BALTIMORE DISTRICT SAME NOVA

Col John T. Litz District Engineer Baltimore District Date: 08 Oct 2020











AN OVERVIEW: BALTIMORE DISTRICT



Overview

- A full service district serving 6 states and the District of Columbia in the mid-Atlantic and National Capital regions
- Provides primary support to 14 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

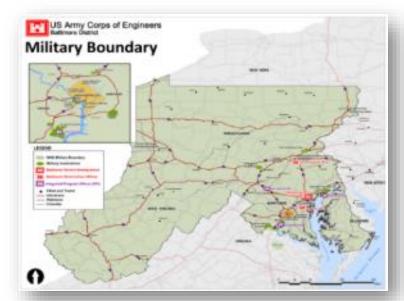
District Capabilities

- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 16 reservoir projects
- 11 recreational projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat restored
- \$16B in flood damages prevented to date

Support to our Military





Col. John Litz, Commander

Support to the Public





BALTIMORE DISTRICT: WHAT MAKES US UNIQUE











- One of the largest and most visible military missions in the country (National Capital Region)
- Support to the Intelligence Community (NSA, ODNI and others)
- Support to the Port of Baltimore and regional economy
- The Washington Aqueduct drinking water for Washington DC
- Protection and restoration of the Chesapeake Bay
- Regional HTRW Design Center/National Military Munitions Design Center/Regional Center of Expertise for Health Physics
- Regulatory oversight for natural gas industry pipelines in PA's Marcellus Shale Formation





U.S. ARMY

OUR MISSIONS







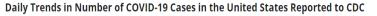


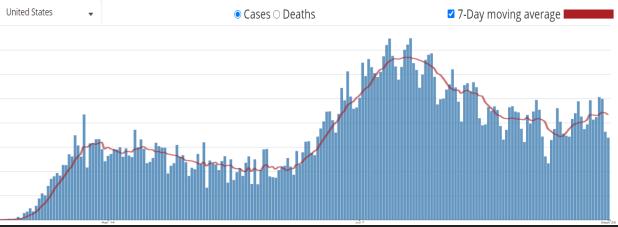










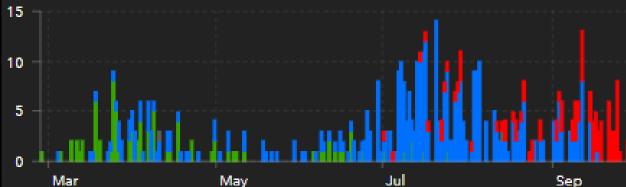


https://www.cdc.gov/coronavirus/2019-ncov/cases-updates/cases-in-us.html

The USACE COVID-19 trend (below) and the U.S. population trend (above), both have recently decreasing numbers of cases, which suggests that the number of cases may be decreasing.

USACE New Cases by Day

The following chart shows the number of new COVID-19 cases reported by CCIR each day since the beginning of the outbreak.



The red color indicates active cases that are confirmed, the blue color indicates confirmed cases that cleared the virus, and the green color indicates suspected cases



USACE KEY LEADER CHANGES





Lieutenant General Scott A. Spellmon



Brigadier General Thomas J. Tickner

TRENDS – CONTINUING AREAS OF WORKLOAD GROWTH



Small Project Support – Installation Support Team – Streamlined processes

- \$20M per year for the last three years and increasing
- Army and Navy locations non-complex projects between \$500K-\$2M

Larger SRM Projects – major renovations

- Barracks Upgrades
- Whole building rehabs between \$10M \$50M

More Secure Work – Secure Contracting Environment

- SATOCs and Limited competition J&As
- DoD and Interagency Stakeholders

Interagency Work

- USDA campus at Beltsville and Laboratory Work
- Treasury, Bureau of Engraving & Printing

Mega Projects

- East Campus, NSA
- South Campus, NSA
- New Currency Production Facility, BEP



DRAFT: FUTURE-YEAR LARGE PROJECTS



PROJECT	LOCATION	ADV FY/QTR	PL ACQ ST	APPROX S
Record Center / Mercury Flora	Meade	21/1	DB	200-300M
USDA Weed Science Lab	Detrick	21/1	DB	40-80M
Fire Station	LEAD	21/1	DBB	15-20M
East Campus Building 4	Meade	21/2	DB	>500M
Incinerator	Detrick	21/2	DB	15-30M
Control Tower	Pentagon	21/2	DB	15-25M
Maint & Supply facility	HEC	21/2	DBB	15-25M
B370 Interior Renovations	LEAD	21/3	DBB	40-60M
Cooper Ave. Widening	Meade	21/3	DBB	15-30M
SM1A Reactor Decommissioning	Alaska	21/4	SVC	120-200M
USDA Admin Building Renovations	Beltsville	21/4	DB	70-110M
Vet Clinic	Belvoir	21/4	DB	20-30M
Barracks	Meade	22/1	DB	60-90M
Test & Maint Facility	APG	22/2	DBB	50-80M
SOCOM Cyber Center	Meade	22/2	DBB	70-100M
SOCOM Trng Spt	HEC	22/2	DBB	40-60M
Steam Sterilization Plant	Detrick	22/3	DB	30-70M
Currency Production Facility	Beltsville	22/3	DBB	>500M
Mid-Chesapeake-Bay Is.	MD	22/3	DBB	30-50M
East Campus Building 5	Meade	23/1	DB or ECI	>500M



DRAFT: FUTURE-YEAR IDIQ CONTRACTS



CONTRACT	SCOPE	ADV FY/QTR	PL ACQ STR	APPROX SIZE
Master Planning AE (3 Awards)	MP	21/1	Brooks Act	30M
DC SATOC	Wash DC	21/1	DB	50M
DB MATOC	NAD/CONUS	21/2	DB	400-600M
Window Upgrades	Wash DC	21/2	DB	100-150M
ICC SATOC	MD	21/2	DB	50M
SITE R SATOC	MD/PA	21/2	DB	100M
Secure SATOC	NAD/CONUS	21/3	DB	100M
Env AE (multiple Awards)	NAD/CONUS	21/3	Brooks Act	150M
MAES (Environmental Services)	NAD/CONUS	21/4	SVC	240M

We appreciate the outpouring of support our District has received from private indus...more



www.nab.usace.army.mil

HOT INFO



Sayers Stilling Basin

Contractors work to install a pipe to re-route water in the stilling basin at Foster J. Sayers Dam in Centre County, Pennsylvania, Aug. 19, 2020. The effort will help repair the damage of the stilling basin floor and baffle blocks, as well as to prevent future damages and downstream erosion.

MORE PHOTOS NEWS RELEASE







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US Army Corps of Engineers Baltimore District Website

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Coronavirus

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Business With Us



The U.S. Army Corps of Engineers has played a key role in the development and growth of the nation in peace and in war. For more than 200 years, the Corps has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our nation.



The Baltimore District (NAB) is a full service District that executes regional and national programs for USACE. Headquartered adjacent to Baltimore's Inner Harbor, the District provides engineering, construction, environmental

District continue to s

Civil Works support Columbia. NAB is re levees, and has rest

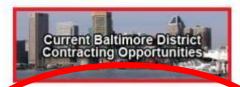
Military programs are service members at and specialized supp

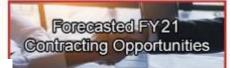
NAB fully supports the services with qualifie concerns are to also

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Contacts

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Helpful Links

Military Construction Boundary Map ivil Works Boundary Map mall Business J.S. Small Business Administration system for Award Management Formerly CCR) 1 - 1 1

HAH





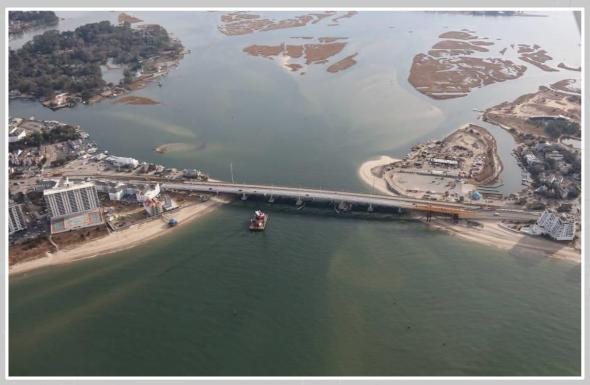
NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY21+ WORKLOAD FORECAST

Michael R. Darrow, P.E., PMP Deputy District Engineer for Programs Management 08 October 2020













PROGRAM AT A GLANCE

Туре	NAO FY 19 Goal %	Actual %	Total \$ Awarded	NAO FY20 Goal %	Actual %	Total \$ Awarded
Small Business	33%	41.3%	\$105,284,797	33%	36.0%	\$120,764,000
Small Disadvantaged Business	19%	32.0%	\$84,330,502	19%	22.5%	\$75,478,000
Service Disabled Veteran Owned SB	4%	6.5%	\$15,944,142	4%	9.2%	\$30,819,0005
Women Owned SB	5%	15.3%	\$34,092,451	5%	10.7%	\$35,879,000
HUBZone	3%	10.6%	\$24,684,719	3%	9.7%	\$32,335,000

Radford Army Ammunition Plant

Holston Army Ammunition

Plant

PROGRAM SUMMARY: FY18 FY19 FY20 FY21 MILITARY: \$477M \$134M \$118M \$285M IIES: \$16M \$33M \$28M \$115M CIVIL: \$82M \$86M \$51M \$62M ANC: \$24M \$45M \$30M \$25M DoDEA: \$24M \$22M \$27M \$25M

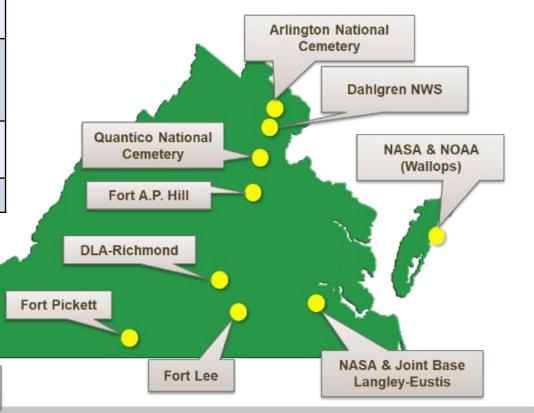
*Does not include new or awards from existing AE IDIQs

\$304M

\$613M

\$ 512M

\$280M



^{*}Further Small Business socio-economic set-aside may be determined pending results of market research



TRENDS/HIGHLIGHTS



New Program (AE & Construction) at Radford AAP + Holston AAP

- AE and CMS Contracts to be awarded in FY21 = \$240M
 - Will allow for use at all Ammunition GOCOs
- Construct Energetic Waste Incinerator (Radford) –
 4Q FY21 D-B RFP issued 25 Sep 20
- CM Services Contract Early FY22
- \$1B+ Program over 5+ years

DoDEA

- Main focus is on SRM utilizing existing IDIQs
- Less new construction updating existing "Legacy" schools to 21st century schools

Arlington National Cemetery - \$20 30M in SRM like work - continues through 2025+

- Southern Expansion (\$360M total PA) June 2022 award
 - Initial market research conducted May 2020;
 - Industry Day planned for Fall 2020
- FY21 Roads MATOC + Seed Project(s)
- FY21 Boundary Wall Repairs
- FY21 Columbarium Court Repairs

CivilWorks Program

- Norfolk Harbor
 - \$15M to \$35M O+M/Year Dredging and Craney Islandwork
 - Craney Island Dike Raising SATOC (\$10M-\$25M)-FY21
 - Spillway #1 (\$1M \$5M) FY21
 - Craney Island Rehandling Basin Dredging (\$5-\$10M) -FY21
 - Deepening underway PH I + II VPA contracts; Potential FY21 New Start for Inner Harbor (\$50-\$100M) USACE hydraulic pipeline contract
- Rudee Inlet Dredging (\$1-\$5M) FY21
- Norfolk District Operations Pier Rehab (\$1-\$5M) FY21
- Norfolk Coastal Storm Risk Management \$1.4B construction cost, \$8M preconstruction engineering and design for initial construction, initial designs in FY21 – Geotech + Utilities
- Awaiting new starts for other Coastal Storm Risk Studies Peninsula, Virginia Beach, Eastern Shore, Tangier

MILCON

- Typical 3-5 projects per year (\$100M-\$150M)
- F-22 Adds (FY19/20) 4 Projects PA: \$186M(D-B-B)

Consolidate Ops/Maintenance Hangar – Solicit: Jan 2021
 Training Support Squadron Facility – Solicit: Feb 2021
 Low Observable Component Repair Fac. Solicit: Dec 2020

- Dormitory - Solicit: Nov 2021 (still awaiting design directive)

FY21 - Resolications

AF Targeting Facility (\$50-\$100M)
 F-22 Fuel Maintenance Dock (\$10-25M)
 AFNG Cyber Operations Facility (\$10-25M)
 Solicit: Oct 2020
 Solicit: Oct 2020



ACQUISITION STRATEGIES



Most work is competed - limited Sole Source awards

- Use sole source in a few select cases in the Norfolk District specialized/unique skills required
- 10 Brand New contractors added to the pool in FY19
- FY20: Goal was 10new contractors awarded to 16 new firms

Currently no pool of MATOCS to support SRM like work

- FY20 efforts to build more tools Road Repair MATOC for ANC
- JOC in place to support Defense Supply Center Richmond \$25M
- Looking at several <\$4M Design Build SRM type work IDIQs

IFB most used - stand alone C-Contracts

Increased use of IFB with Definitive Responsibility Criteria – DRC

- Bridge between IFB and BVTO quicker, provides assurance we are awarding to capable firms
- Contractors asked to provide evidence that they can do the work after bidopening
 - Generally asking for specific relevant past experience; narrative that explains they understand the project and key technical challenges, etc.
 - "...the Contracting Officer will also examine whether the low bidder can meet the requirements of the solicitation by demonstrating that the prime contractor or subcontractor responsible for dredging has dredged by mechanical means or hopper a minimum of 80,000 cubic yards in a consecutive 30-day period in a cold-weather month (October through January) withdisposal/placement onto a beach. This will be considered a definitive responsibility criterion"





Hydrographic Survey (exp. 6/23)

- Geodynamics
- Gahagan and Bryant Associates
- Waterways

Civil/Survey (exp. 9/22)

Miller and Stephenson and Associates

Value Engineering (exp. 6/22)

Strategic Value Solutions

Architect/Engineering General (exp. 3/21)

- Parsons Brinkerhoff
- Waller, Todd and Sadler Architect
- Stantec
- Woolpert-RS+H

DoDEA Architect/Engineering (exp. 8/23)

- KZF Design
- GWWO
- Schenkel Schultz
- Jacobs Government Services
- Woolpert
- Zyscovich

ANC Southern Expansion Des. (stand alone award)

HNTB



EXISTING CONSTRUCTION MATOCS/IDIQS



JOC – DSCR (exp. 9/22)

Ashford Leebcorp

James River Dredging IDIQ (exp. 2/21)

Cottrell Contracting

DoDEA SRM (exp. 9/23)

- Driven Contractors
- Southeast Industrial Construction
- Prabhakar Moro
- Professional Engineering Concepts
 - PR

DoDEA PM/DM (exp. 9/23)

- Ahntech SC
- Brymark Eagle Pro KY
- Universal Services Provider Quantico/Dahlgren, VA
- Universal Services Provider Quantico
- Brymark and Associates West Point
- Brymark and Associates NC

DoDEA Facility Assessments (exp. 9/23)

Alpha Facilities Solutions



FY20 & FY21 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS



Туре	Location	Lead POC	Range	Small Business or Unrestricted	Pre-Solicitation Qtr./FY
AE GENERAL	VA/ Regional	Sarah Taylor	>\$100M	UR	In Source Selection
PEO AMMOPLANTS	Radford/ Holston	Sarah Taylor	> \$100M	UR	2Q FY21
ENVIRONMENTAL	VA/ Regional	CraigJones	\$5M -\$10M	SB	1Q FY21
CM SERVICES	VA/ Regional	Sarah Taylor	\$20M -\$30M	TBD	TBD
COMMISSIONING	VA/ Regional	Sarah Taylor	\$1M -\$5M	SB	2Q FY21
GEO-TECHNICAL	VA/ Regional	Sarah Taylor	\$5M -\$10M	SB	1Q FY21
VALUEENGINEERING	VA/ Regional	Sarah Taylor	\$1M -\$5M	SB	3Q FY21
CIVIL	VA/ Regional	Sarah Taylor	\$1M -\$5M	SB	4Q FY21
CEMETERY CX	Worldwide	CraigJones	\$5M -\$10M	TBD	TBD

^{*} Further Small Business socio-economic set-aside may be determined pending results of market research



ANC FY21 & FY22



Type of Work	Project Name	Acquisition Strategy Stand Alone Contractor Basic IDIQ	Small Businessor Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY	
	BoundaryWall Rehabilitation	Stand Alone	SB	\$5M-\$10M	2Q FY21	
Construction	Multi-Road Repair Projects	MATOC	SB	\$10M-\$50M	1Q FY21	
	Columbarium Court 9Repairs	StandAlone	SB	\$5M-\$10M	2Q FY21	
	Southern Expansion	Stand Alone	UR	\$100M-\$250M	4Q FY21	Arlington National Cemetery





^{*} Further Small Business socio-economic set-aside may be determined pending results of market research



(DSCR)

MILITARY FY21-DEFENSE SUPPLY CENTER RICHMOND



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate North Gate ACP	Stand Alone	SB	\$1M - \$5M	2Q FY21
	Renovate Bldg. 54 Artifact Area	StandAlone	SB	\$1M - \$5M	2Q FY21
	Replace Roof, Bldg. 54	StandAlone	SB	\$1M - \$5M	3Q FY21
Construction	Renovate Bldg. 41	StandAlone	SB	\$1M - \$5M	3Q FY21
	Repair Roof on Bldg. 31, Bays F-M	StandAlone	SB	\$5M - \$10M	3Q FY21
	Remove Excess Water & Sewer Lines, DLA	StandAlone	SB	\$1M -\$5M	3Q FY21

^{*} Further Small Business socio-economic set-aside may be determined pending results of market research



MILITARY FY21-MISC INSTALLATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Cyber Ops Fac, Langley	Stand Alone	UR	\$10M - \$25M	1Q FY21
	SOF MARSOC Assessment & Selection Fac (UMMC), Ft. AP Hill	Stand Alone	SB	\$1M - \$5M	2Q FY21
Construction	F-22 Low Observable Component Repair Facility, Langley	Stand Alone	UR	\$50M - \$100M	2Q FY21
Construction	F-22 Consolidated Ops/ Maint. Hangar, Langley	Stand Alone	UR	\$25M - \$50M	2Q FY21
	F-22 Training Support Squadron Facility, Langley	Stand Alone	UR	\$25M - \$50M	2Q FY21
	Targeting Center Facility, Langley	Stand Alone	UR	\$25M - \$50M	1Q FY21
	Fuel Systems Maint. Dock, Langley	Stand Alone	UR	\$10M - \$25M	2Q FY21
	Seaport Embarkation Trng. Fac., Ft. Lee	Stand Alone	SB	\$1M - \$5M	3Q FY21

^{*} Further Small Business socio-economic set-aside may be determined pending results of market research



INTERAGENCY & ENVIRONMENTALSERVICES (IIES) FY20, FY21 & FY22



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation QTR/FY
	NPS York River Shoreline Stabilization	Stand Alone	UR	\$5M - \$15M	2Q FY21
	JBLE James River Shoreline Stabilization	Stand Alone	SB	\$1- \$5M	4Q FY21
Construction	Radford AAP EWI/CWP - Design Build	Stand Alone	UR	> \$100M	25 Sep 20 (A)
	Holston AAP EDC - Design Build	Stand Alone	UR	>\$50M	3Q FY21
	Holston AAP ANSol Destruction - Design Build	Stand Alone	UR	>\$50M	3Q FY21
	USCG Chincoteague - Dredging	Stand Alone	SB	\$1- \$5M	2Q FY21
A robito at/En aire a ar	Ammo Plant (Design)	Basic IDIQ	UR	> \$100M	2Q FY21
Architect/Engineer	Ammo Plant + Rest of VA (CM Svcs.)	Basic IDIQ	TBD	\$10M - \$25M	TBD
	Environmental Services (throughout AOR)	Basic IDIQ	SB	\$10M	1Q FY21
Service	Furniture for various MEPS Facilities	Stand Alone	SB	TBD	4Q FY21

^{*} Further Small Business socio-economic set-aside may be determined pending results of market research



FY21 CIVIL WORKS & OPERATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Quarter/ Fiscal Year
	Norfolk District Pier Renovation and Repair	Stand Alone	UR	\$1M - \$5M	2Q FY21
	Craney Island Renewable	Stand Alone	UR	\$500K-\$1M	1Q FY21
	Craney Island Spillbox #1 Replacement	Stand Alone	SB	\$1M-\$5M	1Q FY21
	Craney Island Dike Raising and Earthwork SATOC	IDIQ	SB	\$10M-\$25M	2Q FY21
Construction	Ship Repair IDIQ	IDIQ	UR	\$1M-\$5M	2Q FY21
	Deep Creek Bridge Replacement	Stand Alone	UR	\$25M-\$50M	4Q FY21

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FY21 CIVIL WORKS & OPERATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Quarter/ Fiscal Year
	Norfolk Harbor Maintenance Dredging	Stand Alone	UR	\$5M - \$10M	2Q FY21
	Rudee Inlet Maintenance Dedging	Stand Alone	UR	\$1M-\$5M	2Q FY21
Dredging	Craney Island Rehandling Basin	Stand Alone	SB	\$1M-\$5M	1Q FY21
	Dredging Norfolk Inner Harbor & Channels Deepening	Stand Alone	UR	\$50M -\$100M	2Q FY21*
Environmental Services	Norfolk Harbor Environmental Services	IDIQ	SB	\$1M-\$5M	1Q FY21

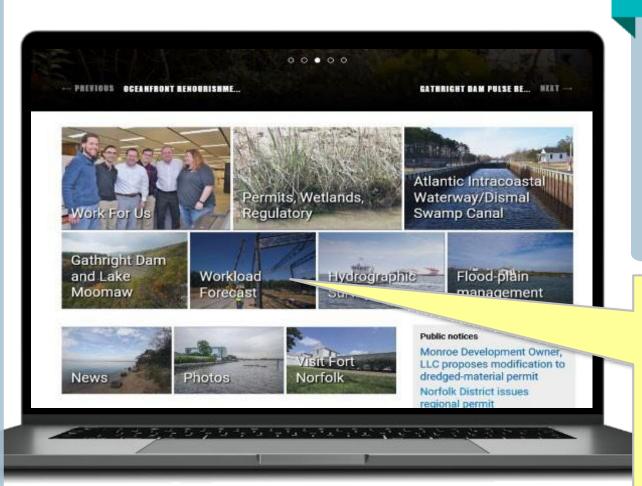


CURRENT DETAILED PROGRAM BRIEF



HELPFUL HINTS

- Respond to Market Research Efforts/Sources Sought:
 Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- Share your best Practices and insights – we want to know how to be better business partners!
- Ensure your proposals answer the information requested in the solicitation and are readable.
 Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available attime of publication. Information is subject to change.
- Requests for market researchor solicitations may be found at beta.SAM.gov.
- Visit our website <u>www.nao.usace.army.mil</u> for periodic updatesto ourprogram.



KEY RESOURCES

Small BusinessAdministration http://www.sba.gov

Size Standards http://www.sba.gov/size

System Award Management (SAM) http://www.sam.gov



Updated about every 6 weeks

WWW.NAO.USACE.ARMY.MIL







QUESTIONS?



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NAVFAC Washington



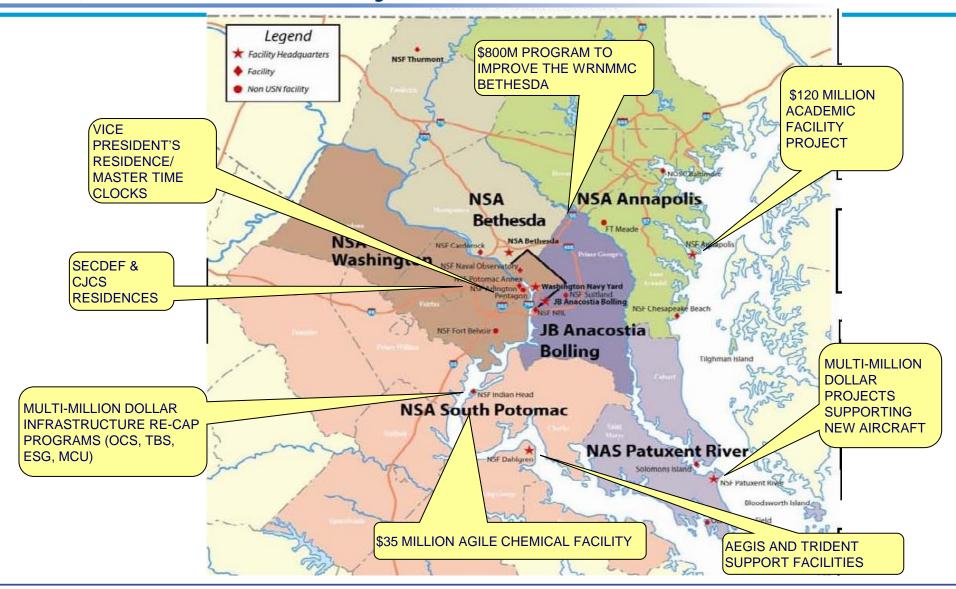
NAVFAC Washington
Overview

Leonard Mule', P.E. Design Production Director



Supported Commanders and Major Projects / Initiatives





NAVFAC Washington Design Contracts



- Consolidated MEP IDIQ (SB): 5-yr, \$30M; Awarded JUNE 2020
- •Gen/Admin Facilities (LB): 5-yr, \$75M; Awarded July 2020
- Civil/Structural (SB): 5-yr, \$30M; Planned award Nov 2020
- Industrial Facilities (LB): 5-yr, \$75M; Expires DEC 2021
- •General Purpose Facilities (SB): 5-yr, \$30M; Expires DEC 2022

NAVFAC Washington Design Contracts



Upcoming Design Contracts Procurement Detail:

<u>Industrial/Research Facilities – AE IDIQ - Reprocurement</u>

- -\$75M Term Total
- -Base Year, plus 4 option years
- –All phases of Capital Improvements delivery process
- —Includes non-industrial/ research type facilities
- -Estimated Award: February 2021

NAVFAC Washington Upcoming Construction Contracts



P No.	Project Name	Activity	~\$M	ACQ Strategy	RFP Plan	Award Goal
719	Wargaming Center	Quantico	140	SACC	Sept 2020	Mar 2021
3003	Consolidated Comm Center	Andrews	50	SACC	Nov 2020	Apr 2021
970	VQ-4 Alert Facility	Pax River	5	SBMACC	Oct 2020	Dec 2020
152	Air Traffic Control Tower WOLF	Pax River	15	SACC	Mar 2021	Sept 2021
3009	Military Working Dog Kennel	Andrews	10	SBMACC	Jan 2021	Apr 2021
3002	Relocate Haz Cargo Pad and EOD Proficiency Range	Andrews	40	SACC	Oct 2020	Jan 2021
3005	Child Development Center	Andrews	15	SBMACC	Sept 2020	Dec 2020

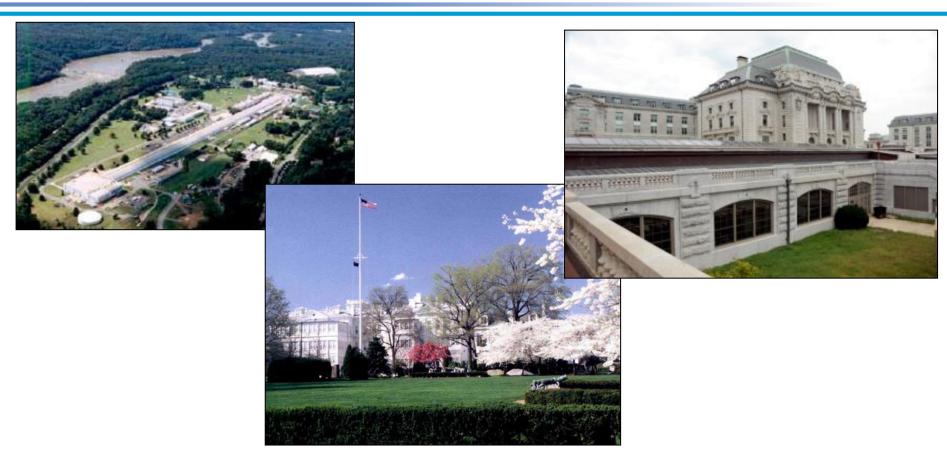
NAVFAC Washington Upcoming Construction Contracts



P No.	Project Name	Activity	~\$M	ACQ Strategy	RFP Plan	Award Goal
NA	Construct Taxiway Whiskey 6	Quantico	140	SACC	Sept 2020	Mar 2021
NA	Steam B Prepackaged Boiler	Andrews	50	SACC	Nov 2020	Apr 2021
NA	NSWC CBR B154 Renovation	Pax River	15	SACC	Mar 2021	Sept 2021
490	Crash Fire Rescue Station	Andrews	10	SBMACC	Jan 2021	Apr 2021

NAVFAC Washington





Questions?