

Bonneville Power Administration

Meet the Chiefs

Society of American Military Engineers
June 30, 2022

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Bonneville Power Administration
Department of Energy





Agenda

✓ ***About BPA (briefly!)***

✓ ***How to do business
with BPA***



Bonneville Power Administration

BPA's mission as a public service organization is to create and deliver the best value for our customers and constituents as we act in concert with others to assure the Pacific Northwest:

- ✓ An adequate, efficient, economical and reliable power supply
- ✓ A transmission system that is adequate to the task of integrating and transmitting power from federal and non-federal generating units, providing service to BPA's customers, providing interregional interconnections, and maintaining electrical reliability and stability
- ✓ Mitigation of the impacts on fish and wildlife from the federally owned hydroelectric projects from which BPA markets power.



Bonneville Power Administration

BPA's Profile

- ✓ **Self-financed** Federal Power Marketing Agency (PMA) under the under the Department of Energy (DOE)
- ✓ Congress created BPA with Bonneville Power Act of 1937 to deliver and sell the power from the Bonneville Dam
 - BPA markets wholesale electrical power from the 31 hydroelectric dams that make up the Federal Columbia River Power System (FCRPS) and one non-federal nuclear plant
 - ~28% of the electrical power used in the Pacific Northwest (*8,000+ a MW*)



US Army Corps
of Engineers®



— BUREAU OF —
RECLAMATION

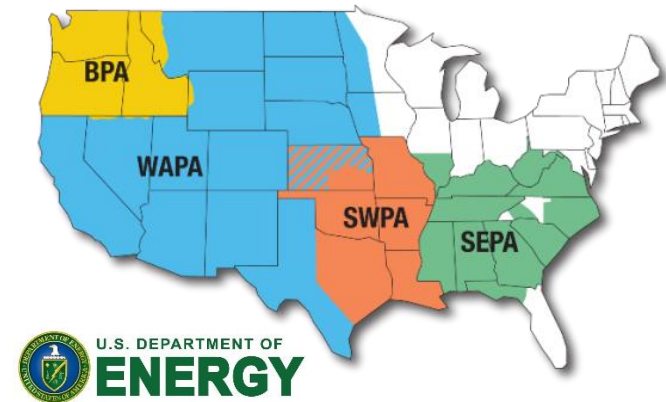
Bonneville Power Administration

BPA's Profile

- ✓ BPA operates and owns one of the nation's largest high-voltage transmission systems
- ✓ Operates and maintains about three-fourths of the high voltage transmission service in its territory



\$15,000+ miles



Bonneville Power Administration

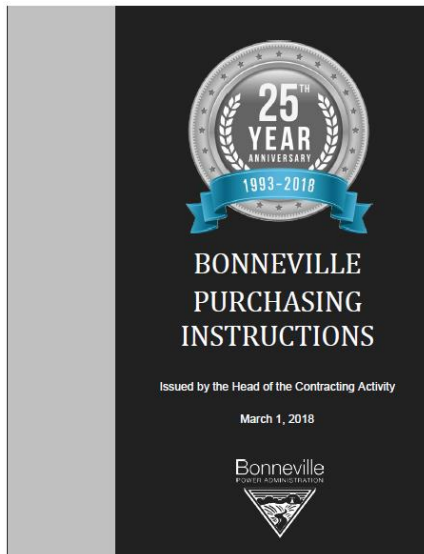
BPA's Program

- ✓ Diverse Program
- ✓ Transmission system design and construction
- ✓ Environmental programs, services and studies
- ✓ Business consulting
- ✓ Facilities construction & maintenance

About **\$1 B per year** in contracts awarded and supplies purchased per year

How to do Business with BPA

The **Bonneville Purchasing Instructions (BPI)** is issued by BPA's Head of the Contracting Activity under the authority of the Bonneville Project Act. The BPI establishes BPA-wide policies and procedures for the purchase of supplies and services, including construction services.



How to do Business with BPA

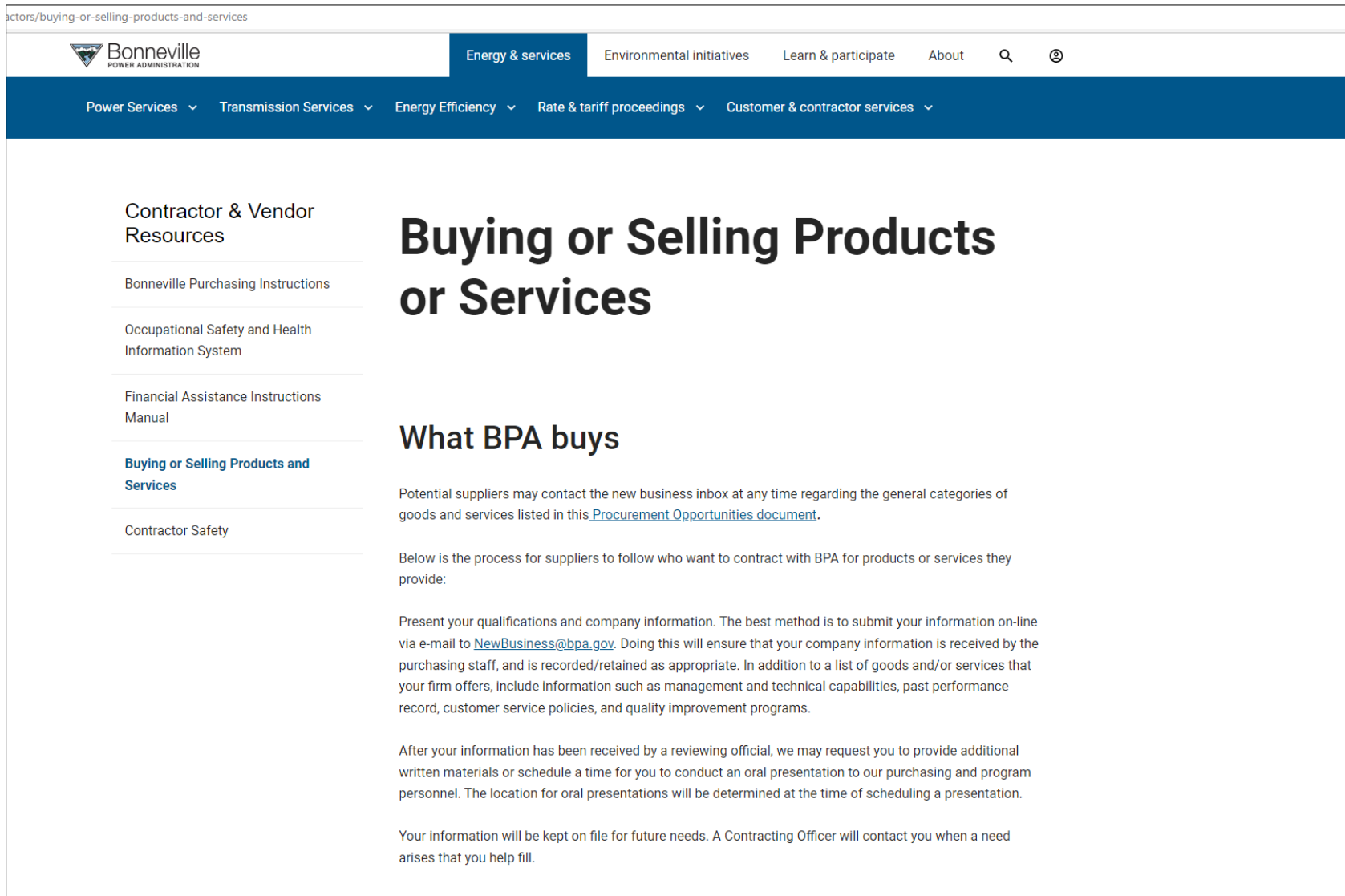
- ✓ Congress granted BPA broad power to operate in the marketplace **excluding it from many** federal laws and regulations concerning procurement.
- ✓ While BPA has adopted some federal purchasing practices to help achieve national priorities, it has also charted a **more businesslike purchasing approach in order to operate more effectively in the marketplace.**
- ✓ Vendors seeking to do business with BPA may visit the Buying or Selling Products or Services page for more information. www.bpa.gov

<https://www.bpa.gov/Doing%20Business/prodserv/Pages/default.aspx>

How to do Business with BPA

[Buying or Selling Products and Services - Bonneville Power Administration \(bpa.gov\)](https://www.bpa.gov)

actors/buying-or-selling-products-and-services



The screenshot shows the Bonneville Power Administration website. The header includes the BPA logo and navigation links for Energy & services, Environmental initiatives, Learn & participate, and About. A secondary navigation bar lists Power Services, Transmission Services, Energy Efficiency, Rate & tariff proceedings, and Customer & contractor services. The main content area features a sidebar with Contractor & Vendor Resources, including links to purchasing instructions, safety information, and financial assistance. The main heading is 'Buying or Selling Products or Services', followed by a sub-heading 'What BPA buys'. The text explains that potential suppliers can contact a new business inbox for general categories of goods and services, and provides instructions on how to submit information, including a list of goods and services, management and technical capabilities, past performance record, and quality improvement programs. It also mentions that a reviewing official may request additional written materials or an oral presentation, and that information will be kept on file for future needs.

Contractor & Vendor Resources

- Bonneville Purchasing Instructions
- Occupational Safety and Health Information System
- Financial Assistance Instructions Manual
- Buying or Selling Products and Services**
- Contractor Safety

Buying or Selling Products or Services

What BPA buys

Potential suppliers may contact the new business inbox at any time regarding the general categories of goods and services listed in this [Procurement Opportunities document](#).

Below is the process for suppliers to follow who want to contract with BPA for products or services they provide:

Present your qualifications and company information. The best method is to submit your information on-line via e-mail to NewBusiness@bpa.gov. Doing this will ensure that your company information is received by the purchasing staff, and is recorded/retained as appropriate. In addition to a list of goods and/or services that your firm offers, include information such as management and technical capabilities, past performance record, customer service policies, and quality improvement programs.

After your information has been received by a reviewing official, we may request you to provide additional written materials or schedule a time for you to conduct an oral presentation to our purchasing and program personnel. The location for oral presentations will be determined at the time of scheduling a presentation.

Your information will be kept on file for future needs. A Contracting Officer will contact you when a need arises that you help fill.

How to do Business with BPA

<https://www.bpa.gov/-/media/Aep/customers-and-contractors/procurement-opportunities-document.doc>

Group Title	Category	Category Includes:
<p>Please email newbusiness@bpa.gov if you are looking to do business with BPA in any of the categories listed below. For questions on a specific contract or RFO, include the Contract/RFO number in the subject line.</p>		
Materials Acquisition Team	MRO & Distributor Based Materials	Maintenance, Repair and Operations (MRO), building and wireless materials and the following equipment: chemicals, oils, system communication, relay, instrument & control, low voltage electrical, industry standard nuts & bolts, lighting, material handling, safety, test, tolls & work, engine generators, batteries and vehicles. Operating supplies including furniture, office equipment, IT hardware equipment and supplies.
	Electrical High Voltage Equipment	Substation outdoor electrical high voltage equipment: Power circuit breakers, circuit switchers; transformers, arrestors, reactors, capacitors, load brake disconnects, potential devices, voltage regulators, and station post insulators.
	Transmission Line Materials	Structures and transmission line materials: steel/wood/concrete structures, conductor, control cable, fiber optics, line hardware, BPA specification fasteners, and transmission insulators
Services Acquisition Team	Professional and Supplemental Labor Services	Support services include: administrative, professional consultants, IT support services, craft/trade services, engineering support etc.
	IT Services and Materials	Software, IT services, etc.

How to do Business with BPA

<https://www.bpa.gov/-/media/Aep/customers-and-contractors/procurement-opportunities-document.doc>

<p>Construction Acquisition Team</p>	<p>Capital and Expense Construction Projects</p>	<p>Responsibility for contracting services for work projects in BPA’s service territory in support of transmission activities. This work may include line construction, substation construction, facilities maintenance and repair services, as well as more specialized services like access road and other construction, repair and maintenance services, vegetation management services, architecture and engineering services, and other services.</p>
<p>Grants and Agreements Team</p>	<p>Energy Efficiency and Technology Innovation Related Grants and Agreements</p>	<p>In support of BPA’s Energy Efficiency program and/or Technology Innovation, includes professional consultants, engineering services, program evaluation services, third-party program implementation services, research and development services, and energy-related conservation construction projects (lighting retrofits, insulation, HVAC and EMCS).</p>
	<p>Environment, Fish & Wildlife Services</p>	<p>The BPA Environmental and Fish and Wildlife programs require professional and technical services, including: Environmental studies; audits; bio-remediation; EIS/EA assistance; and construction of fish-related projects.</p>
<p>Supplier Diversity and Small Business Programs</p>	<p>Point of Contact</p>	<p>Supplier Diversity Program Manager – NSSS-4400-2 PO Box 61409 Vancouver, WA 98666-1409 NewBusiness@bpa.gov</p>



Questions

