ Health & Life Sciences ▪ Energy & Environment ▪ Cities & Places ▪ Space



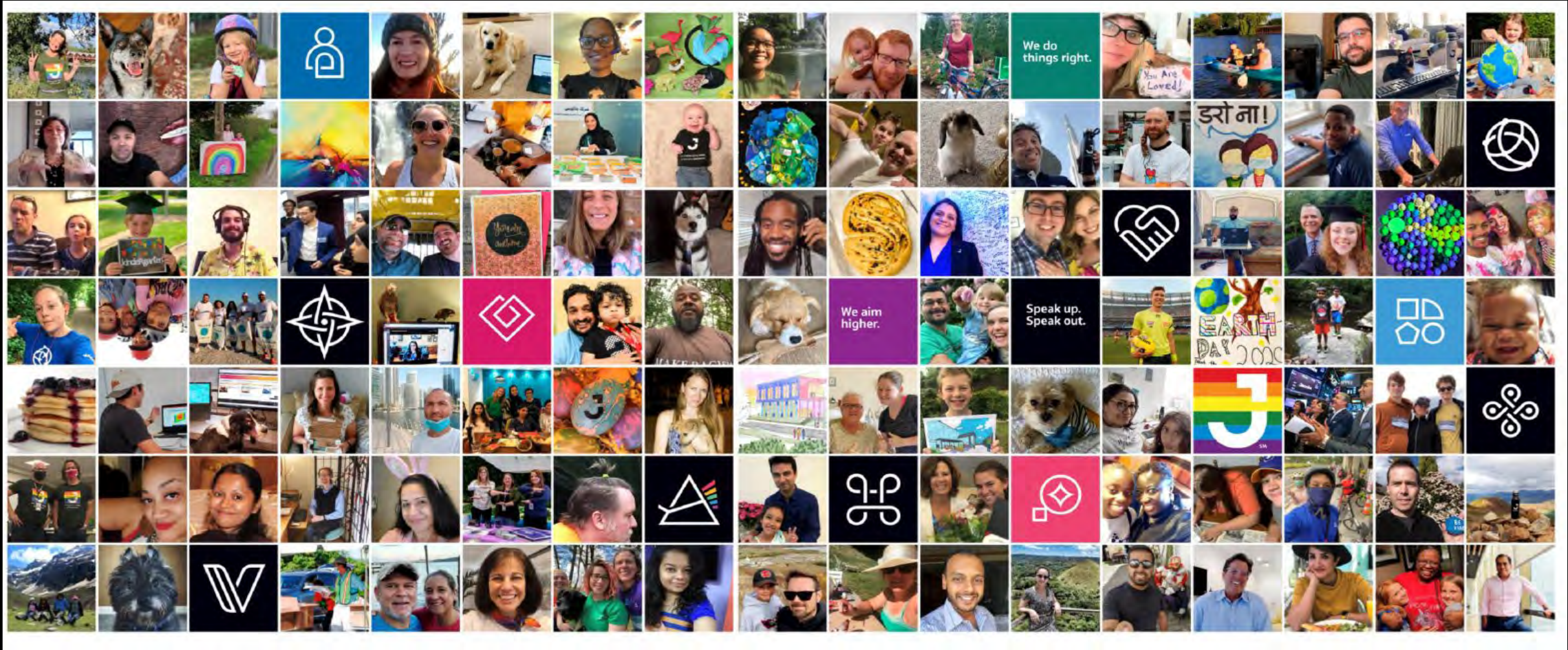
We live inclusion. We celebrate inclusivity and diversity, not only internally, but also through our business partnerships to achieve greater thought leadership and provide innovative solutions to our clients.

We value partners. Our business partners include a variety of small and large enterprises that develop into long-term, meaningful relationships.

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<https://www.jacobs.com/suppliers/registration>



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Reinventing tomorrow.

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FEDERAL HEALTHCARE PROGRAM OBJECTIVES

Representatives from the **Indian Health Service (IHS)** and the **Veterans Affairs (VA) Leasing Program** will discuss their programs and opportunities for the A/E/C community.

All attendees are eligible for one (1) Professional Development Hour (PDH). Certificates will be emailed to attendees with a copy of the slides from "samedcprograms@gmail.com".

Learning Objectives:

- ✓ Learn more about these federal agencies' unique procurement requirements to support their mission to utilize specialty and small businesses (ie., Indian-Owned, Veteran-Owned, Service-Disabled Veteran-Owned businesses) for awarding leases, and as contract support for with professional architecture-engineering design, due diligence, and broker services.
- ✓ Learn about upcoming funding sources, opportunities and outlook to support the agencies' future projects.
- ✓ Join in the discussion of unique challenges with the ability to provide feedback and solutions through this industry-government engagement program.

Indian Health Service

SAME: Federal Healthcare Luncheon
March 17, 2022

BENJAMIN SHUMAN, PE, PMP
ASSOCIATE DIRECTOR
OFFICE OF ENVIRONMENTAL HEALTH &
ENGINEERING



IHS Mission

- IHS is an agency in US Department of Health & Human Services
- To raise the physical, mental, social, and spiritual health of American Indians and Alaska Natives (AI/AN) to the highest level.
- Accomplished through 12 Area Offices and 170 Tribal and IHS managed Service Units plus Urban Indian Organizations



FY 2021 Facilities Appropriation

Item	Amount
Maintenance & Improvement (M&I)	\$169 M
Sanitation Facilities Construction (SFC)	\$197 M
Health Care Facilities Construction (HCFC)	\$259 M
Equipment	\$29 M
Facilities & Environmental Health Support (FEHS)	\$266 M
Total	\$920 M



Infrastructure Investment & Jobs Act

- Became law in Nov. 2021
- Provides \$3.5 B to SFC
 - \$700 M/year for 5 years
- Up to \$2.2 B for projects that exceed the economical unit cost
- 3% for salaries, expenses, and administration
- 0.5% for Office of Inspector General (OIG)



Health Care Facilities Construction

- Funds planning, design, & construction of health care facilities & staff quarters
- Total cost to fund priority list is over \$ 2 B
- Programs include:
 - Priority System
 - Joint Venture
 - Small Ambulatory Program
 - Youth Regional Treatment Centers
 - Dental clinics



Phoenix Indian Medical Center: Southeast Gila River Health Center



Fort Yuma Healthcare Center

Winterhaven, CA



Desert Sage Youth Wellness Center

Hemet, CA



Buy Indian Act (1910)

- **New IHS regulations go into effect this month**
 - 48 CFR 326, Subpart 326.6, and 48 CFR 352
- **Applies to all Federal procurement from IHS**
- **Indian Economic Enterprise (IEE) and Indian Small Business Economic Enterprise (ISBEE)**
 - 51% of ownership and earnings



Deviations from Buy Indian Act

- **No reasonable expectation of obtaining two or more ISBEE and/or IEE offers that will be competitive in terms of market prices, product quality, and delivery capability;**
- **Offers received determined to be unacceptable upon price and/or technical evaluations;**
- **No responses received from IEEs; or**
- **No responsive offers received from IEEs**



IHS A/E/C Challenges

- Hiring staff to work in remote areas in general
- Obtaining sufficient funding to build and maintain health care facilities
- Hiring staff to design water & sanitation facilities funded by IJA
- Contractor capacity in remote areas
- Providing water and sanitation to all AI/AN homes and communities, especially in Navajo Area and in Alaska
- Maintaining existing IHS facilities
- Contracting opportunities may be found at [SAM.gov](https://www.sam.gov)



Benjamin Shuman, PE, PMP
Associate Director
Office of Environmental Health and Engineering
Indian Health Service

benjamin.shuman@ihs.gov

301-443-4169



Overview

VA Leasing Building Opportunities



Speakers:

Katrina Jack-Tribble, PhD
Senior Contracting Officer, Branch 3

Anntwinette Dupree-Hart
Senior Lease Contracting Officer, Branch 1



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Overview

- Mission and Purpose
- Organization Structure
- Vision
- Program Overview
- Small Business Information
 - Public Law (PL) 109-461 aka “Veterans First”
 - Types of Procurements acquired by ORP
 - Opportunities



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CFM Mission

Advance VA's mission in support of our Nation's Veterans by planning, designing, constructing and acquiring major facilities, and setting design and construction standards.

ORP Mission and Purpose

Advance VA's mission by acquiring and disposing of land and acquiring leasing space for the construction of medical of land and leased space for medical facilities.

“The Office of Construction & Facilities Management (CFM) is responsible for the planning, design, and construction of all major construction projects greater than \$20 million. In addition, CFM acquires real property for use by VA elements through the purchase of land and buildings, as well as long-term lease acquisitions. Through the construction and real property programs, CFM delivers to Veterans, high quality buildings, additions, large scale renovations, and structural enhancements. CFM also manages facility sustainability, seismic corrections, physical security, and historic preservation of VA's facilities.”



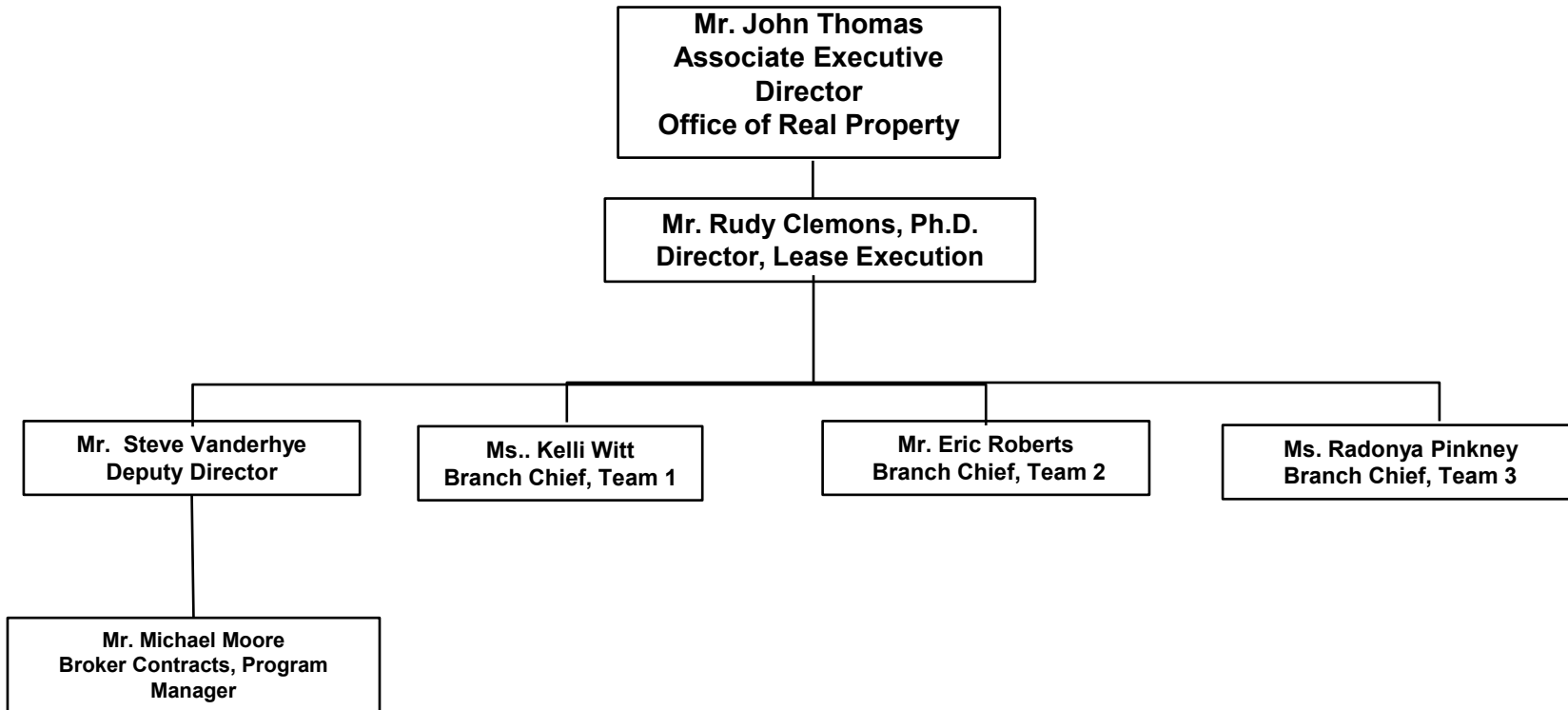
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Office of Real Property, Lease Execution (003C7B)



Vision for the Future

- ORP
 - To be the model of excellence by delivering exceptional lease medical facilities for our Nation's Veterans and their families.
- Contracting
 - Engage in Acquisition Planning and Strategic Sourcing
 - Improve government requirements documents so that industry better understands the needs and standards of the government.
 - Develop enterprise and regional Strategic Procurement Vehicles to improve timeliness and quality of procurements through the use of:
 - IDIQ's (to included broker contracts, A/E contracts, Cost Estimation, Due Diligence, etc.)
 - Better engage Industry to explain the high standards of the ORP's process and requirements and improve competition and performance by small business vendors



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Major Program / Projects

- Major Lease Projects (Anything over than \$1,000,000 in annual unserviced rent.)



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What Does ORP Procure?

- Construction of Medical Facilities
- In addition to procurement, ORP is involved with intergovernmental transfers, and the granting of easements, licenses, and permits. (**This is handled by our Land and Utilization Team**)
- It also provides guidance to regional and local VA offices regarding real property.



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Types of Procurements Issued or Administered by ORP

- Firm Fixed Price (FFP)
- Indefinite delivery/indefinite quantity (IDIQ)
(Administer CO)
- Commercial Items (CI)
- Minor leases (Seldom)
- Architectural and Engineering (A&E) (Administer CO)
- Sole Source (based on specific requirements)



Small Business Goals & Utilization

FY20/21

Business Type	ORP			
	Award SB Dollars	# of Actions	% SB	Target
8(a)	0	0	0.00%	0.00%
HUBZone	\$24,570,325.22	5	9.41%	3.00%
SDB	\$121,092,062.68	3	46.35%	25.00%
SDVOSB	\$221,361,850.10	18	54.73%	30.00%
VOSB	\$220,372,360.79	12	84.35%	37.00%
WOSB	\$28,939,830.05	2	3.42%	5.00%
Small Business	\$840,250,089.45	6	81.96%	95.00%

Primary NAICS Code for Leasing 531120



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How can SB assist with services needed?

- Become Familiar with the Federal Acquisition Regulations/GSAR
- Understand VA's priority - Public Law (PL) 109-461
- What is a SDVOSB or VOSB set-aside
- Request for Lease Proposals
- Due Diligence (NEPA and CRS)
- Beta.sam.gov
- PACT Model



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Public Law (PL) 109-461

- On December 22, 2006, President Bush signed Public Law (PL) 109-461, the Veterans Benefits, Health Care, and Information Technology Act of 2006. Title V, Specifically Sections 502 and 503 apply to VA acquisitions.
- Effective June 20, 2007, this legislation authorizes a unique “Veterans First” approach specific to VA contracting. This approach changes the priorities for contracting preferences within VA, placing SDVOSBs and VOSBs first and second, respectively, in satisfying VA’s acquisition requirements.



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What is the “Rule of Two”?

Provides that “... a contracting officer of the Department **shall award contracts**” by restricting competition to Veteran-Owned Small Businesses if the officer **reasonably expects** that **at least two** such businesses “... **will submit offers** and that the award can be made at a **fair and reasonable price** that offers **best value** to the United States.”

38 U. S. C. § 8127(d)

- Supreme Court of the United States, KINGDOMWARE TECHNOLOGIES, INC. v. UNITED STATES



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52.219-14 Limitations on Subcontracting (SEP 2021)

- **General construction, at least 15 percent** of the cost of the contract performance incurred for personnel will be spent on the concern's employees **or** the employees of **other** service-disabled veteran-owned small business concerns.
- **Construction by special trade contractors, at least 25 percent** of the cost of the contract performance incurred for personnel will be spent on the concern's employees **or** the employees of other service-disabled veteran-owned small business concerns.



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VAAR 852.219-77 VA Notice of Limitations on Subcontracting (NOV 2020)

- **Certificate of Compliance for Services and Construction (SEP 2021) (DEVIATION)**
- Offeror completed certification/fill-in required. The formal certification must be completed, signed, and returned with the offeror's bid, quotation, or proposal. The Government will not consider offers for award from offerors that do not provide the certification, and all such responses will be deemed ineligible for evaluation and award.
- (b) The offeror represents and understands that by submission of its offer and award of a contract it may be required to provide copies of documents or records to VA that VA may review to determine whether the offeror complied with the limitations on subcontracting requirement specified in the contract. The Contracting Officer may, at their discretion, require the Contractor to demonstrate its compliance with the limitations on subcontracting at any time during performance and upon completion of a contract if the information regarding such compliance is not already available to the Contracting Officer. Evidence of compliance includes, but is not limited to, invoices, copies of subcontracts, or a list of the value of tasks performed.
- (c) The offeror further agrees to cooperate fully and make available any documents or records as may be required to enable VA to determine compliance with the limitations on subcontracting requirement. The offeror understands that failure to provide documents as requested by VA may result in remedial action as the Government deems appropriate.



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Opportunities Forecast 2022

CFM – Office of Real Property (ORP)

Location	New/Replacement	Propose Size (SF)
Baltimore, MD	Replacement	112,624
Baton Rouge, LA	Replacement	87,878
Hampton, VA (VA Beach)	New	182,230
Jacksonville, NC	Replacement	188,917
Nashville, TN	Replacement	157,260
Plano, TX	Replacement	94,769
Prince George's Co, MD	Replacement	85,116
Salt Lake City, UT	New	85,046
Allentown, PA	Replacement	81,719



Opportunities Forecast 2022

CFM – Office of Real Property (ORP)

Location	New/Replacement	Propose Size (SF)
Clarksville, TN	Replacement	215,175
Killeen, TX	New	196,382
Lecanto, FL	Replacement	46,248
Pflugerville, TX	New	49,944
Rolla, MO	Replacement	58,734
Tampa, FL	New	153,528
The Villages, FL (Summerfield FL)	Replacement	140,144



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➤ Points of Contact

Mr. John Thomas, Associate Executive Director, Office of Real Property	(202) 632-6937
Dr. Rudy Clemons, Director, Lease Execution, Office of Real Property	(202) 632-5615
Mr. Steven Vanderhye, Deputy Director, Lease Execution	(720) 219-0807
Dr. Katrina Jack-Tribble, Senior Contracting Officer	(202)-632-5072
Ms. Anntwinette Dupree-Hart, Leasing Contracting Officer	(202) 480-7483

➤ Other Sources of Procurement Information:

- ❖ System for Award Management (SAM) <http://beta.sam.gov>
- ❖ <https://www.cfm.va.gov/>
- ❖ Online Representations and Certifications Application (ORCA) <https://orca.bpn.gov/>
- ❖ Vendor Information Pages (VIP) <http://www.VetBiz.gov>
- ❖ VA Forecast of Contracting Opportunities (FCO) <https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>
- ❖ Contractor Performance Assessment Reporting System (CPARS) <http://www.cpars.gov>
- ❖ Additional Business Resources: <http://www.va.gov/osdbu/index.asp>
- ❖ <https://www.cfm.va.gov/til/leasing.asp>



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Warranted CO

Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The only Government officials with such authority are Warranted Contracting Officials. Any discussions of procurement requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if any, shall only come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



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QUESTIONS?



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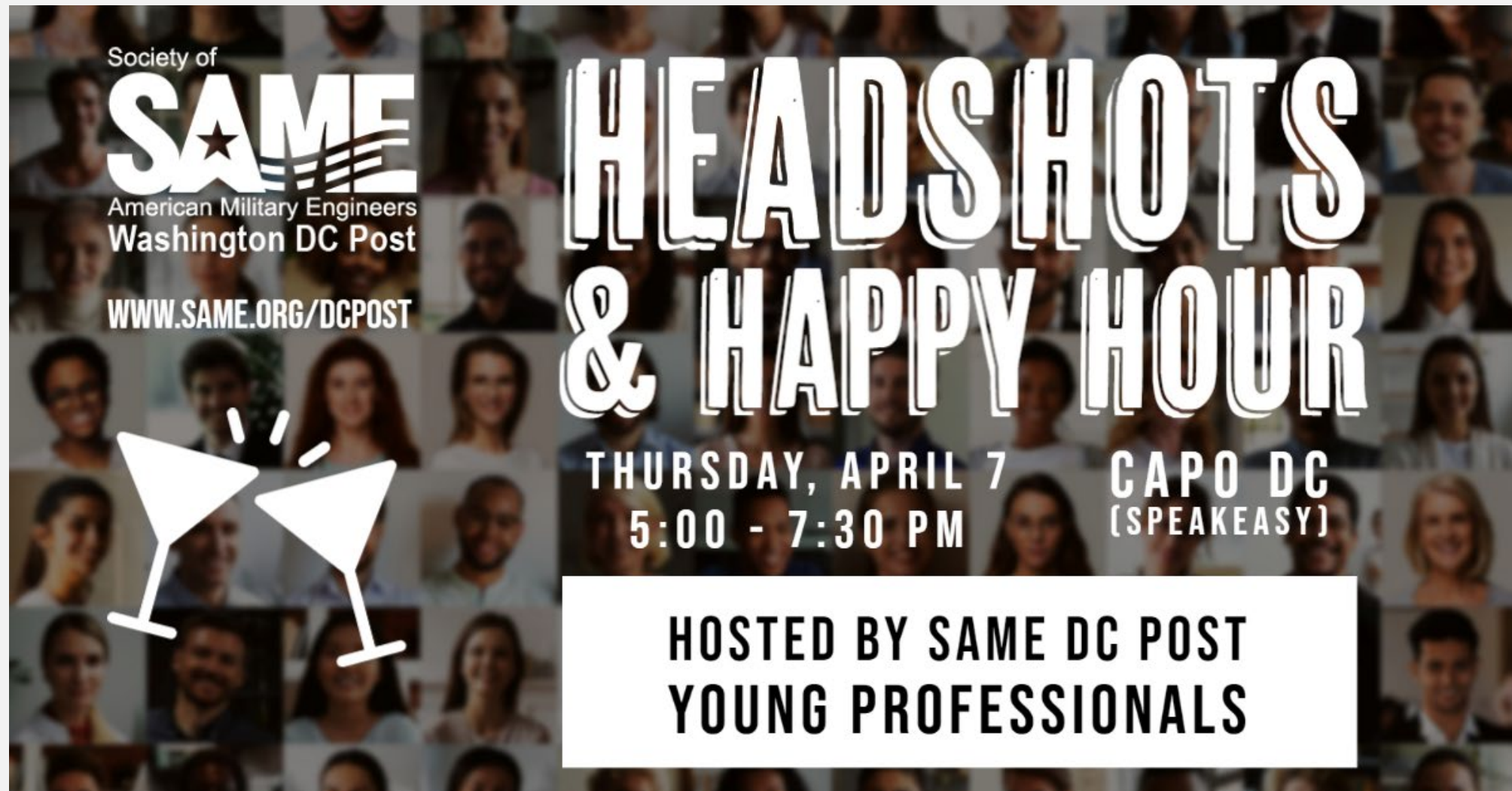


UPCOMING EVENTS



2022
Capital Week
Rockville, MD
Bethesda North Marriott Hotel & Convention Center
March
21-23, 2022

UPCOMING EVENTS




Society of
SAME
American Military Engineers
Washington DC Post
WWW.SAME.ORG/DCPOST

**HEADSHOTS
& HAPPY HOUR**

THURSDAY, APRIL 7
5:00 - 7:30 PM

CAPO DC
(SPEAKEASY)

**HOSTED BY SAME DC POST
YOUNG PROFESSIONALS**



UPCOMING EVENTS



SAME NoVA & DC Posts Proudly Present:

Industry Government Engagement (IGE)

IMPROVING CYBERSECURITY AND SAFETY IN SMART BUILDINGS AND INFRASTRUCTURE

Session III

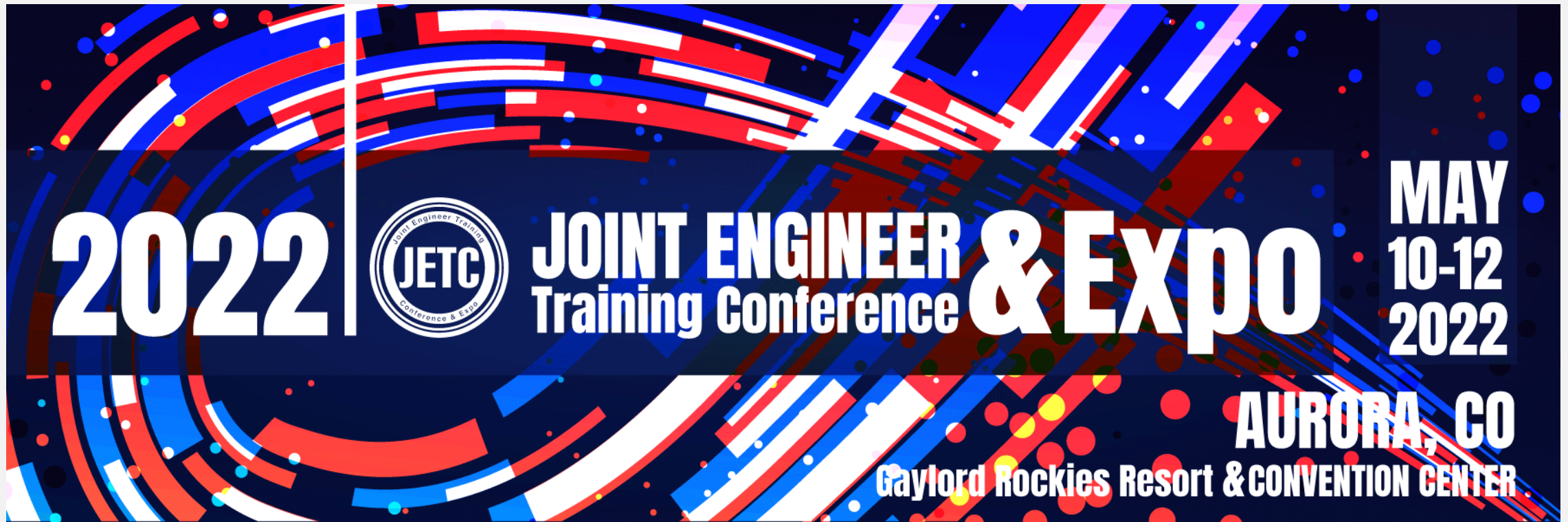
Thursday, April 21


3:00 pm - 7:00 pm

Sponsorships Available



UPCOMING EVENTS

The banner features a dark blue background with a dynamic, abstract pattern of red, white, and blue lines and dots, resembling a stylized American flag or a digital network. The text is prominently displayed in white and yellow.

2022 |  **JOINT ENGINEER & Expo**
Training Conference

MAY
10-12
2022

AURORA, CO
Gaylord Rockies Resort & CONVENTION CENTER

AND MORE!

MARK YOUR CALENDAR FOR THESE THURSDAY EVENTS

- | | |
|---------|--------------------------------------------------------------------|
| May 26 | Luncheon Program, Alternative Project Delivery |
| June 23 | SAME DC Post Joint Conference in association with ACEC MW and CMAA |
| July 21 | SAME DC Summer Celebration at TopGolf National Harbor |

UPCOMING EVENTS



2022 JOINT BASE ANDREWS AIR SHOW Sept. 16-18

Celebrating Engineering & Promoting STEM

Call for Educational & Demonstration Exhibitors

Space is limited. Sign up to reserve your booth by **April 15**

SEND

1. Firm Name and POC info
2. Focus of your firm/both

TO

Phlios Angelides, PE, F.SAME, FACEC, Post/JBA Event Coordinator at angelidesp@gmail.com

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