NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY22 WORKLOAD FORECAST

LTC Reginald Jamo
Deputy District Commander

Mrs. Cherie Kunze
Deputy for Small Business
Programs

October 2021









Update dated: 1 Oct 2021



Key Adjustments since the Jun/Jul 2021 report



- ANC
 - Solicitation date for Southern Expansion change from Oct 21 to FY23
 - Removed Ord and Weitzel Gate Relocation Awarded 9 September 2021
 - Added Memorial Avenue Pylon Stabilization 3Q FY22
- Military Program
 - F22 Flight Training Unit Projects
 - Low Observable Component Repair Facility un-paused in late May 21; Part 1 Proposal Received
 - Combined Operations Maintenance Hanger un-paused; Part 1 Proposal Received
 - Dormitory On-hold since Mar 21; Awaiting AF basing decision.
 - FY 17 Fuel Systems Maintenance Dock Project reinstated in the FY22 program; Received directive to finish the design. Anticipate solicitation 3Q FY22.
- AE Contracts
 - Supporting contracts (Civil, VE, Commissioning, Geotech) slipped to FY22 Focus is on getting General AE awarded
 - Relooking Ammo only CMS contract
- Dredging
 - Dredging Norfolk Inner Harbor New start funded in FY22 President's Budget ~ \$80M, expect solicitation 120 days after appropriation is received



PROGRAM AT A GLANCE

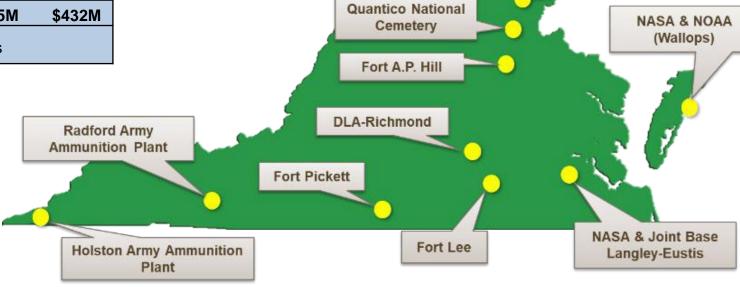


Arlington National Cemetery

Dahlgren NWS

PROGRAM SUMMARY:						
<u>FY18 FY19 FY20 FY21 FY22</u>						
MILITARY:	\$134M	\$118M	\$477M	\$315M	\$159M	
IIES:	\$16M	\$33M	\$28M	\$145M	\$85M	
CIVIL & OPS	\$82M	\$86M	\$51M	\$60M	\$153M	
ANC:	\$24M	\$45M	\$30M	\$20M	\$10M	
DoDEA:	\$24M	\$22M	\$27M	\$25M	\$25M	
	\$280M	\$304M	\$613M	\$565M	\$432M	

^{*}Does not include new or awards from existing AE IDIQs



^{*}Further Small Business socio-economic set-aside may be determined pending results of market research



SMALL BUSINESS PROGRAM AS OF 6 SEPTEMBER 2021



FY 21 FIRST TIME AWARDS Currently at 11 WE EXCEEDED OUR GOAL!

Craney Island Janitorial Services (Competitive)
Contractor: Marshall Williams Enterprise, LLC
Amount: \$135,000.00 (Base plus 4 options)

S/V EWELL Emergency Survey Strut System Repair (Sole Source)

Contractor: Technology Associates, Inc.

Amount: \$96, 810.91

DLA Aviation Operations Center Phase II (Competitive)

Contractor: Manhattan Construction

Amount: \$87,562,320

Craney Island Rehandling Basin Dredging (Competitive)

Contractor: Resilient Seas, Inc.

\$5,599,819.50

ANC Road MATOC (Competitive – Three New Awardees)

Contractors: Metro Paving, Miami Willicpa and Perk

Amount: \$49,000,000

MARSOC Assessment & Facility Construction (Competitive)

Contractor: Delanos LLC Amount: \$2,792,068

DODEA SRM-NC IFP Removals & Repairs/Repaint Walls (Competitive)

Contractor: Veterans Therapeutic Support Services

Amount: \$66,657.92

WPNY Middle School Fence Installation (Competitive)

Contractor: Williams C. Construction LLC

Amount: \$3,875.00

FY 21 SOCIO ECONOMIC CATEGORIES

Туре	NAO Goals	Current %	Current \$
Small Business	22%	18.66%	\$49,327,245
SDB	9%	11.92%	\$31,495,288
SDVOSB	4%	1.74%	\$4,597,567
WOSB	3%	2.78%	\$7,340,263
HUBZone	5%	3.00%	\$7,932,590

Outreach

UPCOMING 2021 EVENTS

7 Oct 2021 SAME NoVA Post B2B Fort Belvoir, VA
14 Oct 2021 ProcureCon Virtual 21 Expo
28 - 29 Oct 2021 FEDCON/The Summit – Wilmington, NC
15 - 19 Nov 2021 Federal Small Business Conference
SAME Atlanta, GA

CAPABILITY BRIEFINGS will resume in October/November



FY22 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS



Туре	Location	Lead POC	Range	Small Business or Unrestricted	SolicitationQtr./FY
AE GENERAL	VA/ Regional	Sarah Taylor	<u>+</u> \$200M	UR	evaluation
ARMY AMMO PLANTS	Radford/ Craig Jones > \$200M UR		UR	2Q FY22	
CONSTRUCTION MGMT SVCS	VA/ Regional	Erika McCormick	\$10-25M	UR	3Q FY22
VALUE ENGINEERING	VA/ Regional	Sarah Taylor	\$5M -\$10M	SB	2Q FY22
GEO-TECHNICAL	VA/ Regional	Sarah Taylor	\$1M -\$5M	SB	2Q FY22
CIVIL	VA/ Regional	Sarah Taylor	\$1M -\$5M	SB	2Q FY22
COMMISSIONING	VA/ Regional	Sarah Taylor	\$1M -\$5M	SB	2Q FY22





Hydrographic Survey

- **Geodynamics** (exp. 6/23)
- **Gahagan and Bryant Assoc (exp. 6/23)**
- Waterways (exp. 9/25)

Civil/Survey (exp. 9/22)

Miller and Stephenson and Associates

Architect/Engineering General (exp. 12/21)

- **Parsons Brinkerhoff**
- Waller, Todd and Sadler Architect
- Stantec
- Woolpert-RS+H

DoDEA Architect/Engineering (exp. 8/23)

- **KZF** Design
- **GWWO**
- Schenkel Schultz
- Jacobs Government Services
- Woolpert
- Zyscovich

ANC Southern Expansion Des. (stand alone award)

HNTB



EXISTING CONSTRUCTION MATOCS/IDIQS



JOC – DSCR (exp. 9/22)

Ashford Leebcorp

James River Dredging IDIQ (exp 3/22)

Cottrell Contracting

Value Engineering (exp. 6/22)

Strategic Value Solutions

DoDEA SRM (exp. 9/23)

- Driven Contractors
- Southeast Industrial Construction
- Prabhakar Moro

DoDEA PM/DM (exp. 9/22)

Brymark and Associates – NC

DoDEA PM/DM (exp. 9/23)

 Universal Services Provider – Quantico/Dahlgren, VA

DoDEA Facility Assessments (exp. 9/23)

Alpha Facilities Solutions



TRENDS/HIGHLIGHTS



New Program (AE & Construction) at Radford & Holston Army Ammo Plants

- AE Contract to be solicited in 2Q FY22 \$240M
 - Will allow for use at all Ammunition GOCOs
- Advertise DB ANSol Thermal Treatment (Holston) FY23
- Advertise DB Explosives Decomposition (Holston) 4Q FY22
- \$1B+ Program over 5+ years

DoDEA

- Main focus is on SRM utilizing existing IDIQs
- Less new construction updating existing "Legacy" schools to 21st century schools

Arlington National Cemetery - \$20-\$25M in SRM work - through FY25+

Southern Expansion - \$360M total PA - slipped to FY23

CivilWorks Program

- Norfolk Harbor
 - \$15M to \$35M O+M/Year Dredging and Craney Island work
 - Deepening underway PHI + II VPA contracts
 - FY22 President's Budget has New Start for Inner Harbor (\$50M \$100M)
 - FY22 solicitation of James River Dredging 5-year IDIQ SATOC (\$40M)
- Lynnhaven River Basin Ph I Wetland Restoration Awarded. Working PH 2 FY 22 awards
- Norfolk Coastal Storm Risk Management \$1.6B construction cost, \$8M preconstruction engineering and design underway for Ph 1 Downtown Floodwall potential for construction funding from American Jobs Plan/Infrastructure Bill
- Awaiting new starts for other Coastal Storm Risk Studies Peninsula, Virginia Beach, Eastern Shore, Tangier

MILCON

- Typical 3-5 projects per year (\$100M-\$150M)
- F-22 Adds (FY19/20) 4 Projects PA: \$186M(D-B-B)
 - Consolidated Ops/Maintenance Hangar Solicit: Jan 21 Part 1 proposals received paused
 - Training Support Squadron Facility Solicit: **Nov 21** Redesign effort underway
 - Low Observable Component Repair Fac.- Solicit: Nov 21 Part 1 proposals received un-paused
 - Dormitory Solicit: Nov 21 paused
- FY22 Re-solicitations
 - F-22 Fuel Systems Maintenance Dock (\$10-25M) Authority received to finish design.
 Anticipate solicitation 3Q FY22.



ACQUISITION STRATEGIES



Most work is competed - limited Sole Source awards

- Use sole source in many cases to get new contractors doing work for the Norfolk District.
- 17 new contractors added to the pool in FY20.
- FY21: Goal met of awarding to 10 new contractors
 Exceeded Goal with Award to 13 contractors

Currently no pool of MATOCS to support SRM like work

- FY21 efforts to build more tools Road Repair MATOC for ANC
- JOC in place to support Defense Supply Center Richmond \$25M
- 2 Sole Source D-B SRM Construction Contracts to be put in place Northern VA (Quantico, FT A.P. Hill, Dahlgren) and Hampton Roads- Contractors Selected – Pending Award
- IFB most used stand alone C-Contracts
- Increased use of IFB with Definitive Responsibility Criteria DRC
 - Bridge between IFB and BVTO quicker, provides assurance we are awarding to capable firms
 - Contractors asked to provide evidence that they can do the work after bid opening
 - Generally asking for specific relevant past experience; narrative that explains they understand the project and key technical challenges, etc.
 - "...the Contracting Officer will also examine whether the low bidder can meet the requirements of the solicitation by demonstrating that the prime contractor or subcontractor responsible for dredging has dredged by mechanical means or hopper a minimum of 80,000 cubic yards in a consecutive 30-day period in a cold-weather month (October through January) withdisposal/placement onto a beach. This will be considered a definitive responsibility criterion"

9



ANC FY22 and FY23



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr / FY
Construction	Southern Expansion	Stand Alone	UR	\$100M - \$250M	FY23
Construction	Memorial Avenue Pylon Stabilization	TBD	SB	\$1M - \$5M	3Q FY22







MILITARY FY21 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate Bldg 54 Artifact Area DSCR	Stand Alone	SB	\$1M - \$5M	1Q FY22
Construction	Renovate Helipad DSCR	StandAlone	SB	\$1M - \$5M	Under Evaluation
	N. 4th St. and G Road Intersection, DSCR	Stand Alone	SB	\$500K - \$1M	2Q FY22



MILITARY FY21 & FY22 - MISC INSTALLATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	F-22 Low Observable Component Repair Facility, Langley	Stand Alone	UR	\$50M - \$100M	1Q FY22
Construction	F-22 Consolidated Ops/ Maint. Hangar, Langley	Stand Alone	UR	\$25M - \$50M	1Q FY22
	Renovate ACP Main Gate, Ft. Eustis	Stand Alone	SB	\$10M - \$25M	3Q FY22
	F-22 Training Support Squadron Facility, Langley	Stand Alone	UR	\$25M - \$50M	2Q FY22
	Fuel System Maint. Dock, Langley	Stand Alone	UR	\$10M - \$25M	3Q FY22



INTERAGENCY & ENVIRONMENTALSERVICES (IIES) FY21 & FY22



Type of Work	Project Name	Acquisition Strategy Stand Alone Contractor Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated SolicitationQuarter/ Fiscal Year
Design	Radford AAPEWI/CWP Design Build	Stand Alone	UR	> \$100M	Awarded
	Holston EDC Design Build	Stand Alone	UR	\$50-100M	4QFY22
	Holston ANSol Design Build	Stand Alone	UR	\$50-100M	4QFY22



FY22 CIVIL WORKS & OPERATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Quarter/ Fiscal Year
	Norfolk District Pier Renovation and Repair	Stand Alone	UR	\$1M - \$5M	1Q FY22
	Craney Island Renewable Energy	Stand Alone	UR	\$500K-\$1M	1Q FY22
	Deep Creek Bridge Replacement	Stand Alone	UR	\$25M-\$50M	1Q FY22
Construction	Chesapeake Bay Oyster, Piankatank Reef Phase 2	Stand Alone	TBD	\$1M - \$5M	1Q FY22
Conocident	Lynnhaven River Basin, Phase 2 Reefs	Stand Alone	TBD	\$5M - \$10M	3Q FY22
	Craney Island Bulkhead Refurbishment	Stand Alone	TBD	\$500K-\$1M	Solicited
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	4Q FY22
	Dismal Swamp Canal Superintendent House Repairs	Stand Alone	TBD	\$100k - \$500k	3Q FY22
	Great Bridge Field Office Construction	Stand Alone	TBD	\$1M - \$5M	4Q FY22

^{*} Further Small Business socio-economic set-aside may be determined pending results of market research



FY21 & FY22 CIVIL WORKS & OPERATIONS DREDGING



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Quarter/ Fiscal Year
Dredging	Dredging Norfolk Inner Harbor & Channels Deepening	Stand Alone	UR	\$50M -\$100M	4Q FY22
Dreuging	Rudee Inlet Dredging	Stand Alone	UR	\$5M - \$10M	Awarded



FY21 SERVICE CONTRACTS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Quarter/ Fiscal Year
Janitorial	Gathright Dam, Covington, VA	Stand Alone	TBD	<\$100k	1Q FY22
Sonar Eval	Sonar Testing, S/V EWELL, Norfolk, VA	Stand Alone	SB	<\$100k	1Q FY22
Security Upgrades	Craney Island Dredged Material Management Area, Portsmouth, VA	Stand Alone	TBD	\$100k - \$500k	3Q FY22

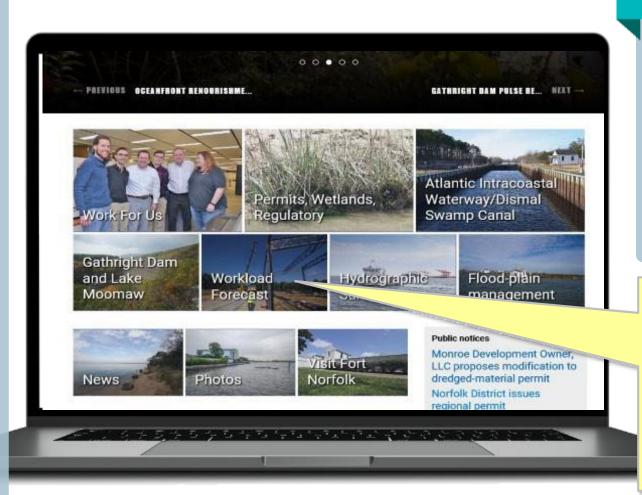


CURRENT DETAILED PROGRAM BRIEF



HELPFUL HINTS

- Respond to Market Research Efforts/Sources Sought:
 Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- Share your best Practices and insights – we want to know how to be better business partners!
- Ensure your proposals answer the information requested in the solicitation and are readable.
 Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available attime of publication. Information is subject to change.
- Requests for market researchor solicitations may be found at beta.SAM.gov.
- Visit our website
 www.nao.usace.army.mil for periodic updatesto ourprogram.



KEY RESOURCES

Small BusinessAdministration http://www.sba.gov

Size Standards http://www.sba.gov/size

System Award Management (SAM) http://www.sam.gov



Updated about every 6 weeks

WWW.NAO.USACE.ARMY.MIL







QUESTIONS?



CONTACT INFORMATION



Mike Darrow

Deputy District Engineer

Michael.R.Darrow@usace.army.mil
757-201-7112

John Flint

Chief, Military Branch
John.D.Flint@usace.army.mil
757-201-7328

Craig Jones

Chief, IIES Branch
Craig.S.Jones@usace.army.mil
757-201-7682

Rick Davis

Chief, Arlington National Cemetery Branch
Richard.A.Davis2@usace.army.mil
703-336-3359

Sarah Taylor

Chief, Technical Services Branch
Sarah.M.Taylor@usace.army.mil
757-201-7478

Katya Oxley

Chief, Contracting
Ekaterina.Oxley@usace.army.mil
757-201-7026

Richard Klein

Chief, Civil Works Branch
Richard.L.Klein@usace.army.mil
757-201-7243

Lesley Dobbins-Noble

Chief, Operations Branch
Lesley.Dobbins-Noble@usace.army.mil
757-201-7764

Cherie Kunze

Deputy for Small Business Programs
Cherie.A.Kunze@usace.army.mil
757-201-7077

Bryan Burge

Program Manager, DoDEA Design Center
Bryan.C.Burge@usace.armymil
757-201-7178



U.S. AIR FORCE MILCON

OCTOBER 2021

BRENT HYDEN, PE, MBA, PMP FACILITIES DIVISION CHIEF HAF A4CF

Air Force Physical Plant Profile

8.5M Acres of land

176
Air Force Installations
83 Active + 83 Guard + 10 Reserve

\$420B Plant replacement value



624.1M Sq ft of facilities

Across 68,849 facilities



183.2M Sq yds of airfield pavement



68.5K Family housing units

53.3K privatized units + 15.2K government-owned units*



103K Dormitory beds

Across 880 dormitory facilities*

Source: RPAD 30 Sep 2020 *Source: AF DMP 2020

Common AF MILCON themes (incl USSF)



Weapons System Recap

Arctic Strategy

European Deterrence Initiative

Telework/Facility Space Standard Updates

FY22 MILCON program

~ \$2.10B

Natural Disaster Recovery

Resilience

Climate

Pacific Deterrence Initiative

Focus Areas



Focus on new weapon system recap

- ~ 35% focused on New Weapon Systems
- Majority of weapon system recap projects involve SCIF space
- ~ 19% focused on Current Mission

Major weapon systems

- GBSD slide to follow
- WGF FE Warren, Barksdale, Malmstrom, Ellsworth
- B-21 Ellsworth, Tinker
- F-35 Hill, Eglin, Tyndall, Lakenheath
- KC-46a Tinker, TBD PACAF
- T-7

Focus Areas



Telework/Facility Space Standard Updates



- Adjusting workplace standard to 36 NSF
- Adds collaboration space authorization

Climate



- Congressional high-interest item
- AF investing in UFC development to include climate and severe weather resiliency
- AF MILCON will follow updated UFCs

Resilience



- Congressional high interest item
- Congress provided \$24M in resilience
 P&D over last two FY
- 10 USC 2815 authorizes use of up to \$100M O&M towards MILCON Resilience projects
- Anticipate continued interest in funding more resilience projects

Focus Areas - COCOM



Pacific Deterrence Initiative



- \$545M in FY22, projected \$389M in FY23
- General focus: munitions storage, warehouse space, ops/mx facilities
- JRM Andersen, Kadena, Misawa, RAAF Darwin, RAAF Tindal, Tinian

European Deterrence Initiative



- \$185M in FY22, projected \$385M in FY23
- General focus: airfield development and warehouse space
- Hungary, Spain, UK, Italy, Germany, Norway

Arctic Strategy



- General focus on locations above 66 degrees N
- Expecting projects FY25 and beyond
- Thule AB, Greenland
- Alaska

Natural Disaster Recovery (NDR)



\$4.0B MILCON Rebuild Program

- Does not include \$1.3B+ in O&M construction
- Combination of lump-sum and line-item appropriations & authorization through FY19 Supplemental and FY20 MILCON

\$2.9B at Tyndall AFB

- Hurricane Michael October 2018
- ~60% of program under contract by end of CY21

\$400M at Offutt AFB

- Missouri River Levee Breach March 2019
- 8 Campuses 4 on contract by end of CY21

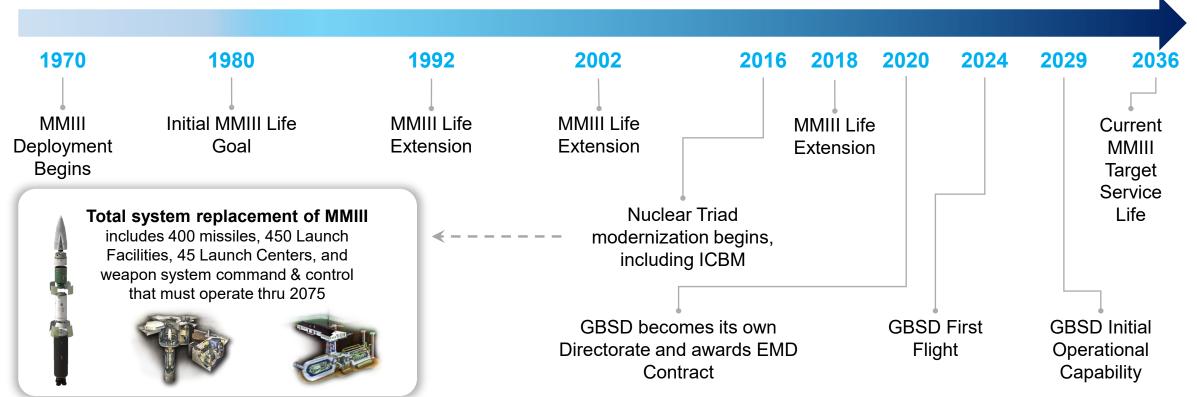
\$200M at Joint Base Langley Eustis

- Support F-22 relocation from Tyndall
- 4 Projects Contract awards early CY22

Ground Based Strategic Deterrent (GBSD) 101



The Department Air Force (DAF) is **converting the Intercontinental Ballistic Missile (ICBM) from the Minuteman III (MM III)-to-GBSD** and must do so on a precise timeline to maintain the operational readiness of ICBM system. As we near the end of the Minuteman III (MMIII) lifecycle, the Ground Based Strategic Deterrent (GBSD) has entered its engineering and manufacturing development (EMD) phase, with major milestones rapidly approaching



(U) Magnitude and Complexity – MILCON Wing Overview



Hill AFB

- Bldg 1530
- Booster Storage - GIF
- MIF
- PSSTF
- SMAC - TACC
- Half Hole Trainer

(HAFB and UTTR)

- 309th Depot

-2xLFs

Vandenberg AFB

- SATAF PIO/PMO
- Contractor Support Area (CSA) x 4
- Mx Complex
- RS/RV Mx Facility
- Stage Processing
- 4 LFs
- 1 LC
- 4 Igloos
- AETC Schoolhouse (Pre-Dec)
- MTF Construction

Malmstrom AFB

- SATAF PIO/PMO
- ICC
- Mx Complex
- Ops Grp
- Missile Handling
- Booster Transfer
- PSRE Storage

- MTF Construction
- SF-TT
 - Supply Facility
 - 583rd Depot (x1) - 150 LFs
 - -8LCs
- -7 CSBs

GRAND FORKS AFB ALMSTROM AFB FE WARREN AFB OFFUTT AFB BUCKLEY AFE SCHRIEVER AFB WHITEMAN MCCONNELL AFB Key: VANDENBERG AFB **Blue Font = 3300** Black Font = 3400 **Green Font = 3600/3020**

Minot AFB

- SATAF PIO/PMO

- ICC

- RV Facility - MTF Construction
- Mx Complex - SF-TT
- Vehicle Mx - Ops Grp
- 583rd Depot (x1) - Missile Handling
- Booster Transfer - 150 LFs
- 8 LCs - PSRE Storage
 - -7 CSBs

Offutt AFB

- SLP-A Trng Facility



FE Warren AFB



- SATAF PIO/PMO
- ICC
- Mx Complex
- Ops Grp
- Missile Handling
- Booster Transfer
- PSRE Storage

- MTF Construction
- SF-TT
- Supply Facility
- 583rd Depot (x1)
- 150 LFs
- 8 LCs
- -7 CSBs

Air Force FSRM Program



53% of \$ distributed directly to installations for local, tactical decision making

- ~ 60% goes to projects
- Can be executed by agents or local contracting

FY22 FSRM program

~ \$3B after 'taxes'

47% of \$ retained for centralized, enterprise-prioritized funding

- Can be executed by agents or local contracting
- 81% of centralized projects < \$5M

Commercial opportunities beyond large, centrally-funded FSRM projects

SAME NOVA

David Morrow
DPM
Baltimore District
Date: 7 OCT 2021

U.S. ARMY CORPS OF ENGINEERS

MISSION

Deliver vital
engineering solutions,
in collaboration with
our partners, to secure
our Nation, energize
our economy, and
reduce disaster risk.



READINESS

PARTNERSHIPS

REVOLUTIONIZE





ENGINEERING SOLUTIONS FOR THE NATION'S TOUGHEST CHALLENGES



National Museum of the United States Army







AN OVERVIEW: BALTIMORE DISTRICT



Overview

- A full-service district serving 6 states and the District of Columbia in the mid-Atlantic and National Capital Region
- Provides primary support to 14 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

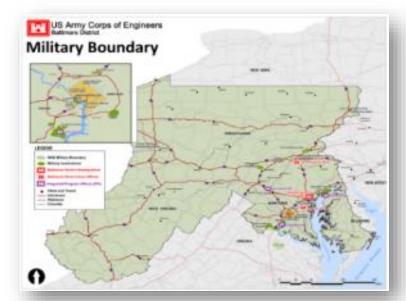
District Capabilities

- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Value Engineering
- Real Estate Services
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 16 reservoir projects
- 11 recreational projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat restored
- \$16B in flood damages prevented to date

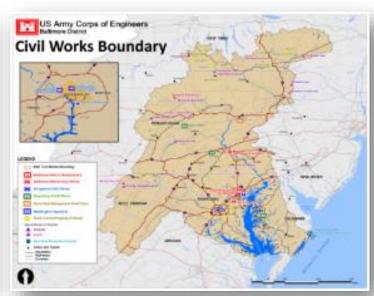
Support to our Military





COL Estee Pinchasin, Commander

Support to the Public

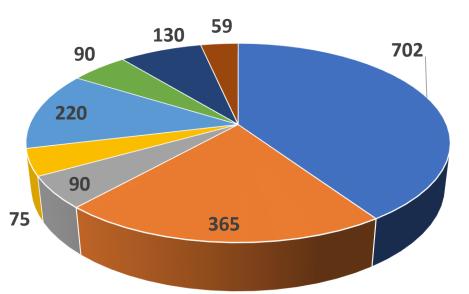




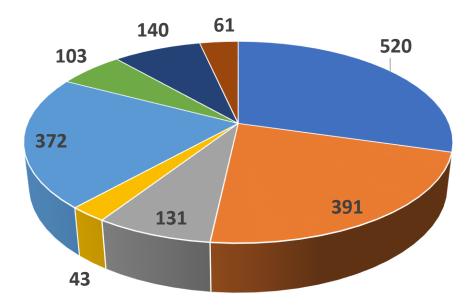
Baltimore District Total Obligations (\$millions) FY2020 and FY2021







FY21 -- \$1.8B



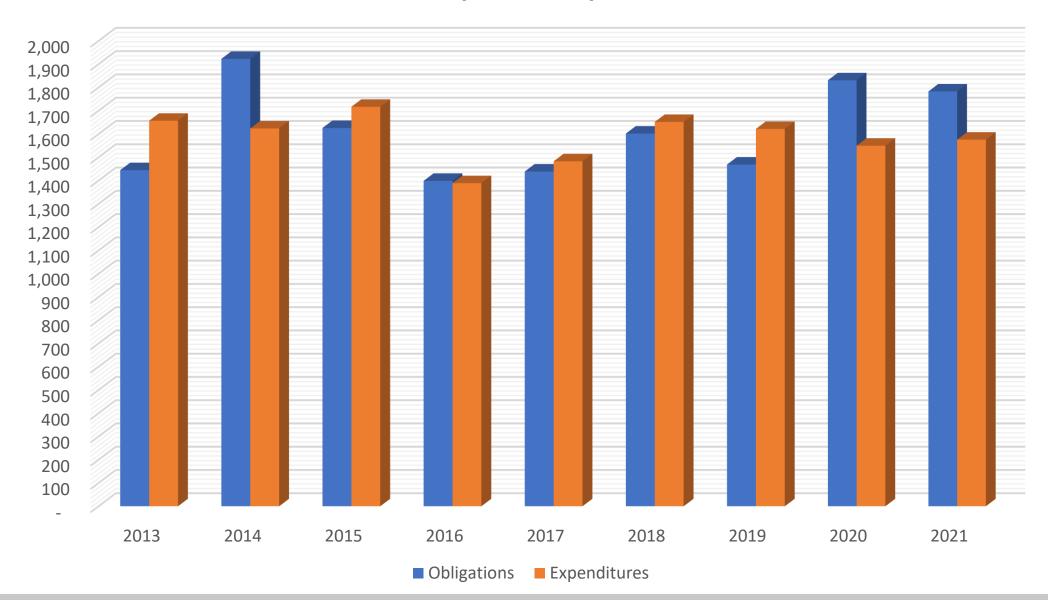
- Military Construction (MILCON)
- Military Programs (Leases)
- Civil Works
- IIS & Support to Other Districts
- Military Programs (SRM)
- Other Secure Programs
- Environmental
- Washington Aqueduct



5

Baltimore District - Obligations and Expenditures by Fiscal Year (\$millions)







DISTRICT TRENDS – MORE WORK, MORE UNCERTAINTY ON TOP OF STEADY PROGRAMS



Interagency Reimbursable Work:

Bureau of Engraving and Printing

Customs and Border Patrol

Veterans Administration

Architect of the Capitol

Department of Homeland Security

Department of Agriculture

Washington Aqueduct:

Facilities Master Planning / Asset Management Capital Improvement Program Growth

Civil Works:

Mid-Bay Island
American Jobs Act Infrastructure

Military:

NSA East Campus Program Army MILCON

Large SRM Program

Secure Leasing

Environmental:

Reactor Decommissioning – SM1A PFAS

Civil Works

Operations & Maintenance

Washington Aqueduct:

Operations & Maintenance





OPPORTUNITIES



IDIQS IN PLANNING / PRE-SOLICITATION



CAPACITY	DESCRIPTION	PROJECTED AWARD
Construction		
\$20M	D/B SATOC Navy 8(A)	Q2 22
\$30M	DC SATOC	Q2 22
\$450M	D/B MATOC District-Wide CONUS	Q3 22
\$100M	D/B SATOC Raven Rock	Q3 22
\$50M	IC NCR SATOC	Q4 22
\$100M	Secure SATOC	Q4 22
A/E		
\$25M	WA SATOC	Q2 22
\$150M	HTRW MATOC	Q4 22
Environmental		
\$240M	Env Svcs MATOC MAES	Q3 23



Potential Opportunities Design-Build and Services Fiscal Year 2022



Approx. Value	Description	Location	Strategy	Planned Awd
500-700M	East Campus Building #4 (ECB4)	FT Meade	DB	Q2
200-300M	Records Center Replacement and Mercury Flora	FT Meade	DB	Q2
50-100M	Fort Detrick USDA-Foreign Disease Weed Science Research Lab	FT Detrick	DB	Q2
20-30M	MARFORCYBER Bldg 8605 Renovation	FT Meade	DB	Q2
15-25M	Beltsville, Building 002, USDA-ARS	Maryland	DB	Q2
5-10M	DLA HQ Elevator Modernization	FT Belvoir	DB	Q2
30-50M	Beltsville, Building 308, USDA-ARS	Maryland	DB	Q3
5-10M	Force Protection Perimeter Enhancements	Pennsylvania	DB	Q3
20-40M	Veterinarian Center	FT Belvoir	DB	Q4
20-40M	Repair Steam Sterilization Plant	FT Detrick	DB	Q4
5-10M	AFCEC Fence to Fence Environmental Compl	North East	SVC	Q2
1-5M	DLA HQs Environmental Program Support	FT Belvoir	SVC	Q2
100-200M	SM-1A Decommissioning Implementation	Alaska	SVC	Q4
5-10M	WR Grace Curtis Bay Works	Maryland	SVC	Q4
1-5M	DSC Richmond	Virginia	SVC	Q4



Potential Opportunities Design-Bid-Build Fiscal Year 2022



Approx. Value	Description	Location	Strategy	Planned Awd
20-40M	FY21 Baltimore Harbor (Harbor & MD Approach)	Maryland	DBB	Q1
5-10M	JBA, F-16 Mission Training Center	JBA	DBB	Q1
5-10M	Interior Renovation of Building 62	Maryland	DBB	Q1
5-10M	O&M Fishing Creek	Pennsylvania	DBB	Q1
5-10M	JBA, Munitions Load Crew Training Facility	JBA	DBB	Q1
1-5M	Dyke Marsh Environmental Restoration Project	Virginia	DBB	Q1
1-5M	BARC Wildlife Office	Maryland	DBB	Q1
1-5M	DLA Overwatch Booths & Dining Patio Pavers	Pennsylvania	DBB	Q1
5-10M	DLA Site Improvement	FT Meade	DBB	Q2
50-100M	Enlisted Unaccompanied Personnel Housing	FT Meade	DBB	Q3
50-100M	INSCOM HQ's Building	FT Belvior	DBB	Q3
20-40M	LEAD, Repairs to Bldg. 370	Pennsylvania	DBB	Q3
5-10M	B6330 Gaffney Fitness Center Renovation	FT Meade	DBB	Q3
5-10M	2nd High Reservoir Maintenance and Improvements	D.C.	DBB	Q3
50-100M	SOF Operations Building	FT Meade	DBB	Q4
20-40M	Night Vision Lab Bldg. 357 - Construction Repair	FT Belvior	DBB	Q4
1-5M	SOF Tactical Communications Facility	Pennsylvania	DBB	Q4
1-5M	University Park, USDA-ARS	Pennsylvania	DBB	Q4
		-		10/6/2021

We appreciate the outpouring of support our District has received from private indus...more



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HOT INFO



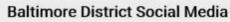
Sayers Stilling Basin

Contractors work to install a pipe to re-route water in the stilling basin at Foster J. Sayers Dam in Centre County, Pennsylvania, Aug. 19, 2020. The effort will help repair the damage of the stilling basin floor and baffle blocks, as well as to prevent future damages and downstream erosion.

MORE PHOTOS NEWS RELEASE









HAH







NAVFAC Washington Program Update

Brandon Tobias, AIA, LEED AP BD+C
Design Production Director

SAME NoVA // Business-to-Business // 07 October 2021

Roadmap



- 1 // Upcoming Execution
- 2 // Regional Contracts Design
- 3 // Regional Contracts Construction
- 4 // Questions

Upcoming Execution – MILCON FY22



P No.	Project Name	Activity	PA \$M	ACQ Strategy	RFP Plan	Award Goal
3009	Military Working Dog Kennel	Andrews	8	SBMACC	Oct 2021	Mar 2022
5001	JADOC Phase 2	JBAB	35.3	SACC	Nov 2021	Jun 2021
3002	Relocate Haz Cargo Pad and EOD Proficiency Range	Andrews	50	SACC	Nov 2021	Jun 2022
972	VQ-4 Aircraft Parts Warehouse	Pax River	4.8	SBMACC	Dec 2021	Mar 2022
490	Crash Rescue Station1	Andrews	26	SACC	Dec 2021	May 2022
232/3/4	Potable Water Systems	Indian Head	35.3	SACC	Jan 2022	Jun 2022
3005	Child Development Center	Andrews	13	SBMACC	Feb 2022	Jul 2022
235	Potable Water Systems	Indian Head	18.5	SACC	Mar 2022	Jun 2022
203U	Crash/Rescue Addition	Andrews	5.5	SBMACC	May 2022	Sep 2022
656	Vehicle Inspection and Visitor Center	Quantico	42	SACC	Jun 2022	Sep 2022

NOTES:

- SACC / Stand-along Construction Contract
- SB MACC / Small Business Multiple Award Construction Contract

Upcoming Execution – Beyond FY22



- FY23/24
 - Program is decreasing across the board
 - CNIC, USMC, USAF
- Increase in IH execution
 - 30% IH DBB FY25
 - 40% IH DBB FY30
- Navy Museum
 - Naval History and Heritage Command

Regional AE Contracts



AE IDIQ	CAPACITY	EXPIRATION	RE-PROCURE
General Admin	\$75M	July 2025	Est. 2Q24 – Solicit
Industrial Facilities	\$75M	Dec 2021	1Q22 – Award
MEP (SB)	\$30M	June 2025	Est. 2Q24 – Solicit
General Purpose (SB)	\$30M	Dec 2022	Pending
Civil/Structural (SB)	\$30M	Mar 2026	Est. 1Q25 – Solicit

NOTES:

- NAVFAC FECs frequently lend/borrow AE capacity across AORs
- Industrial Facility Re-Procurement selection has been made
 - Expect another 5 year contract; re-re-procurement to begin Est. 4Q25
- General Purpose (SB)
 - Re-procurement schedule pending Acquisition Planning/Market Research
- Increase in IH execution
 - Expect more task orders for support/augmenting IH design teams

Regional Construction Contracts



CONST. VEHICLE	CAPACITY	EXPIRATION	RE-PROCURE
8A GenCon MACC	\$99M	June 2023	Est. 3Q22 – Award
8A Mechanical MACC	\$99M	Dec 2023	Est. 1Q22 – Solicit
SB "Gold" MACC	\$240M	May 2024	See Notes
Roofing MACC	\$99M	April 2023	Est. 2Q22 – Solicit
Paving IDIQ	\$63M	April 2022	Est. 1Q22 – Solicit
Hubzone MACC	\$99M	May 2022	Pending
SB "Blue" MACC	\$240M	July 2026	See Notes

NOTES:

- Likely to increase max contract capacities across board
 - Tend to overrun projected burn rate (i.e. not getting full 5 years coverage)
- SB "Anchor" MACC (\$750M) to replace both Gold/Blue MACCs // Range \$2M \$20M
 - Est. 2Q22 Solicit
- LB MACC (\$950M) Range \$20M \$99M
 - Est. 3Q22 Solicit
- Hubzone MACC
 - Re-procurement schedule pending Acquisition Planning/Market Research





David Wolfel

Design & Engineering Director

Phone: 202-685-0910

Email Address: david.a.wolfel.civ@us.navy.mil

Anna Jiles-Bedenbaugh

Assistant Deputy Director for Small Business

Phone: 202-685-0400

Email Address: anna.jiles-bedenbaugh.civ@us.navy.mil