







#### **AGENDA**

#### **Welcome Comments by President Ed Chamberlayne**

#### Centennial Comments by Joe Schroedel, Introduction and Moderator – Past President Nick Desport

	COMPANY PRESENTATIONS	PRESENTER
1	Stantec Consulting Services, Inc.	Loretta Cummings, PhD
2	Cooper Building Services, LLC	Christopher Carpenito
3	Corish Engineering	Bill Corish, P.E.
4	Planate Management Group	Mychael Gaines
5	Woods • Peacock Engineering Consultants, Inc.	Carrie Seifert, P.E.
6	CDM Smith	Jay Manik, P.E., F.SAME
7	Jacobs	Sophia Gull
	Agency – USACE Norfolk District	Cherie Kunze, MBA LTC Reginald Jamo
	Agency – U.S. Air Force	Brent Hyden, P.E., PMP, DAF
	10 MIN BREA	K
8	Black & Veatch	Jason Thomas, PMP
9	Alpha Corporation	Kathleen Linehan, P.E.
10	Kim Engineering	James Fleming, PLS
11	CCI General Contractors	Evan Barman, P.E., PMP
12	re-District, Inc.	Larry Saenz
13	AE Works	Carly Khanna
14	WSP USA	Ed Chamberlayne, P.E., Ph.D. F.SAME
	Agency – USACE Baltimore District	David Morrow
	Agency – NAVFAC Washington	Brandon Tobias, AIA, LEED AP BD+C
	10 MIN BREAK	(
15	Johnson, Mirmiran & Thompson, (JMT)	Jon Ryan, EIT
16	Huitt-Zollars, Inc	Jim Wink, P.E., F.SAME
17	SZ PM Consultants, Inc. (SZPM)	Michael Pavlides, CFM, F.SAME
18	Siemens Government Technologies	Christine Tsai, PMP, F.SAME
19	EXP, US Services, Inc.	Jenny Bowers
20	Merrick and Company	Nick Desport, RA, LEED AP BD+C, F.SAME
21	ADTEK Engineers	Larry Smith, P.E. / Ryan Pinckney
22	Engage Federal, LLC.	Jilian Breeden, P.E., LEED AP
23	GeoStabilization International, LLC.	Michael Close, M.S., P.E.
24	Michael Baker International, Inc.	Vic Siaurusaitis
25	Wiley Wilson	Victor Angell, P.E., S.E
	Atmos Solutions, Inc.	John Tabella, PG, LEED AP
26	•	

### **WELCOME** by Post President – Ed Chamberlayne

### 1. Stantec Consulting Services, Inc.

150 RIVERSIDE PARKWAY, ST 301, FREDERICKSBURG, VA	
Loretta Cummings, 703-517-9182,	
loretta.cummings@stantec.com	
Firm Type: Engineering, architecture, environmental	
Status: Large	
<b>Seeking:</b> Small and 8a partners that complement to our VA teams, particularly those with high quality unique or niche technical services.	
<b>Target Growth:</b> USACE Civil works, NAVFAC, Sustainability, and Coastal Resilience.	
Stantec provides professional design and consulting services in environmental planning and permitting,	
engineering, architecture, surveying, economics, and project management. For over 67 years, we have	
maintained a consistent uninterrupted record of profitability and growth, including expansion of depth	
and breadth of our expertise and experience. Today, we are an organization comprised of over 22,000 qualified	
professional, technical, and administrative staff, operating out of more than 350 global locations across	
6 continents.	
2. Cooper Building Services, LLC	
7450 NEW TECHNOLOGY WAY, STE A, FREDERICK, MD Christopher Carpenito, POC: Camille Edwards, 240-805-0755, cedwards@cooperbuilds.com	
Firm Type: Construction	
Status: Small business with FCL	
<b>Seeking:</b> Large Primes operating in the cleared/highly secure space. Architects/Engineers who operate in the cleared/highly secure space.	
<b>Target Growth:</b> Cleared work, interior renovation, SCIF, USACE, Navy, Department of Interiors, TSA, Air Force, International Guard, MPO.	
Cooper Building Services is a multidiscipline Construction	
Services provider serving the Federal, Highly Secure, Education, State & Local, and Private Markets. Although	
our team has significant experience in new building construction, most of our work is comprised of phased	
renovations and additions in occupied settings. Our teams are highly trained to minimize disruption to ongoing	
operations while efficiently and safely executing work. We	
self-perform a variety of trades, including carpentry, demolition, interior finishes, flooring, and painting, SCIF	

3. Corish Engineering	
13388 APPALACHIAN OVERLOOK DR, LINDEN, VA Bill Corish, 540-364-0004, <u>Bill@CorishEngineering.com</u>	
Firm Type: Mechanical Engineering Consultants Status: Small	
Seeking: A/E's of any size or type.	
<b>Target Growth:</b> All markets; government, industrial and commercial.	
Our work is concentrated in industrial piping and building HVAC and plumbing systems. Piping system experience	
includes inspection, assessment, engineering, and construction surveillance services for petroleum,	
chemical, power, pulp and paper and pharmaceutical firms as well as the military and government. Building	
systems clients include U.S. and multinational corporations as well as U.S. federal, state, and local	
governments. Military, government, and industrial projects span North America, Europe, the Middle East and the Far East. We also team with construction contractors.	
4 Diameter Manager de manufacture	
4. Planate Management Group	
1800 DIAGONAL ROAD, STE 600, ALEXANDRIA, VA Mychael Gaines, 443-979-0146, Mychael.gaines@planate.com	
<b>Firm Type:</b> Architecture and Engineering Firm <b>Status:</b> Service-Disabled Veteran Owned Small Business	
<b>Seeking:</b> Architecture and Engineering Firms, Small and Large businesses.	
<b>Target Growth:</b> USACE, Department of Energy, NIST, DTRA, FEMA, NAVFAC, and U.S. Air Force.	
Planate Management Group's unique business model provides service delivery excellence with responsive,	
innovative, technical solutions for facilities engineering and management consulting services to clients in both	
traditional and difficult environments worldswide. Our installation management expertise covers Planning,	
Architectural and Engineering (A/E) Design Services, Engineering Support Services, and Environmental Services.	

# **5. Woods • Peacock Engineering Consultants, Inc.**

5285 SHAWNEE RD, STE 100, ALEXANDRIA, VA	
Carrie J.K. Seifert, 571-282-0623,	
<u>carrie@woodspeacock.com</u>	
Firm Type: Structural Engineers and Physical Security	
Consultants	
Status: Women-Owned Small Business (WOSB),	
MWAA-LDBE, SWaM Certified	
<b>Seeking:</b> Architectural and Engineering firms seeking	
small businesses and teaming partners to grow in the	
federal market, healthcare, and higher education.	
<b>Target Growth:</b> Federal market, healthcare, and higher education.	
Woods • Peacock provides structural engineering services	
in the areas of new construction, existing building	
renovation and rehabilitation, and structural	
investigations and assessments. Our experience includes	
both design-build and design-bid-build projects as well as support for the development of RFPs & DD1391s. We also	
provide services for building assessments (BUILDER SMS),	
progressive collapse design, anti-terrorism/force	
protection (AT/FP) design, and blast resistance and	
hardening.	
6. CDM Smith	
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5505 ARROWHEAD DR, SUITE 500, FAIRFAX, VA	
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### 7. Jacobs

1100 N GLEBE RD, STE 500, ARLINGTON, VA Sophia Gull, POC: Tim Byers, <a href="mailto:rim.Byers@jacobs.com">rim.Byers@jacobs.com</a>	
<b>Firm Type:</b> Full A/E Services, Technical Consulting, PM/CM, O&M, and DB-Construction	
Status: Large Business	
<b>Seeking:</b> All partners are welcome. We are in specific need of HUBZone, SDB, 8a, SDVOSB, and WOSB partners, and cleared resource partnerships.	
Target Growth: All markets / agencies with a specific interest in: Civil Works Infrastructure, Energy Transition, Global Defense Infrastructure, and Climate Change and Sustainable Governance, P3/Mega projects, and Emerging Contaminants.	
Jacobs is a premier global consulting, design, engineering,	
construction, operations, and maintenance firm providing innovative solutions for a more connected, sustainable	
world. We have two (2) lines of business, People & Places	
Solutions and Critical Missions Solutions, with \$13.5B+ in revenue for fiscal year 2020 and a talent force more than	
55,000 strong. Jacobs provides a full spectrum of services including scientific, technical, professional, and construction.	
8. Black & Veatch	
6800 WEST 115 <sup>TH</sup> ST, STE 2200, OVERLAND PARK, KS Jason Thomas, POC: Angela Horton, 913-458-7458. <a href="https://hortona@bv.com">hortona@bv.com</a>	
Firm Type: Architect-Engineer Status: Large Business	
Seeking: We are looking to team with Small Business	
firms with specialized A-E capabilities in general and	
classified projects with cleared personnel.	
classified projects with cleared personnel. <b>Target Growth:</b> We seek to increase our presence in USACE and NAVFAC IDIQ services and with clients in	
classified projects with cleared personnel.  Target Growth: We seek to increase our presence in USACE and NAVFAC IDIQ services and with clients in classified projects for DoD and as direct support to DoD.	
classified projects with cleared personnel.  Target Growth: We seek to increase our presence in USACE and NAVFAC IDIQ services and with clients in classified projects for DoD and as direct support to DoD.  Founded in 1915, Black & Veatch is a leading global engineering, consulting and construction company	
classified projects with cleared personnel.  Target Growth: We seek to increase our presence in USACE and NAVFAC IDIQ services and with clients in classified projects for DoD and as direct support to DoD. Founded in 1915, Black & Veatch is a leading global	
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classified projects with cleared personnel.  Target Growth: We seek to increase our presence in USACE and NAVFAC IDIQ services and with clients in classified projects for DoD and as direct support to DoD.  Founded in 1915, Black & Veatch is a leading global engineering, consulting and construction company specializing in infrastructure development in federal, energy, water, telecommunications, environmental services, and management consulting. Black & Veatch's Federal Division has a mission to provide a full range of	

# 9. Alpha Corp

value.

21000 ATLANTIC BLVD, STE 400, DULLES, VA	
Kathleen Linehan, POC: Maureen McClure, 703-624-0706, Maureen.mcclure@alphacorporation.com	
Firm Type: A/E	
<b>Status:</b> SWaM (Small and Women-Owned) and SBE for Construction Management, LDBE for MWAA, and WBE for DC Water.	
<b>Seeking:</b> Architects, Larger engineering firms, Contractors for D/B or preconstruction services.	
<b>Target Growth:</b> Emergency management and response, program management, design and construction management.	
Program Management (esp. scheduling, estimating, project controls, facility condition assessments), Construction Management (transportation and facilities), Civil Design, Structural Design, Bridge Inspection, Emergency management, assessments and restoration.	
<b>10. Kim Engineering</b> 22630 DAVIS DRIVE, STE 125, STERLING, VA	
Jim Fleming, POC: Chris Ley 703-712-8081, <a href="mailto:chrisley@kimengineering.com">chrisley@kimengineering.com</a>	
Firm Type: Geotechincal and Civil Engineering, Land Surveying, Construction Inspection	
Status: DBE, SBE, SWaM, MBE	
Seeking: Architectural and Engineering Primes	
<b>Target Growth:</b> Army Corp of Engineers, NAVFAC, DOD, and State DOTs	
Kim Engineering, Inc, founded in 1993, is a multi- disciplinary engineering firm who provides clients with the full range of services, including, but not limited to, geotechnical engineering, civil engineering, surveying,	
construction materials testing and inspections, and landscape architecture services.	
Our comprehensive scope of services and overall engineering expertise enables us to work with our clients on a total-project basis. KIM stays with our clients from start to finish, delivering personalized services and added	

### 11. CCI General Contractors 1130 TABB STREET, STE F, NORFOLK, VA Evan Barman, 978-809-8611, ebarman@cci-alliance.com Firm Type: Construction Firm Status: 8(a) small disadvantage business and a subsidiary of BBNC an ANC **Seeking:** We are looking to partner with local small businesses for all self-performing trades. We are also looking to develop relationships with A/E firms. Target Growth: We are looking to expand our client base in the Washington DC and Hampton Roads area. We work with all DoD agencies and other federal agencies. CCI provides design-build and construction services. We have over 13 years of experience with various types of vertical and horizontal construction projects including interior and exterior renovations, energy related improvements, water tanks, and security upgrades. We also provide facility support services and staff augmentation to select clients. 12. re-District, Inc. 66 CANAL CENTER PLAZA, STE 310 ALEXANDRIA, VA Larry Saenz, 703-832-1042 larrys@re-district.com Firm Type: Contract furniture dealership Status: SBA 8(a) - SBA 8(a), SwaM, MBE, soon to be a National Minority Development Supplier Council member. **Seeking:** re DISTRICT is looking to be a Prime on furniture related projects or serve as a sub-contractor for FF&E requirement projects. Target Growth: DoD and Civilian. re | DISTRICT, a Virginia based, Hispanic minority owned small business serving the National Capital region with quality commercial office furnishings, interior design, and project management services. As a full-service FF&E firm, re DISTRICT represents Steelcase, as well as many other manufacturers of quality office furniture. re | DISTRICT achieves a 98.9 % service satisfaction rating among our client base as a result of our commitment to turnkey project management and solutions. Superb past performance: current BPA's with SEC, USDA FPAC,

Department of Commerce, Department of Energy, NLRB, CACI and others. re|District is the only Steelcase 8(a)

furniture dealer in the country.

### 13. AE Works

ARLINGTON, VA Carly Khanna, 301-332-9780, carly@aeworks.com Firm Type: Full-service A/E: Architecture, Interior Design, Engineering (MEP), Security Risk Management, Project Services.  Status: CVE-verified Service-Disabled Veteran-Owned Small Business, SWaM Certified.  Seeking: Large business partners who we can support and small business partners who can complement our services on federal and local opportunities.  Target Growth: Federal (DOD and Civilian) Agencies as well as Healthcare, Higher Education and Commercial Markets in the Washington, DC, and Northern Virginia region.  An award-winning firm on the Architectural Record 300, AE Works brings 14 years of federal government project experience that spans 200+ projects in all 50 states for a range of agencies. Experience includes workplace, healthcare, science and technology, infrastructure, and security projects. AE Works comprehensive service offering includes architecture, interior design, building systems engineering, project services and security risk management.  144. WSP USA
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Small Business, SWaM Certified.  Seeking: Large business partners who we can support and small business partners who can complement our services on federal and local opportunities.  Target Growth: Federal (DOD and Civilian) Agencies as well as Healthcare, Higher Education and Commercial Markets in the Washington, DC, and Northern Virginia region.  An award-winning firm on the Architectural Record 300, AE Works brings 14 years of federal government project experience that spans 200+ projects in all 50 states for a range of agencies. Experience includes workplace, healthcare, science and technology, infrastructure, and security projects. AE Works comprehensive service offering includes architecture, interior design, building systems engineering, project services and security risk management.  14. WSP USA  1250 23 <sup>RD</sup> STREET NW, WASHINGTON, DC
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management.  14. WSP USA  1250 23 <sup>RD</sup> STREET NW, WASHINGTON, DC
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Edward Chambarlage 202 202 202
Edward Chamberlayne, 202-303-2622,
Edward.chamberlayne@wsp.com ————————————————————————————————————
Firm Type: A/E Firm Status: Large Business
Seeking: Large and small business teaming partners with
Facility Clearances in A/E and professional services fields.
Target Growth: Federal - USACE and NAVFAC primarily.
Intelligence Community (IC) support. Environmental
remediation/PFAS/PFOA. D/B AE design (if compensated
remediation/PFAS/PFOA. D/B AE design (if compensated by GC).
remediation/PFAS/PFOA. D/B AE design (if compensated
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remediation/PFAS/PFOA. D/B AE design (if compensated by GC).  WSP, one of the world's leading engineering and professional services consulting firms, offers a global scale of
remediation/PFAS/PFOA. D/B AE design (if compensated by GC).  WSP, one of the world's leading engineering and professional services consulting firms, offers a global scale of multidisciplinary services combined with local knowledge of the communities in which we live and work. We provide the specialized expertise and responsiveness of a local firm, but
remediation/PFAS/PFOA. D/B AE design (if compensated by GC).  WSP, one of the world's leading engineering and professional services consulting firms, offers a global scale of multidisciplinary services combined with local knowledge of the communities in which we live and work. We provide the specialized expertise and responsiveness of a local firm, but with the breadth and depth to successfully deliver complex
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remediation/PFAS/PFOA. D/B AE design (if compensated by GC).  WSP, one of the world's leading engineering and professional services consulting firms, offers a global scale of multidisciplinary services combined with local knowledge of the communities in which we live and work. We provide the specialized expertise and responsiveness of a local firm, but with the breadth and depth to successfully deliver complex projects whether large or small. Our teams comprise talented, skilled and experienced professionals who are
remediation/PFAS/PFOA. D/B AE design (if compensated by GC).  WSP, one of the world's leading engineering and professional services consulting firms, offers a global scale of multidisciplinary services combined with local knowledge of the communities in which we live and work. We provide the specialized expertise and responsiveness of a local firm, but with the breadth and depth to successfully deliver complex projects whether large or small. Our teams comprise

# 15. Johnson, Mirmiran & Thompson (JMT)

40 WIGHT AVENUE, HUNT VALLEY, MD Jon Ryan, POC: Sally Philbin, 410-316-2266,	
sphilbin@jmt.com	
Firm Type: Engineering / Architect / Environmental / Construction Management	
Status: Large	
Seeking: JMT is looking to team with both large and small	
business firms providing A/E and environmental services (NAICS 541330 and 541620).	
<b>Target Growth:</b> JMT is looking to expand our presence throughout the Federal market with agencies including NAVFAC, USACE, GSA, DOI, and FEMA.	
JMT is celebrating 50 years of providing engineering, architecture, environmental, and construction	
management services to support the nation's	
infrastructure. We have repeatedly earned recognition for	
maintaining high standards of technical excellence in the	
performance of services related to new or renovated	
facilities.	
16. Huitt-Zollars, Inc.	
5021 JAMIESON AVE, STE 502, ALEXANDRIA, VA	
Jim Wink, 571-559-4050, ext 10291,	
jwink@huitt-zollars.com	
Firm Type: Full Service A/E Firm	
Status: Large	
Seeking: Large and Small Business A/E Firms to	
compliment our expertise as well as construction	
companies looking for a design/build partner.	
<b>Target Growth:</b> Department of Defense and Federal Civilian Agencies.	
Huitt-Zollars is a full service, multi-disciplinary	
Architectural & Engineering firm with twenty offices	
located across the United States. Our team of over 500	
professionals rank in the top third of Engineering News	
Record's Top 500 design firms. We offer large firm	
resources with small firm attention to detail to our	
Federal clients, many of whom have secured our services	
through long-term indefinite delivery, or task order	
contracts. In addition to full-service traditional design	
services, we offer design/build and other alternative	
delivery methodologies and are ISO-9001:2015	
compliant.	

### 17. SZ PM Consultants, Inc. (SZPM)

2849 HUNTER MILL ROAD, OAKTON, VA Michael Pavlides, POC: Suli Wang, 703-678-8622 <a href="mailto:swang@szpmconsultants.com">swang@szpmconsultants.com</a>	
<b>Type:</b> Program/Construction Management (PM/CM), and A/E Engineering Design	
Status: WOSB(SBA), DBE/SBE/MBE/WBE, LDBE(MWAA), SLBE(WSSC), CBE (DC)	
<b>Seeking:</b> Large & small business for subcontracting; a SBA Mentor-Protégé Relationship, support for WOSB contracts, Joint Ventures.	
<b>Target Growth:</b> Markets: PM/CM; Water/Wastewater; Transportation; Risk Management and VE. Agencies: VDOT, DDOT, MDOT, DC WATER, WSSC, MWAA, WMATA, AMTRAK.	
Program/Project/Risk Management; Construction Management and Inspection	
Water/Wastewater Engineering; Design Support (CAD, BIM, GIS); Value Engineering	
Office Engineering; Project Controls; Permitting; Utility Coordination	
Staff Augmentation	
40 Clamana Oassarmmant Taabr	
18. Siemens Government Techno	ologies
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA	ologies
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103,	ologies 
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103, <a href="mailto:christine.tsai@siemensgovt.com">Christine.tsai@siemensgovt.com</a>	ologies
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103,  Christine.tsai@siemensgovt.com  Firm Type: Engineering and Construction	ologies
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103, Christine.tsai@siemensgovt.com  Firm Type: Engineering and Construction Status: Large Business Seeking: AE firms, General Contractors, Trade Subcontractors, Commissioning, Cyber Security - in both	ologies
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103, Christine.tsai@siemensgovt.com  Firm Type: Engineering and Construction  Status: Large Business  Seeking: AE firms, General Contractors, Trade  Subcontractors, Commissioning, Cyber Security - in both large and small businesses.  Target Growth: USACE, NAVFAC, AFCEC, DOE, GSA, VA,	ologies
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1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103, Christine.tsai@siemensgovt.com  Firm Type: Engineering and Construction  Status: Large Business  Seeking: AE firms, General Contractors, Trade  Subcontractors, Commissioning, Cyber Security - in both large and small businesses.  Target Growth: USACE, NAVFAC, AFCEC, DOE, GSA, VA, DHS  Siemens Government Technologies (SGT) is the wholly owned, cleared US subsidiary of Siemens. SGT offers two main Siemens solutions:  Smart Infrastructure - Providing comprehensive building automation and control systems, low/medium voltage power distribution solutions, energy automation, and	ologies
1881 CAMPUS COMMONS DRIVE, STE 200, RESTON, VA Christine Tsai, 571-246-2103, Christine.tsai@siemensgovt.com  Firm Type: Engineering and Construction  Status: Large Business  Seeking: AE firms, General Contractors, Trade  Subcontractors, Commissioning, Cyber Security - in both large and small businesses.  Target Growth: USACE, NAVFAC, AFCEC, DOE, GSA, VA, DHS  Siemens Government Technologies (SGT) is the wholly owned, cleared US subsidiary of Siemens. SGT offers two main Siemens solutions:  Smart Infrastructure - Providing comprehensive building automation and control systems, low/medium voltage	ologies

19. EXP, US Services, Inc.	
,	
1140 3 <sup>RD</sup> ST, NE, SUITE 335, WASHINGTON, DC Jenny Bowers, 703-397-4878, jenny.bowers@exp.com	
Firm Type: Architect / Engineer / Construction	
Status: Large	
Seeking: A/E/C Firms, Large and Small, and 8(a)	
Target Growth: DoD, Federal, Military.	
With a mission to understand, innovate, partner and deliver, EXP provides engineering, architecture, design and consulting services to the world's built and natural environments. Our team of experts provides innovative solutions across markets and geographies to solve our	
clients' most complex challenges.	
EXP, US Services specialize in Architecture+Design, Building Engineering, Environmental, Heavy Civil, Infrastructure	
Engineering and Geotechnical.	
20. Merrick & Company	
EOZO CREENIMOOD DI AZA DI VID.	
5970 GREENWOOD PLAZA BLVD; GREENWOOD VILLAGE, CO	
Nick Desport, 703-639-7697, Nick.Desport@Merrick.com	
Firm Type: Full Services A/E firm	
Status: Large Business	
Seeking: Various teaming partnerssmall, disadvantaged,	
and large with similar cultures to establish lasting partnerships to expand in more markets.	
<b>Target Growth:</b> Additional presence in the eastern US (USACE Districts, NAVFAC Regions, Air Force, and other	
Federal Agencies).	
Merrick & Company is an employee-owned engineering,	
architecture, surveying, and geospatial firm,	
headquartered in Greenwood Village, CO. Founded in	
1955, Merrick has over 750 employees with expertise in	
the National Security, Infrastructure, Energy/Chemicals,	
and Life Science markets. With 24 offices in 12 states and	
4 countries, we have worked on all 7 continents and pride	
ourselves in the fact that 80% of clients are repeat	
customers, many for over 25 years. We continue our	
founder's belief in the value of employee ownership: "If a	
man works for himself, he is much more committed."	

21. ADTEK Engineers	
9990 FAIRFAX BOULEVARD, SUITE 300, FAIRFAX, VA Ryan Pinckney and Larry Smith, POC: Matthew Roman, 703-382-6559, <u>mroman@adtekengineers.com</u>	
Firm Type: Engineer	
<b>Status:</b> Small Business - Federal, Virginia SWaM and Maryland MDOT SBE certified	
<b>Seeking:</b> Architects, Large-Business A/E Firms, Design-Build partners, other SBE/MBE and 8a firms.	
Target Growth: We want to strengthen our partnership w/ NAVFAC Washington, develop relationships w/ additional NAVFAC AORs, USACE Districts & other federal agencies.	
Civil Engineering Design; Structural Engineering Design; Specialty Light Gauge Steel Design.	
22. Engage Federal, LLC.	
11110 SUNSET HILLS RD, #8651, RESTON, VA Jilian Breeden, 703-638-8684 jbreeden@engagefederal.com	
Firm Type: Facilities Planning and programming; Federal business development consulting Status: Woman-Owned Small Business (WOSB) Seeking: A/E primes (small and large) pursuing IDIQ contracts that include facilities planning and programming services.	
Target Growth: DoD (e.g., NAVFAC, NAVSEA, NAVAIR, USACE, AFCEC, WHS, NGB); Federal Civilian (e.g., GSA, NIH, VA, DOI); and state government.	
Engage Federal LLC (Engage) provides detail-oriented, results-driven professional planning services to government clients. We specialize in:	
- Space use plans and studies - Scope and requirements development	
- Concept and feasibility studies - Life-cycle economic analyses	
- DD Form 1391 (Military Construction (MILCON) and Sustainment, Restoration, and Modernization (SRM) and Prospectus development	
- Consulting for other A/E firms in Federal sector business development strategy (e.g., SF330 proposal reviews,	

short-list interview preparation, strategic planning).

# 23. GeoStabilization International, LLC

4475 E. 74 <sup>TH</sup> AVE, SUITE 100, COMMERCE CITY, CO Michael Close, 970-697-4137, <u>michael.close@gsi.us</u>	
Firm Type: Geohazard Mitigation Contractor (Geotechnical Specialty Contractor)	
<b>Status:</b> Hybrid: Small per GSA Schedule Contract Number GS-07F-0033V Large under other definitions.	
Seeking: General contractors & engineering firms seeking design/build specialty subcontractors & government agencies seeking maintenance contractors.	
We specialize in emergency landslide repairs, rockfall mitigation, and grouting using design/build and design/build/warranty contracting. In 2020, we completed approximately 1000 projects nationwide.	
Those projects included both soil slope and rock slope stabilization, roadway and shoulder widening in steep	
terrains, shoreline and coastal slope stabilization, sinkhole remediation, stabilizing leaning and undermined bridge abutments, culvert headwalls, and wingwalls, retaining	
wall repair, compaction grouting, railroad subgrade compaction grouting, extreme slope access, etc.	
24. Michael Baker International,	Inc.
3601 EISENHOWER AVENUE, STE 600, ALEXANDRIA, VA Vic Siaurusaitis, POC: Beth Drylie, 757-631-5445,	
bdrylie@mbakerintl.com Firm Type: Architecture / Engineering Status: Large Business	
Seeking: We are seeking small, WOSB, 8(a), HUBZone and Veteran Owned firms supporting major MILCON, civil works and environmental projects.	
<b>Target Growth:</b> Target growth areas in Federal include Air Force, Department of Energy, FEMA, FHWA, GSA, NAVFAC, and USACE.	
Michael Baker is a leading provider of engineering and consulting services encompassing all facets of	
infrastructure, including design, civil engineering, planning, architecture, environmental, construction and program management. We support the mission for all	
branches of military and government, including the Army, Air Force, Navy and Marine Corps, as well as the	
Department of Homeland Security, Department of State, Department of Energy, FEMA, Department of the Interior,	
Department of Justice, Environmental Protection Agency,	

### 25. Wiley|Wilson 2850 EISENHOWER AVE, STE 200, ALEXANDRIA, VA Victor Angell, 703-329-2792, vangell@wileywilson.com Firm Type: Multi-discipline A/E firm Status: Large Business **Seeking:** We are looking for small business partners in all socio-economic categories to augment our in-house capabilities with specialty services. Target Growth: Looking to increase in all federal and public sector markets. Wiley | Wilson is a 100% employee-owned (ESOP) architectural, engineering, and planning firm. We provide comprehensive A-E planning and design services to federal, state, municipal and private sector clients located across the US. We have over 180 personnel located in five mid-Atlantic offices: Lynchburg, Richmond and Alexandria, VA, Raleigh, NC, and Atlanta, Georgia. We specialize in the planning and design of secure facilities for military and federal government agencies. **26. Atmos Solutions, Inc.** 6856 EASTERN AVE, NW, STE 205, WASHINGTON, DC John Tabella, 703-981-9226, itabella@atmossolutionsinc.com Firm Type: Consulting (Engineering/Environmental) and Construction Status: Small, Minority-Owned, DBE/CBE/MBE/LDBE. Pursuing 8(a) Certification. Seeking: Established, reputable Large Federal Contractor to help mentor this relative start-up (NAICS 236220, 541620, 562910). Target Growth: Open to discussion. Generally speaking: DOD, DHS, State. Atmos provides life cycle solutions for building owners, managers, and operators. We specialize in turn-key environmental and construction services: due diligence

and feasibility studies; hazardous materials abatement and environmental remediation; demolition services; construction and renovation/repair; operations,

maintenance, and monitoring.

# 27. Axias, Inc.

225 REINEKERS LANE, SUITE 200, ALEXANDRIA, VA Wartin Jacobs, 703-706-0441, <u>mjacobs@axiasinc.com</u>	
Firm Type: Construction Consulting firm  Status: Small Business, SWaM-certified in VA, MDOT in	
MD Seeking: Large AE Firms, SDVOSB.	
Farget Growth: USACE (all districts), DoD, State, GSA, VA	
Cost estimating, change order analysis, project management, scheduling, value engineering and facility	
condition assessment.	
NOTES	

# Thank you for attending!

Please join us for a cocktail reception immediately following the last presentation.

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