

Procurement Technical Assistance Center – Services Overview

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CONTRACTING ASSISTANCE

Find a PTAC

Find a Procurement Technical Assistance Center

Click on the map below or use our PTAC Search Tool to find the Procurement Technical Assistance Center nearest you.



State:

Select a State

There are 96 PTACs across US, with at least one PTAC in each state



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PROCUREMENT TECHNICAL ASSISTANCE CENTER

Procurement Technical Assistance Center (PTAC) offers consulting services, contracting workshops and networking events at *no cost* to Nebraska businesses — helping them successfully position their companies to bid, win and fulfill federal, state and local government contracts.



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PTAC GOVERNMENT CONTRACTING SERVICES

Registrations (SAM)

Certifications (SDVOSB, VOSB, 8(a), HUBZone, WOSB, EDWOSB, DBE)

Market Research

Bidmatching

Marketing Materials

Proposal Review

Events/Networking



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REGISTRATIONS

Systems for Award Management
Obtaining DUNS number
Identifying NAICS Codes
Help with registering
Setting up DSBS profile

The screenshot displays the SAM.gov website interface. At the top left is the SAM logo (System for Award Management). A yellow notification box in the top right corner states: "A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov." with a "Log In" button and a link to "Login.gov FAQs". A dark blue navigation bar contains links for HOME, SEARCH RECORDS, DATA ACCESS, CHECK STATUS, ABOUT, and HELP. Below the navigation bar, two red alert messages are visible: "ALERT - June 11, 2018: Entities registering in SAM must submit a notarized letter appointing their authorized Entity Administrator. Read our updated FAQs to learn more about changes to the notarized letter review process and other system improvements." and "ALERT - Users who previously bookmarked this site will need to update their bookmark on November 5, 2018. Users may continue to navigate directly to sam.gov, only the bookmarked url will be affected." The main content area explains that SAM is an official U.S. government website with no cost to use. It lists four key functions: Register to do business with the U.S. government, Update or renew your entity registration, Check status of an entity registration, and Search for entity registration and exclusion records. A "Getting Started" section features three icons: "Create A User Account" (person icon), "Register Entity" (folder icon), and "Search Records" (magnifying glass icon). The bottom of the page features a search bar with "All Award Data" and "I'm looking for.." and a "Search" button. A "Welcome" message states: "This will be the official U.S. government website for people who make, receive, and manage federal awards." A circular seal in the bottom right corner reads "100% FREE TO USE Official U.S. Government Website 100% FREE TO USE". The footer includes the "U.S. Army Corps of Engineers" logo and the "U.S. ARMY" logo.

CERTIFICATIONS

Help your business understand requirements for certifications
Advise on what documents are needed to certify
Walk through the process and application



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MARKET RESEARCH

- Listings of Agencies that have previously purchased similar products or service
- Information on subcontracting/ teaming opportunities
- List of Competitors in government market
- Analysis of volume, price, and award winners
- Open opportunities/ expiring contracts
- List of Agency contacts
- Analysis of small vs. large business awards



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BIDMATCHING

Searches through 2,100 government websites for bid opportunities (Federal, State and Local)

Emails list daily

Filtered by geographic preference, NAICS codes, keywords, and preference to Federal vs. State and Local opportunities

PTAC can change profile for you at any time if you request



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MARKETING MATERIALS/ PROPOSAL REVIEW



Business Consulting, Inc. provides strategic consulting technology services and managed services to commercial, not for profit and government organizations. Our Consulting can mobilize the right people, skills and technologies to help organizations improve their performance.

As a Minority Owned Small Business with SBA 8(a) & HUBZone certification, BCI is committed to excellence and creating innovative and flexible solutions for our State and Federal clients.

What sets BCI apart from the competition?

- Our People
- Performance-Based Processes
- Integrated Solutions Teams
- Client Relationship Management
- Strategic Mix of Technology and Business

CORE CAPABILITIES

Our technology experts and business professionals analyze research, design and implement solutions in the areas of:

- Consulting
- Technology
- Managed Services

Consulting

Our Consulting Services focus on integrated solutions designed to enhance the performance of your business. By incorporating industry best practices into your business processes and management strategies, we can help you stay ahead of the competition and better serve your customers. Our services include:

- Business Strategy & Planning Support
- Change Management & Facilitation Support
- CM/IT Process Development and Assessment Services
- Security Assessment
- Financial/Statistical Analysis
- Training

Technology

Our Technology Services focus on developing robust, secure and stable technology solutions for your business. By incorporating common sense solutions into seemingly daunting deliverables, we can ensure at the start of the project that we will safely deliver the product to completion. Our services include:

- Application & Web, Design & Development
- Commercial Off the Shelf (COTS) Integration
- Data Cleansing & Conversion
- Database Design, Development, & Maintenance
- Architecture Solutions
- Verification & Validation Service

Managed Services

Many companies these days choose to focus on their core strengths and outsource certain business processes. If you choose to go that route, BCI can help you in the following areas:

- Business Process Outsourcing
- Application Outsourcing
- Resource Management
- Help Desk Services
- Infrastructure Outsourcing

Federal Certification

- SBA – 8(a)
- SBA – HUBZone
- SBA – SDB

Contract Vehicles

- GSA – IT Sched-70 GS-35F-1234
- District of Columbia MOBIS Supply Schedule-(DCSS)
- State of Maryland-(CATSR)

State Certifications

- District of Columbia
- WMATA-(DBE)
- District of Columbia-(DBE)

Maryland

- MDDT-(MBE/DBE)
- Small Business Reserve (SBR)

Virginia

- MWAA-DBE & LDBE
- VA-5WaM

Local Government

- Prince George's County, MD-(MBE)
- Howard County, MD-(MBE)

Quasi Government

- Washington Suburban Sanitary Commission-(WSSC)

Non-Government

- NMSDC-The Minority Supplier Development Council- MD/DC-MSDC (MBE)
- US Pan Asian American Chamber of Commerce (USPAACC-MBE)

Capability Statement

–What Information Should be included

–Best Format

–How to tailor to agency/ opportunity

–PTAC consultants can review and make suggestions for improvement

Proposal Review

–Review of proposal for RFP compliance



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UPCOMING CONFERENCE - OCTOBER 19TH

In Person:

- Offutt Air Force Base
- FE Warren Air Force Base
- General Services Administration –
Building Maintenance & Operations
- US Army Corps of Engineers
- Nebraska National Guard
- National Park Service –
Midwest Region
- Union Pacific
- Small Business Administration (SBA)

Virtual Only:

- Federal Aviation Administration
- GSA - OSB
- Forest Service



nbdc[®]
PROCUREMENT TECHNICAL
ASSISTANCE CENTER

2021
**MEET THE
BUYERS
CONFERENCE**

10.19.21 | 1 - 5 PM | KEARNEY

[PTAC.UNOMAHA.EDU/MTB](https://ptac.unomaha.edu/mtb)

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U.S.ARMY

NEWSLETTERS



BUSINESS SUCCESS & ECONOMIC IMPACT

June 2021



Client Story: RISE Business Academy

SourceLink® Nebraska is a welcome resource for RISE Business Academy Program.

[VIEW NOW](#)

Client Story: Reverence Funeral Parlor

Perseverance and honest advice from NBDC help a Scottsbluff couple start a funeral service business.



NBDC PROCUREMENT TECHNICAL ASSISTANCE CENTER

June 2021

[ABOUT PTAC](#) | [ABOUT NBDC](#) | [PTAC EVENTS](#) | [BUSINESS RESILIENCY RESOURCES](#)



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"Thank you for calling.
Please hold until you hang up."



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USACE - OMAHA DISTRICT SMALL BUSINESS PROGRAM

Presented to:
SAME Omaha Post Industry Day
6 Oct 2021

Daniel M. Curado
Small Business Chief
Office of Small Business



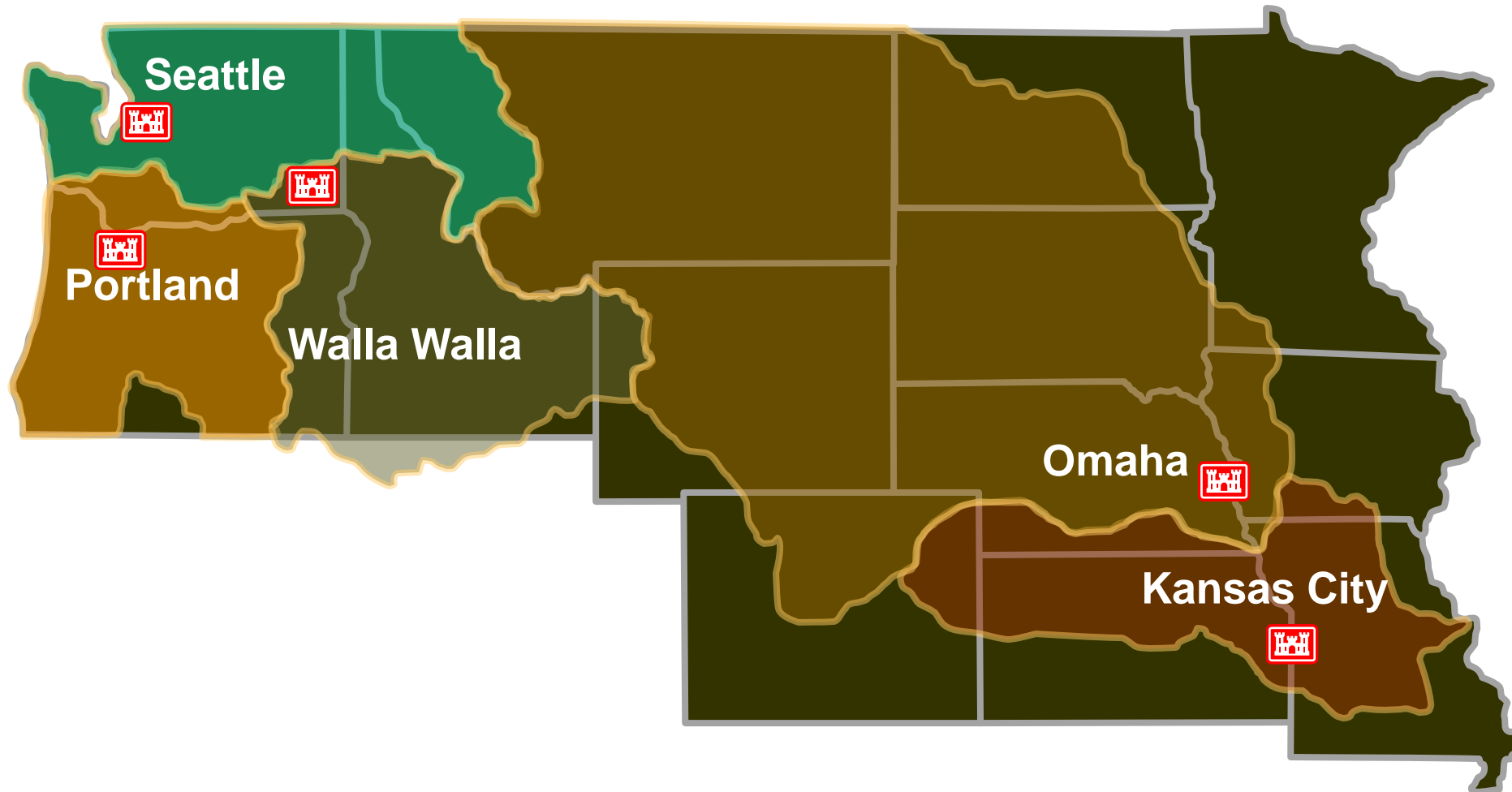
"The views, opinions and findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



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NORTHWESTERN DIVISION



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OMAHA DISTRICT BUSINESS LINES

CIVIL WORKS

- Flood Risk Reduction, Navigation, Hydropower
- Water Supply, Water Quality, Recreation, Irrigation
- Fish & Wildlife, Regulatory, Ecosystem Restoration
- Flood Control and Coastal Emergencies (FCCE)

MILITARY CONSTRUCTION

- Design & Construction Management
- 10 Active Air Force Installations
- 1 Air Force Reserve Installation
- 1 Army Installation & 1 Reserve
- 3 Army Ammunition Plants
- 2 Major Reserve Commands

ENVIRONMENTAL REMEDIATION

- Environmental Remediation
- Environmental Compliance
- Military Munitions Response Program
- More than 550 Projects Nationwide (41 States)

SPECIAL PROJECTS (IIS)

- DLA Fuels Program CONUS/OCONUS
- FSRM, EPA, VA
- Rapid Response
- Protective Design & Transportation Systems



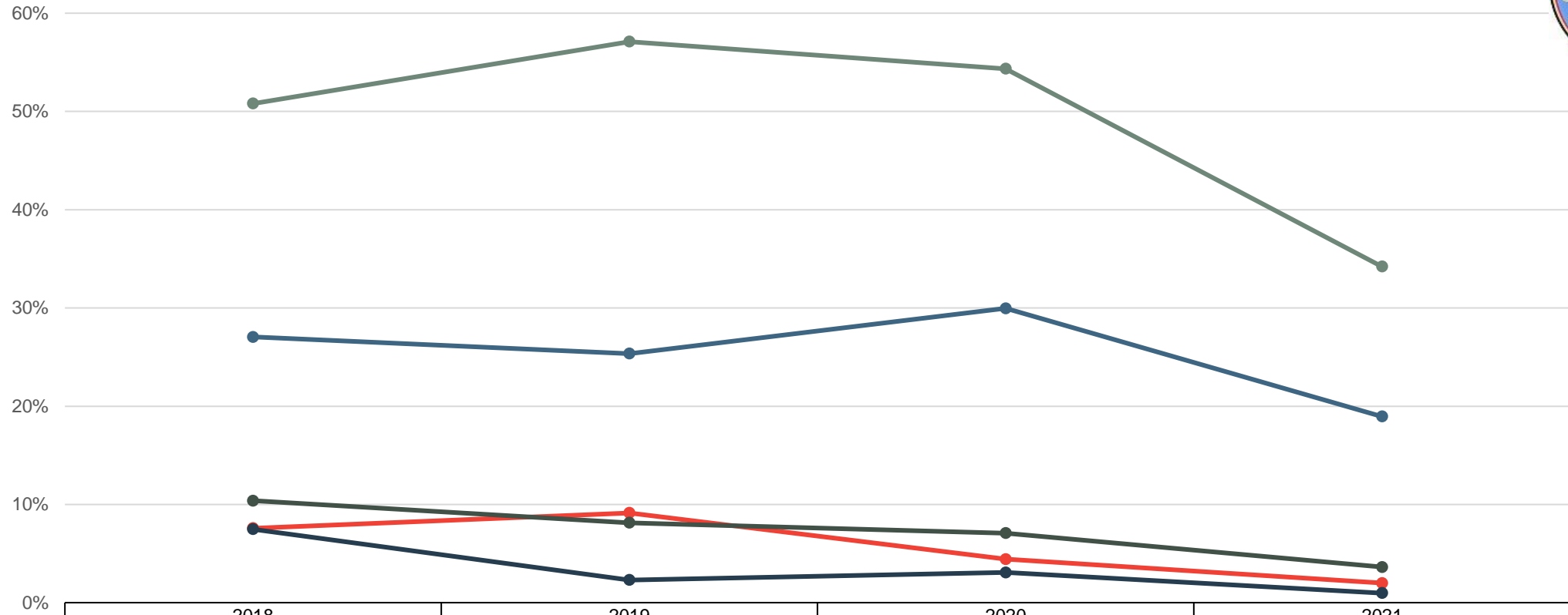
Includes projects outside
NWO boundaries



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SMALL BUSINESS GOALS ACHIEVEMENT



	2018	2019	2020	2021
SB	51%	57%	54%	34%
SDB	27%	25%	30%	19%
SDVOSB	8%	9%	4%	2%
WOSB	10%	8%	7%	4%
HUBzone	7%	2%	3%	1%

** 2021 SB Achievements as of 15 Sept 2021.

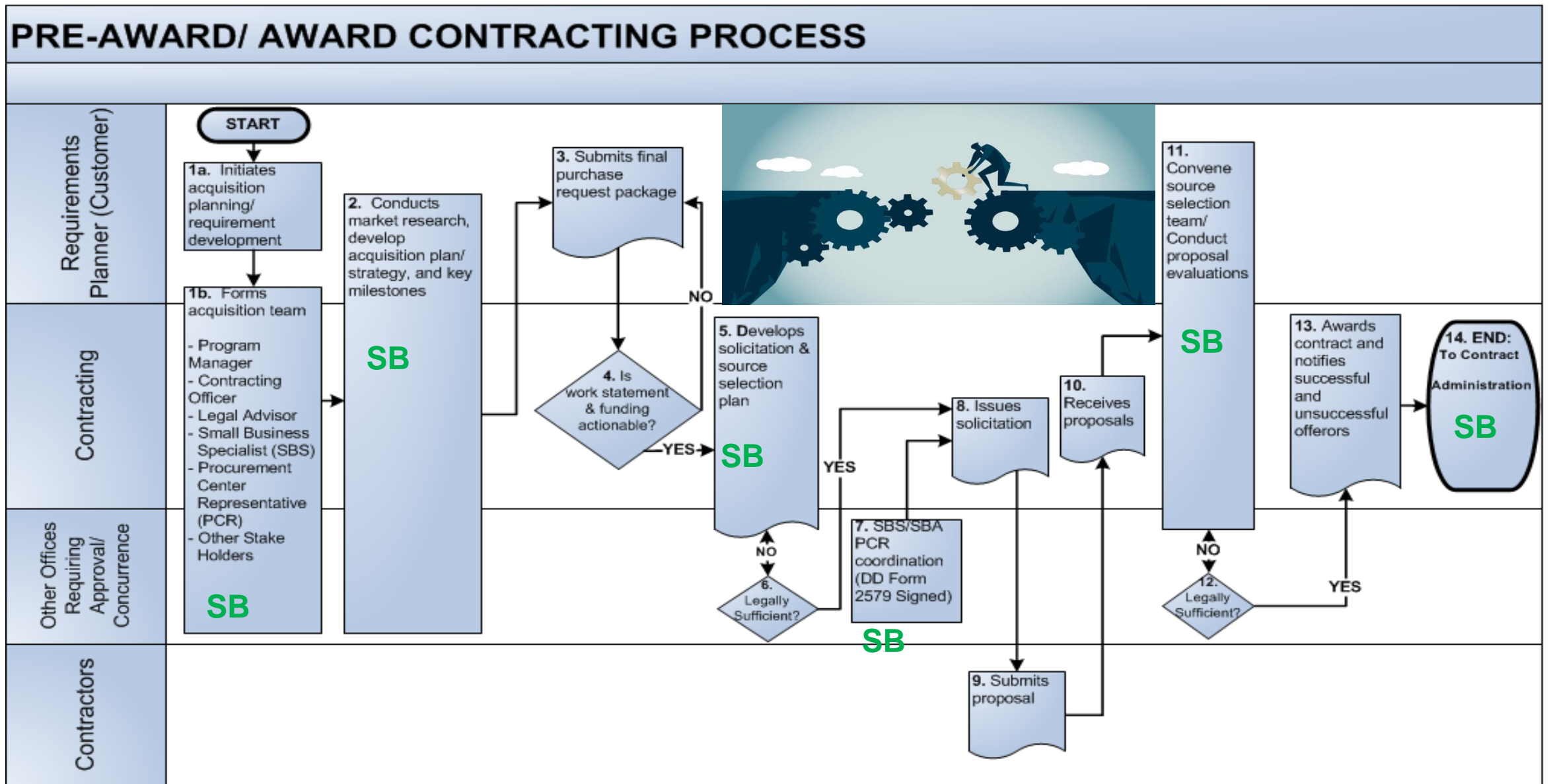


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U.S. ARMY

Small Business Office Role in Contracting Process



DOING BUSINESS WITH US

- Contact SB Office.
- Present your capabilities. Update SOQs.
- Respond to Sources Sought Notices, update DSBS profile.
- SAM.gov (solicitations, awards, special notices, etc).
- Attend Industry Days, SB Conferences, etc.
- Subcontracting - contact Large Primes, existing IDIQs.
- Forecast. MATOCs/SATOCs.
- Good Performance!!
- Utilize SB resources – PTAC, SBA, etc.



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BUSINESS WITH US

Link to District Contracting Opportunity Forecast

- Provided for Information only
- Formal request for proposal and invitation for bids will be publicized on the beta.SAM.gov Website

US Army Corps of Engineers - Omaha District

Media | Fact Sheets | Fact Sheet Article View

Significant Anticipated Contract Actions

Published March 4, 2019

PRINT | E-MAIL

Program	CBEST	Location	Action Description	NAICS	Adv. Date	Value	Proposed Acq. Strategy
1	MILCON	FE Warren AFB, WY	Helio/TBF/Maintenance Facility	236220	FY20	\$25M - \$100M	Full & Open
2	MILCON	1464 Minot AFB, ND	Helio AMU/MX/Alert Shelter/Ops Facility	236220	3rd Qtr FY19	\$25M - \$100M	Full & Open
3	MILCON	1032 USAFA, CO	Design Build USAFA CyberWorx	236220	Advertised	\$25M - \$100M	Full & Open
4	MILCON	1403 Ft. Carson, CO	Vehicle Maintenance Shop	236220	3rd Qtr FY19	\$25M - \$100M	Full & Open
5	MILCON	968 Minot AFB, ND	Indoor Firing Range	236220	Advertised	\$25M - \$100M	Full & Open
6	MILCON	3419 Offutt AFB, NE	USSTRATCOM Parking Lot	236220	3rd Qtr FY19	\$5M - \$10M	SB
7	MILCON	1443 Ft. McCoy, WI	MCA Family Housing New Construction	236210	Advertised	\$5M - \$10M	Full & Open
8	MILCON	1436 FE Warren AFB, CO	Military Working Dog Kennel	236220	3rd Qtr FY19	\$1M - \$5M	SB
9	MILCON	2947 Ft. Carson, CO	Fire Station Support Bldg.	236220	4th Qtr FY19	\$1M - \$5M	SB
10	MILCON	Ft. Carson, CO	NiCoE Sat. Infrastructure Support	236220	FY20	\$1M - \$5M	SB
11	MILCON	USAFA, CO	UMMC Expand Midfield Facility	236220	FY20	\$1M - \$5M	SB
12	MILCON	3299 FE Warren AFB, WY	Enclosed Fire Training Range	236220	TBD	\$1M - \$5M	SB
13	MILCON	Buckley AFB, CO	Large Vehicle Inspection Point	236220	FY20	\$1M - \$5M	SB

US Army Corps of Engineers - Omaha District Website

Business With Us | Small Business

Contract Opportunities

Omaha Contractor Quality Management (COM) Training

Other Districts COM Classes

Contracting Opportunities (beta.SAM.gov)

Twitter: OmahaUSACE #FedBizOpps

Upcoming Opportunities

What we buy...and don't buy

Current Small Business MATOCs

Current Large Business MATOCs

Omaha District - Small Business Metrics

Fiscal Year 20

Announcements

Small Business Open House

The U.S. Army Corps of Engineers, Omaha District is very excited to announce the hosting of a Small Business Open House on **19 March 2020!**

For more information please click here to be redirected to the use the Beta Sam webpage announcement!

Announcements

Flood Fight Contracts

During the recovery stages of the 2019 Nebraska, Iowa and Missouri floods, the U.S. Army Corps of Engineers is going to be awarding approximately 36 contract actions. Of those, 6 actions have been determined not to be appropriate for a Small Business set-aside either based on complexity, bonding limits or a combination of both. Thus these actions will be awarded as Task Orders using our RDI (Rapid Disaster Infrastructure) contract (S). The remaining 30 or so contracts will be issued using processes in accordance with the Stafford Act.

Announcements

Naming Convention

The US Army Corps of Engineers Contract Naming Convention

EXAMPLE SOLICITATION / CONTRACT

W9128F18R001

The Right Year (FY) The order will precede. The Army Part will follow.

Example: W9128F18R001 - FY18 - R001

beta.SAM.gov

Contract Opportunities | Search Results

Renovation of Dock 5 (B-52 Renovation), Minot AFB, ND

Search Code: **W9128F**

National Intrepid Center of Excellence (NICoE) Satellite Infrastructure Support, Ft. Carson, CO

US Army Corps of Engineers - Omaha District Website

Media | Fact Sheets | Fact Sheet Article View

Large Business MATOCs

Published Jan 8, 2019

PRINT | E-MAIL

Contract ID	Multiples or Single Award (S/A)	Vendor Name	Last Date to Order	Calling Amount from Order (\$)	NAICS Code	Requirement Description
W9128F1500037	MULTIPLE AWARD	MICHAEL BAKER GLOBAL SERVICES, LLC	28-Jul-20	\$95,000,000.00	236220	FRESH OCEANUS EMERGENCY WORK IS
W9128F1500038	MULTIPLE AWARD	FLOOR FEDERAL SERVICES, INC.	29-Jul-20	\$95,000,000.00	236220	IGF/OT/IGF - TENANT RENOVATIONS
W9128F1500039	MULTIPLE AWARD	FELLOWS BROWN & ROOT SERVICES, INC	28-Jul-20	\$95,000,000.00	236220	IGF/OT/IGF - TENANT RENOVATIONS
W9128F1500040	MULTIPLE AWARD	URS GROUP, INC.	28-Jul-20	\$95,000,000.00	236220	IGF/OT/IGF - TENANT RENOVATIONS
W9128F1500041	MULTIPLE AWARD	WESTON SOLUTIONS, INC.	28-Jul-20	\$95,000,000.00	236220	IGF/OT/IGF - TENANT RENOVATIONS
W9128F1500022	MULTIPLE AWARD	CAPE ENVIRONMENTAL MANAGEMENT INC.	4-Jul-21	\$400,000,000.00	237120	INFRASTRUCTURE VARIOUS LOCAT
W9128F1500023	MULTIPLE AWARD	WESTON SOLUTIONS, INC.	4-Jul-21	\$400,000,000.00	237120	INFRASTRUCTURE VARIOUS LOCAT
W9128F1500024	MULTIPLE AWARD	GILBANE FEDERAL	4-Jul-21	\$400,000,000.00	237120	INFRASTRUCTURE VARIOUS LOCAT
W9128F1500025	MULTIPLE AWARD	CB&I FEDERAL SERVICES LLC	4-Jul-21	\$400,000,000.00	237120	INFRASTRUCTURE VARIOUS LOCAT
W9128F1500027	MULTIPLE AWARD	AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE, INC.	28-Aug-21	\$400,000,000.00	237120	INFRASTRUCTURE VARIOUS LOCAT
W9128F1500046	MULTIPLE AWARD	PERKINS+WILL	11-Aug-20	\$19,900,000.00	541300	ARCHITECT-ENGINEER
W9128F1500047	MULTIPLE AWARD	PERKINS+WILL	11-Aug-20	\$19,900,000.00	541300	ARCHITECT-ENGINEER
W9128F1700001	MULTIPLE AWARD	KOHN CHARUHAS CHAPMAN & TAYLOR PC	20-Sep-22	\$9,900,000.00	541300	ARCHITECT-ENGINEER
W9128F1700002	MULTIPLE AWARD	WILEY & WILSON, INC.	20-Sep-22	\$9,900,000.00	541300	ARCHITECT-ENGINEER

Active Contracting Opportunities posted on SAM.gov

Search Code:

W9128F

Link to existing IDIQs



UPCOMING SIGNIFICANT MATOCS/SATOCs

Project Title	Project Location	Anticipated Advertisement	Anticipated NAICS	Estimated Dollar Value	Proposed Acquisition Plan (Set-Aside)
Architect-Engineering POL-MCX Fuels MATOC	CONUS/OCONUS	Q1 22	541330	\$98M	SB/UNR
Airfield Design TCX A-E MATOCs	CONUS/OCONUS	Q1 22	541330	\$30M/\$10M	UNR/SB
Architect-Engineering MILITARY & CIVIL MATOC	NWD	Q2 22	541330	\$56M	WOSB
Environmental Consulting Services SATOC	CONUS	Q1 22	541620	\$20M	8(a)
Environmental Consulting Services SATOC	CONUS	FY22	541620	\$20M	SB
Rapid Response 6 ER SATOC	CONUS	Q2 22	562910	\$95M	SB
Rapid Response 6 ER SATOC	CONUS	Q2 22	562910	\$35M	8(a)
Airfield Paving TCX MATOC	NWD	Q1 22	237310	\$99M	SB

Provided for Information only. Chart reflects current acquisition plans and is subject to change. Formal request for proposal and invitation for bids will be publicized on the Federal Business Opportunities Website

NWD – Northwestern Division



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