

## Stantec's US Federal Program

Thursday, October 7, 2021 Loretta Cummings PhD

## Stantec at a glance

1954

\$4 billion

22,000

Stantec founded

Market
Cap (\$CAD)

Employees globally

STN

6

350

Traded on NYSE & TSX

Continents we operate in

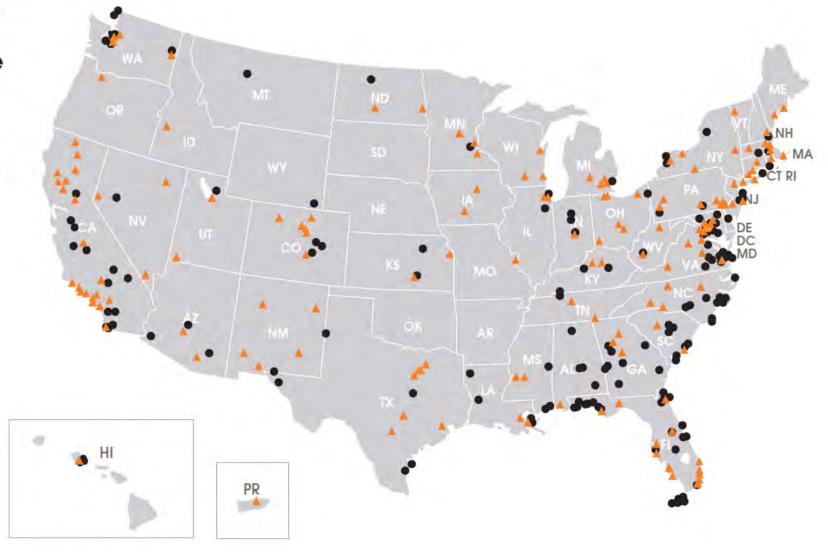
Locations worldwide

#### United States & Territories project & office locations

#### LEGEND

- Stantec project locations
- Stantec office locations





## Top Federal Accounts

- AMTRAK
- Department of Defense
  - US Navy
  - US Army Corps of Engineers
  - US Air Force
  - National Guard Bureau
- Department of Homeland Security
  - Federal Emergency Management Agency
  - US Coast Guard
- Department of Interior
  - Bureau of Indian Affairs
  - · Bureau of Land Management
  - Bureau of Reclamation
  - National Park Service
  - US Fish and Wildlife Service
- Department of Commerce
  - National Oceanic and Atmospheric Administration

- Department of Agriculture
  - Forest Service
- Department of Transportation
  - Federal Highway Administration
  - Federal Aviation Administration
- Department of Energy
  - NETL
  - NREL
  - LLNL
  - SNL
- General Services Administration, Public Buildings
- US Agency for International Development
- Millennium Challenge Corporation
- Tennessee Valley Authority
- National Science Foundation- Arctic and Antarctica
- Department of Veterans Affairs

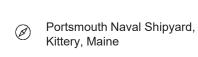
## Stantec's Major Services

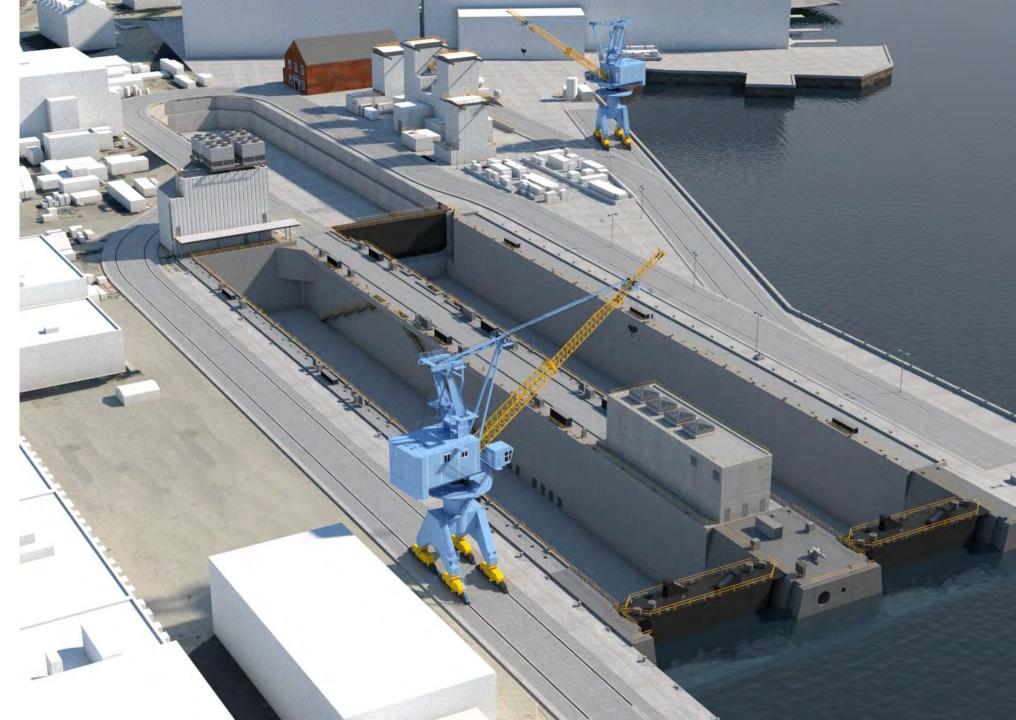
- General Engineering, Consulting, and A/E Services
- Program and Construction Management- PM/CM
- Environmental, NEPA, Permitting
- Special Studies, Investigations and Engineering Analysis
- Planning and Community Development

- Multi-discipline A-E Design Services
- DB Services- Designer of Record
- Construction Management/Title II Services
- Cost Estimating
- Geotechnical and Surveying
- Alternative Financing and Delivery

## US Navy NAVFAC PNSY Multi-Mission Dry Dock No. 1 Super Flood Basin, PNSY

- Portsmouth Navy Shipyard
- Navy Shipyard Infrastructure Optimization Program
- Construction value designed \$650M
- Only Dry Dock facility for Navy designed since WW II
- Lead designer





## US Navy Camp Lejeune Onslow County Joint Funding Joint Land Use Study (JLUS)

- US Marine Corps
   Base- Camp Lejeune
- Lead Planner for Navy and County



## California Military Department Headquarters – CA DMA

- Large scale Zero Net Energy (ZNE)
- 285K Square Feet
- Targeted LEED Gold
- \$135M Construction Cost
- Lead Designer

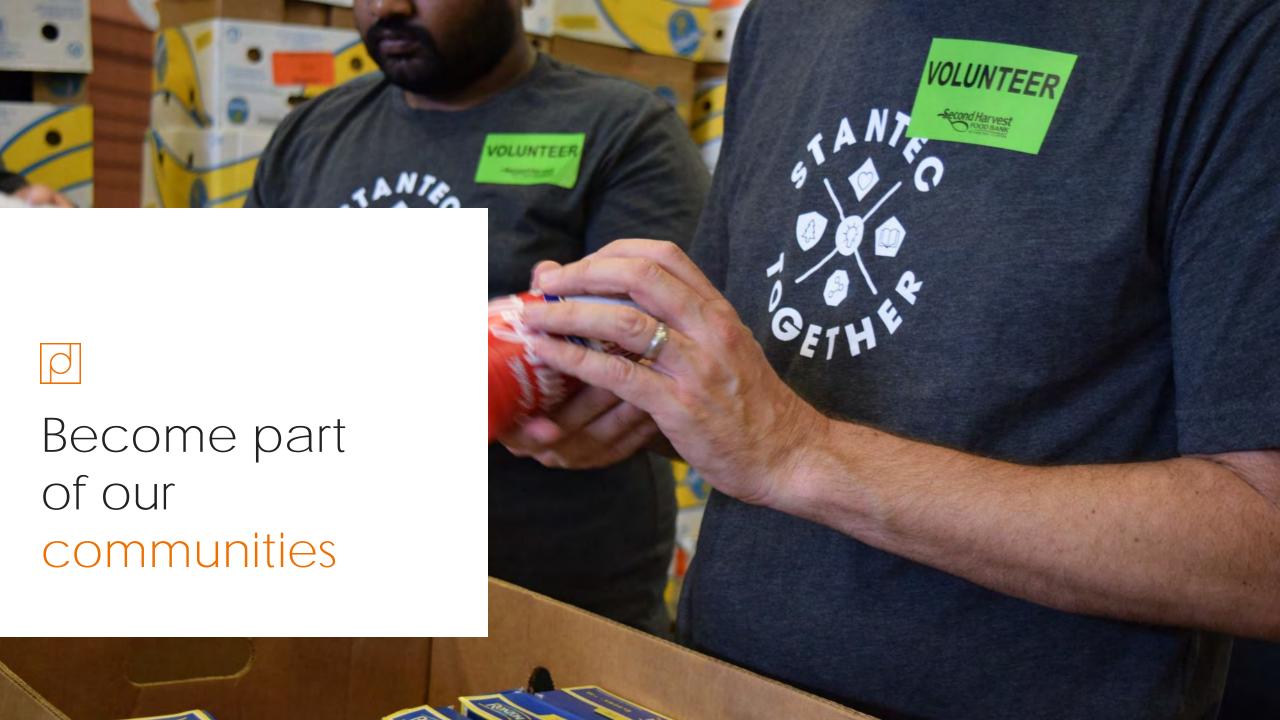


#### Eielson Air Force Base Environmental Projects

- 5-year Reviews for USAF Radar Sites
- Phase IX DB MFH Utilidor
- Phase VIII DB Utilidor
- Maintain Turbine Generator #5 (SK04)
- Repair Hangar B1141 for RED FLAG Alaska
- NPDES Permitting and Surface Discharge Modeling
- WTP Upgrades & Discharge Study
- Central Heat and Power Plant Cooling Pond Analysis
- MFH Asbestos Insp.

Eielson AFB, Alaska













## COOPER

**Cooper Building Services, LLC** 

General Contracting / Self Perform Services
& Strategic Partnership

#### COOPER

Cooper Building Services, LLC 7450 New Technology Way Suite A Frederick, MD 21703 301-703-8697 www.cooperbuilds.com



## **Team Builders** (Over 150 years of combined building experience)



Charles Hess Chairman



**Christopher Carpenito**Chief Executive Officer



Pamela Murray Johnson, P.E. Chief Operating Officer



**Katie Lee**Chief Financial Officer



**Rich Hillringhouse**Project Executive



Joe Lee Project Executive



**Kachi Ekeh** Safety Manager



**Camille Edwards**BD / Proposal Manager



## **About Cooper Building Services**

- Cooper is an SBA Small Business, owned and operated by Large Company Construction Veterans with over 150 years of combined experience
- We have completed over 100 projects and task orders for Federal Agencies in the past 4 years, ranging from <\$10,000 to a \$20-million, Design-Build, occupied, phased courthouse renovation currently in progress
- We possess TS + FCL clearance to operate in the most secure sites in America
- We have extensive IDIQ / MATOC / MACC experience
- We self-perform a variety of trades, including carpentry, demolition, interior finishes, flooring and painting, SCIF construction, masonry, and waterproofing.
- Construction Services provider serving the Federal, Highly Secure, Education, State & Local, and Private Markets











#### **Construction Services**

We offer our clients decades of experience as a self-performing contractor. Each member of our skilled team, including our executives, project managers, superintendents, and specialized craftsmen, is dedicated to the quality and success of every project.

#### **DB/GC Experience:**

- Administrative Bldgs.
- Guard Booths
- Museums
- Education
- Laboratories
- Commercial
- Courthouses
- Retail

#### **Proven Experience:**

- JOCs / IDIQs
- Space Utilization
- New Construction
- Renovations
- Design / Build
- Classified Projects
- Government
- SCIFs
- LEED





# Cooper Building Services, LLC 7450 New Technology Way www.cooperbuilds.com

## **Our Secure Work Experience**

- We have performed at Fort Meade as well as many other highly secure sites in the region.
- Our Self-Perform teams possess the clearances and experience to rapidly mobilize and access such high-security sites.
- We have demonstrated repeated success developing SCIFs and other secure spaces.
- We are very accustomed to working with escorts, coordinating with clients on access restrictions, and planning for and successfully addressing the security protocols that can impact the success of projects in highly secure environments.

# Cooper Building Services, LLC 7450 New Technology Way www.cooperbuilds.com

## **Our General Contracting Work**

- Our Team includes builders with decades of experience building projects up to \$1.2 billion.
- Cooper's largest project currently is a \$25-million Design-Build DC Courthouse interior renovation and upgrade which includes occupied, phased work requiring careful coordination with end users, and night/weekend work.
- We successfully completed an \$18-million renovation project at Ft. Detrick which included a significant mechanical upgrade and second-floor renovation and conversion while the first floor remained occupied and operational throughout the project.
- We have extensive relationships within the subcontractor community who serve bases to ensure our clients are served by subcontractors who understand their needs and requirements.







## **JOC / MACC Experience**

- United States Post Office Job Order Contract for Northern Virginia: Various task orders for new, renovations, and alteration projects at various USPS locations. Projects in the range of \$2,000 to \$500,000.
- City of Alexandria Public Schools Job Order Contracting, VA: Various task orders for renovations and alteration projects in the range of \$2,000 to \$500,000.
- Washington Headquarters Services IDIQ: Various task orders for new, renovations, and alteration projects. RS Means extensively on both Task Order and Change Order proposals.
- WV Air National Guard MACC / MATOC: Various task orders for new, renovations, and alteration projects in the range of \$50,000 to \$5 million over a five-year period.
- MPO FaMACC: Various task orders Not to Exceed \$45 million over a five-year period.
- NAVFAC Washington IDIQ for Renovations/Reconfigurations: Various task orders for renovations and alteration projects in the range of \$10,000 to \$4 million over a five-year period.
- **Federal Triangle IDIQ, DC:** Over the course of this contract, Cooper successfully executed approximately 300 individual task orders.



## **Cooper-Structural Mentor Protégé**

- SBA Approved ASB Mentor Protégé Agreement approved in 2020 active until 2026
- Structural is a large business with \$700 million annual revenue
- They are the largest concrete repair firm in the country
- Own numerous patents and proprietary technologies and products
- In-house engineers and scientists
- Together the team can perform:
  - ✓ Concrete and Masonry Repairs
  - ✓ Corrosion Control & Protection
  - ✓ Building Envelope & Façade Repair/Restoration
  - ✓ Moisture Control and Waterproofing
  - ✓ Structural Strengthening
  - ✓ A variety of other Structural Repair and Renovation Services







### **Turnkey Approach for Maintenance & Repair Services**

#### **INVESTIGATE**



- Surveys and condition assessments
- Determining the root cause
- Solution alternatives & budget development (can include service-life prediction)

#### **DESIGN**



- Design and solution building
- Products & material science
- Constructability & work execution plan
- Scheduling & phasing
- Full cost estimates

#### BUILD



- Safety execution plan
- Pre-construction services
- Maintenance and Repairs
- Quality assurance programs

- Single source easier to manage
- Improved delivery speed of your projects
- Lower costs / better investment
- Improved quality



#### **Contacts**

#### **Christopher Carpenito, CPA**

Chief Executive Officer
Facility Security Officer (FSO)

ccarpenito@cooperbuilds.com

**Direct:** 240.566.1374

**Office:** 301.703.8697 x104

**Mobile:** 516.965.6104

#### **Camille Edwards**

Business Development and Proposal Manager

cedwards@cooperbuilds.com

**Direct:** 240.599.4761 **Mobile:** 240.805.0755

### CORISH ENGINEERING

- Mechanical engineering consulting
- Industrial piping systems
- Building HVAC and plumbing systems.
- Located in Northern Virginia



### Services

- Inspection
- Assessment & Study
- Engineering and Design
- Bid Phase Support
- Construction Surveillance



## Industrial Piping Experience

- Fuel Facilities
- Pharmaceutical
- Food
- Manufacturing
- Chemical Plants

- Power
- Pulp and paper



## **Building Systems**

- Building systems clients
  - Industry
  - Federal, state and local governments
  - Commercial
  - Institutional
  - Private homeowners.



- Will integrate with you're A/E team or provide other disciplines (electrical, structural, etc) via sub-consultants
- Military, government and industrial projects and site experience spans North America, Europe, the Middle East and the Far East.
- Also team with construction contractors.





- 13 years (since 2007) of providing high-quality Architecture and Engineering Design Services, Engineering Support Services, Facility Planning and Environmental Services.
- Services-Disabled Veteran-Owned Small Business

#### NAICS

541330 – Engineering Services
541310 – Architectural Services
561210 – Facilities Support Services
541620 - Environmental Consulting Services
541611 – Administrative Management and General
Management Consulting Services
236220 – Commercial and
Institutional Building Construction



Cornerstone for Service, Integrity, and Innovation

Headquartered in Alexandria, Virginia and with 6 other offices worldwide.

Projects in 12 US States, 25 countries, 5 continents

238 Professionals Worldwide

24/7 Functional Support





## Our Services:

- Facility PlanningServices
- Environmental Services
  - Architecture and Engineering DesignServices
  - Engineering Support Services



#### Contacts & Offices -



#### Global Offices

Planate Headquarters 1800 Diagonal Road, Suite 600 Alexandria, VA 22314

Florida Office Suite 200, 3361 Rouse Road Orlando, Florida 32817

Washington Tacoma Office, Suite 107 Passages Bldg, 708 Broadway Tacoma, WA 98402

Guam

Ground Fir. UNIT # 2, EMPSCO Bldg., 1998 Army Drive Dededo, Guam 96929

Philippines

Unit 2-6 Subic Creative Center Bldg., Manila Ave cor Dewey Ave, CBD Area Subic Bay Freeport Zone 2222

Kenya

The Mint Hub, 10th floor, Western Heights Building, Karuna Road, Westlands, Nairobi 00800

Australia

Suite 602, Level 6, 657 Pacific Highway, St. Leonards, New South Wales, Australia 2065



#### Contacts

1-703-232-1491 US Virginia

1-800-543-1989 US Toll Free

Chris Decker, P.E. +1 703 232 1492

Mobile

chris.decker@planate.com

F-mail Address

Mychael Gaines +1 443 979 0146

Mobile

mychael.gaines@planate.com

E-mail Address



### WOODS · PEACOCK

ENGINEERING CONSULTANTS

### Business-to-Business Engagement

October 7, 2021































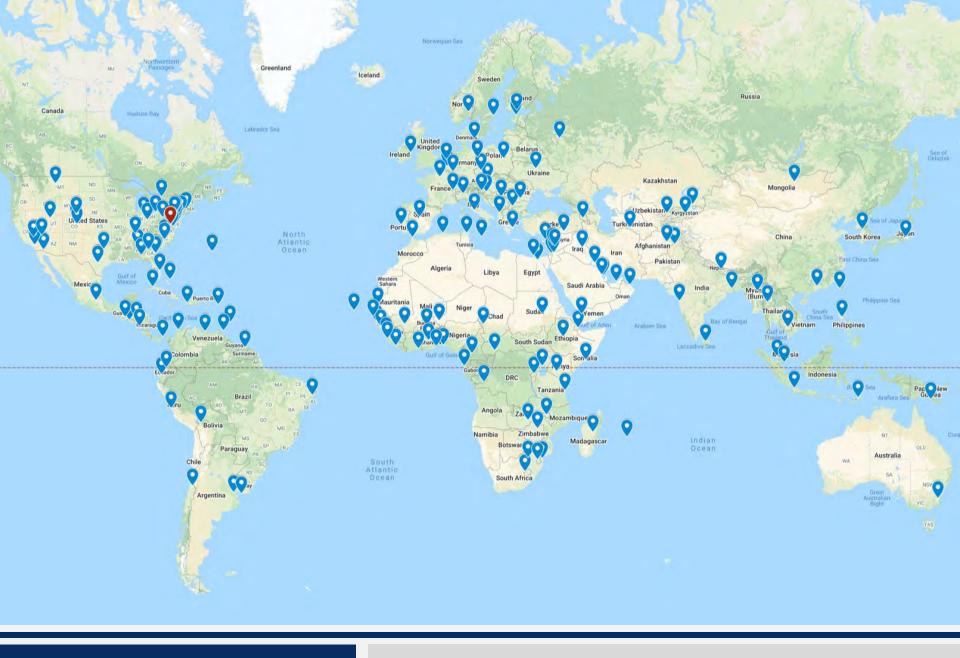




















WOODS · PEACOCK

US Naval Institute Conference Center Annapolis, Maryland









#### WOODS • PEACOCK

ENGINEERING CONSULTANTS

Ronald Reagan Washington National Airport New Concourse, Arlington, Virginia







WOODS · PEACOCK

USACE Omaha Missile Maintenance Dispatch Facility Malmstrom Air Force Base, Montana







New Design

WOODS • PEACOCK

USACE Norfolk DoDEA Fort Campbell High and Marshall Elementary Fort Campbell, Kentucky











WOODS • PEACOCK

Smithsonian Institution National Air and Space Museum Renovation Washington, DC







Military Officers Association of America Headquarters Alexandria, Virginia







WOODS • PEACOCK

GSA Region 3 Projects Maryland











Blast & AT/FP



CARRIE J.K. SEIFERT, PE

Sr. Principal

carrie@woodspeacock.com



SETH TAKOCH
Associate
seth@woodspeacock.com





JULIE SMILEY

Marketing
julie@woodspeacock.com



### **CDM Smith**

Oct 2021

A global network of experts, delivering exceptional service and innovative solutions to make life better in smart and sustainable ways







### **CDM Smith Background**

- Global, full service consulting, engineering, construction, and operations firm
- 5,000+ employees; headquartered Boston, MA
- 125 Global Offices
- CDM Smith provides integrated solutions in:



- transportation
- water
- environment
- energy
- facilities

**Clients:** Federal, Municipal, Industrial, International





# Delivering integrated solutions that address our clients' infrastructure needs...

Meeting economic, environmental and social demands in balanced and sustainable ways















# ...in the water, environment, transportation, energy, and facilities sectors

#### Water

 Drinking water supply, treatment, and distribution; wastewater conveyance, treatment, and reuse; flood control; and integrated water resources management





#### **Environment**

 Solid and hazardous waste management; air quality; ecosystem restoration; climate change adaptation; soil and groundwater remediation; decontamination, decommissioning, and redevelopment







## ...in the water, environment, transportation, energy, and facilities sectors

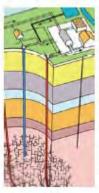
#### Transportation

 Comprehensive planning, engineering, and environmental services for aviation, ports, heavy and light rail, roadways and bridges, and transportation tunnels





 Integrated energy management services including audits, energy planning, energy conservation, energy recovery, carbon management / GHG reduction, permitting, and power generation engineering







# ...in the water, environment, transportation, energy, and facilities sectors

#### **Facilities**

 Architectural and engineering services for administration buildings, schools, healthcare units, warehouses, transit stations, and post-disaster rehabilitation





#### Geotechnics

 ...as well as one of Europe's leading geotechnical engineering consultancies, providing specialized engineering services for foundations, excavations, ground freezing, tunnels, subsurface structures, geothermal energy, and landfills







#### CDM Constructors, Inc.





Andrews Air Force Base, Maryland – 380,000 SF office building, LEED certified

- Wholly-owned subsidiary
- Incorporated 1992
- Design Build Construction
- World Wide Execution 550+
   construction professionals worldwide
- Bonding:
  - \$1.4 billion aggregate
  - \$300 million single project
- Federal Customers
  - USACE
  - USAF
  - NAVFAC
  - DHS





# Black & Veatch

Providing resilient solutions to our nation's mission-critical facilities, infrastructure, and programs worldwide

**Jason Thomas** 

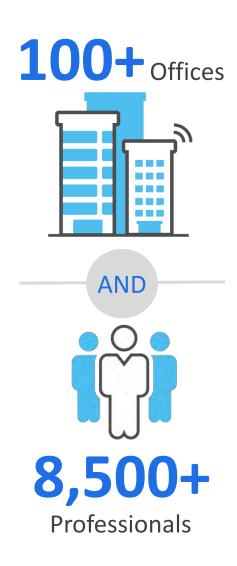
Sales Director, Federal Business

7 October 2021





## At a Glance



\$3.7B Revenue in 2019

> Founded **1915**

Projects on

**CONTINENTS** 



7<sup>th</sup> largest employee-owned company in the U.S.

with

The size and experience to achieve your goals

7,000 ACTIVE PROJECTS WORLDWIDE

**2020 ENR Rankings:** 

Ranked #11 in Top 500 Design Firms

Power: #2 Telecom: #3

Water: #4

Govt. Offices: #4

### **Federal Services**

**Leveraging more than 100 years of experience** providing resilient solutions to our nation's mission-critical facilities, infrastructure, and programs worldwide to the Federal Government



#### Clients

## **Working Across Multiple Agencies** *to* **Achieve Your Mission**

- DOD
- **USACE**
- **NAVFAC**
- **USAF**
- **MDA**
- **DOE / NNSA**
- **DTRA**
- **USEPA**
- **USAID**
- **USTDA**
- **WHS**
- DHS





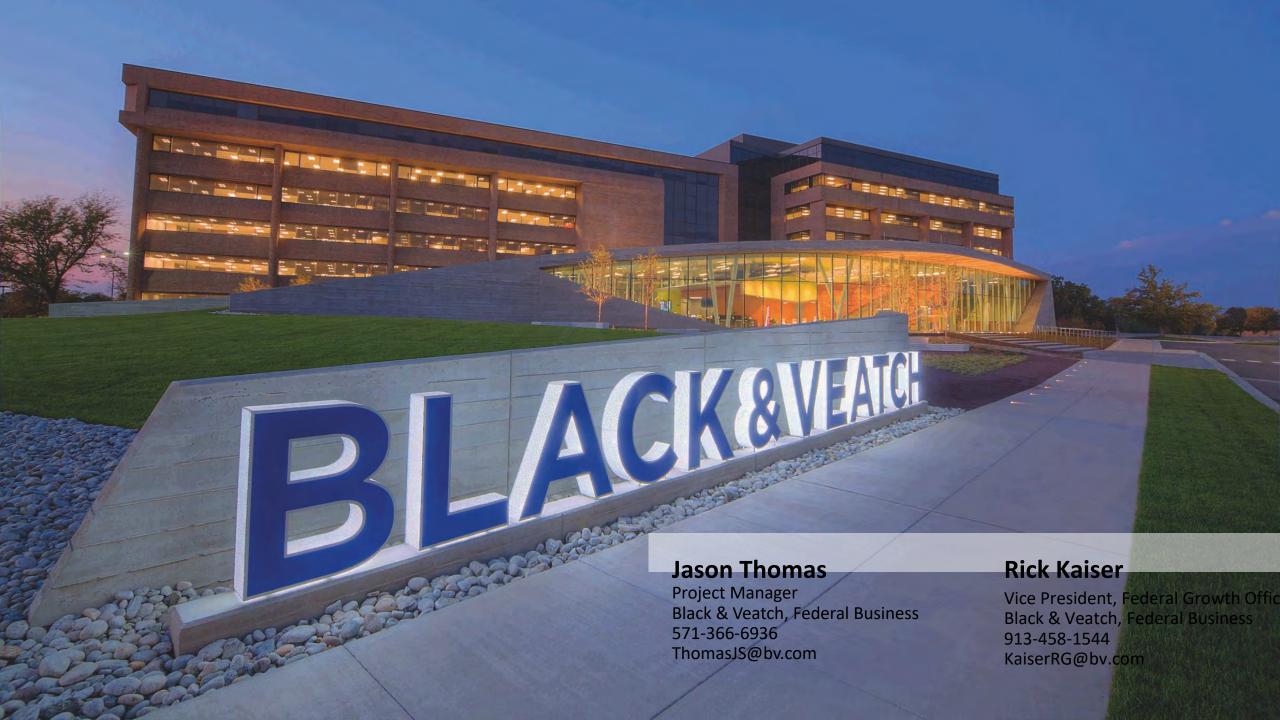






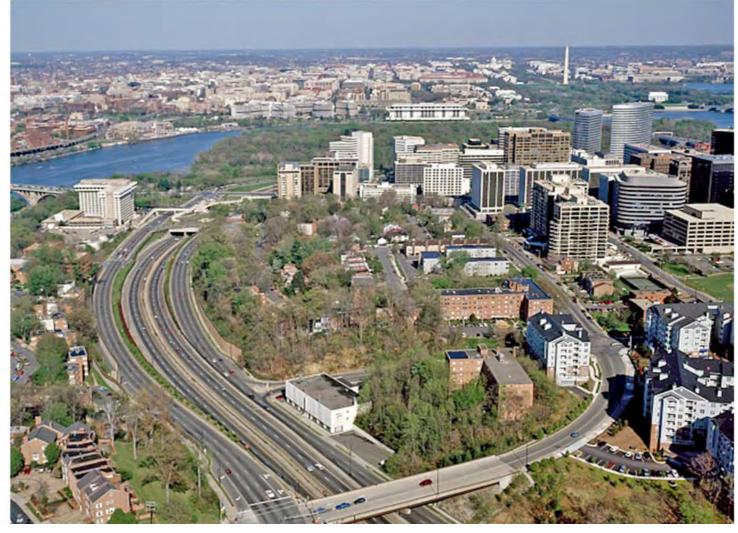














I-66 ENGINEERING & MANAGEMENT SANITARY / SEWER SUBCONTRACT

**CLIENT / OWNER:** 

TRIBLE CONSTRUCTION / VIRGINIA DEPARTMENT OF TRANSPORTATION & ARLINGTON COUNTY





# CELEBRATING 40 YEARS ESTABLISHED IN 1979

ENR THE TOP 100 PROFESSIONAL SERVICE FIRMS

#43 TOP 50 PROGRAM MANAGEMENT FIRM

#76 TOP 100 CONSTRUCTION MANAGEMENT-FOR-FEE FIRM

ACEC ENGINEERING EXCELLENCE AWARDS

CMAA WINNER OF MULTIPLE
REGIONAL CMAA AWARDS &
A NATIONAL PROJECT ACHIEVEMENT AWARD

# **OUR SERVICES**



#### **PROGRAM / CONSTRUCTION MANAGEMENT**

We offer a broad range of management services to support large programs or project specific assignments in the energy, transportation, civil infrastructure or building <u>market sectors</u>.



#### **ENGINEERING**

Our specialties include civil, structural, transportation and construction engineering and they support all market sectors of our firm's business.



#### **PROJECT CONTROLS**

Our professionals combine technical expertise, on-the-job field experience and state-of-the-art technology to manage project time, cost, resources, documentation and risk.



#### **TECHNOLOGY CONSULTING**

We offer a variety of consulting services to assist with product implementation, information management and analytics in support of business operations and project delivery initiatives.

# NATIONAL CLIENT PORTFOLIO































# MULTIPLE EMBASSY CONSTRUCTION PROJECTS









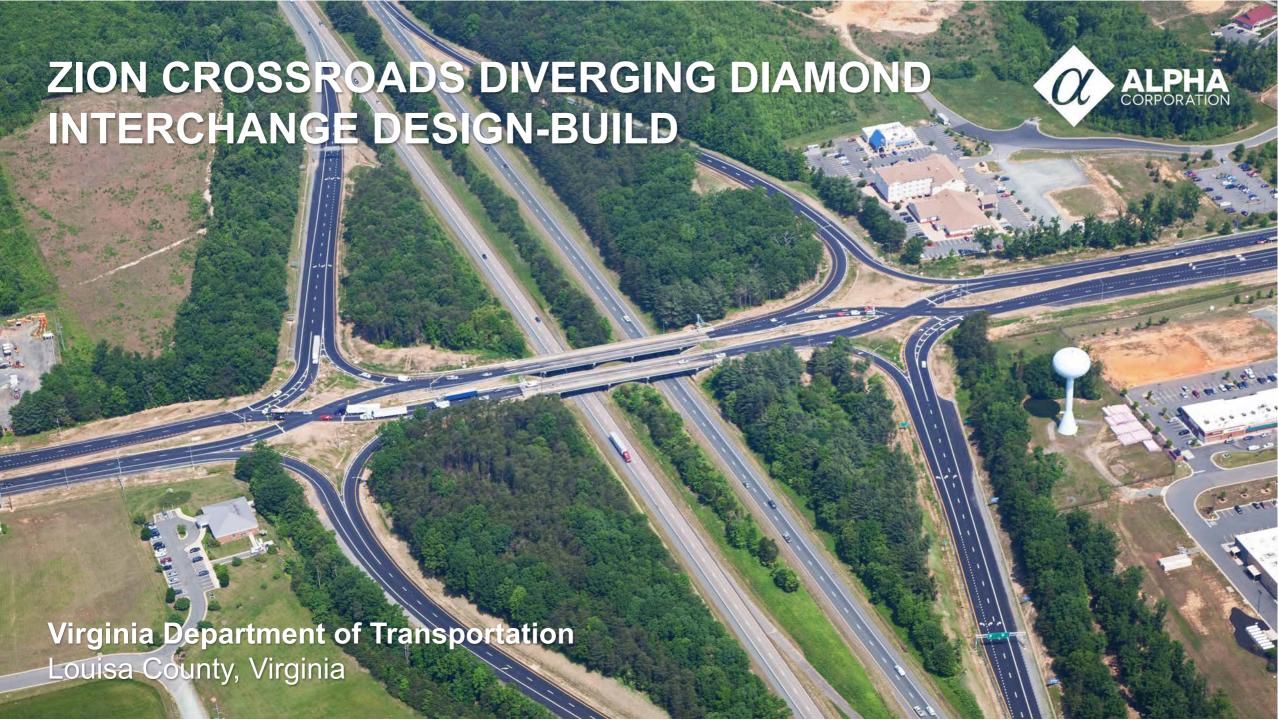




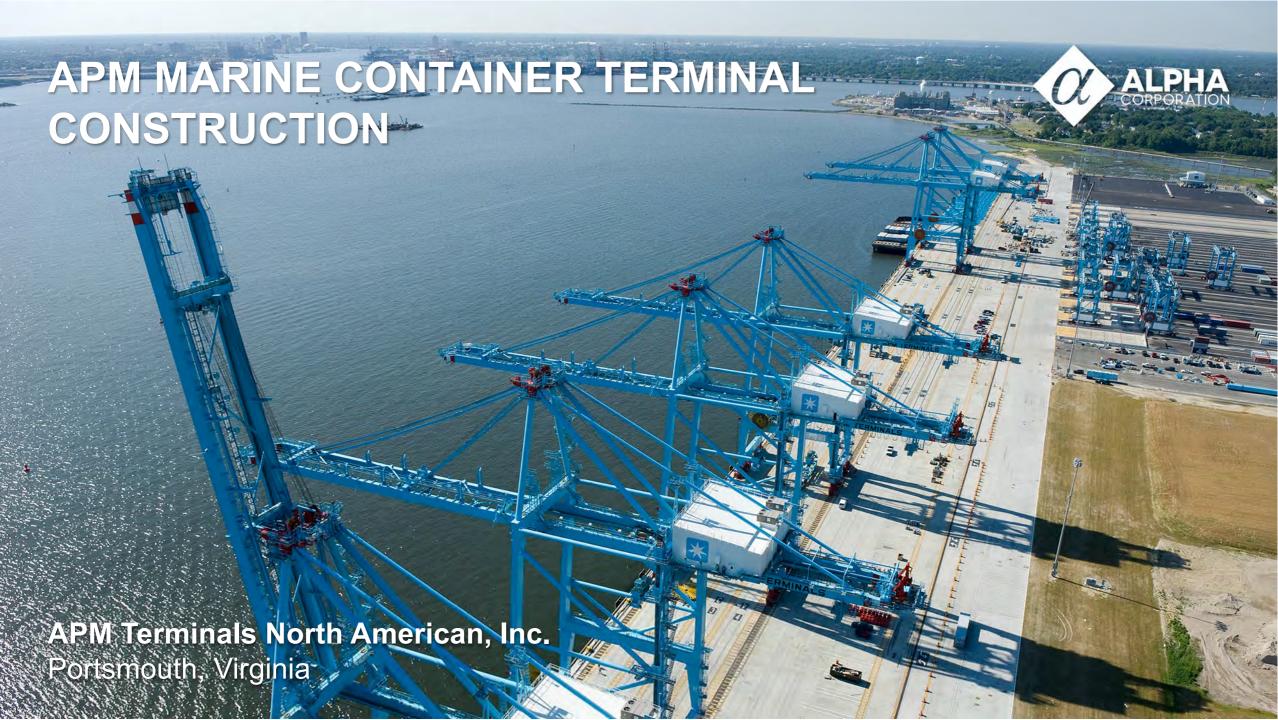












# NEW CONSTRUCTION AND RENOVATIONS AT VETERANS AFFAIRS MEDICAL CENTERS









