



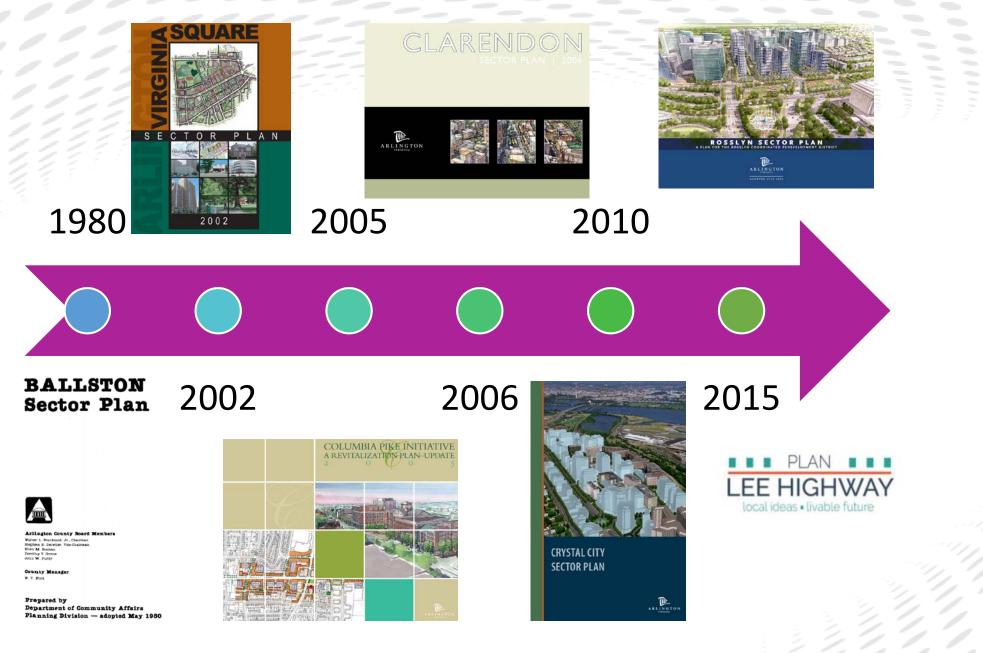
Society of American Military Engineers

12th Annual Small Business & Government Conference

April 25, 2019



O LITTLE PLANS Daniel Burnham



NEW REGIONAL BRAND- INNOVATION LIVES HERE

REGION TRANSFORMED

Over the last two decades, we have undergone a transformation. We've flipped the script: once a Washington, D.C. suburb, NOVA is now a thriving destination in its own right.

The Case for Northern Virginia

North America's top producer of tech talent

The D.C. metro is the country's most educated region and it produces more computer science graduates than any other metropolitan area. The combination of talent available in the metro, with additional tech talent production from Virginia's world-class higher education system, ensures NOVA will maintain and enhance its edge with access to the best and brightest.

America's only metro leading public and private sector innovation

Innovation is in our lifeblood. The region's legacy of transformative technologies transcends sectors, from DARPA's role in inventing the internet; to more than 70 miles of automated corridors for connected and autonomous vehicle testing; to the region's history as the Soundation of the telecom revolution and our current depth of technology companies – we sit uniquely at the nexus of publics and private innovation.

A global and inclusive region on a human scale

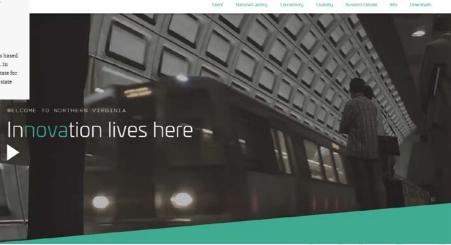
We are one of the country's most racially, edmically, and internationally diverse regions. Women are twice as likely, and African Americans five times as likely, to work in the technology exection in NOVA, than its Bilcon Valley; and our communities are ranked among the most LGBTQ-friendly nationwide. NOVA offers something for everyone: some of the country's most interesting cultural and historical sites, sports teams in all major leagues, and a dynamic food and wine scene.

A stable and competitive partner with a legacy of exceptional governance

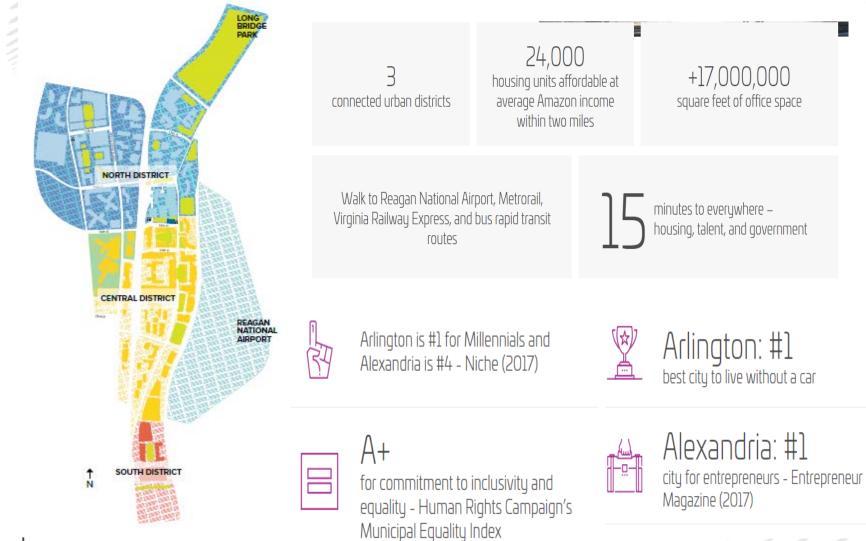
Virginia is consistently rated among the best states in which to do business by leading publications. Of all the Fortune 500 companies based in the greater DC. area, two-fitted have chosen to locate in NOVA. In 2017, U.S. News & World Report ranked Virginia as the No. 2 best state for governance, considering fiscal stability, budget transparency, and state integrity.

Key Messages and Themes

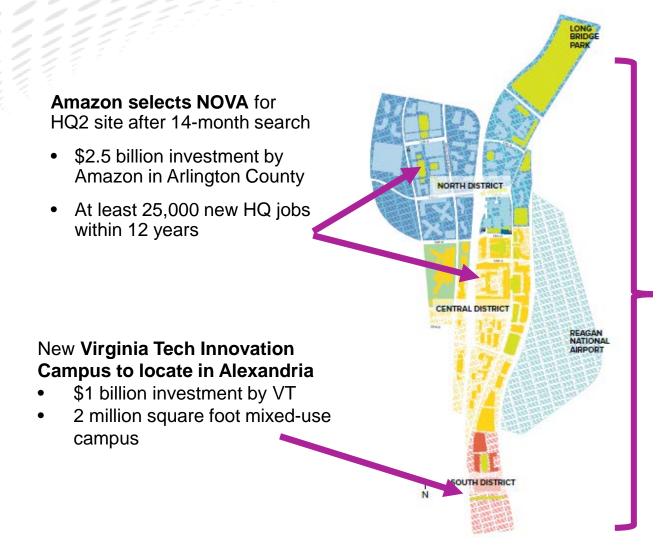
- Talent
- Connectivity
- Livability
- Diversity and Inclusion
- Excellent Business Climate



THREE CONNECTED URBAN DISTRICTS ACROSS TWO JURISDICTIONS



AMAZON SELECTS NOVA'S NATIONAL LANDING FOR A HQ2 SITE



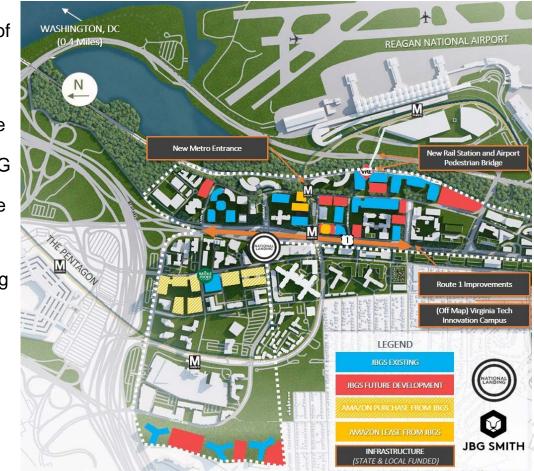
New State investments in transportation, affordable housing, higher education and K-12 education for

National Landing and NOVA

HQ2 NOVA AT NATIONAL LANDING

IN ARLINGTON, AMAZON WILL:

- Lease approximately 500,000 square feet of existing office space at 241 18th Street S, 1800 S Bell Street and 1770 Crystal Drive.
- Develop Pen Place and Met 6, 7, 8 land in JBG SMITH's Future Development Pipeline with Estimated Potential Development Density of up to 4.1 million square feet. JBG SMITH has the right to time the expected closings of the land parcel sales to facilitate 1031 exchange opportunities.
- Engage JBG SMITH as its development partner, property manager and retail leasing agent.
- Commence predevelopment and planning of the first office building in 2018, with construction expected to begin in 2019.



HQ2 NOVA AT NATIONAL LANDING

Metropolitan Park



Proposed National Landing Infrastructure Projects - Arlington



NATIONAL LANDING INFRASTRUCTURE PROJECTS

Route 1 improvements





Crystal City Metro second entrance



Army-Navy Drive Complete Streets

CC2DCA Pedestrian Bridge





VRE Station improvements

1

VIRGINIA TECH INNOVATION CAMPUS

SELECTED POTOMAC YARD IN NATIONAL LANDING

- In Alexandria, the Virginia Tech Innovation Campus will deliver leading programs in computer science and software engineering for graduate and doctoral level students
- Will locate in National Landing
 - \$1 billion investment by Virginia Tech, over two phases
 - Phase 1 = 1 million square feet mixed-use campus with academic, residential, commercial space for entrepreneurs and companies, and neighborhood serving retail; delivery in 2022







Proposed National Landing Infrastructure Projects - Alexandria



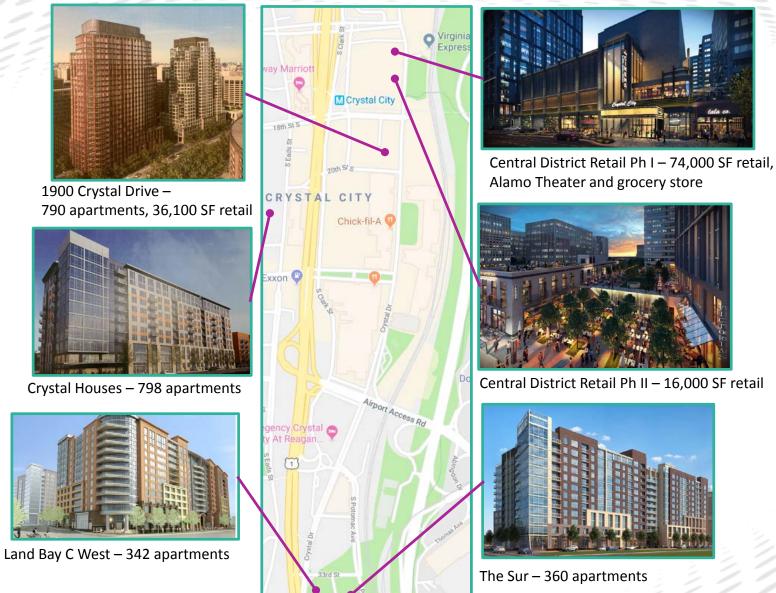
ARLINGTON COUNTY

KLINGION COUNTY	AL CITY					
		Office (SF)	Retail (SF)	Residential Units	Hotel Rooms	
	Approved	7,167,653	787,461	6,643	848	
	Under Construction	191,300	375,911	4,693	-	
	Under Review	-	134,208	3,839	934	
	TOTAL	7,358,953	1,297,580	15,175	1,782	

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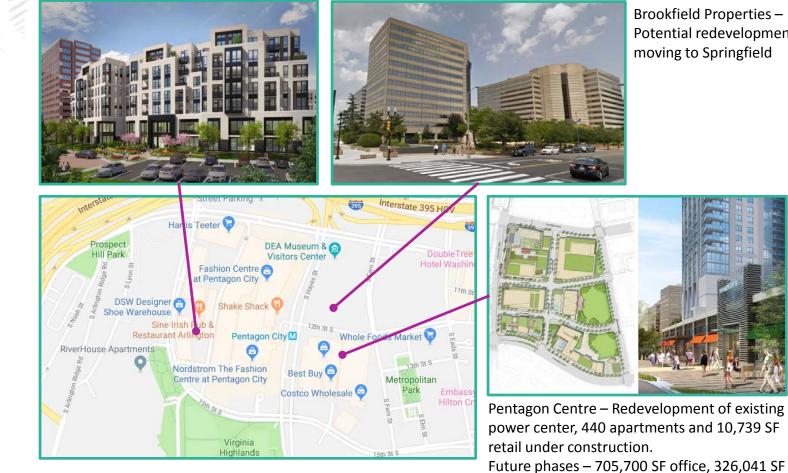
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CRYSTAL CITY



PENTAGON CITY

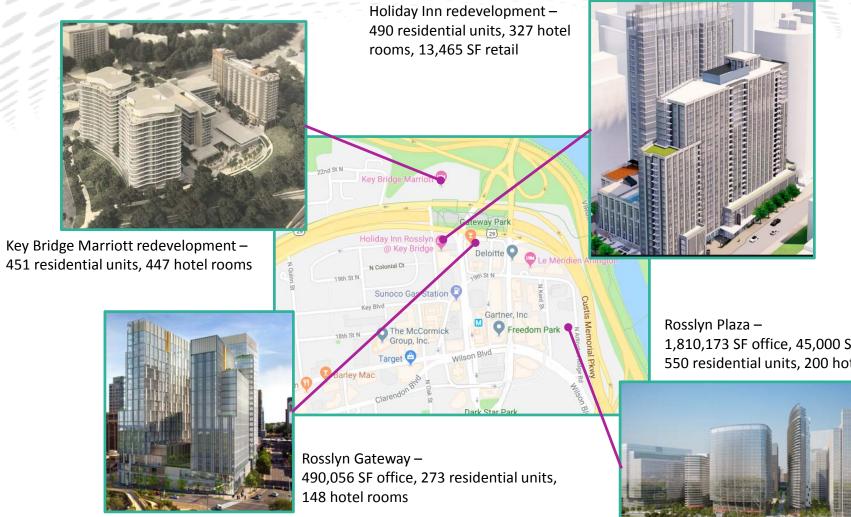
River House – Possible additional apartments on existing surface lots



retail, 253 residential units.

Brookfield Properties -Potential redevelopment, TSA

ROSSLYN



1,810,173 SF office, 45,000 SF retail, 550 residential units, 200 hotel rooms



BALLSTON



330 apartments, 8,400 SF retail

191,300 SF office, 33,400 SF retail, 244 residential

The Waycroft – 483 apartments, 68,185 SF retail

685 residential units, 84,643 SF retail

Ballston Quarter

BALLSTON QUARTER



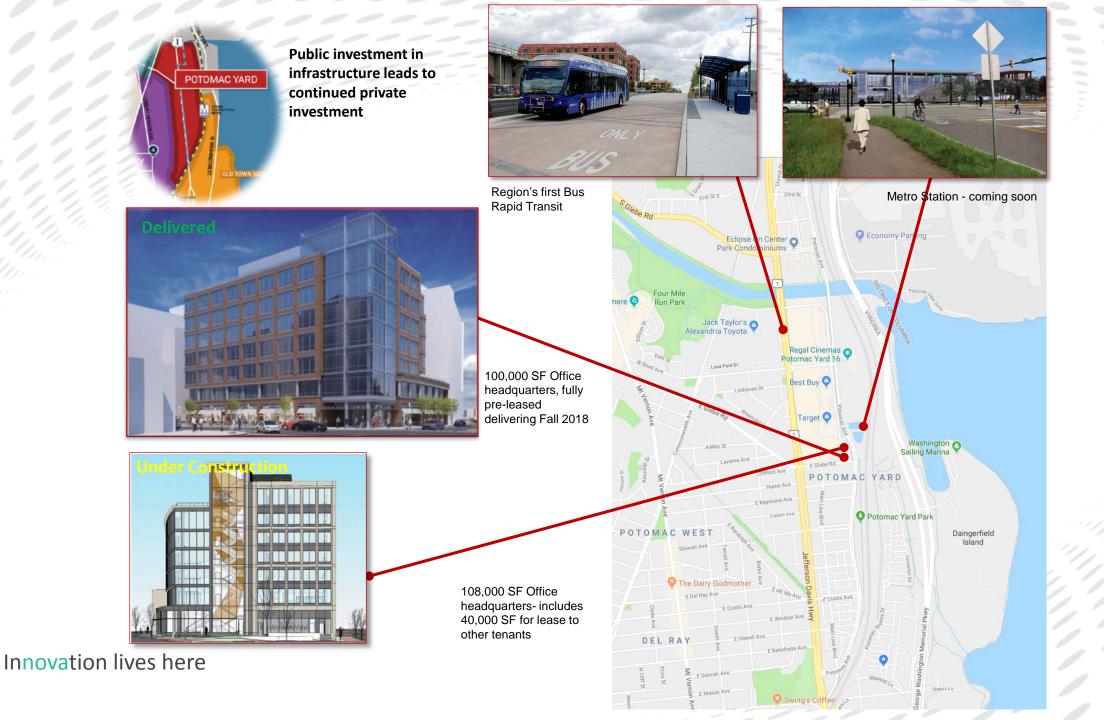


- An open-air, urban environment coupled with a remodeled interior concourse that are completely new and engaging
- Activated streetscape to engage the community including street-entry stores and restaurants, some with sidewalk, terrace or rooftop dining options
- A unique and vibrant mix of stores, restaurants, entertainment venues– 365,000 SF in addition to Macy's
- Origin 406-unit luxury apartment building with ground-floor retail

City of ALEXANDRIA





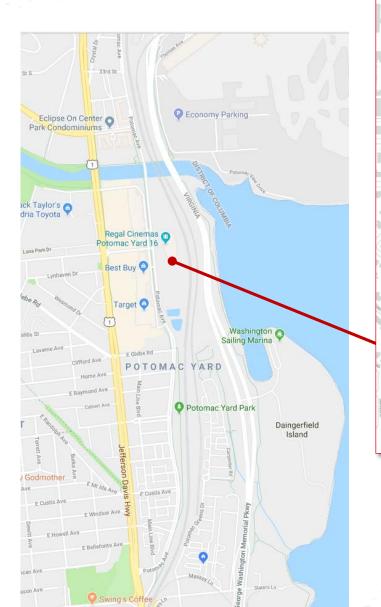




Extensive private investment to continue- and national attention from corporate users



Innovation lives here





Master development partner to align delivery with Metro opening





Old Town North: attracting investment by residential and retail developers through the City's first Arts & Cultural District



Edens' 530 First Street- full City block redevelopment





Innovation lives here

Infill redevelopment projects



Repurposing old buildings and adding density to surface parking lots







Renovated & repositioned hotel



Anchor retail & residential





Rehab of obsolete office buildings

Innovation lives here



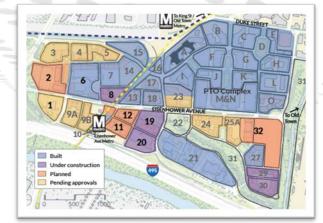
Approved, single-tenant office



National Science Foundation HQ



Residential & Hotel mix





Luxury apartments and condominiums







Eisenhower West

3.1M SF of new development300,000 SF Retail2,400 residential units150 room hotel



Innovation lives here

24-acre consolidation of retail & warehouse



Mixed-use development with Senior Living



LANDMARK

PAST & PRESENT

A prominent Alexandria feature since its opening more than 50 years ago

1962-1963	Construction begins on the 51-acre site.
1965	Landmark Center opens as an open-air shopping center, the first in the region to feature three department stores.
1989	Renovation and re-opening as an enclosed Landmark Mall.
2006	General Growth Partners (then-owner) gets approval to convert back to an open-air town center.
2009	City adopts the Landmark/Van Dorn Corridor Plan with a vision for Landmark as a mixed-use urban village.
2013	Howard Hughes Corporation (new owner) gets approval to redeve central portion of the mall, the only portion they owned at the time
2015	City approves amendment to 2013 approval.
2016	Howard Hughes acquires Macy's.
2018	Howard Hughes indicates readiness to redevelop the entire site, maintaining the vision of the 2009 Plan with some refinements.

ROADSTONI VAN DORN PLACE ONE CONDOMINIUMS THE POINT AT LANDMARK MALL **51 ACRES** EOS 21 APARTMENT

Howard Hughes corporation

