



**Dedicated to  
National Security**

*SINCE 1920*

**DISCOVER  
YOUR ROLE  
IN BUILDING  
AMERICA'S  
FUTURE.**

**Cindy Lincicome, F.SAME  
President – Elect**

**TLI Construction, Inc.**

Society's overall efforts are aligned in advancing our mission and vision and executing our strategic goals, which are designed to drive member engagement and support key national security- and infrastructure-related concerns.

## **SAME National President**



**Rear Adm. Mark A. Handley,  
P.E., F.SAME, USN (Ret.)**

# Congratulations



**NK Mbaya, CPSM, F.SAME**  
**Director of Business**  
**Development**  
**S&B Christ Consulting, LLC**




**Michael D. Huffstetler, LEED**  
**AP, F.SAME**  
**Principal, Federal Client**  
**Leader-Military, DLR Group**



**Dave Newkirk, F.SAME**  
**Associate Principal**  
**BCE Engineers, Inc.**

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## ***Strategic Plan 2025 – 5 Goals***

- Strengthen Industry-government Engagement
- Build And Sustain Resilient Communities
- Develop Leaders For The Profession
- Enrich The Stem Pipeline For The Nation
- Prepare Service Members And Veterans For The A/E/C Industry



## ***2021 – 2022 National Focus***

1. Industry-Government Engagement through thought leadership
2. Strengthening the Society through diversity, equity, and inclusion (DEI) efforts
3. Key Leader Development

# #1 Industry Government Engagement

**Key Outcome:** SAME provides thought leadership that directly brings awareness to key IGE issues and solutions

- Defense Authorization Act, VA and SBA – certifying VOSB, Project Partnering , Cost Estimating, TORN , Process, Alternative Delivery Method, Climate Change: Sea Level Rise in Coastal Regions, Cybersecurity, PFAS

**IGE Program Management** provides a *deliberate, consistent, repeatable, & transparent* process to manage national-level IGE efforts ensuring we deliver impact and maximize use of available resources in the service of our National Security

# ***#1 Industry Government Engagement***

- Defense Authorization Act, VA and SBA
  - Initiated in 2017 by Charleston Post
  - Competing process for obtaining certification
  - Law has Changed and Implementation rules being developed

*New IGE Topics being Validated and Approved  
by the Executive Committee*

# ***Ramp Up Act – Small Business Standard***

- Transitional period for firms in the 236220 and 54130 NAICS Codes
- Pilot moratorium program that will provide capacity to execute federal projects
- Prospective SBs will have a greater incentive to enter the federal market knowing they can sustainably grow their businesses.



**Mercedes  
Enrique MBA,  
F.SAME**

President at CMS  
Corporation



# ***Ramp Up Act – Small Business Standard***

- SBs in the early stages of growth will no longer compete with larger small businesses for the smallest segment of awards, providing greater
- As the number of capable firms increase for larger awards, the government will begin to designate larger set-aside awards to SBs, following the Rule of Two. Thus, the government would have a greater qualified pool to meet its increasing SB goals
- The federal government will not only benefit from increased competition among those competing for larger SB set-aside awards, this shifts the risk away from the Government

# ***Diversity, Equity, And Inclusion (DEI)***

***Key Outcome: SAME helps to initiate conversation and direct efforts that will increase the diversity of all types in the A/E/C profession and within our membership.***

- Led through a Working Group in the Membership COI
- Improving DEI at all levels of leadership in our Society
- Focusing on efforts to increase overall diversity of thought in the A/E/C profession in supporting national security

## **Progress:**

- Incorporated into the Society's By-Law
- DEI Action Plan

# ***Key Leader Development Commission***

***Key Outcome:** Continue the KLDC and its efforts to widen the Society's pool of leadership candidates through identification, mentoring, nurturing, encouragement, opportunities, and recognition.*

- Led by Col Matt Altman, PE, S.FAME, since established in 2017
- Build up SAME's leadership pipeline and ensure it more fully represents the membership base in all aspects
- Demystify requirements, expectations, and selection processes

## **Progress:**

- **American Indian/Alaska Native Youth Grant** - Capt. Thomas Fakler, P.E., ARNG, Lt. Cmdr. Kevin Remley, P.E., USPHS, Colleen Rust, PMP, PG, CPG,



# ***STEM Outreach to American Indian/Alaska Native Youth***

- Goal Number 4: “Enrich the STEM Pipeline for the Nation.”
- AI/AN community leaders to determine STEM needs in the community
- Anchorage, AK; Minot, ND; Albuquerque, NM; and Panama City, FL
- Meaningful STEM engagement by SAME’s 102 Posts with the over 500 federally-recognized tribes.

# ***Small Businesses***

- Small Business Challenges:
  - Finding qualified labor in ever tightening labor market
  - Supply chain disruption
  - Inflationary costs in firm fixed price environment
  - Access to capital need to cash flow operational growth
  - Rapidly shifting regulatory requirements

## Small Business Opportunities

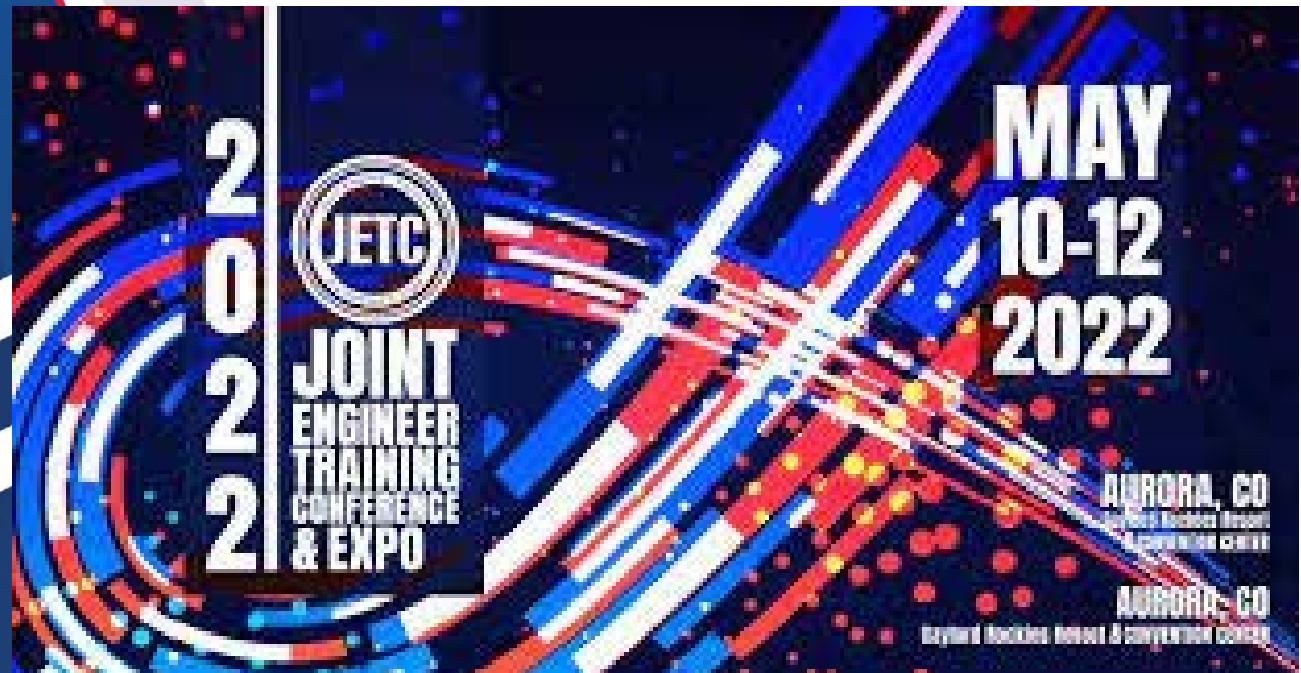
- Infrastructure Bill to rebuild nation's deteriorating roads and bridges and fund new climate resilience and broadband
- Administration's intent to double share of contracting to small disadvantaged businesses

# ***Small Business Community of Interest***

*Diverse voices of small business firms and the communities of stakeholders is heard as the Strategic Plan is executed.*

- Bringing programs of value and interest to small business members
- Providing opportunities to engage with government
- Education of small business regulations and legislation
- Share small business successes throughout the Society
- Peer-to-peer and large-to-small mentoring and business relationships
- Small Business Certification Program

*Registration is  
Open!!*





# Future Leadership Team!

SAME has incredible leadership opportunities beyond the Post level. SAME has amazing volunteer leaders. We just need to connect them!"

—Col Matt Altman, P.E., F.SAME, USAF





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A hand is shown pulling back a vibrant red, textured curtain on the left side of the frame. The curtain is parted to reveal a dark, almost black background. In the center of this dark area, the text "COUNT on US!" is written in a white, serif font. The word "COUNT" is in all caps, while "on US!" is in lowercase. The overall composition is dramatic and suggests a reveal or a significant announcement.

*COUNT on US!*

*Dedicated to National Security Since 1920*